

FOLSOM PLAN AREA BUILDING PERMIT OVERVIEW

AS OF 8/31/2023



CITY OF
FOLSOM
COMMUNITY DEVELOPMENT
DEPARTMENT

| AREA | SUBDIVISION OR VILLAGE | LOT/UNIT COUNT | | | PERMIT ACTIVITY | | | | | |
|--------------------------|------------------------------|-------------------------------|-----------------|-------------------|----------------------------|--------------------------------------|-------------------------------------|----------------------------|--------------------------|--|
| | | LOTS/UNITS (TENTATIVE MAP) | FINAL MAPPED | % FINAL MAPPED | LOTS/UNITS UNDER CONST. | LOTS/UNITS W CERT OF OCC. (CO) | % FINALED (CO/TEN. LOT TOTAL) | TOTAL PERMITS ISSUED | TOTAL UNITS ISSUED | % BUILD OUT (TOTAL UNITS / TEN. UNIT TOTAL) |
| MANGINI RANCH PHASE 1 | VILLAGES 1-10 | 904 | 904 | 100.00% | 159 | 897 | 99.23% | 911 | 1056 | 116.81% |
| MANGINI RANCH PHASE 1C | VILLAGES 1-4 | 291 | 291 | 100.00% | 59 | 30 | 10.31% | 89 | 89 | 30.58% |
| MANGINI RANCH PHASE 1 | 1E | 438 | N/A | N/A | 278 | 0 | 0.00% | 13 | 278 | 63.47% |
| MANGINI RANCH PHASE 2 | VILLAGES 1-10 | 663 | 663 | 100.00% | 53 | 356 | 53.70% | 409 | 409 | 61.69% |
| MANGINI RANCH PHASE 2 | ALDER CREEK APTS | 265 | N/A | N/A | 0 | 0 | 0.00% | 0 | 0 | 0.00% |
| MANGINI RANCH PHASE 3 | VILLAGES 1-4 | 260 | 260 | 100.00% | 116 | 4 | 1.54% | 120 | 120 | 46.15% |
| RUSSELL RANCH PHASE 1 | VILLAGES 1-8 | 394 | 394 | 100.00% | 11 | 383 | 97.21% | 394 | 394 | 100.00% |
| RUSSELL RANCH PHASE 2 | VILLAGES 1-5 | 389 | 271 | 69.67% | 116 | 0 | 0.00% | 116 | 116 | 29.82% |
| RUSSELL RANCH PHASE 3 | NONE | 242 | 242 | 100.00% | 93 | 116 | 47.93% | 209 | 209 | 86.36% |
| CARR TRUST | NONE | 28 | 28 | 100.00% | 0 | 28 | 100.00% | 28 | 28 | 100.00% |
| WHITE ROCK SPRINGS RANCH | VILLAGES 1-9 | 395 | 395 | 100.00% | 50 | 345 | 87.34% | 395 | 395 | 100.00% |
| ENCLAVE AT FOLSOM RANCH | NONE | 111 | 111 | 100.00% | 4 | 107 | 96.40% | 111 | 111 | 100.00% |
| TOLL BROTHERS PH 1A-F | NONE | 590 | 443 | 75.08% | 130 | 221 | 37.46% | 351 | 351 | 59.49% |
| BROADSTONE ESTATES | NONE | 81 | 81 | 100.00% | 0 | 0 | 0.00% | 0 | 0 | 0.00% |
| TOTALS | | 5051 | 4083 | 93.91% | 1069 | 2487 | 49.24% | 3146 | 3556 | 70.40% |

