
city of FOLSOM

# Agenda <br> Utility Commission Regular Meeting 

City Council Chambers | 50 Natoma Street, Folsom CA 95630 June 16, 2020
6:30 PM

## REGULAR UTILITY COMMISSION AGENDA

Pursuant to Governor Newsom's Executive Order N-29-20, members of the Folsom City Utility Commission and staff may participate in this meeting via teleconference.

Due to the coronavirus (COVID-19) public health emergency, the City of Folsom is allowing for remote public input during City Utility Commission meetings. Members of the public are encouraged to participate by emailing comments to ucadmin@folsom.ca.us. Emailed comments must be received no later than thirty minutes before the meeting and will be read aloud at the meeting during the agenda item. Please make your comments brief. Written comments submitted and read into the public record must adhere to the principles of the threeminute speaking time permitted for in-person public comment at City Utility Commission meetings. Members of the public wishing to participate in this meeting via teleconference may email ucadmin@folsom.ca.us no later than thirty minutes before the meeting to obtain call-in information. Each meeting may have different call-in information. Verbal comments via teleconference must adhere to the principles of the three-minute speaking time permitted for in-person public comment at City Utility Commission meetings.

Members of the public may continue to participate in the meeting in person at Folsom City Hall, 50 Natoma Street, Folsom, CA while maintaining appropriate social distancing.

## CALL TO ORDER

ROLL CALL - Utility Commission Members: R. Hess, D. Kozlowski, M. Moore, B. Mutchler, T. Rood, and T. Widby

## REPORT ON POSTING OF AGENDA

Agendas for the Utility Commission are posted at the Folsom City Hall and City website. (Pursuant to California Government Code Section 54954.2, the agenda for this meeting was properly posted on or before 6:30 p.m. on June 12, 2020.)

## BUSINESS FROM THE FLOOR

This item is intended for comments or suggestions from the public for presentation to the Utility Commission. Any matters discussed before the Utility Commission which are not on the agenda cannot be acted upon by the Commission.

1. Approval of the Minutes of the February 18, 2020 Regular Meeting

## DIRECTOR REPORT

## NEW BUSINESS

1. Public Works Fiscal Year 2020-2021 Operations and Maintenance and Capital Improvement Budget
2. Environmental and Water Resources Fiscal Year 2020-2021 Operations and Maintenance and Capital Improvement Budget

Approved by:
Bob Mutchler, Chair

## Future Meetings

$\begin{array}{lll}\text { July 21, } 2020 & \text { 6:30 pm } & \text { Regular Meeting }\end{array}$

## AUGUST RECESS

September 15, $2020 \quad$ 6:30 pm $\quad$ Regular Meeting Hall

Copies of the written documentation relating to each item of business described above are on file in the Environmental and Water Resources Department, Folsom City Hall, 50 Natoma St., Folsom, California and are available for public inspection during regular office hours which are 8:00 a.m. to 5:00 p.m., Monday through Friday. We request advance notification to facilitate your requests. Copies of documents may be purchased for $\$ 0.10$ per page.

Pursuant to State law, this agenda was posted at least 72 hours prior to the meeting at the Folsom City offices, and City website. The City Hall phone number is 916-461-6000. To contact City Hall using a telecommunication device for the deaf (TDD), please call (800) 735-2929 and an operator will assist you.

In compliance with the Americans with Disabilities Act, if you need special assistance to participate in this meeting, please contact the Environmental and Water Resources Department at 916-461-6162. Notification 48 hours prior to the meeting will enable the City to make reasonable arrangements to ensure accessibility to this meeting.

CITY OF FOLSOMI
distinctive by nature

# City of Folsom <br> Utility Commission Regular Meeting Minutes 

Tuesday February 18, 2020 - 6:31 P.M.
Folsom City Council Chambers, City Hall
50 Natoma Street, Folsom, California

## Call to Order

Chair Mutchler called the meeting to order at 6:30 p.m.

## Roll Call

PRESENT: T. Widby, C. Shreve, B. Mutchler, D. Kozlowski, M. Moore, R. Hess.
T. Rood (arrived 6:35pm)

STAFF PRESENT: Marcus Yasutake - Environmental and Water Resources Director Dave Nugen - Public Works Director
Emma Atkinson - Administrative Assistant, EWR

## Minutes

Approval of the Minutes of the January 21, 2020 Regular Meeting.
Commissioner Widby motioned to accept the minutes.
Commissioner Kozlowski seconded the motion.
Motion carried with the following vote:
AYES: Commissioners Mutchler, Shreve, Moore, Hess
ABSENT: Commissioner Rood

## Business from the Floor

None

## EWR:

- Staffing update.
o Initial interviews for the Associate Civil Engineer position were conducted last week. Three candidates will be returning for a second interview next week.
- Budget.
o There will be initial budget meetings with the City Manager and Finance staff over the next couple of weeks. There will be separate meetings to discuss O\&M and Capital funding.
- Contract Signing Ceremony with the Bureau of Reclamation.
o The City Manager and Director Yasutake will be attending the signing ceremony next Friday. Following Federal legislation from two years ago, and City Council approval in January, the Central Valley water service contract is being converted into a repayment contract. This will require payment of capital debt as a lump sum, rather than in monthly installments, which will cost the City approximately $\$ 180,000$. Additionally, there is no expiration date to the repayment contract, negating the requirement to renegotiate a contract and the associated Needs Assessment report.


## Public Works:

- Staffing update.
o A new Solid Waste / Fleet Manager is due to start on March 1.
- Budget.
o Public Works will also have budget meetings over the next couple of weeks. There will be minimal changes to the Solid Waste budget until there has been chance to get a clearer picture of the impact of recent rate changes.
Chair Mutchler asked Director Nugen to provide Commissioners with the Solid Waste portion of the initial budget report.


## Old Business

- Update on Recycling Impacts.
o Director Nugen reported on the current situation for solid waste services, specifically regarding recycling and organics. To date, focus has been on residential services, but as trends develop in commercial recycling, further rate increases are being considered. Director Nugen presented data on financials associated with commercial recycling, showing reductions in revenue. There are mandates to recycle and to divert waste, along with increased expenses for processing and no market for recycling. Until there is a market for recycling there is no real solution to the current situation but education helps reduce costs and cleaning up the waste stream makes recycling more viable.
o The State is pushing for enforcement, for example through SB1383. The City does not have an ordinance in place yet; Background work is in progress and CalRecycle has agreed that ordinances to handle the enforcement side of both residential and commercial organics recycling can be completed at the same time. The ordinance will be brought before the Commission within the next couple of months.
o The City is focusing on education to reduce contamination of the waste stream which impacts associated costs. Businesses need to learn to recycle right and understand that cleaning up the waste stream reduces costs. While education doesn't solve the issue, it reduces expenses and there is potential future revenue from the recycling of cardboard, if it is clean. While education has always been part of the solid waste program, it has been limited to keep costs down. The recent rate study factored in increased education, but it is important the the correct message is shared.
o In response to questions from the Commission, Director Nugen explained various factors resulting in there being no current composting program within the City; the focus is on at-home composting, and associated education.
- Electric Garbage Vehicles
o Public Works will potentially be able to purchase 2 electric garbage trucks through grant funding. These would initially be used for the bulky waste pick-up program. The vehicles are more expensive to purchase than current trucks, but cost less to maintain, and there is a 10-year guarantee on the batteries. More information will be shared at future meetings.


## New Business

- 2020 Calendar of Topics.

Director Yasutake provided opportunity for Commissioners to suggest topics for discussion during the coming year.
o Commissioner Widby requested a better understanding of Utility Risk Assessment. The Directors suggested this would include discussion of financial, operational, regulatory, security and enforcement risks.
o Federal law requires the City to identify security risks within the water system (associated with I.T. and communication) and prepare an associated emergency response plan. This is due mid-2021. Director Yasutake suggested this would be a separate topic to present to the Commission.
o Director Yasutake extended an open invitation to Commissioners to request a tour of the Water Treatment Plant.
o Director Yasutake suggested a Folsom Plan Area Update can be coordinated with one of the quarterly updates given to City Council.

## Other Business

- Chair Mutchler reminded all Commissioners to complete harassment training by April $1^{\text {st }}$.
- Commissioner Moore provided an update on Vice Mayor Sheldon, who is in hospital but in good spirits.


## Adjournment

Meeting adjourned at 7:20pm

## Respectfully Submitted:

Emma Atkinson, Administrative Assistant.
Approved:

Bob Mutchler, Utility Commission Chair.

DATE: June 9, 2020
TO: Utility Commissioners
FROM: Dave Nugen, Public Works Director
SUBJECT: PUBLIC WORKS FISCAL YEAR 2020-2021 OPERATING AND CAPITAL IMPROVEMENT PLAN BUDGET

## BACKGROUND

Each year, staff presents an overview of the upcoming fiscal year operating and capital improvement plan budget to the Utility Commission. Due to COVID-19 reasons, the Utility Commission meetings for March, April and May 2020 were cancelled. These cancellations did not allow for the presentation of the proposed budgets to the Utility Commission. City staff will provide a presentation showing the adopted fiscal year 2020-2021 operating and capital improvement plan budget for solid waste.

## DISCUSSION

The adopted Fiscal Year 2020-2021 operating and capital improvement plan budget will be presented and discussed with the Utility Commission.

## ATTACHMENTS

1. Solid Waste Operating Budget - Year to Date
2. Proposed Level of Service (PLS) Submittals
3. Solid Waste Contracts
4. Solid Waste Vehicle Replacement List

## ATTACHMENT 1

Solid Waste Year to Date Operating Budget

Utilities
Solid Waste - Fund 540

| Expenditure | $\begin{gathered} \text { Actual } \\ \text { FY 2015-16 } \\ \hline \end{gathered}$ | $\begin{gathered} \text { Actual } \\ \text { FY 2016-17 } \\ \hline \end{gathered}$ | $\begin{gathered} \text { Actual } \\ \text { FY 2017-18 } \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| Salaries | \$2,881,558 | \$2,701,643 | \$2,643,338 |
| Benefits | \$1,840,781 | \$1,868,091 | \$1,959,326 |
| Operation \& Maintenance | \$3,483,699 | \$3,611,178 | \$3,976,515 |
| Debt | (\$113) | \$0 | \$0 |
| Capital Outlay | \$602,443 | \$916,385 | \$400,586 |
| Transfers Out | \$1,189,061 | \$1,255,391 | \$1,403,682 |
| Total | \$9,997,429 | \$10,352,688 | \$10,383,445 |
| Funding Source |  |  |  |
|  |  |  |  |
| Program Revenues | 10,608,650 | 10,866,172 | 10,703,217 |
| Grants | 122,737 | 39,326 | - |
| Other Revenue | 269,018 | 217,667 | 278,254 |
| Fund Balance | - | - | - |
| Transfers | - | - | - |
| Total | 11,000,404 | 11,123,165 | 10,981,471 |
| Revenue less Expenditures | \$1,002,975 | \$770,477 | \$598,025 |


| a/o 1/31/19 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Actual | Budget | Adj. Budget | Y-T-D | Balance | YTD Percent |
| FY 2018-19 | FY 2019-20 | FY 2019-20 | FY 2019-20 | FY 2019-20 | FY 2019-20 |
| \$2,840,308 | \$3,177,807 | \$3,177,807 | \$1,383,524 | 1,794,283 | 43.5\% |
| \$1,759,684 | \$2,472,925 | \$2,472,925 | \$1,125,009 | 1,347,916 | 45.5\% |
| \$4,120,630 | \$5,014,860 | \$5,014,860 | \$2,053,184 | 2,961,676 | 40.9\% |
| \$0 | \$0 | \$0 | \$0 | \$0 | 0.0\% |
| \$245 | \$1,050,000 | \$1,050,000 | \$22,423 | \$1,027,577 | 2.1\% |
| \$1,338,972 | \$1,384,685 | \$1,384,685 | \$655,113 | \$729,573 | 47.3\% |
| \$10,059,839 | \$13,100,277 | \$13,100,277 | \$5,239,253 | \$7,861,024 | 40.0\% |



Year-End
FY 2019-20
$\$ 3,075,888$
$\$ 2,40,912$
$\$ 4,465,882$
$\$ 0$
$\$ 1,137, \$ 29$
$\$ 1,384,685$

| $\$ 1,384,685$ |
| :--- |
| $\$ 13,355,686$ |


|  |  |  |  |  | \$3,659,339 | \$1,838,070 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 10,655,000 | 10,655,000 | 6,950,560 | 3,704,440 | 65.2\% | 10,522,920 | 11,159,600 | 504,600 |
| 50,000 | 50,000 | - | 50,000 | 0.0\% | 71,000 | 19,499 | $(30,501)$ |
| 180,000 | 180,000 | 294,021 | $(114,021)$ | 163.3\% | 464,036 | 275,000 | 95,000 |
| 2,179,997 | 2,179,997 | $(2,022,969)$ | - |  | - | 1,821,269 | $(358,728)$ |
| 35,280 | 35,280 | 17,640 | 17,640 | 50.0\% | 30,240 | 60,318 | 25,038 |
| \$13,100,277 | \$13,100,277 | \$5,239,253 | \$3,658,059 | 40.0\% | \$11,088,195 | \$13,335,686 | \$235,409 |

\$0
\$0
0
$\xlongequal{(\$ 4,202,965)}$ $\qquad$ $\$ \xlongequal{(\$ 1,384,060)}$ $\qquad$ \$0 $\qquad$

|  | Financial Detail By C | gory | $\begin{gathered} \text { Actual } \\ \text { FY 2016-17 } \end{gathered}$ | $\begin{gathered} \text { Actual } \\ \text { FY 2017-18 } \\ \hline \end{gathered}$ | $\begin{gathered} \text { Actual } \\ \text { FY 2018-19 } \\ \hline \end{gathered}$ | $\begin{gathered} \text { Budget } \\ \text { FY 2019-20 } \\ \hline \end{gathered}$ | Adj. BudgetFY 2019-20 | $\begin{gathered} \text { Y-T-D } \\ \text { FY 2019-20 } \end{gathered}$ | $\begin{gathered} \text { Balance } \\ \text { FY 2019-20 } \end{gathered}$ | $\begin{aligned} & \text { YTD Percent } \\ & \text { FY 2019-20 } \end{aligned}$ | $\begin{aligned} & \text { Year-End } \\ & \text { FY 2019-20 } \end{aligned}$ | Proposed |  | 5,961,941 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Actual |  |  |  |  |  |  |  |  |  | Budget | Budget |  |
|  | Expenditures 540-35xx | FY 2015-16 |  |  |  |  |  |  |  |  |  | FY 2020-21 | Variance |  |
| 10 | Salaries | 2,881,558 | 2,701,643 | 2,643,338 | 2,840,308 | 3,177,807 | 3,177,807 | 1,383,524 | 1,794,283 | 43.5\% | 3,075,848 | 3,341,882 | 164,075 |  |
| 15 | Benefits | 1,840,781 | 1,868,091 | 1,959,326 | 1,759,684 | 2,472,925 | 2,472,925 | 1,125,009 | 1,347,916 | 45.5\% | 2,407,912 | 2,620,059 | 147,134 | $(221,491)$ |
| 20 | Purchased Services | 213,869 | 181,003 | 184,141 | 177,947 | 206,444 | 206,444 | 69,153 | 137,291 | 33.5\% | 180,156 | 177,144 | $(29,300)$ | $(8,406)$ |
| 21 | Communications | 15,387 | 18,032 | 24,847 | 13,441 | 19,393 | 19,393 | 7,754 | 11,639 | 40.0\% | 14,307 | 19,393 | - | $(8,539)$ |
| 22 | Travel \& Meetings | 2,531 | 2,768 | 4,763 | 6,057 | 17,965 | 17,965 | 64 | 17,901 | 0.4\% | 1,528 | 17,965 | - | 5,723,505 |
| 23 | Utilities | 16,468 | 18,324 | 12,690 | 14,631 | 20,500 | 20,500 | 5,034 | 15,466 | 24.6\% | 15,567 | 20,500 | - |  |
| 24 | Contracts | 1,734,635 | 1,759,373 | 1,831,472 | 1,875,287 | 2,786,087 | 2,786,087 | 1,073,690 | 1,712,397 | 38.5\% | 2,384,680 | 2,786,087 | - | 5,425,333 |
| 25 | Maintenance | 560,695 | 583,152 | 651,498 | 725,347 | 538,133 | 538,133 | 353,806 | 184,327 | 65.7\% | 783,313 | 538,133 | - | $(298,172)$ |
| 27 | Computers | 22,814 | 18,792 | 30,915 | 21,420 | 30,005 | 30,005 | 9,652 | 20,353 | 32.2\% | 25,166 | 30,005 | - |  |
| 30 | Supplies | 626,320 | 756,178 | 880,013 | 946,960 | 1,022,093 | 1,022,093 | 358,383 | 663,710 | 35.1\% | 701,267 | 1,025,593 | 3,500 |  |
| 31 | Taxes and Permits | 8,325 | 6,124 | 6,260 | 6,512 | 8,889 | 8,889 | 1,416 | 7,473 | 15.9\% | 7,432 | 8,889 | - |  |
| 40 | Debt | (113) | - | - | - | - | - | - | - | 0.0\% | - | - | - |  |
| 50 | Insurance | 282,656 | 267,431 | 349,915 | 333,028 | 365,351 | 365,351 | 174,233 | 191,119 | 47.7\% | 352,465 | 365,351 | - |  |
| 90 | Capital Outlay | 602,443 | 916,385 | 400,586 | 245 | 1,050,000 | 1,050,000 | 22,423 | 1,027,577 | 2.1\% | 1,137,929 | 1,000,000 | $(50,000)$ |  |
| 70 | Transfers | 1,189,061 | 1,255,391 | 1,403,682 | 1,338,972 | 1,384,685 | 1,384,685 | 655,113 | 729,573 | 47.3\% | 1,384,685 | 1,384,685 | - |  |
|  | Total Expenditures/Budget | 9,997,429 | 10,352,688 | 10,383,445 | 10,059,839 | 13,100,277 | 13,100,277 | 5,239,253 | 7,861,024 | 40.0\% | 12,472,255 | 13,335,686 | 235,409 |  |


