



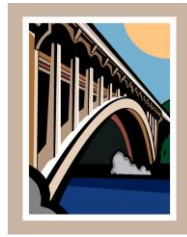
# The City of Folsom California

Comprehensive Annual Financial Report  
Fiscal Year Ended June 30, 2020



CITY OF  
**FOLSOM**  
DISTINCTIVE BY NATURE





CITY OF  
**FOLSOM**  
DISTINCTIVE BY NATURE

# **COMPREHENSIVE ANNUAL FINANCIAL REPORT**

## **Fiscal Year Ended June 30, 2020**

### **CITY OF FOLSOM, CALIFORNIA**

**Prepared by the Office of Management & Budget  
Financial Services Division**

**Stacey Tamagni  
Finance Director**

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**INTRODUCTORY SECTION**



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**CITY OF FOLSOM, CALIFORNIA**

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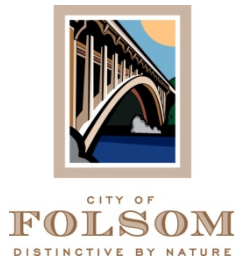
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December 23, 2020

Honorable Mayor, Members of the City Council, and Citizens  
City of Folsom, California:

The Comprehensive Annual Financial Report (CAFR) for the fiscal year ended June 30, 2020 is submitted for Council review in accordance with Section 3.02.160 of the Folsom Municipal Code and published as a matter of public record for interested citizens. This transmittal letter provides information regarding the economy and the governing structure in Folsom. An overview of the City's financial activities for the fiscal year is discussed in detail in the Management's Discussion and Analysis section of the CAFR. While the independent auditor has expressed an opinion on the financial statements contained in this report, management assumes full responsibility for the completeness and reliability of all the information presented in this report. To provide a reasonable basis for making these representations, management has established a comprehensive internal control framework that is designed to protect the City's assets from loss, theft, or misuse; to compile sufficient reliable information for the preparation of the City's financial statements in conformity with Generally Accepted Accounting Principles (GAAP), and to comply with applicable laws and regulations. As the cost of internal control should not exceed anticipated benefits, the objective is to provide reasonable, rather than absolute, assurance that the financial statements are free of any material misstatements. As management, we assert that, to the best of our knowledge and belief, this financial report is complete and reliable in all material respects.

**FOLSOM GOVERNMENT** – The City of Folsom was founded in 1856, incorporated in 1946, and chartered in 1990. Folsom is a “fullservice” charter City, serving a population of over 79,835. The City is approximately 110 miles northeast of San Francisco and 20 miles east of Sacramento. The City is located along the eastern end of the Highway 50 corridor in an area of the Sacramento Valley that has experienced considerable growth over the past 15 years.

The City's primary governing body is the City Council, composed of five members who are elected at large and serve four-year terms. The City operates under a Council-Manager form of government, and council members annually choose a mayor and vice mayor from among their members. The City Manager is appointed by the City Council and administers the daily affairs of the City and carries out City Council policies.

The City provides a full range of services including police, fire, emergency medical response, public works, community development planning, and building inspections. In addition, the City operates a library; parks and recreation facilities, including a zoo sanctuary and aquatic center; and provides water, wastewater, and solid waste utility services.

The CAFR presents the financial status of the City and its component units, the Folsom Public Financing Authority (FPFA) and the Folsom Ranch Financing Authority (FRFA), which are separable legal entities included in this report because of the significance of their operational or financial relationship with the City. The FPFA and FRFA are reported on a blended basis as part of the primary government because the boards are composed of City Council members or they are, in substance, part of the City's operations. The FPFA

and FRFA are entities created to issue bonds to finance City projects. Also included in the CAFR, as a separate Statement of Fiduciary Position, is the activities of the Redevelopment Agency (RDA) Successor Private Purpose Trust Fund and the Folsom Other Post Employment Benefit Obligation Trust Fund.

The Folsom Municipal Code requires that the City Council adopt an annual budget by resolution by fund and program by affirmative vote of at least three members, on or before the last working day of the last month of the current fiscal year for the ensuing fiscal year. Once approved by City Council, this annual budget serves as the foundation for the City's financial planning and control. Budgets are adopted on a basis consistent with GAAP. The City maintains budgetary controls to ensure compliance with legal provisions embodied in the annual appropriated budget approved by the City Council. Activities of all funds are included in the annual appropriated budget. The level of budgetary control at which expenditures cannot legally exceed the appropriated amount is at the fund level. This means that expenditures cannot legally exceed the amount appropriated by the City Council. Additional budgetary information can be found in Note 1 to the financial statements or at the City of Folsom's website.