| MANGINI RANCH | | | | | PERMIT ACTIVITY | | | | | | |
|---------------|-------|---------|-------------------|--------|-------------------------------|----------------------------|--|----------------------------|--------------------------------------|-------------------------------------|-------------------------------|
| AREA | PHASE | VILLAGE | VILLAGE NAME | ZONING | LOTS/UNITS (TENTATIVE MAP) | TOTAL PERMITS ISSUED | % BUILD OUT (ISSUED PERMITS/ TEN. LOT TOTAL) | LOTS/UNITS UNDER CONST. | LOTS/UNITS W CERT OF OCC. (CO) | % FINALED (CO/TEN. LOT TOTAL) | HOMEBUILDER |
| MANGINI RANCH | 1 | 1 | AZURE | SFHD | 108 | 108 | 100.00% | 1 | 107 | 99.07% | TAYLOR MORRISON SERVICES, INC |
| MANGINI RANCH | 1 | 2 | DAKOTA | SFHD | 98 | 98 | 100.00% | 1 | 97 | 98.98% | TAYLOR MORRISON SERVICES, INC |
| MANGINI RANCH | 1 | 3 | BROOKSTONE | SFHD | 49 | 49 | 100.00% | 0 | 49 | 100.00% | TRI POINTE HOMES, INC |
| MANGINI RANCH | 1 | 4 | WATERSTONE | SFHD | 86 | 86 | 100.00% | 0 | 86 | 100.00% | TRI POINTE HOMES, INC |
| MANGINI RANCH | 1 | 5 | BROOKSTONE | SFHD | 87 | 87 | 100.00% | 2 | 85 | 97.70% | TRI POINTE HOMES, INC |
| MANGINI RANCH | 1 | 6 | VILLAGE 6 | SFHD | 116 | 116 | 100.00% | 0 | 116 | 100.00% | TAYLOR MORRISON SERVICES, INC |
| MANGINI RANCH | 1 | 7 | VILLAGE 7 | SFHD | 108 | 108 | 100.00% | 1 | 107 | 99.07% | TAYLOR MORRISON SERVICES, INC |
| MANGINI RANCH | 1 | 8 | OAKLEAF | SFHD | 78 | 78 | 100.00% | 1 | 77 | 98.72% | LENNAR HOMES |
| MANGINI RANCH | 1 | 9 | COPPERWOOD | SFHD | 103 | 103 | 100.00% | 1 | 102 | 99.03% | LENNAR HOMES |
| MANGINI RANCH | 1 | 10 | CREEKSTONE | MLD | 71 | 71 | 100.00% | 0 | 71 | 100.00% | TRI POINTE HOMES, INC |
| MANGINI RANCH | 1C | 1 | VILLAGE 1 | MLD | 100 | 46 | 46.00% | 29 | 17 | 17.00% | TRI POINTE HOMES, INC |
| MANGINI RANCH | 1C | 2 | VILLAGE 2 | MLD | 41 | 35 | 85.37% | 22 | 13 | 31.71% | TRI POINTE HOMES, INC |
| MANGINI RANCH | 1C | 3 | VILLAGE 3 | MLD | 35 | 8 | 22.86% | 8 | 0 | 0.00% | TRI POINTE HOMES, INC |
| MANGINI RANCH | 1C | 4 | VILLAGE 4 | MLD | 115 | 0 | 0.00% | 0 | 0 | 0.00% | TRI POINTE HOMES, INC |
| MANGINI RANCH | 1 | 1 | MANGINI PL. APTS. | MHD | 152 | 7 | 100.00% | 152 | 0 | 0.00% | ST. ANTON COMMUNITIES |
| MANGINI RANCH | 1 | 1E | APARTMENTS | MHD | 278 | 13 | 100.00% | 278 | 0 | 0.00% | VAN DAELE HOMES |
| MANGINI RANCH | 1 | 1E | BUNGALOWS | MMD | 160 | 0 | 0.00% | 0 | 0 | 0.00% | VAN DAELE HOMES |
| TOTALS | | | | | 1785 | 1013 | 56.75% | 496 | 927 | 51.93% | |