|  | Financial Detail-Actu Expenditures 540-35xx | $\begin{gathered} \text { Actual } \\ \text { FY 2015-16 } \\ \hline \end{gathered}$ | $\begin{gathered} \text { Actual } \\ \text { FY 2016-17 } \end{gathered}$ | $\begin{gathered} \text { Actual } \\ \text { TY 2017-18 } \end{gathered}$ | $\begin{gathered} \text { Actual } \\ \text { FY 2018-19 } \\ \hline \end{gathered}$ | $\begin{gathered} \text { Budget } \\ \text { FY 2019-20 } \\ \hline \end{gathered}$ | $\begin{aligned} & \text { Adj. Budget } \\ & \text { FY 2019-20 } \\ & \hline \end{aligned}$ | $\begin{gathered} \text { Y-T-D } \\ \text { FY 2019-20 } \end{gathered}$ | $\begin{gathered} \text { Balance } \\ \text { FY 2019-20 } \end{gathered}$ | YTD Percent FY 2019-20 | $\begin{gathered} \text { Year-End } \\ \text { FY 2019-20 } \\ \hline \end{gathered}$ | $\begin{gathered} \text { Proposed } \\ \text { Budget } \\ \text { FY 2020-21 } \\ \hline \end{gathered}$ | $\begin{aligned} & \text { Budget } \\ & \text { Variance } \end{aligned}$ | By Category Variance |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 10-01 | Permanent Salaries | 2,517,437 | 2,332,595 | 2,329,968 | 2,527,139 | 2,898,157 | 2,898,157 | 1,234,144 | 1,664,013 | 42.6\% | 2,790,678 | 3,054,636 | 156,479 |  |
| 10-02 | Temporary Salaries | 146,555 | 119,208 | 50,298 | 58,484 | 105,825 | 105,825 | 41,217 | 64,608 | 38.9\% | 101,928 | 106,556 | 731 |  |
| 10-03 | Overtime | 126,247 | 156,678 | 177,232 | 180,000 | 109,652 | 109,652 | 65,017 | 44,635 | 59.3\% | 111,855 | 114,935 | 5,283 |  |
| 10-14 | Annual Leave Account | 70,645 | 71,562 | 62,640 | 52,084 | 39,893 | 39,893 | 19,947 | 19,947 | 50.0\% | 39,893 | 42,075 | 2,182 |  |
| 10-25 | Uniform Allowance | 20,675 | 21,600 | 23,200 | 22,600 | 24,280 | 24,280 | 23,200 | 1,080 | 95.6\% | 31,495 | 23,680 | (600) | 164,075 |
| 15-02 | FICA | 205,263 | 193,319 | 189,392 | 203,614 | 236,427 | 236,427 | 97,942 | 138,485 | 41.4\% | 214,191 | 255,552 | 19,125 |  |
| 15-04 | Group Insurance | - | - | - | - | - | - | - | - | 0.0\% | - | - | - |  |
| 15-05 | Uniform Expense | 337 | 3,929 | - | - | - | - | - | - | 0.0\% | - | - | - |  |
| 15-06 | PERS | 648,333 | 671,450 | 701,944 | 814,934 | 1,180,104 | 1,180,104 | 500,645 | 679,459 | 42.4\% | 1,139,317 | 1,294,056 | 113,952 |  |
| 15-07 | HRA | - | - | - | - | - | - | - | - | 0.0\% | - | - | - |  |
| 15-08 | Worker's Compensation | - | - | - | - | - | - | - | - | 0.0\% | - | - | - |  |
| 15-09 | Deferred Compensation | 12,625 | 10,565 | 7,595 | 11,913 | 14,493 | 14,493 | 5,501 | 8,992 | 38.0\% | 12,002 | 14,869 | 76 |  |
| 15-11 | Accrued Leave Current | $(41,072)$ | $(4,057)$ | $(3,276)$ | 26,606 | - | - | - | - | 0.0\% | - | - | - |  |
| 15-15 | Auto Allowance | 1,200 | 960 | 720 | 720 | 720 | 720 | 330 | 390 | 45.8\% | 1,220 | 720 | - |  |
| 15-20 | Employee Assistance Program | - | - | - | - | - | - | - | - | 0.0\% | - | - | - |  |
| 15-21 | Post Employment Benefits | 4,386 | (29,576) | $(4,380)$ | $(368,498)$ | - | - | - | - | 0.0\% | - | - | - |  |
| 15-22 | Combined Benefits | 1,009,709 | 1,021,501 | 1,067,332 | 1,070,396 | 1,041,181 | 1,041,181 | 520,591 | 520,591 | 50.0\% | 1,041,181 | 1,054,862 | 13,681 | 147,134 |
| 20-01 | Printing | 2,996 | 4,125 | 1,595 | 489 | 12,395 | 12,395 | 48 | 12,347 | 0.4\% | 2,597 | 13,395 | 1,000 |  |
| 20-02 | Dues \& Publication | 4,080 | 4,443 | 6,224 | 5,169 | 4,740 | 4,740 | 90 | 4,650 | 1.9\% | (420) | 4,740 | - |  |
| 20-03 | Advertising | 44,117 | 12,796 | 12,048 | 13,608 | 18,350 | 18,350 | 25,811 | $(7,461)$ | 140.7\% | 61,421 | 15,300 | $(3,050)$ |  |

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## Utilities



Encumbrance Amt deducted
Per HTE
Transfers
total

Updated Updated


| Description |  |  |  |  |  | on 1.17.19 a/o 1.31.19 |  |  | Updated |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { FY 2013-14 } \\ \text { Actual } \end{gathered}$ | $\begin{array}{c\|} \hline \text { FY } 2014-15 \\ \text { Actual } \end{array}$ | FY 2015-16Actual | $\begin{gathered} \hline \text { FY 2016-17 } \\ \text { Actual } \end{gathered}$ | $\begin{gathered} \hline \text { FY 2017-18 } \\ \text { Actual } \\ \hline \end{gathered}$ | FY 18-19 |  |  | FY 2019-20 | Dept |
|  |  |  |  |  |  | Budget | YTD | Year-End | Projection | Projection |
| State Grants / Other State Grants |  | 50,000 | - | - | 98,978 | 90,000 | 469 | 804 | - - | 93,082 |
| State Grants / Integrated Waste Mgmt | - | - | - | - | - | - | - | - | - | - |
| State Grants / Used Oil | 20,836 | 20,613 | 20,695 | 20,797 | 21,257 | 21,000 | - | 21,000 | 21,000 | 21,000 |
| State Grants / Dept. Of Conservation Grant | 76,485 | 53,801 | 122,737 | 39,326 | - | 50,000 | - | 50,000 | 19,499 | 19,499 |
| Intergovernmental / Sale Of Recyclables | - | - | - | - | - | - |  | - | - | - |
| Sale Of Recycled Materials / OCC | 202,942 | 162,442 | 170,678 | 121,249 | 110,830 | 100,000 | 44,367 | 76,058 | 90,000 | 90,000 |
| Sale Of Recycled Materials / ONP | 22,324 | - | - | - | - | - | - | - | - | - |
| Sale Of Recycled Materials / High Grade Ledger | - | - | - | - | - | - | - | - | - | - |
| Sale Of Recycled Materials / Mixed Paper | - | - | - | - | - | - | - | - | - | - |
| Sale Of Recycled Materials / Ferrous Cans | - | - | - | - | - | - | - | - | - | - |
| Sale Of Recycled Materials / Scrap Ferrous \& Non Ferrous | - | 15,202 | 12,871 | 11,780 | 10,374 | 10,000 | 5,768 | 9,888 | 10,000 | 10,000 |
| Sale Of Recycled Materials / Mixed Plastics | - | 3,469 | 3,043 | 1,744 | 2,911 | 2,500 | 2,290 | 3,925 | 3,000 | 4,000 |
| Sale Of Recycled Materials / Misc Materials | 367,679 | 325,781 | 495,104 | 791,826 | 464,081 | 350,000 | 115,502 | 198,003 | 641,000 | 641,000 |
| Sale Of Recycled Materials / Haz Mat | 29,486 | 35,594 | 26,002 | 22,502 | 17,869 | 20,000 | 6,210 | 10,646 | 14,500 | 14,500 |
| Sale Of Recycled Materials / Sale of Scrap Material | - | - | - | - | - | - | - | - | - | - |
| C\&D Admin Fees - Hauler Fees | 6,807 | 7,494 | 10,828 | 17,810 | 6,615 | 5,000 | 20,172 | 24,580 | 10,000 | 20,000 |
| C\&D Admin Fees - Applicant Fees | 7,724 | 7,158 | 2,186 | 5,955 | 10,801 | 10,000 | 7,551 | 12,945 | 10,000 | 12,000 |
| Recovery Of Labor \& Benefits | 20,490 | 91 | 11,907 | 21,030 | 9,943 | 10,000 | 26,490 | 35,411 | 10,000 | - |
| Sale of Surplus Property | 20,895 | 149,420 | 24,875 | 5,100 | 10,050 | - | 7,700 | 13,200 | 10,000 | 40,000 |
| Reimbursements / Other Reimbursement | 8,314 | 7,434 | 7,593 | 8,718 | 9,214 | 5,000 | 58,843 | 70,874 | 10,000 | 20,000 |
| Sales / Accrual Basis | 9,258,987 | 9,353,215 | 9,520,636 | 9,537,760 | 9,642,087 | 9,746,500 | 6,548,298 | 9,843,327 | 10,035,100 | 9,880,000 |
| Sales / Dumpster Rentals | - | - | - | - | - | - | - | - | - | - |
| Delinquent Fees / Penalties - Hauler | - | - | - | - | - | - | - | - | - | - |
| Delinquent Fees / Penalties - Applicant | - | - | - | - | - | - | - | - | - | - |
| Solid Waste / Other Services | 294,927 | 295,525 | 334,700 | 334,747 | 317,416 | 300,000 | 199,934 | 342,744 | 325,000 | 350,000 |
| Interest / Interest Earned | 36,332 | 28,932 | 48,978 | 34,437 | 29,536 | 40,000 | 73,812 | 126,535 | 45,000 | - |
| Interest / Gains on Investments | 25,396 | $(19,447)$ | 26,922 | - | - | - | - | - | - | - |
| Other Revenue / Sundry Revenue | 131,810 | 146,922 | 160,649 | 148,382 | 219,511 | 125,000 | 127,176 | 218,016 | 200,000 | 200,000 |
| Capital / Contributions | 2 | - | - | - | - | - | - ${ }^{-}$ | 2 | 318 | - |
| Other Financing Sources / Transfers In | - | 207,764 | - | - | - | 35,280 | 17,640.00 | 30,240 | 60,318 | - |
| Total | 10,531,436 | 10,851,410 | 11,000,404 | 11,123,165 | 10,981,471 | 10,920,280 | 7,262,221 | 11,088,195 | 11,514,417 | 11,415,081 |
|  | 0.26\% | 1.02\% | 1.79\% | 0.18\% | 1.09\% |  |  | 2.09\% | 1.95\% |  |


| Description | $\begin{gathered} \hline \text { FY 2013-14 } \\ \text { Actual } \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { FY 2014-15 } \\ \text { Actual } \\ \hline \end{gathered}$ | $\begin{array}{c\|} \hline \text { FY 2015-16 } \\ \text { Actual } \\ \hline \end{array}$ | $\begin{gathered} \hline \text { FY 2016-17 } \\ \text { Actual } \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { FY 2017-18 } \\ \text { Actual } \\ \hline \end{gathered}$ | FY 18-19 |  |  | $\begin{array}{c\|} \hline \text { FY 2019-20 } \\ \hline \text { Projection } \\ \hline \end{array}$ | $\begin{array}{\|c\|} \hline \text { Dept } \\ \hline \text { Projection } \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  | Budget | Actual | Year-End |  |  |
| Collections | 9,568,445 | 9,663,392 | 9,868,350 | 9,896,272 | 9,976,918 | 10,061,500 | 6,775,955 | 10,223,596 | 10,380,100 | 10,262,000 |
| Recycling | 622,431 | 592,487 | 707,698 | 949,102 | 705,042 | 572,500 | 174,606 | 299,324 | 758,500 | 852,582 |
| Haz Mat | 20,490 | 91 | 11,907 | - | - | - | - | - | - | - |
| Used Oil | 20,836 | 20,613 | 20,695 | 20,797 | 21,257 | 21,000 | - | 21,000 | 21,000 | 21,000 |
| Grants | 76,485 | 53,801 | 122,737 | 39,326 | - | 50,000 | - | 50,000 | 19,499 | 19,499 |
| Other Revenue |  |  |  | 153,482 | 229,561 | 125,000 | 134,876 | 231,216 | 210,000 | 240,000 |
| Fund Balance | 222,749 | 313,261 | 269,018 | 64,185 | 48,693 | 55,000 | 159,145 | 232,820 | 65,000 | 20,000 |
| Transfers | - | 207,764 | - | - | - | 35,280 | 17,640 | 30,240 | 60,318 | - |
| Total | 10,531,436 | 10,851,410 | 11,000,404 | 11,123,165 | 10,981,471 | 10,920,280 | 7,262,221 | 11,088,195 | 11,514,417 | 11,415,081 |


Expenditure
15-22 Combined Benefits
20-0
$20-02$ Dues \& Publication
20-03 Advertising
20-04 Rents
20-05 Training \& Education
20-06 Postage
20-06 Postage
20-11 Disposal Permit
20-12 Finance Charges
20-12 Finance Charge
21-01 Telephone
21-01 Telephon
21-02 Cellular
21-03 Internet
21-02 Cellular
21-03 Internet
21-04 Radios
21-04 Radios
$22-00$ Travel \& Meetings
23-00 Utilities
$24-00$ Contracts
24-00 Contracts
24-06 Contracts - Temporary Svcs
24-11 Contracts - Legal Svcs
24-06 Contracts - Temporary
24-11 Contracts
24- Legal Svcs
24-16 Contracts - Pre-Employ
24-16 Contracts - Pre-Employment
24-18 Contracts - Licening Requin
24-18 Contracts - Pre-Employment
25-01 Maintenance - Building
25-02 Maintenance - Vehicle
25-03 Maintenance - Equipment
25-03 Maintenance - Equipm
27-01 Computer - Hardware
27-01 Computer - Hardware
27-02 Computer - Software
27-03 Computer - Software Lic/Ma
30-01 Office Supplies
30-01 Office Supplies
30-02 Departmental Supplies
30-03 Petroleum Products
30-03 Petroleum Products
30-12 Small Equipment
$30-14$ Vehicle Add-ons
31-00 Taxes \& In L
31-02 Permits
40-06 Debt Service - Capital Leas
40-06 Debt Service - Capitial Lea
$50-07$ Unemployment Insurance
50-16 Liability
50-17 Retire's Insurance
50-17 Retiree's Insurance
90-02 Capital Outlay - Buildings
90-04 Capital Outlay - Vehicles
90-05 Capital Outlay - Equipmen
90-10 Constuction
$70-01$ Transfers
90-0 Construction
Total Expenditures/Budget
60-00 Depreciation
80-01 Other Expense
80-02 Loss on Sale of Asset
80-03 Other - Bad Debt
80-99 Other - Contra Pension Exp
$\frac{90-99 \text { Fixed Asset Reclass }}{\text { TOTAL }}$

| $7,992,988$ | $8,696,782$ |
| :--- | :--- |

Actual
FY 2017-18 $\quad$ FY
a/o 1/31/19 Actu
FY 201

| Actual FY 2017-18 | $\begin{gathered} \text { Actual } \\ \text { FY 2018-19 } \\ \hline \end{gathered}$ | Budget FY 2019-20 | Adj. Budget FY 2019-20 |
| :---: | :---: | :---: | :---: |
| 922,198 | 950,094 | 924,723 | 924,723 |
| 909 |  | 2,000 | 2,000 |
| 1,210 | 536 | 855 | 855 |
| 1,328 | 452 | 2,800 | 2,800 |
| 38,439 | 39,027 | 39,200 | 39,200 |
| 1,249 | 3,201 | 33,415 | 33,415 |
| 30,427 | 35,340 | 1,000 | 1,000 |
| - | - | - | - |
| 77,482 | 69,390 | 46,614 | 46,614 |
| 10,947 | 1,149 | 2,000 | 2,000 |
| 5,916 | 8,717 | 10,600 | 10,600 |
| 383 | 262 | 600 | 600 |
|  |  |  |  |
| 2,081 | 2,418 | 2,000 | 2,000 |
| 6,981 | 9,524 | 12,000 | 12,000 |
| 1,349,847 | 1,341,082 | 1,270,883 | 1,270,883 |
| - | - | - | - |
| - | - | 2,500 | 2,500 |
| 90 | 2,034 | 5,000 | 5,000 |
| 6,444 | 5,888 | 6,700 | 6,700 |
| 2,882 | 1,369 | 14,000 | 14,000 |
| 596,515 | 667,665 | 418,000 | 418,000 |
| 45,549 | 44,131 | 58,400 | 58,400 |
| 2,995 | 1,456 | 4,180 | 4,180 |
| 2,322 | 557 | 1,725 | 1,725 |
| 20,890 | 16,930 | 15,400 | 15,400 |
| 3,065 | 1,475 | 1,900 | 1,900 |
| 116,803 | 272,444 | 291,456 | 291,456 |
| 521,238 | 601,760 | 650,000 | 650,000 |
| 114 | 303 | 538 | 538 |
| 3,022 | 1,113 | - | - |
| - | - | - | - |
| 4,844 | 4,171 | 7,100 | 7,100 |
|  |  |  |  |
| 8,043 | 1,841 | 20,000 | 20,000 |
| 144,254 | 129,502 | 181,753 | 181,753 |
| 175,253 | 189,233 | 146,531 | 146,531 |
| - | - | - | - |
| 400,586 | - | 1,000,000 | 1,000,000 |
| - |  |  |  |
| - | - | 50,000 | 50,000 |
| 7.589,887 | 7,378.918 | 9,146,201 | 9,146,201 |
| 7,459,932 | 8,738,123 |  |  |
| $\xrightarrow{(129,955)}$ | 1,359,205 |  |  |