**LOCAL ECONOMY -** Due to the COVID-19 public health emergency and related stay-at-home orders, the City of Folsom experienced decline in revenue from several sources which contributed to a decline in unassigned fund balance. General fund revenues decreased by \$3.97 million compared to FY 2019 revenues of \$84.9 million and the unassigned fund balance decreased by \$6.57 million. In addition to the loss of revenue, the decrease in unassigned fund balance was related to the annexation of the city's transit operations to Regional Transit. The percent of unassigned fund balance compared to total expenditures also declined to 14.4%, which does not meet the Council's policy of maintaining the fund balance of at least 15%. In fiscal year 2020, property taxes were up 8.0%, reflecting higher sales prices, while sales tax declined 10.8% due to the public health emergency and stay-at-home orders.

As of June 30, 2020, California's unemployment forecast is expected to improve in years 2021 and 2022 according to a UCLA Anderson Forecast, based primarily on the assumption the pandemic is brought under control and there is not another total shutdown or a dramatic decrease in consumption. The California Economic Development Department listed the June 2020 unemployment rate for the State and County at 15.1% and 13.6% respectively. Folsom's unemployment rate was 9.6%. A comparison to one year ago placed the State and County at 4.2% and 3.9% respectively and Folsom at 3.0%. The number of people employed in Folsom changed from 36,000 in June 2019 to 32,700 in June 2020.

With respect to the local housing market, sales activity in Folsom in fiscal year 2020 shows the number of home sales was flat when compared to fiscal year 2019, while the median sales price increased by only 3.29%. It is projected that the number of sales will increase from the FY 2020 level and home prices will continue to increase at about the same level, all combining to increase property values and subsequent property tax collection.

Building permits issued in 2020 were up only slightly (0.48%) when compared with the number issued in FY 2019. The number of single-family home permits decreased from 474 in FY 2019 to 425 in FY 2020 while total permits increased by 24 over the same period. The average value per permit was \$55,581 in FY 2020.

**IMPACTS OF STATE ECONOMY -** In addition to regional and local impacts, the City continues to monitor the impact of the State of California's fiscal issues. Economic growth in California will depend on the severity of continued impacts of the pandemic. California job growth is projected to grow, but only if there is not another COVID-19

related shutdown and consumers become more confident in traveling and moving about the state.

**INDEPENDENT AUDIT** - The City of Folsom's financial statements have been audited by Badawi & Associates, a firm of licensed certified public accountants. The goal of the audit is to obtain reasonable assurance that the financial statements are free of material misstatements. Badawi & Associates concluded, based on the audit, that there was a reasonable basis for rendering an unmodified opinion for the fiscal year ended June 30, 2020, and that the financial statements are presented in conformity with generally accepted accounting principles (GAAP). The independent auditors report is presented as the first component of the financial section of this report.

Federal and state financial assistance received by the City is audited under the provisions of the Single Audit Act of 1996, as amended. The Single Audit was designed to meet the special needs of federal grantor agencies. This report is available in the City's separately issued "Single Audit Report". Copies of this report may be obtained from the City of Folsom's Office of Management and Budget at 50 Natoma Street, Folsom, CA 95630 or on the City's website at [www.folsom.ca.us](http://www.folsom.ca.us).

## **SUMMARY**


**Awards:** The City received the award for the prior fiscal year CAFR from the Government Finance Officers Association (GFOA) for "excellence in financial reporting" The current certificate appears immediately after the transmittal letter.

The FY 2019-20 CAFR has been submitted to the GFOA award program and management believes that, once again, it will meet the criteria for this distinguished reporting award.

**Acknowledgement:** The CAFR reflects the hard work, talent, and commitment of the entire staff of the Office of Management and Budget, and particularly, Terri Hemley, Fawn Ramirez, Scott Denny, and John Donoghue. Special thanks as well to staff in other City departments who assisted and contributed to the preparation of this report.

Finally, we are very grateful for the dedication and leadership of the Mayor and Council Members who have consistently set prudent financial goals, supported excellence in all aspects of financial management, and challenged us to perform and succeed at the highest levels.