| MANGINI RANCH | | | | | PERMIT ACTIVITY | | | | | | |
|---------------|-------|---------|----------------|--------|-------------------------------|----------------------------|--|----------------------------|--------------------------------------|-------------------------------------|-----------------------|
| AREA | PHASE | VILLAGE | VILLAGE NAME | ZONING | LOTS/UNITS (TENTATIVE MAP) | TOTAL PERMITS ISSUED | % BUILD OUT (ISSUED PERMITS/ TEN. LOT TOTAL) | LOTS/UNITS UNDER CONST. | LOTS/UNITS W CERT OF OCC. (CO) | % FINALED (CO/TEN. LOT TOTAL) | HOMEBUILDER |
| MANGINI RANCH | 2 | 1 | VILLAGE 1 | SFHD | 88 | 54 | 61.36% | 18 | 36 | 40.91% | TRI POINTE HOMES, INC |
| MANGINI RANCH | 2 | 2 | VILLAGE 2 | SFHD | 74 | 49 | 66.22% | 18 | 31 | 41.89% | TRI POINTE HOMES, INC |
| MANGINI RANCH | 2 | 3 | VILLAGE 3 | SFHD | 53 | 11 | 20.75% | 11 | 0 | 0.00% | BEAZER HOMES |
| MANGINI RANCH | 2 | 4 | VILLAGE 4 | SFHD | 73 | 73 | 100.00% | 2 | 71 | 97.26% | KB HOMES OF CA |
| MANGINI RANCH | 2 | 5 | VILLAGE 5 | SFHD | 83 | 0 | 0.00% | 0 | 0 | 0.00% | KB HOMES OF CA |
| MANGINI RANCH | 2 | 6 | VILLAGE 6 | SFHD | 70 | 0 | 0.00% | 0 | 0 | 0.00% | KB HOMES OF CA |
| MANGINI RANCH | 2 | 7 | VILLAGE 7 | MLD | 68 | 68 | 100.00% | 0 | 68 | 100.00% | SIGNATURE HOMES, INC. |
| MANGINI RANCH | 2 | 8 | VILLAGE 8 | MLD | 36 | 36 | 100.00% | 1 | 35 | 97.22% | KB HOMES OF CA |
| MANGINI RANCH | 2 | 10 | ROCKCRESS | MLD | 118 | 118 | 100.00% | 3 | 115 | 97.46% | LENNAR HOMES |
| MANGINI RANCH | 2 | | ALDER CRK APTS | MHD | 265 | 0 | 0.00% | 0 | 0 | 0.00% | SPANOS |
| TOTALS | | | | | 928 | 409 | 44.07% | 53 | 356 | 38.36% | |

* ZONING VARIES PER LOT IN SUBJECT VILLAGE

FOLSOM PLAN AREA BUILDING PERMIT OVERVIEW

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| MANGINI RANCH PHASE 1 | VILLAGES 1-10 | 904 | 904 | 100.00% | 159 | 897 | 99.23% | 911 | 1056 | 116.81% |
| MANGINI RANCH PHASE 1C | VILLAGES 1-4 | 291 | 291 | 100.00% | 59 | 30 | 10.31% | 89 | 89 | 30.58% |
| MANGINI RANCH PHASE 1 | 1E | 438 | N/A | N/A | 278 | 0 | 0.00% | 13 | 278 | 63.47% |
| MANGINI RANCH PHASE 2 | VILLAGES 1-10 | 663 | 663 | 100.00% | 53 | 356 | 53.70% | 409 | 409 | 61.69% |
| MANGINI RANCH PHASE 2 | ALDER CREEK APTS | 265 | N/A | N/A | 0 | 0 | 0.00% | 0 | 0 | 0.00% |
| MANGINI RANCH PHASE 3 | VILLAGES 1-4 | 260 | 260 | 100.00% | 116 | 4 | 1.54% | 120 | 120 | 46.15% |
| RUSSELL RANCH PHASE 1 | VILLAGES 1-8 | 394 | 394 | 100.00% | 11 | 383 | 97.21% | 394 | 394 | 100.00% |
| RUSSELL RANCH PHASE 2 | VILLAGES 1-5 | 389 | 271 | 69.67% | 116 | 0 | 0.00% | 116 | 116 | 29.82% |
| RUSSELL RANCH PHASE 3 | NONE | 242 | 242 | 100.00% | 93 | 116 | 47.93% | 209 | 209 | 86.36% |
| CARR TRUST | NONE | 28 | 28 | 100.00% | 0 | 28 | 100.00% | 28 | 28 | 100.00% |
| WHITE ROCK SPRINGS RANCH | VILLAGES 1-9 | 395 | 395 | 100.00% | 50 | 345 | 87.34% | 395 | 395 | 100.00% |
| ENCLAVE AT FOLSOM RANCH | NONE | 111 | 111 | 100.00% | 4 | 107 | 96.40% | 111 | 111 | 100.00% |
| TOLL BROTHERS PH 1A-F | NONE | 590 | 443 | 75.08% | 130 | 221 | 37.46% | 351 | 351 | 59.49% |
| BROADSTONE ESTATES | NONE | 81 | 81 | 100.00% | 0 | 0 | 0.00% | 0 | 0 | 0.00% |
| TOTALS | | 5051 | 4083 | 93.91% | 1069 | 2487 | 49.24% | 3146 | 3556 | 70.40% |