540-3501
Budget Summary
 7,992,988 8,696,782 $\mathbf{8 , 7 0 5 , 2 7 4} \quad \mathbf{-}$


[^0]| Recycling - 3502 | Actual | $\begin{gathered} \text { Actual } \\ \text { FY 2016-17 } \end{gathered}$ | $\begin{gathered} \text { Actual } \\ \text { FY 2017-18 } \end{gathered}$ | $\begin{gathered} \text { Actual } \\ \text { FY 2018-19 } \end{gathered}$ | $\begin{gathered} \text { Budget } \\ \text { FY 2019-20 } \\ \hline \end{gathered}$ | a/o 1/31/19 |  |  | Budget Summary |  |  |  |  | Total Pay Periods Pay Periods to Date |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  | Adj. Budget |  |  | YTD Percent | Year-End | Proposed Budget | Budget |  |  |
| Expenditure | FY 2015-16 |  |  |  |  | FY 2019-20 | FY 2019-20 | FY 2019-20 | FY 2019-20 | FY 2019-20 | FY 2020-21 | Variance |  |  |
| 0-04 Rents | 12,251 | 5,594 | 4,221 | 3,375 | 3,100 | 3,100 | 1,162 | 1,938 | 37.5\% | 3,323 | 3,100 |  |  | postage. |
| 0-05 Training \& Education | 654 | 510 | 1,178 | 673 | 2,300 | 2,300 |  | 2,300 | 0.0\% | 1,000 | 2,300 |  |  |  |
| 0-06 Postage | 30 | - | - | - | 1,500 | 1,500 | 550 | 950 | 36.7\% | 1,100 | 1,000 | (500) |  |  |
| 0-11 Disposal Permit |  | - | - | - |  |  | - | - | 0.0\% | - |  |  |  |  |
| 0-12 Finance Charges |  |  |  |  |  |  |  | - | 0.0\% | - |  |  |  |  |
| 1-01 Telephone | 1,849 | 2,303 | 4,232 | 1,044 | 2,000 | 2,000 | 295 | 1,705 | 14.7\% | 589 \| | 2,000 | - |  |  |
| 1-02 Cellular | 576 | - | - | - | 793 | 793 | - | 793 | 0.0\% | - | 793 | - |  |  |
| 1-03 Internet | - | - | - | - | - | - | - | - | 0.0\% | - | - | - |  |  |
| 1-04 Radios | - | - | - | - | - | - | - | - | 0.0\% | - | - | - |  |  |
| 2-00 Travel \& Meetings | 90 | 6 | 2,346 | 3,236 | 4,000 | 4,000 | 26 | 3,974 | 0.6\% | 751 | 4,000 | - |  |  |
| 3-00 Utilities | 2,973 | 2,953 | 1,751 | 1,965 | 3,000 | 3,000 | 922 | 2,078 | 30.7\% | 3,345 | 3,000 | - |  |  |
| $4-00$ Contracts | 335,841 | 331,597 | 319,885 | 386,689 | 1,308,239 | 1,308,239 | 453,229 | 855,010 | 34.6\% | 918,458 | 1,308,239 | - |  |  |
| 4-06 Contracts - Temporary Svcs | - | - | - | - | - | - | - | - | 0.0\% | - | - |  |  |  |
| 4-11 Contracts - Professional Svcs | - | - | - | - | - | - | - | - | 0.0\% | - | - |  |  |  |
| 4-16 Contracts - Pre-Employment | - | 32 | 83 | 102 | - | - | 64 | (64) | 0.0\% | 228 | - |  |  |  |
| 2-18 Contracts - Licensing Requiremen |  |  | 200 | 204 | - |  |  |  | 0.0\% | 200 |  |  |  |  |
| 5-01 Maintenance - Building | 2,172 | 628 | 25 | 138 | 2,500 | 2,500 | 29 | 2,471 | 1.2\% | 558 | 2,500 | - |  |  |
| 5-02 Maintenance - Vehicle | 6,258 | 1,154 | 194 | 521 | 2,400 | 2,400 | 38 | 2,362 | 1.6\% | 1,076 | 2,400 | - |  |  |
| 5-03 Maintenance - Equipment | - | - | - | - | 3,000 | 3,000 | - | 3,000 | 0.0\% | - | 3,000 | - |  |  |
| 7-01 Computer - Hardware | 491 | - | 1,199 | - | 1,300 | 1,300 | 719 | 581 | 55.3\% | 1,300 | 3,700 | 2,400 |  |  |
| 7-02 Computer - Software | 242 | - | 1,178 | - | 700 | 700 | - | 700 | 0.0\% | - | 700 | - |  |  |
| 7-03 Computer - Software Lic/Maint | - | - | - | - | - | - | - | - | 0.0\% | - | - | - |  |  |
| 0-01 Office Supplies | 384 | - | 139 | 93 | 1,000 | 1,000 |  | 1,000 | 0.0\% | - | 1,000 | - |  |  |
| 0-02 Departmental Supplies | 95,554 | 145,301 | 143,162 | 2,795 | 5,000 | 5,000 | 1,186 | 3,814 | 23.7\% | 4,373 | 5,000 | - |  |  |
| 0-03 Petroleum Products | 2,672 | 2,739 | 709 | 934 | 4,500 | 4,500 | 176 | 4,324 | 3.9\% | 1,352 | 4,500 | - |  |  |
| 0-12 Small Equipment | 1,402 | 57 | 45 | - | - | - | - | - | 0.0\% | - | - |  |  |  |
| 0-14 Vehicle Add-ons |  | - | - | - | - | - | - | - | 0.0\% | - | - |  |  |  |
| 1-00 Taxes \& In Lieu | 932 | - | - | - | - | - | - | - | 0.0\% | - | - |  |  |  |
| 1-02 Permits | - | 115 | - | 143 | - | - | - | - | 0.0\% | - | - | - |  |  |
| 0-06 Debt Service - Capital Lease | (113) | - | - | - | - | - | - | - | 0.0\% | - | - | - | 9,900 |  |
| 0-07 Unemployment Insurance | 9,216 | - | - | - | - | - | - | - | 0.0\% | - | - |  |  |  |
| 0-16 Liability | - | 6,239 | 7,455 | 3,113 | 4,267 | 4,267 | 2,134 | 2,134 | 50.0\% | 4,267 | 4,267 | - |  |  |
| 0-17 Retire's Insurance | - | - | - | - | - | - | - | - | 0.0\% | - | - | - | - |  |
| 0-02 Capital Outlay - Buildings | 26,300 | - | - | - | - | - | - | - | 0.0\% | - | - | - |  |  |
| 0-04 Capital Outlay - Vehicles | - | - | - | - | - | - | - | - | 0.0\% | \\| | - |  |  |  |
| 0-05 Capital Outlay - Equipment | - | - | - | - | - | - | - | - | 0.0\% | - | - |  |  |  |
| 0-10 Construction | - | $-$ | - | - | - | - | - | - | 0.0\% | - | - | - | - |  |
| Total Expenditures/Budget |  | - | - | - |  |  |  | - | 0.0\% | - | - | $\stackrel{-}{7}$ | $\stackrel{-}{7}$ |  |
|  | 973,122 | 760,810 | 642,363 | 560,487 | 1,524,343 | 1,524,343 | 552,866 | 971,477 | 36.3\% | 1,137,756 | 1,560,229 | 35,886 | 35,886 |  |
| Adjusted Budget | 902,928 | 828,112 | 677,900 | 505,606 |  |  | 1,524,343 |  |  | 1,524,343 |  |  |  |  |
| $\xrightarrow{\text { Adjusted Budget }}$ | $(70,194)$ | 67,302 | 35,537 | $(54,881)$ |  |  | 971,477 |  |  | 386,587 |  |  |  |  |
| 0-00 Depreciation | 720 | 720 | 720 | 720 |  |  |  |  |  |  |  |  |  |  |
| 0-01 Other Expense | - | - | - | - |  |  | - |  |  | - |  |  |  |  |
| 0-02 Loss on Sale | - | - | - | - |  |  | - |  |  |  |  |  |  |  |
| 0-03 Other - Bad Debt | - | - | - | - |  |  | - |  |  | - |  |  |  |  |
| 0-99 Other - Contra Pension Exp | - | - | - | - |  |  |  |  |  |  |  |  |  |  |
| 0-99 Fixed Asset Reclass | - | - | - | - |  |  | - |  |  |  |  |  |  |  |
| TOTAL | 973,842 | 761,530 | 643,082 | 561,207 |  |  | 552,866 |  |  | 1,137,756 |  |  |  |  |
|  | true | true | true | true | true | true | true |  |  | true | true |  |  |  |
|  | true | true | true | true | true | true | true |  |  | true | true |  |  |  |

Encumbrance Amt deducted
Per HTE



Encumbrance Amt deducted
Per HTE

## ATTACHMENT 2

Proposed Level of Service (PLS) Submittals

| Solid Waste Department PLS Summary | PLS Amount |  |  | Highest <br> Priority |  | Medium Priority |  | Lowest <br> Priority |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Software Increases (cameras \& CPI) | \$ | 20,694 |  | \$ 20,694 |  |  |  |  |
| Disaster Debris Plan | \$ | 25,000 |  |  |  | 25,000 |  |  |
| Temp Salaries (HazMat) | \$ | 12,294 |  | \$ 12,294 |  |  |  |  |
| Temp Salaries (Recycling) | \$ | 34,925 |  | \$ 34,925 |  |  |  |  |
| Camera Trailer | \$ | 40,000 |  |  |  | 40,000 |  |  |
| Contracts (Recycling) | \$ | 816,000 |  | \$ 816,000 |  |  |  |  |
| Personnel (Collections)* | \$ | 299,073 |  | \$ 110,503 |  | \$ 94,285 | \$ | 94,285 |
| Personnel (Recycling)* | \$ | 239,686 |  | \$ 239,686 |  |  |  |  |
| Personnel (Hazardous Materials)* | \$ | 73,088 |  |  |  |  | \$ | 73,088 |
| Vehicles (residential collection)** | \$ | 1,794,290 |  | \$ 1,076,574 |  | 717,716 |  |  |
| Vehicles (commercial collection)** | \$ | 1,112,972 |  | \$ 518,258 |  | \$ 594,714 |  |  |
| Vehicles (non-collection)** | \$ | 379,500 |  |  |  | \$ 320,500 | \$ | 59,000 |
| Sac. Co. Environ. Inspection Services | \$ | 72,000 |  |  |  |  | \$ | 72,000 |
| Rents | \$ | 5,359 |  | \$ 5,359 |  |  |  |  |
| Driver Training | \$ | 10,150 |  | \$ 10,150 |  |  |  |  |
| Collections overtime | \$ | 52,000 |  | \$ 52,000 |  |  |  |  |
| Total | \$ | 4,987,031 |  | \$ 2,896,443 |  | 1,792,215 | \$ | 298,373 |

Highest of the Highest Priorities
*Personnel Requests in Order of Priority (highest to lowest)

| Snr Env Specialist | Highest Priority |
| :--- | :--- |
| Snr Env Specialist |  |
| Senior Maintenance Worker | Medium Priority |
| Refuse Driver | Lowest Priority |
| Refuse Driver |  |

**Vehicle Requests in Order of Priority (highest to lowest)

| Side Loader - fleet expansion | fleet addition |  |
| :--- | ---: | :--- |
| Side Loader 2004 engine year | 895 |  |
| Side Loader 2012 engine year | 1121 | Highest Priority |
| Rolloff 2004 engine year | 827 |  |
| Rolloff 2004 engine year | 828 |  |
| Chevy 1/2 ton (2001) | 600 |  |
| Side Loader 2012 engine year | 1122 |  |
| Side Loader 2012 engine year | 1125 |  |
| Front Loader 2012 engine year | 1126 |  |
| Rolloff 2007 engine year | 1004 |  |
| Tymco Street Sweeper (2008) | 1024 |  |
| Ford F150 Extra Cab (2000) | 508 |  |
| Ford 3/4 ton (2001) | 564 |  |

## PROPOSED LEVEL OF SERVICE

Department:
Division:
Title:

| Solid Waste |
| :---: |
| Collections |
| Software License \& Maintenance |

Fiscal Year: 2020 / 21
2. Statement of Need for the Proposed Change of Service Level:

The Solid Waste Department is requesting a permanent increase to the software license and maintenance budget. The items currently funded by this account are: 1) RouteSmart annual license fee, 2) Superion Transaction manager, and 3) Zonar GPS on department vehicles. Due to annual increase on RouteSmart and Superion, the proposed budget is insufficient to maintain current service levels. In addition, the department is requesting drive cameras for collection vehicles. The department tested demonstration cameras and found them helpful in confirming customer service and investigating details of incidents. Cameras would not only protect the City from liability for false claims, but also improve efficiency and revenue recovery for customer service issues and encourage more cautious driving among staff.
3. Cost (Savings) of new Program or Service Level Change:

4. Revenue Source / Resource

| Name of Revenue Source / Resource: | 1st Year | 2nd Year |
| :--- | :--- | :--- | :--- |
| Solid Waste Fund $\$$ 20,694 <br>  $\$$ 20,717 <br>    <br> Total of Revenue Sources / Resource $\mathbf{\$}$ $\mathbf{2 0 , 6 9 4}$ | $\mathbf{\$}$ | $\mathbf{2 0 , 7 1 7}$ |

5. 

Net Expense / (Income) to the Program (3F minus 4B)
\$

- $\$$


## PROPOSED LEVEL OF SERVICE


2. Statement of Need for the Proposed Change of Service Level:

In the event of a major disaster, having a plan to properly handle the waste left behind can ensure that resources are used in the most effective way and recovery can start as soon as possible. CaIOES and FEMA review and approve plans so response time is not delayed and protocols are followed to maximize reimbursement opportunities.
3. Cost (Savings) of new Program or Service Level Change:

4. Revenue Source / Resource

| Name of Revenue Source / Resource: | 1st Year | 2nd Year |
| :--- | :--- | :--- |
| Fund 540 | $\$$ | 25,000 |
|  |  |  |
| Total of Revenue Sources / Resource |  |  |

5. N

Net Expense / (Income) to the Program (3F minus 4B)
\$ $\quad-\quad \$$

## PROPOSED LEVEL OF SERVICE

Department:
Division:
Title:

| Solid Waste |
| :---: |
| Hazardous Materials |
| Temporary Salaries |

Fiscal Year: 2020 / 21
2. Statement of Need for the Proposed Change of Service Level:

The Hazardous Materials Division currently uses one part-time Office Assistant to manage data entry and appointment scheduling as well as assist with reporting requirements. The schedule for the past six years has been three days per week, and the hours have been appropriate for the needs of the Division. The schedule and budget have not changed significantly over the past six years and the Division is consistently over budget. The Hazardous Materials Division is requesting a permanent increase to right size the budget and accomodate a slightly higher pay rate in FY 20/21. The estimated expenditure for FY $20 / 21$ is $\$ 17,675$, which is $\$ 12,294$ over the proposed budget.
3. Cost (Savings) of new Program or Service Level Change:

4. Revenue Source / Resource

| Name of Revenue Source / Resource: 1st Year 2nd Year <br> Solid Waste Fund 540 $\$$ 12,294 <br>  $\$$ 12,294 <br> Total of Revenue Sources / Resource   | $\mathbf{1 2 , 2 9 4}$ | $\$$ |
| :--- | :--- | :--- |

5. 

Net Expense / (Income) to the Program (3F minus 4B)
\$ -

## PROPOSED LEVEL OF SERVICE

Department:

## Division

Title:
Solid Waste
Recycling
Temporary Salaries

1. Check all that apply:
$\square$ Personnel RequisitionFleet RequisitionPermNew

V PTComputer Requisition $\square$ New $\square$ ReplOther $\square$ Legal/Mandatory Obligation

Fiscal Year: 2020 / 21
2. Statement of Need for the Proposed Change of Service Level:

The Recycling Division relys heavily on the use of part-time staff to perform a variety of office duties. Recent state mandates have required that jurisdictions do an extensive amount of education, monitoring, reporting and enforcement activities. This responsibility requires an extensive amount of back and forth communication with individual customers which is extremely time consuming. This takes the majority of time for part-time staff; however, they are also responsible for monitoring the construction and demolition recycling program, coordinating recycling events and answering customer inquiries. It is essential to the compliance efforts of the Recycling Division that we continue to have part-time staff as a resource. It is estimated that we will need approximately 3,200 hours of part-time help. The requested increase from the proposed $\$ 19,475$ to $\$ 54,400$ also includes a slight increase of part-time wages to $\$ 16$ per hour to help retain staff and reduce time spent recruiting and cross-training.
3. Cost (Savings) of new Program or Service Level Change:

4. Revenue Source / Resource

| Name of Revenue Source / Resource: | 1st Year |  | 2nd Year |  |
| :---: | :---: | :---: | :---: | :---: |
| Solid Waste Fund 540 | \$ | 34,925 | \$ | 34,925 |
| Total of Revenue Sources / Resource | \$ | 34,925 | \$ | 34,925 |


| Net Expense / (Income) to the Program (3F minus 4B) | $\$$ | - |
| :--- | :--- | :--- |

## PROPOSED LEVEL OF SERVICE

| Department: | Solid Waste |
| :--- | :---: |
| Division: | Recycling |
| Title: |  |

Fiscal Year: 2020 / 2021

1. Check all that apply:

| $\square$ |  |
| :--- | :--- | :--- |
| $\square$ Personnel Requisition $\square$ Perm <br> $\square$ $\square$ PT  <br> $\square$ Fleet Requisition $\square$ New <br> $\square$ Repl  <br> $\square$ Computer Requisition $\square$ New <br> $\square$ Repl   |  |
| $\square$ | Other $\quad \square$ Legal/Mandatory Obligation |

2. Statement of Need for the Proposed Change of Service Level:

We have been experiencing large volumes of illegally disposed materials at the community recycling bins located in the Walmart parking lot on Riley Street. Large amounts of Solid Waste resources are being required to clean up the location including rear load collection vehicles, loaders, and Solid Waste staff. We are requesting funding for a solar powered Mobile Survelliance Unit (MSU - image attached) that will incorporate motion detection lighting and video. This will act as a deterrent to the illegal disposal and allow us to prosecute illegal dumpers. The unit will be available to other Public Works divisions as well.