Respectfully submitted,



Elaine Andersen  
City Manager



Stacey Tamagni  
Finance Director/CFO



Government Finance Officers Association

Certificate of  
Achievement  
for Excellence  
in Financial  
Reporting

Presented to

**City of Folsom  
California**

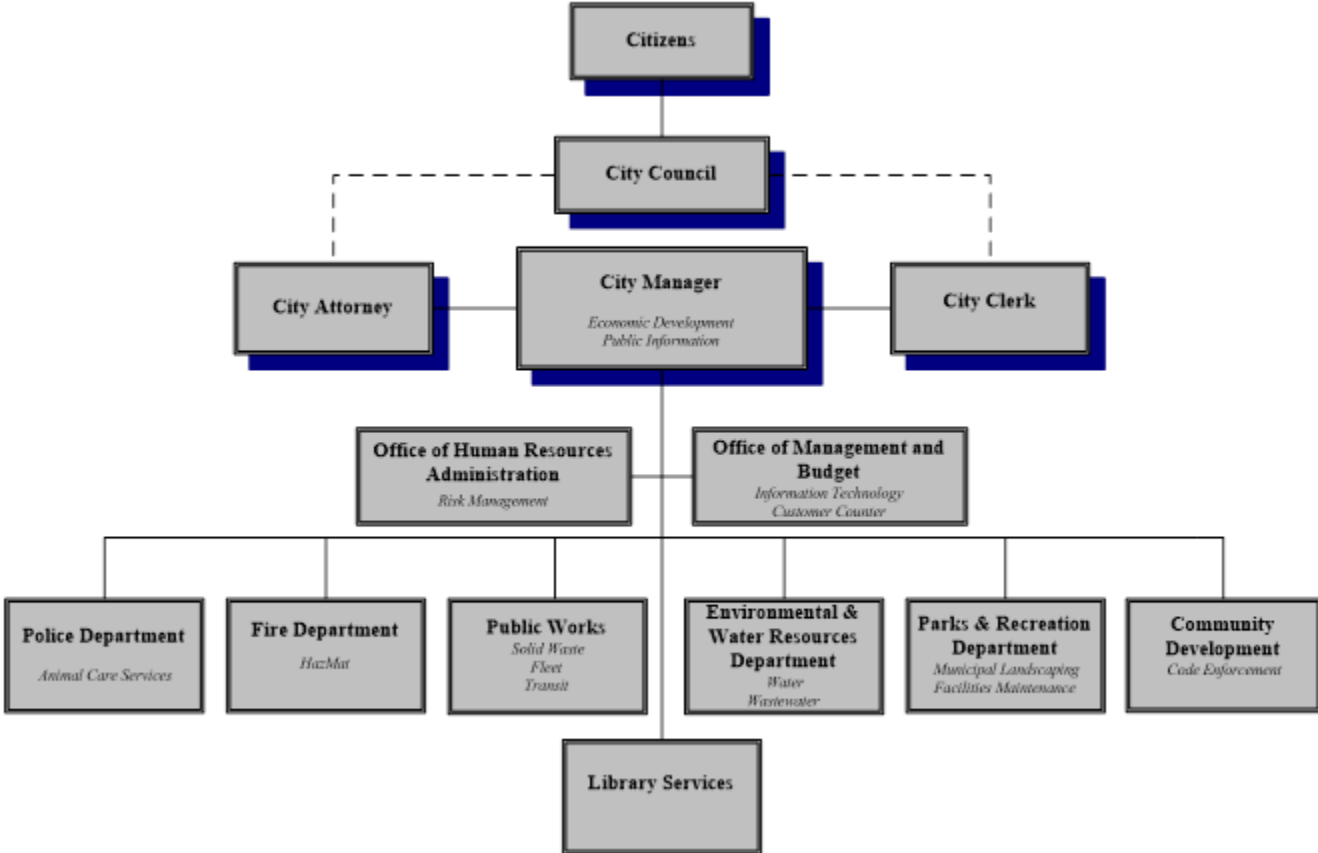
For its Comprehensive Annual  
Financial Report  
For the Fiscal Year Ended

June 30, 2019

*Christopher P. Morill*

Executive Director/CEO

# *City Organizational Chart*





**CITY OF FOLSOM  
CITY COUNCIL and CITY OFFICIALS**



**Sarah Aquino, Mayor**



**Ernie Sheldon, Vice Mayor**



**Kerri Howell**



**Andy Morin**



**Mike Kozlowski**

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**CITY OFFICIALS  
Elaine Andersen, City Manager  
Stacey Tamagni, Finance Director**

**FINANCIAL SECTION**



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## INDEPENDENT AUDITORS' REPORT

To the Honorable Mayor and  
Members of the City Council  
Folsom, California

We have audited the accompanying financial statements of the governmental activities, the business-type activities, each major fund, and the aggregate remaining fund information of City of Folsom, California (City), as of and for the year ended June 30, 2020, and the related notes to the financial statements, which collectively comprise the City's basic financial statements as listed in the table of contents.