| MANGINI RANCH | | | | | | PERMIT ACTIVITY | | | | | |
|---------------|-------|---------|--------------|--------|----------------------------|----------------------|--|-------------------------|--------------------------------|-------------------------------|-----------------|
| AREA | PHASE | VILLAGE | VILLAGE NAME | ZONING | LOTS/UNITS (TENTATIVE MAP) | TOTAL PERMITS ISSUED | % BUILD OUT (ISSUED PERMITS/ TEN. LOT TOTAL) | LOTS/UNITS UNDER CONST. | LOTS/UNITS W CERT OF OCC. (CO) | % FINALED (CO/TEN. LOT TOTAL) | HOMEBUILDER |
| MANGINI RANCH | 3 | 1 | VILLAGE 1 | SFHD | 102 | 39 | 38.24% | 39 | 0 | 0.00% | TAYLOR MORRISON |
| MANGINI RANCH | 3 | 2 | VILLAGE 2 | SFHD | 80 | 4 | 5.00% | 0 | 4 | 5.00% | TAYLOR MORRISON |
| MANGINI RANCH | 3 | 3 | VILLAGE 3 | SFHD | 36 | 36 | 100.00% | 36 | 0 | 0.00% | TAYLOR MORRISON |
| MANGINI RANCH | 3 | 4 | VILLAGE 4 | MLD | 42 | 41 | 97.62% | 41 | 0 | 0.00% | TAYLOR MORRISON |
| TOTALS | | | | | 260 | 120 | 46.15% | 116 | 4 | 1.54% | |

| RUSSELL RANCH | | | | | | PERMIT ACTIVITY | | | | | |
|---------------|-------|---------|--------------|----------|----------------------------|----------------------|--|-------------------------|--------------------------------|-------------------------------|----------------------|
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| RUSSELL RANCH | 1 | 1 | GOLDEN HILLS | SF/SFHD* | 52 | 52 | 100.00% | 0 | 52 | 100.00% | THE NEW HOME COMPANY |
| RUSSELL RANCH | 1 | 2 | GOLDEN HILLS | SF | 25 | 25 | 100.00% | 0 | 25 | 100.00% | THE NEW HOME COMPANY |
| RUSSELL RANCH | 1 | 3 | SILVER CREST | SF | 26 | 26 | 100.00% | 3 | 23 | 88.46% | THE NEW HOME COMPANY |
| RUSSELL RANCH | 1 | 4 | STEEL CANYON | MLD | 114 | 114 | 100.00% | 0 | 114 | 100.00% | MERITAGE HOMES |
| RUSSELL RANCH | 1 | 5 | SILVER CREST | SF | 41 | 41 | 100.00% | 3 | 38 | 92.68% | THE NEW HOME COMPANY |
| RUSSELL RANCH | 1 | 6 | IRON RIDGE | SFHD | 43 | 43 | 100.00% | 3 | 40 | 93.02% | ANTHEM UNITED HOMES |
| RUSSELL RANCH | 1 | 7 | SILVER CREST | SFHD | 41 | 41 | 100.00% | 2 | 39 | 95.12% | THE NEW HOME COMPANY |
| RUSSELL RANCH | 1 | 8 | IRON RIDGE | SFHD | 52 | 52 | 100.00% | 0 | 52 | 100.00% | ANTHEM UNITED HOMES |
| TOTALS | | | | | 394 | 394 | 100.00% | 11 | 383 | 97.21% | |