4. Revenue Source / Resource

| Name of Revenue Source / Resource: | 1st Year |  | 2nd Year |  |
| :---: | :---: | :---: | :---: | :---: |
| Solid Waste Fund 540 | \$ | 40,000 |  |  |
| Total of Revenue Sources / Resource | \$ | 40,000 | \$ | - |
| 5. Net Expense / (Income) to the Program (3F minus 4B) | \$ | - | \$ | - |

## PROPOSED LEVEL OF SERVICE

| Department: | Solid Waste |
| :--- | :--- | :--- |
| Division: | Recycling |
| Title: | Contracts |
| Fiscal Year: |  |

1. Check all that apply:

| 1 |  |  |
| :--- | :--- | :--- |
| $\square$ | Personnel Requisition | $\square$ Perm |
| $\square$ | $\square$ PT |  |
| $\square$ | Fleet Requisition | $\square$ New |
| $\square$ Repl |  |  |
| $\square$ | Computer Requisition | $\square$ New |
| $\square$ | $\square$ Repl |  |
| $\square$ | Other $\quad \square$ Legal/Mandatory Obligation |  |

## 2. Statement of Need for the Proposed Change of Service Level:

The Recycling Division is requesting an increase to the proposed contracts budget as a result of processing cost increases for recycling. As a result of an uprecedented recycling market crash, recyclers are increasing the level of processing in order to market material. Processing has historically been a hidden cost of recycling since the value of the material resulted in a net revenue; however, in the current market recycling is a net expense. In FY20, the Recycling Division modified the accounting of residential recyclables to show both the processing cost and revenue separately. The impact to commercial recycling was delayed until mid FY 19-20 when our contracted commercial facility closed. We are currently in the process of negotiating a new contract for commercial and based on the bids received, it is anticipated that the cost will be similar to residential recycling. The requested increase includes a transition to accounting for commercial recycling in the same manner as residential to show the true cost and revenue.
The cost of processing organic material has also increased. Due to AB 1594, the use of green waste as alternative daily cover at the landfill ceased to count toward the City's diversion percentage. To continue meeting mandated diversion goals, the Recycling Division is contracting with a new vendor to compost the City's green waste.
The cost of residential recycling has been slightly higher than budgeted due to the number of tons generated. The higher tons plus the contracted CPI adjustment was used to forecast the requested increase.
The Recycling Department estimates that ongoing contract obligations will exceed the budgeted. This is largely due to small increases over time that were not captured in previous years.
3. Cost (Savings) of new Program or Service Level Change:

4. Revenue Source / Resource

| Name of Revenue Source / Resource: | 1st Year | 2nd Year |
| :---: | :---: | :---: |
| Fund 540 | \$ 655,000 | \$ 655,000 |
| Sale of Commercial Recyclables (540.3502.376.0201 \& 540.3502.376.0220) | \$ 161,000 | \$ 161,000 |
|  |  | 816 |

5. Net Expense / (Income) to the Program (3F minus 4B)
\$ $\quad-\quad \$$ $-$

## PROPOSED LEVEL OF SERVICE



## 2. Statement of Need for the Proposed Change of Service Level:

 The Senior Environmental Specialist positions are necessary to support mandated recycling programs. Over the past several years the Recycling Division was reduced from three full time employees plus part time support to $1 / 2$ of a full time Supervisor and only part time support. This reduction in staff combined with the pressure of new laws and accountability that far exceeds past requirements puts the City at risk of being out of compliance, which could result in significant daily fines. The Recycling Division was recently notified by the State regulatory agency, CalReycle, that efforts are insufficient, and we are at risk of the extra monitoring currently being done escalating to a compliance order. In addition to the residential and commercial programs the City implemented when the Division had more staff, California now has mandatory commercial recyciing requirements for both dry recyclables and organics as well as mandotory recycling laws for construction and demolition projects. Municipalities are responsible for ensuring programs are available, actively monitoring, promoting, reporting, and enforcing these programs. There are also increased pressures from market conditions for existing programs. Contamination is no longer being tolerated and education has become critical to the sustainability of current programs. Adequate education efforts are not possible at current staffing levels. In addition, due to the high turnover of part-time staff a significant amount of the Supervisor's time is spent on recruiting and training. The Solid Waste Division is requesting full time staff to help with regulatory pressures for current programs as well as for the implementation of mandatory citywide residential food waste recycling.| A. | Cost (Savings) of new Progra | Service L | Change: |  |  | 1st Year |  | 2nd Year |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Salaries and Benefits (list position title(s), pay range, and annual salary) |  |  |  |  |  |  |  |  |
|  | Snr Env Specialist (two positions) | M55 | \$ 130,008 | \$ 109,678 | 7/1/2020 | \$ | 239,686 | \$ | 239,686 |
|  |  |  | 130,008 | 109,678 |  |  |  |  |  |
| B. | Materials, Supplies, and Services (list by account, description, and amount) |  |  |  |  |  |  |  |  |
| c. | Capital Outlay and/or Improvements (list by account, description, and amount) |  |  |  |  |  |  |  |  |
| D. | Fleet Description |  | Repl Veh |  |  |  |  | \$ | - |
| E. | Computers (list by account, description, and amount) |  |  |  |  |  |  |  |  |
| F. Total (3A + 3B + 3C + 3D + 3E) |  |  |  |  |  | \$ | 239,686 | \$ | 239,686 |

## 4. Revenue Source / Resource

| Name of Revenue Source / Resource: | 1st Year |  | 2nd Year |  |
| :---: | :---: | :---: | :---: | :---: |
|  | \$ | 239,686 | \$ | 239,686 |
|  | \$ | - | \$ | - |
|  | \$ | - | \$ | - |
| Total of Revenue Sources / Resource | \$ | 239,686 | \$ | 239,686 |
| 5. Net Expense / (Income) to the Program (3F minus 4B) | \$ | - | \$ | - |

## PROPOSED LEVEL OF SERVICE

| Department: | Solid Waste |
| :--- | :--- | :---: |
| Division: | Collections |
| Title: |  |
| Fiscal Year: $2020 / \mathbf{2 0 2 1}$ |  |

1. Check all that apply:

|  | Personnel Requisition | $\square$ Perm | $\square$ PT |
| :--- | :--- | :--- | :--- |
|  | Per |  |  |
| $\square$ | Fleet Requisition | $\square$ New | $\square$ Repl |
| $\square$ | Computer Requisition | $\square$ New | $\square$ Repl |
| $\square$ | Other | $\square$ Legal/Mandatory Obligation |  |

2. Statement of Need for the Proposed Change of Service Level:

In FY $17 / 18$ the Solid Waste Division received an operational analysis by an outside consultant The finding of this study, which were also incorporated into the rate study completed in FY 19/20, include recommendations for increasing overall staff to support ongoing operations.

The Senior Maintenance worker position is currently responsible for overseeing the daily scheduling and work of 32 full time and 3 part time collection staff. The daily responsibilities are essential to the operation and cannot be put on hold during absences. Currently the Supervisor is still performing Senior Maintenance worker duties in order to cover all shifts. When either the Supervisor or Senior is unavailable on weekdays, the other must provide coverage from 4:45 a.m. to $2: 30 \mathrm{p} . \mathrm{m}$. at a minimum. On weekends at least one of them must be on call from $5 \mathrm{a} . \mathrm{m}$. to $1 \mathrm{p} . \mathrm{m}$ both Saturday and Sunday. Solid Waste operates 365 days a year, with three staggered shifts Monday through Friday and reduced staffing on weekdays. The number of services and collection staff has increased significantly over the past decade, however staff responsible for day to day coordination has been reduced.

Additional Refuse Drivers are needed to support service increases that have occurred since our last staff increase in FY 16/17. The number of cans has increased by 3,300 including 653 cans at 218 homes in the Folsom Plan Area. Also, in preparation for the addition of mandatory organics recycling, we have eliminated green waste exemptions from our rates making green waste service available to nearly 3,000 households not previously receiving the service. We are at maximum capacity on our Bulky Waste collection program and residents frequently must wait weeks for service. Due to mandatory commercial recycling, we are adding recycling carts to businesses which take significantly longer to service than residential stops thereby reducing the service efficiency on residential routes. Due to the size of our operation and the requirement to work holidays resulting in a large amount of comp time accrual, Refuse Drivers accrue leave time each year equivalent to the hours of approximately six full time employees. To ensure the workload is completed each day the Department is only able to allow up to 3 drivers per day to schedule time off. The addition of two more drivers would ease some of the pressure on our staff allowing Solid Waste to maintain high service levels as well as provide employees more opportunity to use the benefits they earn.

4. Revenue Source / Resource

| Name of Revenue Source / Resource: | 1st Year |  | 2nd Year |  |
| :---: | :---: | :---: | :---: | :---: |
| Fund 540, Division 3501 | \$ | 299,073 | \$ | 299,073 |
| Total of Revenue Sources / Resource | \$ | 299,073 | \$ | 299,073 |
| Net Expense / (Income) to the Program (3F minus 4B) | \$ | - | \$ | - |

## PROPOSED LEVEL OF SERVICE

| Department: | Solid Waste |
| :--- | :---: |
| Division: | Hazardous Materials |
| Title: | Salaries \& Benefits |

Fiscal Year: 2020 / 2021

1. Check all that apply:


## 2. Statement of Need for the Proposed Change of Service Level:

The Household Hazardous Waste Division is requesting a PPT Maintenance Specialist to support curbside collection and related activities. The time spent by other divisions to support this program was monitored and it was determined that approximately $1 / 2$ of a full time equivalent is necessary. Due to the nature of the material handled, a minimum of two staff are required for safe collection and processing activities. For this reason, any absence by current staff must be covered by staff from other divisions, putting a strain on Solid Waste Collections or the Streets Division. In addition, the volume collected is frequently more than two staff can process in a single day. The daily packaging of material is mandatory for safety as well as program compliance.

4. Revenue Source / Resource

| Name of Revenue Source / Resource: | 1st Year |  | 2nd Year |  |
| :---: | :---: | :---: | :---: | :---: |
| Fund 540, Division 3501 (Sr Maint Wkr, Drivers) | \$ | 73,088 | \$ | 73,088 |
| Fund 540, Division 3502 (Sr Env Sp) | \$ | - | \$ | - |
| Fund 540, Division 3503 (PPT Maint Wkr) | \$ | - | \$ | - |
| Total of Revenue Sources / Resource | \$ | 73,088 | \$ | 73,088 |
| Net Expense / (Income) to the Program (3F minus 4B) | \$ | - | \$ | - |


| Department: | Solid Waste |  |
| :--- | :--- | :---: |
| Division: | Collections |  |
| Title: | Capital Outlay Vehicles - Residential |  |
| Fiscal Year: | $\mathbf{2 0 2 0 / 2 0 2 1}$ |  |

1. Check all that apply:
$\square$ Personnel Requisition
PermPT
$\square$ Fleet Requisition
$\square$ Computer Requisition $\square$ New $\square$ Repl $\square$ Other $\quad \square$ Legal/Mandatory Obligation
2. Statement of Need for the Proposed Change of Service Level:

Pursuant to the Solid Waste Department vehicle replacement schedule, a total of five (5) vehicles are being requested to support residential collection services.

Side Loaders: The department is requesting five (5) side loaders in FY 21. There are currently four (4) ordered from FY 19 and FY 20 with anticipated delivery in April of 2020 . Of the nine (9) new trucks, six (6) would replace existing trucks, two (2) disposed of in exchange for electric vehicles (1 side loader, 1 rear loader), one (1) fleet expansion for Folsom Ranch. The final planned inventory is 22 side loaders, 20 capable of full duty, 1 limited capacity alley truck, and 1 electric side loader (to be requested by appropriation when partial grant funding is secured).

Note that truck 895 below was previously scheduled for disposal without replacement; however, it was retained. This decision was made in consideration of growth, unapproved expansion request in FY20, pending procurement of an electric side loader, as well as pending service increases to comply with unfunded mandates.

When replacement collection trucks are purchased, the old truck is not disposed of until the new truck has been in operation for an extended period to identify any potential manufacturing problems. This is generally six months. In FY 21, the Department expects to dispose of two (2) side loaders.
3. Cost (Savings) of new Program or Service Level Change:


## 4. Revenue Source / Resource

| Name of Revenue Source / Resource: | 1st Year | 2nd Year |
| :--- | ---: | ---: |
| Solid Waste Fund (540) - 9004 Vehicles $\$$ $1,761,390$ <br> Solid Waste Fund (540) - 3014 Vehicle Add Ons 17,500  <br> Gov Deals - sale of old trucks (Two side loaders from FY 18/19 replacements, FY 19/20 $\$$ 15,400 <br> replacements to be sold in FY 20/21)   <br> Total of Revenue Sources / Resource $\mathbf{1}$ $\mathbf{1 , 7 9 4 , 2 9 0}$ | $\$$ |  |


| $\$$ | - | $\$$ | - |
| :--- | :--- | :--- | :--- | :--- |

## PROPOSED LEVEL OF SERVICE

| Department: | Solid Waste |
| :--- | :--- |
| Division: | Collections |
| Title: | Capital Outlay Vehicles - Commercial |
| Fiscal Year: $2020 / \mathbf{2 0 2 1}$ |  |


| 1. Check all that apply: |  |  |
| :--- | :--- | :--- | :--- |
| $\square$ Personnel Requisition $\square$ Perm <br> $\square$ PT   <br> $\square$ $\square$ Fleet Requisition $\square$ New <br> $\square$ Repl   <br> $\square$ Computer Requisition $\square$ New <br> $\square$ Repl   <br> $\square$ Other $\square$ Legal/Mandatory Obligation |  |  |

## 2. Statement of Need for the Proposed Change of Service Level:

Pursuant to the Solid Waste Department vehicle replacement schedule, a total of four (4) vehicles are being requested to support commercial collection services.

Front Loaders: The department is requesting one (1) front loader in FY 21. There are currently two (2) ordered from FY 20 with anticipated delivery in April of 2020.

Rolloff trucks: The department is requesting three (3) rolloff trucks in FY21. There are currently four (4) rolloff trucks due for replacement; however, prior to our recent rate adjustment our rates were below cost which may have artificially inflated the demand for this service. While development may increase demand, the impacts of the rates will need to be evaluated prior to deciding whether to replace the other truck or reduce our rolloff truck inventory.

When replacement collection trucks are purchased, the old truck is not disposed of until the new truck has been in operation for an extended period to identify any potential manufacturing problems. This is generally six months. In FY 21, the Department expects to dispose of two (2) front loaders.
3. Cost (Savings) of new Program or Service Level Change:

4. Revenue Source / Resource

| Name of Revenue Source / Resource: | 1st Year | 2nd Year |
| :--- | ---: | ---: |
| Solid Waste Fund (540) - 9004 Vehicles $\$$ $1,034,072$ <br>    <br> Solid Waste Fund (540) - 3014 Vehicle Add Ons 3,500  <br> Gov Deals - sale of old trucks (Two front loaders from FY 19/20 replacements to be sold $\$$ 75,400 <br> in FY 20/21)   <br> Total of Revenue Sources / Resource $\$$ $\mathbf{1 , 1 1 2 , 9 7 2}$ | $\mathbf{\$}$ |  |



## PROPOSED LEVEL OF SERVICE

| Department: | Solid Waste |
| :--- | :--- |
| Division: | Collections \& Hazardous Materials |
| Title: | Capital Outlay Vehicles - non-collection |
| Fiscal Year: | $\mathbf{2 0 2 0 / 2 0 2 1}$ |


| 1. Check all that apply: |
| :--- |
| 1.   <br> $\square$ Personnel Requisition $\square$ Perm $\square$ PT <br> $\square$ $\square$ Neet Requisition $\square$ New <br> $\square$ Repl   <br> $\square$ Computer Requisition $\square$ New <br> $\square$ Repl   <br> $\square$ Other $\square$ Legal/Mandatory Obligation  |

2. Statement of Need for the Proposed Change of Service Level:

Pursuant to the Solid Waste Department vehicle replacement schedule, a total of three (3) vehicles are being requested to support administration and storm water protection.

Street Sweeper: Street sweeping operations are managed by the Public Works Street Division; however, the material collected from the roadway is trash. The cost of a new sweeper was included in the Solid Waste rate study to appropriately capture this cost as waste collection equipment.

