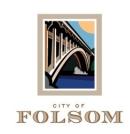


PRESENTATION TO THE FOLSOM CITY COUNCIL MAY 28, 2019



General Fund Summary



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FY19 Projected

\$91,907,543

\$91,951,926

\$91,107,543

\$91,125,285

\$ 800,000

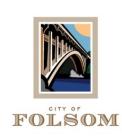
\$ 826,641

Unassigned Fund Balance% of Expenditures

\$15,499,123 17.0%

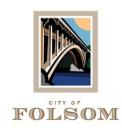
\$16,665,282 18.3%

General Fund Major Revenue Sources



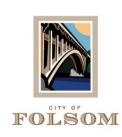
	CAFR <u>FY17-18</u>	Appropriated <u>FY18-19</u>	Projected FY18-19
Property Tax	\$24,537,819	\$25,925,124	\$25,949,552
Sales Taxes	\$22,294,827	\$24,862,534	\$24,970,206
Chgs for Service	\$15,748,738	\$14,830,179	\$14,914,738
Transfers In	\$ 8,217,539	\$11,229,566	\$ 9,931,021

General Fund Revenue Detail



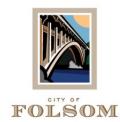
	CAFR FY17-18	Appropriated <u>FY18-19</u>	Projected <u>FY18-19</u>
Vehicle Lic Fees	\$6,484,423	\$6,612,729	\$6,864,829
Park & Rec Fees	\$4,808,733	\$5,023,000	\$4,841,816
Ambulance Fees	\$3,910,889	\$3,800,000	\$4,040,962
Development Fees	\$4,057,018	\$4,427,999	\$3,386,591
Building Permits	\$1,759,663	\$1,302,500	\$2,066,292

General Fund Major Expenditure Categories



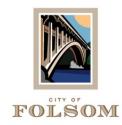
	Actual <u>FY16-17</u>	Actual FY17-18	Projected FY18-19
Salaries	\$32,945,004	\$34,543,440	\$37,029,872
Benefits	\$23,408,084	\$24,790,522	\$27,010,372
O&M	\$18,194,108	\$21,851,725	\$21,245,838
Capital Outlay	\$ 1,554,461	\$ 1,917,379	\$ 4,931,000
Debt Service	\$ 1,921,059	\$ 2,180,988	\$ 908,203
	\$78,022,716	\$85,284,054	\$91,125,285

Water Enterprise Fund



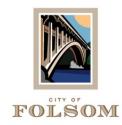
	CAFR FY17-18	Appropriated FY18-19	Projected FY18-19
Chgs for Service	\$14,119,233	\$13,995,200	\$13,815,200
Oper Expenses Transfers Out Debt Service	\$ 9,611,666 \$ 900,563 \$ 2,068,814 \$12,581,043	\$11,595,672 \$ 1,043,561 \$ 2,014,856 \$14,654,089	\$10,251,172 \$ 1,030,070 \$ 2,014,856 \$13,296,098
Capital Expenses	\$ 3,309,886	\$ 4,015,058	\$ 2,868,084
Working Capital	\$15,835,079		\$14,000,000

Wastewater Enterprise Fund



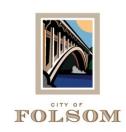
	CAFR <u>FY17-18</u>	Appropriated <u>FY18-19</u>	Projected <u>FY18-19</u>
Chgs for Service	\$6,780,004	\$6,547,200	\$6,561,200
Oper Expenses Transfers Out Debt Service	\$4,062,185 \$ 715,717 \$ 0 \$4,777,902	\$4,844,607 \$ 686,947 \$ 0 \$5,531,554	\$3,560,607 \$ 661,759 \$ 0 \$4,222,366
Capital Expenses	\$2,109,190	\$6,290,855	\$1,065,855
Working Capital	\$8,514,279		\$9,500,000

Solid Waste Enterprise Fund



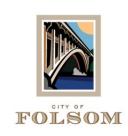
	CAFR FY17-18	Appropriated FY18-19	Projected FY18-19
Chgs for Service	\$10,840,441	\$10,559,000	\$10,604,000
Oper Expenses Transfers Out Debt Service	\$ 9,259,897 \$ 1,254,469 \$ 0 \$10,514,366	\$ 9,400,118 \$ 1,362,461 \$ 0 \$10,762,579	\$ 9,070,618 \$ 1,327,624 \$ 0 \$10,398,242
Capital Expenses	\$ 400,586	\$ 1,093,082	\$ 1,103,341
Working Capital	\$ 5,040,745		\$ 5,300,000

Risk Management Internal Service Fund



	CAFR FY17-18	Appropriated FY18-19	Projected FY18-19
Chgs for Service	\$17,549,062	\$17,797,808	\$17,266,210
Oper Expenses	\$16,401,551	\$17,797,808	\$16,478,644
Unrestricted Net Position	\$ 7,995,939	\$10,762,579	\$10,398,242
 Major Expense Categorie Act Emp Health Retiree Health Workers Comp Liability Ins 	s \$ 7,247,984 \$ 4,592,733 \$ 2,028,983 \$ 1,704,086	\$ 8,348,533 \$ 4,561,367 \$ 2,187,706 \$ 1,374,309	\$ 7,190,258 \$ 4,443,064 \$ 2,111,727 \$ 1,794,521

Trail Grant Fund Special Revenue Fund



	CAFR	Appropriated	Projected
	<u>FY17-18</u>	_FY18-19_	<u>FY18-19</u>
Revenue	\$2,737,183	\$6,274,647	\$2,084,585
Transfers In	\$ 40,063	\$ 125,643	\$ 253,000
Expenses	\$2,452,182	\$6,400,290	\$1,991,099
Fund Balance	(\$ 793,809)	(\$793,809)	(\$ 772,138)



QUESTIONS / COMMENTS