| RUSSELL RANCH | | | | | | PERMIT ACTIVITY | | | | | |
|---------------|-------|---------|--------------|--------|----------------------------|----------------------|--|-------------------------|--------------------------------|-------------------------------|--------------|
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| RUSSELL RANCH | 2 | 1 | VILLAGE 1 | SFHD | 33 | 0 | 0.00% | 0 | 0 | 0.00% | LENNAR HOMES |
| RUSSELL RANCH | 2 | 2 | VILLAGE 2 | SFHD | 79 | 58 | 73.42% | 58 | 0 | 0.00% | LENNAR HOMES |
| RUSSELL RANCH | 2 | 3 | VILLAGE 3 | SFHD | 63 | 0 | 0.00% | 0 | 0 | 0.00% | LENNAR HOMES |
| RUSSELL RANCH | 2 | 4 | VILLAGE 4 | SFHD | 96 | 58 | 60.42% | 58 | 0 | 0.00% | LENNAR HOMES |
| RUSSELL RANCH | 2 | 5 | VILLAGE 5 | MLD | 118 | 0 | 0.00% | 0 | 0 | 0.00% | LENNAR HOMES |
| TOTALS | | | | | 389 | 116 | 29.82% | 116 | 0 | 0.00% | |

| RUSSELL RANCH | | | | | | PERMIT ACTIVITY | | | | | |
|---------------|-------|---------|--------------|----------|----------------------------|----------------------|--|-------------------------|--------------------------------|-------------------------------|--------------|
| AREA | PHASE | VILLAGE | VILLAGE NAME | ZONING | LOTS/UNITS (TENTATIVE MAP) | TOTAL PERMITS ISSUED | % BUILD OUT (ISSUED PERMITS/ TEN. LOT TOTAL) | LOTS/UNITS UNDER CONST. | LOTS/UNITS W CERT OF OCC. (CO) | % FINALED (CO/TEN. LOT TOTAL) | HOMEBUILDER |
| RUSSELL RANCH | 3A | NONE | NONE | SF/SFHD* | 132 | 121 | 91.67% | 18 | 103 | 78.03% | LENNAR HOMES |
| RUSSELL RANCH | 3B | NONE | NONE | SF/SFHD* | 110 | 88 | 80.00% | 75 | 13 | 11.82% | LENNAR HOMES |
| TOTALS | | | | | 242 | 209 | 86.36% | 93 | 116 | 47.93% | |