Pickup trucks: The department is requesting two (2) pickup trucks in FY21. Both trucks have past their useful life. Requested funding is based on replacing one with a like truck and the other with a hybrid electric SUV. Currently all Solid Waste administrative vehicles are pickups; however, administrative staff do not generally require the use of a pickup and trips can be made more efficiently in a hybrid vehicle.
3. Cost (Savings) of new Program or Service Level Change:

4. Revenue Source / Resource

| Name of Revenue Source / Resource: | 1st Year | 2nd Year |
| :--- | ---: | ---: |
| Solid Waste Fund (540.3501) - 9004 Vehicles $\$$ 340,000 <br> Solid Waste Fund (540.3503) - 9004 Vehicles 36,000  <br> Solid Waste Fund (540) - 3014 Vehicle Add Ons $\$$ 3,500 |  |  |
| Total of Revenue Sources / Resource | $\$$ | $\mathbf{3 7 9 , 5 0 0}$ |

5. Net Expense / (Income) to the Program (3F minus 4B) $\quad \$ \mathrm{~S} \quad$ ( 

## PROPOSED LEVEL OF SERVICE

| Department: | Solid Waste |
| :--- | :---: |
| Division: | Recycling |
| Title: |  |

Fiscal Year: 2020 / 21

1. Check all that apply:

2. Statement of Need for the Proposed Change of Service Level:

State law, Senate Bills AB1826 and SB1383, require jurisdictions to perform inspedctions of businesses that generate orgainc materials on a regular basis to confirm compliance with the laws. The Sacramento County Environmantal Management Department (EMD) currenty inspects businesses in the City of Folsom that are subject to the law. By utilizing EMD to perform inspections instead of City staff, it eliminates an additional inspector and any inconvenience to businesses in order to comply with the inspections. Sac EMD is proposing a three year conttract with a total value of $\$ 208,007$ or $\$ 69,336$ per year.
3. Cost (Savings) of new Program or Service Level Change:

4. Revenue Source / Resource

| Name of Revenue Source / Resource: | 1st Year | 2nd Year |
| :--- | ---: | ---: |
| Solid Waste Fund 540 72,000 $\$$ <br>    |  |  |
| Total of Revenue Sources / Resource | $\mathbf{7 2 , 0 0 0}$ |  |


| Net Expense / (Income) to the Program (3F minus 4B) | \$ | - | \$ | - |
| :---: | :---: | :---: | :---: | :---: |

## PROPOSED LEVEL OF SERVICE

| Department: | Solid Waste | 1. | Chec | apply: |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Division: | Collections |  | Person | quisition | $\square$ Perm | PT |
| Title: | Rents |  | Fleet P | iton | New | $\square \mathrm{Repl}$ |
|  |  |  | Comp | quisition | New | Repl |
| Fiscal Year: | 2020 / 2021 |  | Other | Legal/M | datory Ob | gation |

## 2. Statement of Need for the Proposed Change of Service Level:

The rents budget is used for the Department administration building, the Department operations building and the copy machines. Contracts for all three will be active through FY 20-21, therefore costs are predictable. The proposed budget will need to be increased to meet contracted rents.

4. Revenue Source / Resource

| Name of Revenue Source / Resource: | 1st Year |  | 2nd Year |  |
| :---: | :---: | :---: | :---: | :---: |
| Fund 540 | \$ | 5,359 | \$ | 5,359 |
| Total of Revenue Sources / Resource | \$ | 5,359 | \$ | 5,359 |

## PROPOSED LEVEL OF SERVICE

Department:
Division:
Title:

| Solid Waste |
| :---: |
| Collections |
| Training |

Fiscal Year: 2020 / 2021
2. Statement of Need for the Proposed Change of Service Level:

The Solid Waste Department is requesting a one-time increase to the training budget to provide a safety training program, customized to the waste collection industry, that combines classroom style and behind the wheel simulator training to refresh driver skills and provide individual assessments. Refuse and recyclable material collection is inherently dangerous and is consistently among the top five most dangerous jobs, as reported by the Bureau of Labor Statistics. Providing specialized training will reduce the risk of accidents by ensuring driver skills remain strong. The department would use $\$ 4,000$ of the initially proposed budget plus the requested one time increase to fund the training.
3. Cost (Savings) of new Program or Service Level Change:

4. Revenue Source / Resource

| Name of Revenue Source / Resource: | 1st Year | 2nd Year |
| :--- | :--- | :--- |
| Solid Waste Fund | $\$ 10,150$ |  |
|  |  |  |
| Total of Revenue Sources / Resource | $\$ 10,150$ | $\$$ |

5. Net Expense / (Income) to the Program (3F minus 4B)
\$ -

## PROPOSED LEVEL OF SERVICE

Department: Division:
Title:

Fiscal Year: 2020 / 2021

1. Check all that apply:
$\square$ Personnel RequisitionFleet Requisition Computer RequisitionPerm NewPT Computer Requisition $\square$ New $\square$ ReplOther $\square$ Legal/Mandatory Obligation

Solid Waste
Collections
2. Statement of Need for the Proposed Change of Service Level:

The Solid Waste Department is requesting a permanent increase to the overtime budget. The Collections division uses overtime to staff holidays, for weekend route coverage, for Friday late coverage, and on weekdays to complete daily workload for unplanned schedule disruptions (staff absense, vehicle breakdowns, hydraulic spills, long facility wait times, traffic delays, etc.). Taking into consideration the current year to date spent, the percent of overtime typically paid relative to comp time claimed as well as the drivers hourly rate. The proposed budget is estimated to almost cover the need for holiday and weekend overtime, but would not provide any overtime funding for other activities. One third of all overtime worked is on regular weekdays. Due to the nature of the Solid Waste operations, it is essential that work be completed as scheduled and overtime is essential to accomplishing this. As part of the rate increase, a premium was added to all services provided on Sundays to help offset the overtime cost inherent with providing this service.
3. Cost (Savings) of new Program or Service Level Change:

4. Revenue Source / Resource

| Name of Revenue Source / Resource: | 1st Year |  | 2nd Year |  |
| :---: | :---: | :---: | :---: | :---: |
| Solid Waste Fund 540 | \$ | 49,800 | \$ | 49,800 |
| Premium charges for Sunday service | \$ | 2,200 | \$ | 2,200 |
| Total of Revenue Sources / Resource | \$ | 52,000 | \$ | 52,000 |

5. Net Expense / (Income) to the Program (3F minus 4B)

## ATTACHMENT 3

Solid Waste Contracts

## City of Folsom, California

## Contractual Services for FY 2020-21

Department/
Division:
Solid Waste/Collections, Recycling, Hazardous Materials

| Contract With (Vendor) | Service Provided (Description) | Funding Source(s) | FY 21 Amount |  | If Mandatory - list the source |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Stericycle | Hazardous Waste Disposal |  | \$ | 94,000 | State |
| Call 2 Recycle | Batteries Disposal |  | \$ | 17,000 | State |
| Sharps Solutions | Sharps Disposal |  | \$ | 5,279 | State |
| Curie/Veolia | Smoke Alarm Disposal |  | \$ | 2,000 | State |
| CBL | Compressed Gas Cylinder Disposal |  | \$ | 2,639 | State |
| NES | 8 Hour HAZWOPER Refresher |  | \$ | 535 | State |
| ESTP | Asbestos Annual Refresher |  | \$ | 718 | State |
| ReCollect | Waste Wizard \& Web Apps |  | \$ | 6,611 | State |
| ReCollect | Waste Wizard \& Web Apps |  | \$ | 3,361 | State |
| ReCollect | Waste Wizard \& Web Apps |  | \$ | 3,305 | State |
| Data Prose | Utility Billing |  | \$ | 48,400 | State |
| County of Sacramento | Kiefer Landfill Disposal for Solid Waste |  | \$ | 1,286,000 | State |
| County of Sacramento | Kiefer Landfill Disposal for HHW |  | \$ | 4,071 | State |
| Wells Fargo Bank | Lockbox Services |  | \$ | 14,500 | State |
| RTI | First Aid/CPR/AED Annual Training |  | \$ | 900 | State |
| RTI | First Aid/CPR/AED Annual Training |  | \$ | 225 | State |
| Agromin | Greenwaste Diversion |  | \$ | 693,000 | State |
| Florin Perkins | C \& D Diversion |  | \$ | 47,509 | State |
| L\&D Landfill | Sludge Disposal for Water Treatment Plant |  | \$ | 48,000 | State |
| Schaefer | Refuse, Recycling \& Green Waste Carts |  | \$ | 230,979 | State |
| Schaefer | Recycling Carts |  | \$ | 19,810 | State |
| Schaefer | Refuse, Recycling \& Green Waste Carts |  | \$ | 108,000 | State |
| Asbury Environmental | Oil \& Antifreeze Pumping/Recycling |  | \$ | 390 | State |
| Asbury Environmental | Corp Yard Wash Rack \& Stormwater Pumping |  | \$ | 629 | State |
| Asbury Environmental | Corp Yard Wash Rack \& Stormwater Pumping |  | \$ | 629 | State |
| Asbury Environmental | Corp Yard Wash Rack \& Stormwater Pumping |  | \$ | 629 | State |
| California Lab Services | Corp Yard Stormwater Sampling |  | \$ | 200 | State |
| California Lab Services | Corp Yard Stormwater Sampling |  | \$ | 200 | State |
| California Lab Services | Corp Yard Stormwater Sampling |  | \$ | 200 | State |
| NES | Corp Yard Annual Haz Mat Training |  | \$ | 470 | State |
| NES | Corp Yard Annual Haz Mat Training |  | \$ | 470 | State |
| NES | Corp Yard Annual Haz Mat Training |  | \$ | 470 | State |
| Recreate | Recycing Education |  | \$ | 15,000 | State |
| EMMS Janitorial | Corp Yard Janitorial Service |  | \$ | 2,520 |  |
| EMMS Janitorial | Corp Yard Janitorial Service |  | \$ | 6,480 |  |
| CalWaste Recovery | Residential Recyclables |  | \$ | 1,028,000.00 | State |
| TBD | Commercial Recyclables/OCC |  | \$ | 49,000.00 | State |



Note: If contract is mandatory please list the source mandating the requirement (Government code, Agnecy, etc.).

## ATTACHMENT 4

Solid Waste Vehicle Replacement List


DATE: June 9, 2020
TO: Utility Commissioners
FROM: Marcus Yasutake, Environmental and Water Resources Director
SUBJECT: ENVIRONMENTAL AND WATER RESOURCES FISCAL YEAR 2020-2021 OPERATING AND CAPITAL IMPROVEMENT PLAN BUDGET

## BACKGROUND

Each year, staff presents an overview of the upcoming fiscal year operating and capital improvement plan budget to the Utility Commission. Due to COVID-19 reasons, the Utility Commission meetings for March, April and May 2020 were cancelled. These cancellations did not allow for the presentation of the proposed budgets to the Utility Commission. City staff will provide a presentation showing the adopted fiscal year 2020-2021 operating and capital improvement plan budget for Environmental and Water Resources.

## DISCUSSION

The adopted Fiscal Year 2020-2021 operating and capital improvement plan budget will be presented and discussed with the Utility Commission.

## ATTACHMENTS

1. Water Operating and Capital Improvement Plan - FY 2020-2021 Budget Presentation
2. Water Proposed Level of Services (PLS) Submittals
3. FY 2020-2021 Water and Wastewater Contracts

## ATTACHMENT 1

Water Operating and Capital Improvement Plan Fiscal Year 2020-2021 Operating Budget Presentation

Utilities Commission June 16, 2020

## FY 20/21 Budget Schedule

- 1/14/20 - City Council Initial Budget Discussion
- 1/28/20 - FY 2020/21, Introduction and Budget Priority Requests
- 2/25/20 - Budget Overview and Forecast
- 4/28/20 - Presentation on FY 2020/21 Operating and Capital Budget
- 5/26/20 - Public Hearing on FY 2020/21Operating and Capital Budgets
- CC approved Resolution No. 10456


## FY 20/21 EWR Department Priorities

- Capital Improvement Projects
- Reliability and Redundancy Projects
- Sewer capacity projects
- Maintenance of equipment
- Training and education


## FY 20/21 O\&M Budget

- No O\&M increase provided to each City Department
- Previous years had 2.5\% O\&M increase included
- General Fund reduced by approximately $2.7 \%$
- Proposed water budget (rate funded) $=\$ 18,470,939$
- FY 20/21 CIP Budget (rate funded) $=\$ 4,303,505$ (Fund 520)
- FY 20/21 CIP Budget (impact fee funded) $=\$ 5,449,934$ (Fund 521)
- FY 19/20 approved budget (rate funded) $=\$ 15,577,512$
- Proposed wastewater budget (rate funded) $=\$ 11,587,075$
- FY 20/21 CIP Budget (rate funded) $=\$ 5,868,444$ (Fund 530)
- FY 20/21 CIP Budget (impact fee funded) $=\$ 400,000$ (Fund 531)
- FY 19/20 approved budget (rate funded) $=\$ 9,144,071$


## FY 20/21 Water Revenues

| Water Fund 520-Revenues |  |  |  |  |  | a/o 02/29/20 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Updated |  |  |  |  |  |  |


|  |  |  |  |  | Updated | Updated |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY 15-16 | FY 16-17 | FY 17-18 | FY 18-19 | FY 19-20 | FY 19-20 | FY 19-20 | FY 2020-21 |
| Description | Actual | Actual | Actual | Actual | Budget | Actual | Year-End | Projection |
| Recovery Of Labor \& Benefits | - |  | 2,258 |  |  |  | - | - |
| Other Revenue / Sundry Revenue | - | - | 723 | 13,985 | - | - | - | - |
| Recovery Of Labor \& Benefits | - | - |  | - | - | 268 | 268 | - |
| Recovery Of Labor \& Benefits | - | - | 11,568 | 11,362 | - | - | - | - |
| Other Reimbursements | - | - | - | - | - | 241 | 241 | - |
| Other Reimbursements | - | - | - | - | - | 3,354 | 3,354 | - |
| Other Reimbursements | - | 60,324 | 11,891 | - | - | 6,968 | 13,937 | - |
| Reimb of Prior Year Expense | - | - | - | - |  | 5,854 | 5,854 | - |
| Other Revenue / Sundry Revenue | - | - | - | - | - | 450 | 450 | - |
| Other Revenue / Sundry Revenue | 21,963 | 18,426 | 10,519 | 9,387 | - | - | - | - |
| Federal Grant / Other Federal Grants | 16,627 | 7,620 |  | 6,927 | - | 7,253 | 8,506 | - |
| State Grants / Other State Grants | - | 1,748,326 | 47,500 | 246,699 | - | - | - | - |
| Gen Gov't / Recovery Of Labor \& Benefits | 58,463 | 48,381 | 127,632 | 40,600 | 50,000 | 22,010 | 44,020 | 50,000 |
| Gen Govt/ Recovery Of Damages | - | 3,318 | 1,819.93 | 2,215.34 | - | 5,615 | 11,229 | - |
| Gen Gov't / Sale Of Documents | - | - |  | 10 | - | - | - | - |
| Gen Gov't Reimbursements | 4,825 | - | 42,233 | - |  | 14,894 | 19,788 | - |
| Gen Gov't / Other Reimbursements | 218,987 | 316,273 | 2,246 | $(15,000)$ | 180,000 | 61 | 122 | 180,000 |
| Reimb of Prior Year Expense | - | - | - | 359,625 | - | - | - | - |
| Sales / Accrual Basis | 11,736,879 | 12,826,887 | 13,226,184 | 12,965,302 | 13,561,455 | 7,028,349 | 14,455,360 | 15,421,000 |
| Temporary / Water Use | 37,793 | 105,530 | 269,508 | 164,810 | 100,000 | 195,127 | 390,254 | 175,000 |
| Wate / Equity Buy In |  | 90,260 | 214,470 | 127,725 | 100,000 | 29,450 | 58,900 | 75,000 |
| Water / Backflow Testing | 30,690 | 37,333 | 34,485 | 39,341 | 30,000 | 12,235 | 24,470 | 30,000 |
| Delinquent Fees / Penalties |  | 24,241 | 16,819 | 4,837 | 15,000 | 900 | 1,800 | 5,000 |
| Delinquent Fees / Turn On-Off | 54,437 | - | - | - | - |  | - | - |
| Interes/ / Interest Earned | 87,209 | 124,718 | 171,581 | 213,432 | 145,000 | - | - | 145,000 |
| Interest / Fiscal Agent Interest |  |  |  | 2,196 | - |  |  |  |
| Gains On Investments / Unrealized GainLoss | 34,187 | (57,988) | $(108,836)$ | 170,706 | - | - | - | - |
| Capital / Contributions | 264,970 | 1,555,523 | 374,114 | 13,277,424 | - | - | - | - |
| Other Revenue / Sundry Revenue | 8,259 | 4,281 | - | - | 1,154,331 | - | 6,000 | - |
| Proceeds Of Financing | 17,953 | 17,953 | 17,953 | 17,953 | - | - | - | - |
| Transfers In | 2,184,000 | 3,280,701 | 918,000 | 100,000 | 241,726 | 20,863 | 241,726 | 253,833 |
| Temporary / Water Service |  |  | - | - | - |  |  | - |
| Fines / Penalty | 23,665 | - | - | - | - | - | - | - |
|  |  |  |  |  | - | - | - | - |
| Total | 14,800,905 | 20,212,108 | 15,392,667 | 27,759,538 | 15,577,512 | 7,353,892 | 15,286,279 | 16,334,833 |
| Less Capital Contributions | 14,535,935 | 18,656,585 | 15,018,554 | 14,482,114 | 15,577,512 | 7,353,892 | 15,286,279 | 16,334,833 |


| Program Revneues | $12,142,073$ | $13,512,548$ | $13,961,113$ | $13,700,829$ | $14,036,455$ | $7,325,776$ | $15,030,047$ | $15,936,000$ |
| :---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Grants | 16,627 | $1,755,946$ | 47,500 | 253,626 | - | 7,253 | 8,506 | - |
| Capital Contributions | 264,970 | $1,555,523$ | 374,114 | $13,277,424$ | - | - | - | - |
| Other Revenue | 193,235 | 107,390 | 91,941 | 427,659 | 145,000 | - | 6,000 | 145,000 |
| Transfers In | $2,184,000$ | $3,280,701$ | 918,000 | 100,000 | 241,726 | 20,863 | 241,726 | 253,833 |
| Total | $14,800,905$ | $20,212,108$ | $15,392,667$ | $27,759,538$ | $14,423,181$ | 7,353 | 15,889299 | $16,334,833$ |