* ZONING VARIES PER LOT IN SUBJECT VILLAGE

FOLSOM PLAN AREA BUILDING PERMIT OVERVIEW

AS OF 8/31/2023



| AREA | SUBDIVISION OR VILLAGE | LOT/UNIT COUNT | | | PERMIT ACTIVITY | | | | | |
|--------------------------|------------------------|----------------------------|--------------|----------------|-------------------------|--------------------------------|-------------------------------|----------------------|--------------------|---|
| | | LOTS/UNITS (TENTATIVE MAP) | FINAL MAPPED | % FINAL MAPPED | LOTS/UNITS UNDER CONST. | LOTS/UNITS W CERT OF OCC. (CO) | % FINALED (CO/TEN. LOT TOTAL) | TOTAL PERMITS ISSUED | TOTAL UNITS ISSUED | % BUILD OUT (TOTAL UNITS / TEN. UNIT TOTAL) |
| MANGINI RANCH PHASE 1 | VILLAGES 1-10 | 904 | 904 | 100.00% | 159 | 897 | 99.23% | 911 | 1056 | 116.81% |
| MANGINI RANCH PHASE 1C | VILLAGES 1-4 | 291 | 291 | 100.00% | 59 | 30 | 10.31% | 89 | 89 | 30.58% |
| MANGINI RANCH PHASE 1 | 1E | 438 | N/A | N/A | 278 | 0 | 0.00% | 13 | 278 | 63.47% |
| MANGINI RANCH PHASE 2 | VILLAGES 1-10 | 663 | 663 | 100.00% | 53 | 356 | 53.70% | 409 | 409 | 61.69% |
| MANGINI RANCH PHASE 2 | ALDER CREEK APTS | 265 | N/A | N/A | 0 | 0 | 0.00% | 0 | 0 | 0.00% |
| MANGINI RANCH PHASE 3 | VILLAGES 1-4 | 260 | 260 | 100.00% | 116 | 4 | 1.54% | 120 | 120 | 46.15% |
| RUSSELL RANCH PHASE 1 | VILLAGES 1-8 | 394 | 394 | 100.00% | 11 | 383 | 97.21% | 394 | 394 | 100.00% |
| RUSSELL RANCH PHASE 2 | VILLAGES 1-5 | 389 | 271 | 69.67% | 116 | 0 | 0.00% | 116 | 116 | 29.82% |
| RUSSELL RANCH PHASE 3 | NONE | 242 | 242 | 100.00% | 93 | 116 | 47.93% | 209 | 209 | 86.36% |
| CARR TRUST | NONE | 28 | 28 | 100.00% | 0 | 28 | 100.00% | 28 | 28 | 100.00% |
| WHITE ROCK SPRINGS RANCH | VILLAGES 1-9 | 395 | 395 | 100.00% | 50 | 345 | 87.34% | 395 | 395 | 100.00% |
| ENCLAVE AT FOLSOM RANCH | NONE | 111 | 111 | 100.00% | 4 | 107 | 96.40% | 111 | 111 | 100.00% |
| TOLL BROTHERS PH 1A-F | NONE | 590 | 443 | 75.08% | 130 | 221 | 37.46% | 351 | 351 | 59.49% |
| BROADSTONE ESTATES | NONE | 81 | 81 | 100.00% | 0 | 0 | 0.00% | 0 | 0 | 0.00% |
| TOTALS | | 5051 | 4083 | 93.91% | 1069 | 2487 | 49.24% | 3146 | 3556 | 70.40% |

| CARR TRUST | | | | | PERMIT ACTIVITY | | | | | | |
|---------------|-------|---------|--------------|--------|----------------------------|----------------------|--|-------------------------|--------------------------------|-------------------------------|------------------------------|
| AREA | PHASE | VILLAGE | VILLAGE NAME | ZONING | LOTS/UNITS (TENTATIVE MAP) | TOTAL PERMITS ISSUED | % BUILD OUT (ISSUED PERMITS/ TEN. LOT TOTAL) | LOTS/UNITS UNDER CONST. | LOTS/UNITS W CERT OF OCC. (CO) | % FINALED (CO/TEN. LOT TOTAL) | HOMEBUILDER |
| CARR TRUST | NONE | NONE | NONE | SFHD | 28 | 28 | 100.00% | 0 | 28 | 100.00% | RICHMOND AMERICAN HOMES, INC |
| TOTALS | | | | | 28 | 28 | 100.00% | 0 | 28 | 100.00% | |

| WHITE ROCK SPRINGS RANCH | | | | | PERMIT ACTIVITY | | | | | | |
|--------------------------|-------|---------|--------------|--------|----------------------------|----------------------|--|-------------------------|--------------------------------|-------------------------------|------------------------------|
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| WHITE ROCK SPRINGS RANCH | 1 | 1 | VILLAGE 1 | SFHD | 93 | 93 | 100.00% | 4 | 89 | 95.70% | RICHMOND AMERICAN HOMES, INC |
| WHITE ROCK SPRINGS RANCH | 1 | 8 | VILLAGE 8 | SF | 42 | 42 | 100.00% | 15 | 27 | 64.29% | RICHMOND AMERICAN HOMES, INC |
| WHITE ROCK SPRINGS RANCH | 1 | 9 | VILLAGE 9 | SF | 44 | 44 | 100.00% | 0 | 44 | 100.00% | JOHN MOURIER CONSTRUCTION |
| WHITE ROCK SPRINGS RANCH | 2 | 2 | VILLAGE 2 | SF | 29 | 29 | 100.00% | 14 | 15 | 51.72% | RICHMOND AMERICAN HOMES, INC |
| WHITE ROCK SPRINGS RANCH | 2 | 3 | VILLAGE 3 | SFHD | 52 | 52 | 100.00% | 15 | 37 | 71.15% | RICHMOND AMERICAN HOMES, INC |
| WHITE ROCK SPRINGS RANCH | 2 | 4 | VILLAGE 4 | SFHD | 50 | 50 | 100.00% | 1 | 49 | 98.00% | LENNAR HOMES |
| WHITE ROCK SPRINGS RANCH | 2 | 5 | VILLAGE 5 | SF | 21 | 21 | 100.00% | 1 | 20 | 95.24% | LENNAR HOMES |
| WHITE ROCK SPRINGS RANCH | 2 | 6 | VILLAGE 6 | SFHD | 24 | 24 | 100.00% | 0 | 24 | 100.00% | LENNAR HOMES |
| WHITE ROCK SPRINGS RANCH | 2 | 7 | VILLAGE 7 | SFHD | 40 | 40 | 100.00% | 0 | 40 | 100.00% | LENNAR HOMES |
| TOTALS | | | | | 395 | 395 | 100.00% | 50 | 345 | 87.34% | |

| ENCLAVE AT FOLSOM RANCH | | | | | PERMIT ACTIVITY | | | | | | |
|-------------------------|-------|---------|--------------|--------|----------------------------|----------------------|--|-------------------------|--------------------------------|-------------------------------|----------------|
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| ENCLAVE AT FOLSOM RANCH | NONE | NONE | NONE | MLD | 111 | 111 | 100.00% | 4 | 107 | 96.40% | KB HOMES OF CA |
| TOTALS | | | | | 111 | 111 | 100.00% | 4 | 107 | 96.40% | |

| TOLL BROTHERS | | | | | PERMIT ACTIVITY | | | | | | |
|---------------|---------|---------|--------------|-----------|----------------------------|----------------------|--|-------------------------|--------------------------------|-------------------------------|---------------------------|
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| TOLL BROTHERS | 1A | NONE | NONE | SFHD | 47 | 16 | 34.04% | 16 | 0 | 0.00% | TOLL BROTHERS NORTHERN CA |
| TOLL BROTHERS | 1B & 1C | NONE | NONE | SFHD/MLD* | 198 | 192 | 96.97% | 12 | 180 | 90.91% | TOLL BROTHERS NORTHERN CA |
| TOLL BROTHERS | 1D | NONE | NONE | SFHD/MLD* | 98 | 87 | 88.78% | 49 | 38 | 38.78% | TOLL BROTHERS NORTHERN CA |
| TOLL BROTHERS | 1E | NONE | NONE | SFHD/MLD* | 147 | 52 | 35.37% | 49 | 3 | 2.04% | TOLL BROTHERS NORTHERN CA |
| TOLL BROTHERS | 1F | NONE | NONE | SFHD | 100 | 0 | 0.00% | 0 | 0 | 0.00% | TOLL BROTHERS NORTHERN CA |
| TOLL BROTHERS | 3A | NONE | NONE | SFHD | 135 | 4 | 2.96% | 4 | 0 | 0.00% | TOLL BROTHERS NORTHERN CA |
| TOTALS | | | | | 590 | 347 | 58.81% | 130 | 221 | 37.46% | |