## FY 20/21 Water Fund 520

| Utilities |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Water - Fund 520 |  |  |  |  |  |  |

## FY 20/21 Water - E\&C



## FY 20/21 Water - UM

| Water Distribution - 3301 |  |  |  |  | a/o 02/29/20 |  | Budget Summary |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  | Proposed |  |
|  | Actual | Actual | Actual | Budget | Y-T-D | Year-End | Budget | Budget |
| Expenditure | FY 2016-17 | FY 2017-18 | FY 2018-19 | FY 2019-20 | FY 2019-20 | FY 2019-20 | FY 2020-21 | Variance |
| Salaries | \$425,421 | \$468,772 | \$487,513 | \$527,015 | \$316,543 | \$511,633 | \$561,346 | \$34,331 |
| Benefits | \$313,174 | \$328,953 | $(\$ 128,919)$ | \$390,552 | \$224,381 | \$392,527 | \$422,758 | \$32,206 |
| Operation \& Maintenance | \$448,185 | \$530,222 | \$407,834 | \$475,436 | 220,426 | 413,932 | \$396,519 | $(\$ 78,917)$ |
| Debt Service | \$62,260 | \$62,260 | \$62,260 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Capital Outlay | \$180,304 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Transfers Out | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Total | \$1,429,343 | \$1,390,207 | \$828,688 | \$1,393,003 | \$761,351 | \$1,318,092 | 1,380,623 | (\$12,380) |
|  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
| Financial Detail By Cat |  |  |  |  |  |  | Proposed |  |
|  | Actual | Actual | Actual | Budget | Y-T-D | Year-End | Budget | Budget |
| Expenditures 520-3301 | FY 2016-17 | FY 2017-18 | FY 2018-19 | FY 2014-15 | FY 2019-20 | FY 2019-20 | FY 2020-21 | Variance |
| Salaries | 425,421 | 468,772 | 487,513 | 527,015 | 316,543 | 511,633 | 561,346 | 34,331 |
| Benefits | 313,174 | 328,953 | $(128,919)$ | 390,552 | 224,381 | 392,527 | 422,758 | 32,206 |
| Purchased Services | 95,911 | 39,489 | 23,514 | 30,000 | 23,727 | 33,491 | 47,480 | 17,480 |
| Communications | 4,590 | - 8,026 | 4,263 | 8,000 | 1,491 | 3,336 | 3,960 | $(4,040)$ |
| Travel \& Meetings | - | - | - | 2,000 | - | - | - | $(2,000)$ |
| Utilities | 2,509 | 2,905 | 3,161 | 2,500 | $(3,806)$ | (0) | 2,500 | - |
| Contracts | 22,181 | 19,727 | 3,420 | 11,500 | 2,035 | 3,453 | 11,500 | - |
| Maintenance | 27,429 | - 41,029 | 27,926 | 36,000 | 15,891 | 27,637 | 35,220 | (780) |
| Computers | - | - - | - | - - | 100 | 150 | - - | - |
| Supplies | 123,817 | 194,847 | 133,109 | 155,500 | 66,701 | 117,452 | 144,840 | $(10,660)$ |
| Taxes and In Lieu | 41 | ' | - - | 2,000 | 319 | 479 | 2,000 | - |
| Replacement Charges | - | - | - | - | - | - | - | - |
| Debt Service | 62,260 | 62,260 | 62,260 | - | - | - | - | - |
| Insurance | 171,708 | - 224,199 | 212,441 | 227,936 | 113,968 | 227,936 | 149,019 | $(78,917)$ |
| Other Expense | - | - - | - | - - | - - | - | - | - |
| Capital Outlay | 180,304 | - | - | $\bigcirc$ - | - | - | - | - |
| Transfers | - | - | - | - | - | - | - | - |
| Total Expenditures/Budget | 1,429,343 | 1,390,207 | 828,688 | 1,393,003 | 761,351 | 1,318,092 | 1,380,623 | $(12,380)$ |

## FY 20/21 Water - Treatment

| Water Treatment - 3302 |  |  |  |  | a/o 02/29/20 |  | Budget Summary |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  | Proposed |  |
|  | Actual | Actual | Actual | Budget | Y-T-D | Year-End | Budget | Budget |
| Expenditure | FY 2016-17 | FY 2017-18 | FY 2018-19 | FY 2019-20 | FY 2019-20 | FY 2019-20 | FY 2020-21 | Variance |
| Salaries | \$644,766 | \$609,194 | \$708,760 | \$811,460 | \$518,542 | 831,932 | \$847,923 | \$36,463 |
| Benefits | \$417,203 | \$422,314 | \$466,610 | \$556,663 | \$337,108 | 581,985 | \$593,372 | \$36,709 |
| Operation \& Maintenance | \$1,648,176 | \$1,737,958 | \$1,817,666 | 1,986,282 | 916,761 | 1,396,025 | 1,984,868 | (\$1,414) |
| Debt Service | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Capital Outlay | \$54,140 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Transfers Out | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Total | \$2,764,285 | \$2,769,467 | \$2,993,036 | \$3,354,405 | \$1,772,412 | \$2,809,942 | \$3,426,163 | \$71,758 |
|  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
| Financial Detail By Category |  |  |  |  |  |  | Proposed |  |
|  | Actual | Actual | Actual | Budget | Y-T-D | Year-End | Budget | Budget |
| Expenditures 520-3302 | FY 2016-17 | FY 2017-18 | FY 2018-19 | FY 2019-20 | FY 2019-20 | FY 2019-20 | FY 2020-21 | Variance |
| Salaries | 644,766 | 609,194 | 708,760 | 811,460 | 518,542 | 831,932 | 847,923 | 36,463 |
| Benefits | 417,203 | 422,314 | 466,610 | 556,663 | 337,108 | 581,985 | 593,372 | 36,709 |
| Purchased Services | 22,423 | 13,000 | 8,725 | 21,350 | 10,506 | 20,209 | 32,950 | 11,600 |
| Communications | 13,243 | - 23,847 | 22,724 | 12,200 | 7,895 | 14,042 | 12,200 | - |
| Travel \& Meetings | - | - | - | 3,000 | - | - | 3,000 | - |
| Utilities | 714,206 | 727,668 | 744,389 | 756,000 | 434,993 | 657,490 | 750,000 | $(6,000)$ |
| Contracts | 139,187 | 261,432 | 316,887 | 138,700 | 73,697 | 100,945 | 138,700 | - |
| Maintenance | 200,614 | 191,377 | 210,767 | 361,000 | 65,245 | 109,868 | 361,000 | - |
| Computers | 2,612 | 5,466 | 2,955 | $\cdots$ - | 9,695 | 11,242 | - - | - |
| Supplies | 427,359 | 411,228 | 406,586 | 588,500 | 231,352 | 372,027 | 582,900 | $(5,600)$ |
| Taxes and In Lieu | 100,455 | - 70,392 | 76,616 | 65,000 | 63,113 | 69,669 | 65,000 | - |
| Replacement Charges | - | - | - | - | - | - | - | - |
| Debt Service | - | - - | - | - | - - | - | - | - |
| Insurance | 28,077 | 33,547 | 28,017 | 40,532 | 20,266 | 40,532 | 39,118 | $(1,414)$ |
| Other Expense | - - | - - | - - | $\%$ - | - | - | - | - |
| Capital Outlay | 54,140 | $\bigcirc$ - | - | - | - | - | - | - |
| Transfers | - | - | - | - | - | - | - | - |
| Total Expenditures/Budget | 2,764,285 | 2,769,467 | 2,993,036 | 3,354,405 | 1,772,412 | 2,809,942 | 3,426,163 | 71,758 |

## FY 20/21 Water - Quality

| Water Quality - 3303 |  |  |  |  | a/o 02/29/20 |  |  | Budget |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  | Proposed |  |
|  | Actual | Actual | Actual | Budget | Y-T-D | Year-End | Budget | Budget |
| Expenditure | FY2016-17 | FY 2017-18 | FY 2018-19 | FY 2019-20 | FY 2019-20 | FY 2019-20 | FY 2020-21 | Variance |
| Salaries | \$445,137 | \$496,399 | \$535,288 | \$520,577 | \$340,546 | \$550,925 | \$563,277 | \$42,700 |
| Benefits | \$291,867 | \$313,659 | \$342,464 | \$382,547 | \$221,891 | \$383,722 | \$417,327 | \$34,780 |
| Operation \& Maintenance | \$203,455 | \$164,174 | \$234,333 | \$333,399 | \$97,053 | \$164,239 | 332,506 | (\$893) |
| Debt Service | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Capital Outlay | \$71,418 | \$0 | \$40,963 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Transfers Out | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Total | \$1,011,877 | \$974,232 | \$1,153,047 | \$1,236,523 | \$659,490 | \$1,098,886 | \$1,313,110 | \$76,587 |
|  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
| Financial Detail By Ca | gory |  |  |  |  |  | Proposed |  |
|  | Actual | Actual | Actual | Budget | Y-T-D | Year-End | Budget | Budget |
| Expenditures 520-3303 | FY 2016-17 | FY 2017-18 | FY 2018-19 | FY 2019-20 | FY 2019-20 | FY 2019-20 | FY 2020-21 | Variance |
| Salaries | 445,137 | 496,399 | 535,288 | 520,577 | 340,546 | 550,925 | 563,277 | 42,700 |
| Benefits | 291,867 | 313,659 | 342,464 | 382,547 | 221,891 | 383,722 | 417,327 | 34,780 |
| Purchased Services | 12,259 | 8,949 | 13,284 | 13,600 | 5,052 | 7,679 | 13,600 | - |
| Communications | 3,781 | 3,639 | 4,183 | 5,200 | 2,764 | 4,146 | 5,200 | - |
| Travel \& Meetings | - | - | - | 1,000 | - | - | 1,000 | - |
| Utilities | - | - | - | - | - | - | - | - |
| Contracts | 27,874 | 33,944 | 41,164 | 80,000 | 17,526 | 26,589 | 80,000 | - |
| Maintenance | 1,520 | 39,368 | 81,058 | 148,500 | 27,950 | 41,925 | 148,500 | - |
| Computers | 64,974 | F - | 790 | - | - | 210 | - | - |
| Supplies | 70,727 | 53,589 | 73,574 | 59,500 | 30,961 | 57,892 | 59,500 | - |
| Taxes and In Lieu | 3,603 | 2,320 | 1,602 | - - | \% - | 200 | - | - |
| Replacement Charges | - | - | - | - | - | - | - | - |
| Debt Service | - | - | - | - | - | - | - | - |
| Insurance | 18,718 | 22,365 | 18,678 | 25,599 | 12,800 | 25,599 | 24,706 | (893) |
| Other Expense | - - | \% - | \% - | - | - | - | - | - |
| Capital Outlay | 71,418 | $\cdots$ - | 40,963 | - | - | - | - | - |
| Transfers | - | - | - | - | - | - | - | - |
| Total Expenditures/Budget | 1,011,877 | 974,232 | 1,153,047 | 1,236,523 | 659,490 | 1,098,886 | 1,313,110 | 76,587 |

## FY 20/21 Water - Meters

FOLTSOM

| Water Metering - 3304 |  |  |  |  | a/o 02/29/20 |  | Budget Summary |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  | Proposed |  |
|  | Actual | Actual | Actual | Budget | Y-T-D | Year-End | Budget | Budget |
| Expenditure | FY 2016-17 | FY 2017-18 | FY 2018-19 | FY 2019-20 | FY 2019-20 | FY 2019-20 | FY 2020-21 | Variance |
| Salaries | 293,216 | 354,164 | 390,004 | \$428,946 | \$223,769 | \$378,083 | \$421,141 | $(\$ 7,806)$ |
| Benefits | 224,113 | 245,572 | 265,882 | \$323,930 | \$164,138 | \$294,123 | \$328,459 | \$4,529 |
| Operation \& Maintenance | 540,362 | 315,880 | 697,266 | 868,232 | 185,814 | 631,639 | 867,488 | (\$744) |
| Debt Service | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Capital Outlay | \$0 | \$0 | \$0 | \$0 | \$0 | \$100,000 | \$0 | \$0 |
| Transfers Out | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Total | \$1,057,691 | \$915,617 | \$1,353,152 | \$1,621,108 | \$573,722 | \$1,403,844 | \$1,617,088 | (\$4,021) |
|  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
| Financial Detail By Category |  |  |  |  |  |  | Proposed |  |
|  | Actual | Actual | Actual | Budget | Y-T-D | Year-End | Budget | Budget |
| Expenditures 520-3304 | FY 2016-17 | FY 2017-18 | FY 2018-19 | FY 2014-15 | FY 2019-20 | FY 2019-20 | FY 2020-21 | Variance |
| Salaries | 293,216 | 354,164 | 390,004 | 428,946 | 223,769 | 378,083 | 421,141 | $(7,806)$ |
| Benefits | 224,113 | - 245,572 | 265,882 | 323,930 | 164,138 | 294,123 | 328,459 | 4,529 |
| Purchased Services | 16,883 | - 13,073 | 17,091 | 32,200 | 12,674 | 20,211 | 29,880 | $(2,320)$ |
| Communications | 9,868 | 12,534 | 12,808 | 13,900 | 6,784 | 11,176 | 10,800 | $(3,100)$ |
| Travel \& Meetings | - | 527 | 86 | 2,000 | - | - | 2,000 | - |
| Utilities | 10,676 | 10,591 | 11,204 | 13,000 | 3,605 | 4,408 | 13,000 | - |
| Contracts | 25,186 | - 3,428 | 18,405 | 69,600 | 4,292 | 16,738 | 120,020 | 50,420 |
| Maintenance | 112,346 | 100,349 | 251,747 | 321,000 | 116,723 | 174,068 | 476,000 | 155,000 |
| Computers | 3,357 | 75 | 7,863 | - | 160 | 540 | - | - |
| Supplies | 270,567 | 47,028 | 27,496 | 59,000 | 30,910 | 48,165 | 59,000 | - |
| Taxes and In Lieu | $\cdots$ - | - - | \% - | 1,200 | - | - | 1,200 | - |
| Replacement Charges | 79,000 | 109,639 | 335,000 | 335,000 | - | 335,000 | 135,000 | $(200,000)$ |
| Debt Service | - | - | - | - | - | - | - | - |
| Insurance | 12,479 | 18,637 | 15,565 | 21,332 | 10,666 | 21,332 | 20,588 | (744) |
| Other Expense | - - | - | - | - | - | - | - | - |
| Capital Outlay | $\bigcirc$ - | - | - | - | - | 100,000 | - | - |
| Transfers | - | - | - | - | - | - | - | - |
| Total Expenditures/Budget | 1,057,691 | 915,617 | 1,353,152 | 1,621,108 | 573,722 | 1,403,844 | 1,617,088 | $(4,021)$ |

## FY 20/21 Water - Conservation

| Water Conservation - 3305 |  |  |  |  | a/o 02/29/20 |  | Budget Summary |  | OLSMI |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  | Proposed |  |  |
|  | Actual | Actual | Actual | Budget | Y-T-D | Year-End | Budget | Budget |  |
| Expenditure | FY 2016-17 | FY 2017-18 | FY 2018-19 | FY 2019-20 | FY 2019-20 | FY 2019-20 | FY 2020-21 | Variance |  |
| Salaries | \$186,990 | \$191,103 | \$195,812 | \$239,422 | \$133,924 | \$217,043 | \$262,113 | \$22,691 |  |
| Benefits | \$116,828 | \$127,849 | \$135,186 | \$153,623 | \$90,288 | \$157,964 | \$173,430 | \$19,807 |  |
| Operation \& Maintenance | \$186,159 | \$172,652 | \$169,950 | \$278,349 | \$135,462 | \$171,138 | 277,903 | (\$446) |  |
| Debt Service | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |  |
| Capital Outlay | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |  |
| Transfers Out | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |  |
| Total | \$489,977 | \$491,604 | \$500,948 | \$671,394 | \$359,675 | \$546,145 | \$713,446 | \$42,052 |  |
|  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| Financial Detail By Category |  |  |  |  |  |  | Proposed |  |  |
|  | Actual | Actual | Actual | Budget | Y-T-D | Year-End | Budget | Budget |  |
| Expenditures 520-3304 | FY 2016-17 | FY 2017-18 | FY 2018-19 | FY 2019-20 | FY 2019-20 | FY 2019-20 | FY 2020-21 | Variance |  |
| Salaries | 186,990 | 191,103 | 195,812 | 239,422 | 133,924 | 217,043 | 262,113 | 22,691 |  |
| Benefits | F 116,828 | 127,849 | 135,186 | 153,623 | 90,288 | 157,964 | 173,430 | 19,807 |  |
| Purchased Services | 52,713 | 31,966 | 31,686 | 70,900 | 43,588 | 53,832 | 74,947 | 4,047 |  |
| Communications | 1,260 | 1,349 | 903 | 1,300 | 74 | 110 | - | $(1,300)$ |  |
| Travel \& Meetings | 765 | 63 | 1,510 | 3,500 | 66 | 173 | 3,500 | - |  |
| Utilities | - - | 175 | - | 4,000 | - | - | 4,000 | - |  |
| Contracts | 115,089 | 120,672 | 112,910 | 170,000 | 78,623 | 94,935 | 157,000 | $(13,000)$ |  |
| Maintenance | 2,091 | 2,221 | 6,647 | 3,750 | 1,689 | 2,653 | 3,750 | - |  |
| Computers | 135 | 37 | 122 | - | $\cdots$ | - | - | - |  |
| Supplies | - 4,746 | 4,987 | 6,834 | 12,100 | 5,024 | 6,635 | 22,353 | 10,253 |  |
| Taxes and In Lieu | - | - | - | - | - | - | - | - |  |
| Replacement Charges | - | - | - | - | - | - | - | - |  |
| Debt Service | - | - | - | - | - | - | - | - |  |
| Insurance | 9,359 | 11,182 | 9,339 | 12,799 | 6,400 | 12,799 | 12,353 | (446) |  |
| Other Expense | $\checkmark$ | $\stackrel{\rightharpoonup}{ }$ | - - | - | - | - | - | - |  |
| Capital Outlay | $\checkmark$ | F | $\bigcirc$ - | - | $\bigcirc$ - | - | - | - |  |
| Transfers | - | - | - | - | - | - | - | - |  |
| Total Expenditures/Budget | 489,977 | 491,604 | 500,948 | 671,394 | 359,675 | 546,145 | 713,446 | 42,052 |  |