* ZONING VARIES PER LOT IN SUBJECT VILLAGE

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| MANGINI RANCH PHASE 1 | VILLAGES 1-10 | 904 | 904 | 100.00% | 159 | 897 | 99.23% | 911 | 1056 | 116.81% |
| MANGINI RANCH PHASE 1C | VILLAGES 1-4 | 291 | 291 | 100.00% | 59 | 30 | 10.31% | 89 | 89 | 30.58% |
| MANGINI RANCH PHASE 1 | 1E | 438 | N/A | N/A | 278 | 0 | 0.00% | 13 | 278 | 63.47% |
| MANGINI RANCH PHASE 2 | VILLAGES 1-10 | 663 | 663 | 100.00% | 53 | 356 | 53.70% | 409 | 409 | 61.69% |
| MANGINI RANCH PHASE 2 | ALDER CREEK APTS | 265 | N/A | N/A | 0 | 0 | 0.00% | 0 | 0 | 0.00% |
| MANGINI RANCH PHASE 3 | VILLAGES 1-4 | 260 | 260 | 100.00% | 116 | 4 | 1.54% | 120 | 120 | 46.15% |
| RUSSELL RANCH PHASE 1 | VILLAGES 1-8 | 394 | 394 | 100.00% | 11 | 383 | 97.21% | 394 | 394 | 100.00% |
| RUSSELL RANCH PHASE 2 | VILLAGES 1-5 | 389 | 271 | 69.67% | 116 | 0 | 0.00% | 116 | 116 | 29.82% |
| RUSSELL RANCH PHASE 3 | NONE | 242 | 242 | 100.00% | 93 | 116 | 47.93% | 209 | 209 | 86.36% |
| CARR TRUST | NONE | 28 | 28 | 100.00% | 0 | 28 | 100.00% | 28 | 28 | 100.00% |
| WHITE ROCK SPRINGS RANCH | VILLAGES 1-9 | 395 | 395 | 100.00% | 50 | 345 | 87.34% | 395 | 395 | 100.00% |
| ENCLAVE AT FOLSOM RANCH | NONE | 111 | 111 | 100.00% | 4 | 107 | 96.40% | 111 | 111 | 100.00% |
| TOLL BROTHERS PH 1A-F | NONE | 590 | 443 | 75.08% | 130 | 221 | 37.46% | 351 | 351 | 59.49% |
| BROADSTONE ESTATES | NONE | 81 | 81 | 100.00% | 0 | 0 | 0.00% | 0 | 0 | 0.00% |
| TOTALS | | 5051 | 4083 | 93.91% | 1069 | 2487 | 49.24% | 3146 | 3556 | 70.40% |

| BROADSTONE ESTATES | | | | | PERMIT ACTIVITY | | | | | | |
|--------------------|-------|---------|--------------|--------|-------------------------------|-------------------------|--|----------------------------|--------------------------------------|-------------------------------------|---------------|
| AREA | PHASE | VILLAGE | VILLAGE NAME | ZONING | LOTS/UNITS (TENTATIVE MAP) | TOTAL PERMITS ISSUED | % BUILD OUT (ISSUED PERMITS/ TEN. LOT TOTAL) | LOTS/UNITS UNDER CONST. | LOTS/UNITS W CERT OF OCC. (CO) | % FINALED (CO/TEN. LOT TOTAL) | HOMEBUILDER |
| BROADSTONE ESTATES | NONE | NONE | NONE | SF | 81 | 0 | 0.00% | 0 | 0 | 0.00% | ELLIOTT HOMES |
| TOTALS | | | | | 81 | 0 | 0.00% | 0 | 0 | 0.00% | |