## FY 20/21 Sewer Revenues

Updated

|  |  |  |  |  | a/o 12.31.19 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY 2015-16 | FY 2016-17 | FY 2017-18 | FY 2018-19 |  | F 2019-20 |  | FY 2020-21 |
| Description | Actual | Actual | Actual | Actual | Budget | Actual | Year-End | Projection |
| Intergovernmental / Federal Grant | - | - | - | - | - | - |  | - |
| Gen Gov't / Recovery Of Labor \& Benefits | 3,674 | - | 2,891 | 5,889 | - | 17,102 | 22,204 | - |
| Gen Gov't Charges / Sale Of Documents | - | - | - | - | - | - | - | - |
| Reimbursements / Other Reimbursements | - | - | - | 2,215 | - | 102 | 204 | - |
| Loan Principal | - | - | 7,763 | - | - | 8,206 | 8,206 | - |
| Sales / Cash Basis | - | - | - | - | - | - | - | - |
| Sales / Accrual Basis | 6,207,757 | 6,363,179 | 6,426,456 | 6,544,490 | 6,603,200 | 3,911,086 | 7,036,300 | 8,045,000 |
| Sales / Prison Services | 67,200 | 67,200 | 67,200 | 67,200 | 67,200 | 33,600 | 67,200 | 67,200 |
| Delinquent Fees / Penalties | - | - | - | - | - | - | - | - |
| Sewer / Other Sewer Services | - | - | - | - | - | - | - | - |
| Interest / Interest Earned | 115,298 | 136,826 | 140,451 | 406,858 | 130,000 | 772 | 131,545 | 130,000 |
| Interest / Gains on Investments | 69,704 | $(98,746)$ | $(108,887)$ | - | - | - | - | - |
| Other Revenue / Sundry Revenue | - | - | - | 55,642 | - | - | - | - |
| Capital / Contributions | 334,660 | 1,485,120 | 789,512 | 12,552,510 | - | - | - | - |
| Other Financing Sources / Transfers In | - | - | 30,000 | - | 23,884 | - | - | 30,133 |
| Total | 6,798,293 | 7,953,579 | 7,355,386 | 19,634,804 | 6,824,284 | 3,970,867 | 7,265,658 | 8,272,333 |
| Less: Capital Contributions | 6,463,633 | 6,468,459 | 6,565,874 | 7,082,294 |  |  |  |  |


| Program Revneues | $6,278,631$ | $6,430,379$ | $6,504,310$ | $6,619,794$ | $6,670,400$ | $3,970,095$ | $7,134,114$ |  |
| :---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Fund Balance | 185,002 | 38,080 | 31,564 | 462,501 | 130,000 | 772 | 131,545 |  |
| Capital Contributions | 334,660 | $1,485,120$ | 789,512 | $12,552,510$ | - | - |  |  |
| Transfers In | - | - | 30,000 | - | - |  |  |  |
| Total | $6,798,293$ | $7,953,579$ | $7,355,386$ | $19,634,804$ | $\mathbf{6 , 8 2 4 , 2 8 4}$ | $3,970,867$ | $7,265,658$ | - |

## FY 20/21 Sewer Fund 530

| Sewer - Fund 530 |  |  |  |  |  | a/o 02/29/20 |  |  | Updated | Budget Summary |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  | Proposed |  |
|  | Actual | Actual | Actual | Budget | Adj. Budget | YTD | Balance | YTD Percent | Year-End | Budget | Budget |
| Expenditure | FY 2016-17 | FY 2017-18 | FY 2018-19 | FY 2019-20 | FY 2019-20 | FY 2019-20 | FY 2019-20 | FY 2019-20 | FY 2019-20 | FY 2019-20 | Variance |
| Salaries | \$1,419,372 | \$1,369,314 | \$1,408,834 | 1,567,373 | \$1,567,373 | \$908,040 | \$659,333 | 142.8\% | \$1,372,431 | 1,601,114 | 33,741 |
| Benefits | \$936,888 | \$940,744 | \$884,793 | \$1,185,352 | \$1,185,352 | \$635,856 | \$549,496 | 193.1\% | \$1,070,780 | 1,238,988 | 53,636 |
| Operation \& Maintenance | \$1,223,617 | \$1,289,897 | \$1,006,683 | 2,001,894 | \$2,001,894 | \$869,394 | \$1,132,500 | 200.4\% | \$1,453,822 | 1,983,322 | $(18,572)$ |
| Debt Service | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | 0.0\% | \$0 | \$0 | - |
| Capital Outlay | \$1,987,845 | \$2,343,090 | \$504,733 | \$3,805,289 | \$3,805,289 | \$78,461 | \$3,726,828 | 483.2\% | \$708,399 | 6,083,444 | 2,278,155 |
| Transfers Out | \$600,797 | \$715,352 | \$673,077 | \$584,163 | \$584,163 | \$292,286 | \$291,878 | 60.5\% | \$584,163 | 680,207 | 96,044 |
| Total | \$6,168,520 | \$6,658,397 | \$4,478,120 | \$9,144,071 | \$9,144,071 | \$2,784,037 | \$6,360,034 | 204.9\% | \$5,189,595 | \$11,587,075 | \$2,443,004 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Funding Source |  |  |  |  |  |  |  |  |  |  |  |
| Program Revenues | \$6,430,379 | \$6,504,310 | \$6,619,794 | \$6,670,400 | \$6,670,400 | \$3,970,095 | \$2,700,305 | 122.6\% | \$7,134,114 | \$8,112,200 | 1,441,800 |
| Fund Balance | \$38,080 | \$31,564 | \$462,501 | \$2,449,787 | \$130,000 | \$772 | \$2,449,015 | 2170.5\% | \$131,545 | \$130,000 | $(2,319,787)$ |
| Capital Contributions | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | 0.0\% | \$0 | \$0 |  |
| Transfers | \$0 | \$30,000 | \$0 | \$23,884 | \$23,884 | \$0 | \$23,884 | 0.0\% | \$0 | \$30,133 | 6,249 |
| Total | \$6,468,459 | \$6,565,874 | \$7,082,294 | \$9,144,071 | \$6,824,284 | \$3,970,867 | \$5,173,204 | 164.6\% | \$7,265,658 | \$8,272,333 | (\$871,738) |
|  |  |  |  |  |  |  | \$0 |  |  |  |  |
| Revenue less Expenditures | \$299,940 | $(\$ 92,523)$ | \$2,604,175 | \$0 | (\$2,319,787) | \$1,186,830 | (\$1,186,830) | (\$0) | \$2,076,063 | (\$3,314,742) |  |

## FY 20/21 Sewer - E\&C

| Sewer Engineering - 2651 |  |  |  |  |  | a/o 02/29/20 |  | Budget Summary |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  | Proposed |  |
|  | Actual | Actual | Actual | Actual | Budget | YTD | Year-End | Budget | Budget |
| Expenditure | FY 2015-16 | FY 2016-17 | FY 2017-18 | FY 2018-19 | FY 2019-20 | FY 2019-20 | FY 2019-20 | FY 2020-21 | Variance |
| Salaries | \$384,533 | \$380,968 | \$363,258 | \$410,635 | 471,061 | 237,481 | 377,362 | 476,931 | \$5,870 |
| Benefits | \$217,501 | \$228,489 | \$222,880 | \$264,412 | 327,767 | 163,879 | 281,361 | 343,491 | \$15,724 |
| Operation \& Maintenance | \$173,253 | \$362,523 | \$548,609 | \$392,007 | 859,340 | 405,812 | 734,866 | 842,926 | (\$16,414) |
| Debt Service | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Capital Outlay | \$0 | \$486,499 | \$105,025 | \$0 | \$215,000 | \$0 | \$482,861 | \$215,000 | \$0 |
| Transfers Out | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Total | 775,288 | 1,458,478 | 1,239,772 | 1,067,054 | 1,873,168 | 807,171 | \$1,876,450 | 1,878,348 | \$5,180 |
|  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| Financial Detail By Cate |  |  |  |  |  |  |  | Proposed |  |
|  | Actual | Actual | Actual | Actual | Budget | YTD | Year-End | Budget | Budget |
| Expenditures 530-2651 | FY 2015-16 | FY 2016-17 | FY 2017-18 | FY 2018-19 | FY 2019-20 | FY 2019-20 | FY 2019-20 | FY 2020-21 | Variance |
| Salaries | 384,533 | 380,968 | 363,258 | 410,635 | 471,061 | 237,481 | 377,362 | 476,931 | 5,870 |
| Benefits | 217,501 | 228,489 | 222,880 | 264,412 | 327,767 | 163,879 | 281,361 | 343,491 | 15,724 |
| Purchased Services | 28,507 | 51,180 | 127,479 | 126,949 | 69,600 | 100,248 | 170,371 | 69,600 | - |
| Communications | 1,285 | 783 | 1,225 | 226 | 4,000 | $\cdots$ - | - | 4,000 | - |
| Travel \& Meetings | 105 | - | 657 | 3,491 | 1,000 | 922 | 983 | 1,000 | - |
| Utilities | - | - | - - | - | - | - | - | - | - |
| Contracts | 99,574 | 266,502 | 337,577 | 182,699 | 679,000 | 254,499 | 381,769 | 679,000 | - |
| Maintenance | $\bigcirc$ - | $\bigcirc$ - | 500 | $\cdots$ - | 750 | \% - | - | 750 | - |
| Computers | 8,986 | 18,162 | 17,879 | 10,240 | 28,764 | 13,516 | 18,774 | 28,764 | - |
| Supplies | 1,170 | 794 | 1,245 | 1,241 | 7,250 | 2,569 | 94,854 | 7,250 | - |
| Taxes and In Lieu | 11,195 | $\bigcirc 311$ | F | 9,188 | 861 | $\cdots$ - | - | 861 | - |
| Replacement Charges | - | - | - | - | - | - | - | - | - |
| Debt Service | - - | - - | - - | - - | - | - - | - | - | - |
| Insurance | $\cdots$ 22,431 | $\bigcirc 24,790$ | 62,047 | 57,974 | 68,115 | 34,058 | 68,115 | 51,701 | $(16,414)$ |
| Other Expense | - - | - - | - - | - | - - | - | - | - | - |
| Capital Outlay | $\checkmark$ | - 486,499 | 1 105,025 | F | 215,000 | - | 482,861 | 215,000 | - |
| Transfers | - | - | - | - | - | - | - | - | - |
| Total Expenditures/Budget | 775,288 | 1,458,478 | 1,239,772 | 1,067,054 | 1,873,168 | 807,171 | 1,876,450 | 1,878,348 | 5,180 |

## FY 20/21 Sewer - Collections

FOITSOM

| Sewer Operating - 3400 |  |  |  |  |  | a/o 02/29/20 |  | Budget Summary |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  | Proposed |  |
|  | Actual | Actual | Actual | Actual | Budget | YTD | Year-End | Budget | Budget |
| Expenditure | FY 2015-16 | FY 2016-17 | FY 2017-18 | FY 2018-19 | FY 2019-20 | FY 2019-20 | FY 2019-20 | FY 2020-21 | Variance |
| Salaries | \$862,590 | \$710,311 | \$675,825 | \$645,226 | \$661,801 | \$426,433 | \$597,582 | \$703,249 | \$41,448 |
| Benefits | \$507,876 | \$457,107 | \$461,445 | \$319,706 | \$497,230 | \$278,960 | \$447,420 | \$549,390 | \$52,160 |
| Operation \& Maintenance | \$745,236 | \$723,326 | \$627,229 | \$502,475 | \$922,271 | \$394,006 | \$600,167 | \$920,858 | $(\$ 1,413)$ |
| Debt Service | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Capital Outlay | \$0 | \$26,981 | \$0 | \$27,200 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Transfers Out | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Total | \$2,115,702 | \$1,917,724 | \$1,764,499 | \$1,494,606 | \$2,081,302 | \$1,099,399 | \$1,645,168 | \$2,173,497 | \$92,195 |
|  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| Financial Detail By Ca | gory |  |  |  |  |  |  | Proposed |  |
|  | Actual | Actual | Actual | Actual | Budget | YTD | Year-End | Budget | Budget |
| Expenditures 530-3400 | FY 2015-16 | FY 2016-17 | FY 2017-18 | FY 2018-19 | FY 2019-20 | FY 2019-20 | FY 2019-20 | FY 2020-21 | Variance |
| Salaries | 862,590 | 710,311 | 675,825 | 645,226 | 661,801 | 426,433 | 597,582 | 703,249 | 41,448 |
| Benefits | 507,876 | 457,107 | 461,445 | 319,706 | 497,230 | 278,960 | 447,420 | 549,390 | 52,160 |
| Purchased Services | 106,749 | 101,123 | 79,890 | 25,389 | 48,300 | 29,361 | 38,117 | 50,300 | 2,000 |
| Communications | 「 14,061 | 13,213 | 20,423 | 13,366 | 14,240 | 9,857 | 16,085 | 17,240 | 3,000 |
| Travel \& Meetings | - | - | - | 1,644 | 4,000 | 1,200 | 2,200 | 4,000 | - |
| Utilities | 53,500 | 74,600 | 69,583 | 88,321 | 75,000 | 47,638 | 81,458 | 75,000 | - |
| Contracts | 60,587 | 100,133 | 51,779 | 13,857 | 56,200 | 5,573 | 10,160 | 66,200 | 10,000 |
| Maintenance | - 125,026 | 146,464 | 217,567 | 109,917 | 317,000 | 115,095 | 170,643 | 317,000 | , |
| Computers | 8,928 | 1,958 | 24,577 | 1,467 | - | 2,422 | 2,483 |  | - |
| Supplies | 330,693 | 242,129 | 129,861 | 201,727 | 357,000 | 158,425 | 227,238 | 342,000 | $(15,000)$ |
| Taxes and In Lieu | - 3,652 | 15,356 | $\%$ - | 18,770 | 10,000 | 3,325 | 4,987 | 10,000 | - |
| Replacement Charges | - | - | - | - | - | - | - | - | - |
| Debt Service | - - | - | - - | - - | - | - | - | - - | - |
| Insurance | - 42,039 | 28,351 | 33,547 | 28,017 | 40,531 | 21,110 | 46,797 | 39,118 | $(1,413)$ |
| Other Expense | - | - | - | - | - | - | - | - |  |
| Capital Outlay | $\checkmark$ | 26,981 | - | 27,200 | - | - | - | - | - |
| Transfers | - | - | - | - | - | - | - | - | - |
| Total Expenditures/Budget | 2,115,702 | 1,917,724 | 1,764,499 | 1,494,606 | 2,081,302 | 1,099,399 | 1,645,168 | 2,173,497 | 92,195 |

## FY 20/21 Sewer - UM

| Sewer Utilities Maintenance - 3401 |  |  |  |  |  | a/o 02/29/20 |  | Budget Summary |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  | Proposed |  |
|  | Actual | Actual | Actual | Actual | Budget | YTD | Year-End | Budget | Budget |
| Expenditure | FY 2015-16 | FY 2016-17 | FY 2017-18 | FY 2018-19 | FY 2019-20 | FY 2019-20 | FY 2019-20 | FY 2020-21 | Variance |
| Salaries | \$296,947 | \$328,093 | \$330,231 | \$352,973 | \$434,511 | \$244,127 | \$397,487 | \$420,934 | $(\$ 13,577)$ |
| Benefits | \$182,431 | \$251,293 | \$256,419 | \$300,675 | \$360,355 | \$193,018 | \$342,000 | \$346,107 | $(\$ 14,248)$ |
| Operation \& Maintenance | \$119,486 | \$137,769 | \$114,060 | \$112,201 | \$220,283 | \$69,576 | \$118,789 | \$219,538 | (\$745) |
| Debt Service | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Capital Outlay | \$69,279 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Transfers Out | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Total | 668,143 | 717,155 | 700,709 | 765,850 | 1,015,149 | 506,721 | \$858,275 | 986,579 | (\$28,570) |
|  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| Financial Detail By Ca | egory |  |  |  |  |  |  | Proposed |  |
|  | Actual | Actual | Actual | Actual | Budget | YTD | Year-End | Budget | Budget |
| Expenditures 530-3401 | FY 2015-16 | FY 2016-17 | FY 2017-18 | FY 2018-19 | FY 2019-20 | FY 2019-20 | FY 2019-20 | FY 2020-21 | Variance |
| Salaries | 296,947 | 328,093 | 330,231 | 352,973 | 434,511 | 244,127 | 397,487 | 420,934 | $(13,577)$ |
| Benefits | 182,431 | 251,293 | 256,419 | 300,675 | 360,355 | 193,018 | 342,000 | 346,107 | $(14,248)$ |
| Purchased Services | 42,977 | 18,952 | 12,768 | 17,723 | 32,800 | 15,602 | 24,963 | 32,800 | - |
| Communications | 45 | 381 | $\cdots$ - | $\bigcirc$ - | $\cdots$ - | $\cdots$ - | - | F - | - |
| Travel \& Meetings | - | - | - | - | 400 | - | - | 400 | - |
| Utilities | - | - | - - | - | - | - | - | - | - |
| Contracts | 1,651 | 2,786 | 722 | 4,179 | 3,000 | 1,209 | 5,134 | 3,000 | - |
| Maintenance | 1,328 | 6,664 | 1,179 | - - | 10,750 | 1,043 | 1,669 | 10,750 | - |
| Computers | $\cdots$ | 416 | - - | $\cdots$ | - | - | - | - | - |
| Supplies | 64,268 | 92,973 | 80,754 | 74,734 | 152,000 | 41,056 | 65,690 | 152,000 | - |
| Taxes and In Lieu | - | - | - | - | - | - | - | - | - |
| Replacement Charges | - | - | - | - | - | - | - | - | - |
| Debt Service | - - | - | - | - | - | - | - | - | - |
| Insurance | 9,216 | 15,598 | 18,637 | 15,565 | 21,333 | 10,667 | 21,333 | 20,588 | (745) |
| Other Expense | - - | - | - | - | - | - | - | - |  |
| Capital Outlay | - 69,279 | $\cdots$ - | - - | - - | F - | $\bigcirc$ - | - | $\cdots$ - | - |
| Transfers | - | - | - | - | - | - | - | - | - |
| Total Expenditures/Budget | 668,143 | 717,155 | 700,709 | 765,850 | 1,015,149 | 506,721 | 858,275 | 986,579 | $(28,570)$ |

## FY 20/21 Capital Improvement Plan

- Water CIP Budget $=\$ 11,057,388$
- Fund 520 Funding: \$5,016,454
- Alt. Funding Sources Projects: \$6,040,934
- Wastewater CIP Budget = \$11,428,469
- Fund 530 Funding: $\$ 11,028,469$
- Alt. Funding Sources Projects: $\$ 400,000$
- Vehicles - \$215,000 each division


## FY 20/21 Water CIP

FOLISOMI

## City of Folsom <br> FY 21 Capital Projects <br> Water Department

| Water |  |  |  |  |  |  |  | FY 21 Funding Sources |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Project Total | Costs beyond | FY 20 | Est of Exp | New / Continuing Proj | FY21 |  |  |  |  |  |
| Proj \# | Proj Description | Cost | FY 21 | Proj Budget | a/o 6/30/20 | Budget Increase | Project Amt | Fund 520 | Fund 521 | Fund 456 | Fund 470 | Other |
| No PN | Ashland Water Project No. 1 | 1,232,500 | - | 195,000 | 195,000 ${ }^{\text {] }}$ | 1,037,500 | 1,037,500 | 1,037,500 |  | - | - |  |
| New | Ashland Water Project No. 2 | 730,000 | - | - | - | 730,000 | 730,000 | 730,000 |  | - | - | - |
| WA1803 | WTP Lime System Upgrades Project | \$ 698,749 | \$ | \$ 677,480 | 108,580 | \$ 21,269 | \$ 590,169 | \$ 323,954 | \$ 227,215 | \$ - | \$ | \$ 39,000 |
| WA1802 | WTP Reliability \& Redundancy | 863,447 | - | 862,565 | 857,305 | - | - |  |  | - | - | - |
| WA1902 | WTP Pre-Treatment Capacity Upgrade Project (Actiflo) | 6,139,675 | - | 4,934,914 | 435,956 ${ }^{\text {¹ }}$ | 1,204,761 | 5,703,719 | 778,664 | 4,925,055 | - | - | - |
| WA1507 | GSWC Inter-tie Booster Pump Station | 682,778 | - | 1,135,000 | 682,778 | - | - | - | - | - | - | - |
| No PN | Water System Rehabilitation Project No. \#2 | 1,704,817 ${ }^{\text { }}$ | - | 205,000 | - | 1,500,000 | 1,704,817 | 1,704,817 |  | - | - |  |
| WA1403 | Old Town Water R \& R Project No. 1 | 80,953 | - | 660,000 | 80,953 | - | - | - | - | - | - | - |
| WA1603 | Water System Rehabilitation Project No. \#1 | 2,120,908 ${ }^{\text {- }}$ | - | 2,008,922 | 2,008,922 ${ }^{\text {² }}$ | 111,986 | - | - | - | - | - | - |
| WA1602 | WTP Fiber Optic Line | 250,000 | - | 250,000 | - | - | 250,000 | 250,000 | - | - | - | - |
| No PN | WTP Backwash \& Recycled Water Capacity Project | 619,000 | - | 450,000 | - | 169,000 | 619,000 |  | 619,000 | - | - | - |
| No PN | Folsom South Control Valve Project | 552,000 | 480,000 | 120,000 | - | - | 72,000 | 72,000 | - | - | - | - |
|  | Total Non Plan Area Projects | \$ 15,674,827 | \$ 480,000 | \$ 11,498,881 | \$ 4,369,494 | 4,774,516 | \$ 10,707,205 | \$ 4,896,935 | \$ 5,771,270 | \$ - | \$ | \$ 39,000 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Other Area Projects |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| WA1406 | FPA PRV Stations | 60,000 | - | 100,000 | 60,000 | - | - | - | - | - | - | - |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| WA1401 | Easton/Glenborough Zone 1 Pump Station | 197,863 | - | 563,863 | 197,863 | - | - | - | - | - | - |  |

## Future Water CIP Fund Balance



## FY 20/21 Wastewater CIP



## Future Wastewater CIP Fund Balance



Questions

## ATTACHMENT 2

Proposed Level of Service (PLS) Submittals

## PROPOSED LEVEL OF SERVICE

| Department: | EWR |
| :--- | :---: |
| Division: | Engineering \& Compliance |
| Title: | Water Contracts |
| Fiscal Year: |  |


| 1. Check all that apply: |  |  |
| :--- | :--- | :--- | :--- |
| 1.   <br> $\square$ Personnel Requisition $\square$ Perm | $\square$ PT |  |
| $\square$ | $\square$ Neet Requisition | $\square$ Repl |
| $\square$ | New | $\square$ |
| Computer Requisition | $\square$ New | $\square$ Repl |
| $\square$ | $\square$ Other | $\square$ Legal/Mandatory Obligation |

## 2. Statement of Need for the Proposed Change of Service Level:

Leakage levels within the City's water distribution network begin to rise from the moment all of the detectable leaks have been found and repaired. This is referred to by the American Water Works Association (AWWA) as the natural rate of rise of leakage (NRR) and is distribution system specific. Every distribution network experiences a certain level of NRR. Therefore, it is necessary to conduct periodic leak detection of the City's water distribution system in order to identify potential water loss within the system. The last leak and loss detection analysis performed by the City of Folsom was in 2015.

To bring leakage losses to optimized levels, the Environmental \& Water Resources Department is requesting additional funding in the amount of $\$ 150,000$ in Fund 520.2651.610.2400 over the next two Fiscal Years (FY 20/21 and FY 21/22) to perform a detailed leak detection survey covering approximately 332 miles of water transmission and distribution lines.

4. Revenue Source / Resource

| Name of Revenue Source / Resource: | 1st Year |  | 2nd Year |  |
| :---: | :---: | :---: | :---: | :---: |
| 520.2651.610.2400-Water Operating Fund | \$ | 150,000 | \$ | 150,000 |
| Total of Revenue Sources / Resource | \$ | 150,000 | \$ | 150,000 |
| 5. Net Expense / (Income) to the Program (3F minus 4B) | \$ | 150,000 | \$ | 150,000 |

## PROPOSED LEVEL OF SERVICE

Department:

## Division:

Title:

EWR

| Engineering \& Compliance |
| :---: |
| Water Contracts | Water Contracts

1. Check all that apply:
$\begin{array}{lll}\text { 1 } & \\ \square & \text { Personnel Requisition } & \square \text { Perm } \\ \square & \square \text { PT } \\ \square & \text { Fleet Requisition } & \square \text { New } \\ \square \text { Repl } \\ \square & \text { Computer Requisition } & \square \text { New } \\ \square & \square \text { Repl } \\ \square & \text { Other } & \square \text { Legal/Mandatory Obligation }\end{array}$
2. Statement of Need for the Proposed Change of Service Level:

On July 2nd, 2018 through Resolution No. 10157, the City of Folsom EWR Department requested the City Manager to Execute an Agreement with Central Valley Engineering \& Asphalt, Inc. for on-call trench repair asphalt paving and appropriation of funds in the amount of $\$ 619,860.00$ over a period of 3 years as a result of water ( $80 \%$ ) and wastewater ( $20 \%$ ) service repairs. However, within the first 14 months, $\$ 322,460.66$ has been spent on water trench paving repairs and approximately $\$ 80,615.16$ has been spent on sewer trench paving repairs. The EWR Department is requesting additional funding in the amount of $\$ 300,000$ in Fund 520.2651.610.2400 over the next two Fiscal Years (FY 20/21 and FY 21/22) in order to fund on-call paving repairs associated with waterline leak repairs.
3. Cost (Savings) of new Program or Service Level Change:

4. Revenue Source / Resource

| Name of Revenue Source / Resource: | 1st Year |  | 2nd Year |  |
| :---: | :---: | :---: | :---: | :---: |
| 520.2651.610.2400-Water Operating Fund | \$ | 300,000 | \$ | 300,000 |
| Total of Revenue Sources / Resource | \$ | 300,000 | \$ | 300,000 |
| Net Expense / (Income) to the Program (3F minus 4B) | \$ | 300,000 | \$ | 300,000 |

## ATTACHMENT 3

FY 2020-2021 Water and Wastewater Contracts

## City of Folsom, California

## Contractual Services for FY 2020-21

| Department/ Division: | Water - EWR |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Contract With (Vendor) | Service Provided (Description) | Funding Source(s) | FY 21 <br> Amount | If Mandatory - list the source |
| Commercial Pump \& Mechanical | On-Call Pump Repair/Maintenance Services | Fund 520 | \$ 45,000 | Non-Mandatory |
| Loewen Pump Maintenance | On-Call Pump Repair/Maintenance Services | Fund 520 | \$ 50,000 | Non-Mandatory |
| Central California Generator, LLC | On-Call Generator Repair/Maintenance Services | Fund 520 | \$ 30,000 | Non-Mandatory |
| San Juan Water Dist. | Ashland Annual Water Purchases | Fund 520 | \$ 506,000 | Mandatory |
| DataProse | Bill costs for Utility Billing | Fund 520 | \$ 20,400 | Mandatory |
| Ferguson Group | Legislative Consultant | Fund 520 | \$ 40,000 | Non-Mandatory |
| Wells Fargo | Check processing | Fund 520 | \$ 14,400 | Mandatory |
| TBD | Misc. Water Contracts | Fund 520 | \$ 115,000 | Non-Mandatory |
| TBD | Water Supply Management | Fund 520 | \$ 100,000 | Non-Mandatory |
| Various | Misc. Legal Contracts | Fund 520 | \$ 200,000 | Non-Mandatory |
| Bay Alarm | Alarm Services for WTP | Fund 520 | \$ 12,500 | Non-Mandatory |
| ATP Alarm | Building Monitoring | Fund 520 | \$ 4,000 | Non-Mandatory |
| EyeP Solutions | PS Cameras | Fund 520 | \$ 15,000 | Non-Mandatory |
| Pest Control Center, Inc. | Pest Control (ongoing) | Fund 520 | \$ 3,000 | Non-Mandatory |
| Zenner | Zenner Hosting and Maintenance | Fund 520 | \$ 20,000 | Non-Mandatory |
| Datco | CDL Test | Fund 520 | \$ 1,000 | Mandatory |
| Tesco Controls, Inc. | WTP Scada Maintenance | Fund 520 | \$ 25,000 | Non-Mandatory |
| CLS | Lab Services | Fund 520 | \$ 50,000 | Mandatory |
| Olin | Bulk Chlorine | Fund 520 | \$ 152,250 | Mandatory |
| TBD | Repairs \& upgrades to the 12 cathodic protection units | Fund 520 | \$ 5,000 | Mandatory |
| WaterWorks Engineers | Master Meter Database Contracts | Fund 520 | \$ 20,000 | Non-Mandatory |
| TBD | Miscellaneous Meter Contracts | Fund 520 | \$ 30,000 | Non-Mandatory |
| TBD (Zenner) | Large Meter \& Register Replacement | Fund 520 | \$ 100,000 | Non-Mandatory |
| Zenner | Small Meter \& Register Replacement | Fund 520 | \$ 50,000 | Non-Mandatory |
| Zenner | AMI Fixed Network Replacement | Fund 520 | \$ 115,000 | Non-Mandatory |
| Various | Misc. Conservation Contracts | Fund 520 | \$ 23,000 | Mandatory |
| CVP | Water Charge for East Area | Fund 520 | \$ 150,000 | Mandatory |
| Quincy (Murraysmith) | Tank Cleaning and Inspection | Fund 520 | \$ 60,000 | Mandatory |
| Datco | Drug Testing | Fund 520 | \$ 2,700 | Mandatory |
| City of Folsom | Water Conservation Rebates | Fund 520 | \$ 90,000 | Mandatory |
| DropCountr | Conservation Software | Fund 520 | \$ 50,000 | Non-Mandatory |
| Central Valley Engineeering | Trench Repair | Fund 520 | \$ 140,000 | Non-Mandatory |
| Tokay | Backflow Prevention Maintenance Tracking | Fund 520 | \$ 4,000 | Mandatory |
| TBD | SCADA Wonderware Upgrades | Fund 520 | \$ 300,000 | Non-Mandatory |
| L\&D Landfill | Landfill Disposal for Sludge Removal | Fund 520 | \$ 20,000 | Non-Mandatory |
| B\&V or HDR | Risk and Resilience Assessment and Emergency Response Plan | Fund 520 | \$ 150,000 | Mandatory |
|  |  |  |  |  |


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|  |  |  |  |  |
| California Diesel \& Power | On-Call Generator Services |  | \$ 30,000 | Non-Mandatory |
| ModSpace (WILLIAMS SCOTSMAN) | Office Trailer Rental (UM, WM \& WC) |  | \$ 10,000 | Non-Mandatory |
| ModSpace (WILLIAMS SCOTSMAN) | Ramp Lease (WC) |  | \$ 20,800 | Non-Mandatory |
| Ray Morgan | Copiers |  | \$ 22,500 |  |
| Verizon | cell phones, tablets |  | \$ 10,000 |  |
| AT\&T Mobility | WM Fixed Network |  | \$ 8,000 |  |
| Gold Country Media | monthly local advertising - water conservation |  | \$ 12,000 |  |
| JOE A. GONSALVES | monthly service \& quarterly filing fees |  | \$ 30,000 |  |
| L'Hoist |  |  | \$ 55,000 |  |
| NTU Technologies | WTP Chemicals |  | \$ 220,700 |  |
| PB Electric | On Call Maintenance and Repair |  | \$ 30,000 |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  | Total |  | \$3,162,250 |  |

Note: If contract is mandatory please list the source mandating the requirement (Government code, Agnecy, etc.).

## City of Folsom, California

## Contractual Services for FY 2020-21

Department/ Division: $\quad$ Sewer-EWR

| Contract With (Vendor) | Service Provided (Description) | Funding Source(s) | FY 21 <br> Amount | If Mandatory - list the source |
| :---: | :---: | :---: | :---: | :---: |
| Data Prose | Utility Billing | Fund 530 | \$ 21,000 | Mandatory |
| Wells Fargo | Check Processing | Fund 530 | \$ 15,000 | Mandatory |
| Tesco Controls | On-Call SCADA Services | Fund 530 | \$ 25,000 | Non-Mandatory |
| California Diesel \& Power | On-Call Generator Services | Fund 530 | \$ 20,000 | Non-Mandatory |
|  | *2nd contract with CDP for WW |  |  |  |
| Commercial Pump \& Mechanical | On-Call Pump Repair | Fund 530 | \$ 50,000 | Non-Mandatory |
|  | *2nd contract with CPM for WW |  |  |  |
| CLS | Water Quality Testing | Fund 530 | \$ 8,000 | Mandatory |
| Various | Miscellaneous Sewer Contracts (Eng-Admin) | Fund 530 | \$ 63,000 | Non-Mandatory |
| Various | Misc. Sewer Contracts (O \& M) | Fund 530 | \$ 42,000 | Non-Mandatory |
| Sac. County | Vactor Dump Fees | Fund 530 | \$ 3,000 | Mandatory |
| State of Calif. | DMV Physicals | Fund 530 | \$ 500 | Mandatory |
| Datco | Datco Drug Testing | Fund 530 | \$ 1,200 | Mandatory |
| ModSpace (WILLIAMS SCOTSMAN) | UM Sewer Trailer Rental (WTP) | Fund 530 | \$ 10,000 | Non-Mandatory |
| ModSpace (WILLIAMS SCOTSMAN) | Office \& Ramp Lease (CY) | Fund 530 | \$ 20,800 | Non-Mandatory |
| Central Valley Engineeering | Trench Repair for Construction | Fund 530 | \$ 80,000 | Non-Mandatory |
| TBD | SCADA Wonderware Upgrades | Fund 530 | \$ 500,000 | Mandatory |
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|  |  |  |  |  |
|  |  |  |  |  |
| Sac Valley Electric | On-Call Maintenance \& Repair |  | \$ 30,000 |  |
| Aramark | Uniform services |  | \$ 10,000 |  |
| Ray Morgan | Copiers |  | \$ 9,000 |  |
| Verizon | cell phones, tablets |  | \$ 8,000 |  |
| ATP Alarm | Building Monitoring |  | \$ 2,000 |  |
| AT\&T Mobility | Laptops wireless service |  | \$ 3,100 |  |
|  |  |  |  |  |
|  |  |  |  |  |
| Total |  |  | \$921,600 |  |

Note: If contract is mandatory please list the source mandating the requirement (Government code, Agnecy, etc.).


[^0]:    ${ }^{T} H$, Budget YTD - Utilities - Solid Waste Operating, 20-21v2, 3/10/2020, $2: 33$ PM