### **Management's Responsibility for the Financial Statements**

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### **Auditor's Responsibility**

Our responsibility is to express opinions on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

## **Opinions**

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities, the business-type activities, each major fund, and the aggregate remaining fund information of the City, as of June 30, 2020, and the respective changes in financial position and, where applicable, cash flows thereof for the year then ended in accordance with accounting principles generally accepted in the United States of America.

## **Other Matters**

### *Required Supplementary Information*

Accounting principles generally accepted in the United States of America require that management's discussion and analysis on pages 4-17, and budgetary comparison information, pension information, and OPEB information on pages 92-97 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

### *Other Information*

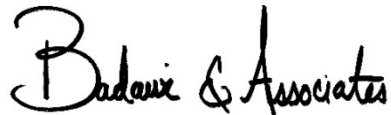
Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the City's basic financial statements. The introductory section, combining and individual fund financial statements and schedules, other supplementary information, and the statistical information on pages 100-210, are presented for purposes of additional analysis and are not a required part of the basic financial statements.

The combining and individual fund financial statements and schedules and other supplementary information on pages 100-210 are the responsibility of management and were derived from and relates directly to the underlying accounting and other records used to prepare the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the combining and individual fund financial statements and schedules and other supplementary information on pages 100-210 is fairly stated, in all material respects, in relation to the basic financial statements as a whole.

The introductory and statistical sections have not been subjected to the auditing procedures applied in the audit of the basic financial statements, and accordingly, we do not express an opinion or provide any assurance on them.

### **Other Reporting Required by *Government Auditing Standards***

In accordance with *Government Auditing Standards*, we have also issued our report dated December 23, 2020 on our consideration of the City's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the City's internal control over financial reporting and compliance.

A handwritten signature in black ink that reads "Badawi & Associates". The signature is written in a cursive, flowing style.

Badawi and Associates  
Certified Public Accountants  
Berkeley, California  
December 23, 2020



## MANAGEMENT'S DISCUSSION AND ANALYSIS

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This section of the City's Comprehensive Annual Financial Report presents a narrative overview and analysis of the City's financial activities for the fiscal year ended June 30, 2020. We encourage readers to consider the information presented here in conjunction with the transmittal letter on page v and the City's basic financial statements.

### FINANCIAL HIGHLIGHTS

- The total assets and deferred outflows of resources of the City exceeded its total liabilities and deferred inflows of resources at the close of the Fiscal Year (FY) 2019-20 by \$472,623,784 (*net position*). Of this amount, \$(142,613,908) is unrestricted, \$109,219,322 is restricted for specific purposes, and \$506,018,370 is the net investment in capital assets.
- Compared to 2019, the City's total net position increased \$21,809,148 or 4.84%, during 2020. The increase in 2020 was mostly due to \$10.1 million in capital contributions, and increase in \$23.7 million of new bond issuance, offset by a \$10.9 decrease in long term liabilities due to scheduled debt payments.
- The City's total long-term debt increased by \$17 million compared to the prior year, or 11.74%. The increase was made up of \$32.5 million of revenue bonds and \$4.6 million in issuance discounts/premiums, offset by reductions of \$9.5 million in bond refunding, \$10.9 million in scheduled principal payments, capital lease payments, and adjustments to compensated absences.

### OVERVIEW OF THE FINANCIAL STATEMENTS

This discussion and analysis is intended to serve as an introduction to the City of Folsom's basic financial statements. The City of Folsom's basic financial statements are comprised of three components: 1) government-wide financial statements, 2) fund financial statements, and 3) notes to the financial statements. This report also contains other supplementary information in addition to the basic financial statements themselves.

**Government-wide Financial Statements** consist of the following two financial statements: the Statement of Net Position and the Statement of Activities. Both of these statements were prepared using accounting methods similar to those used by private-sector companies, the economic resources measurement focus and the accrual basis of accounting.

The statement of net position presents information on all of the City's assets, deferred outflows of resources, liabilities, and deferred inflows of resources with the difference between them reported as net position. Over time, increases or decreases in net position may serve as a useful indicator of whether the financial position of the City is improving or deteriorating.

The statement of activities, on the other hand, provides information on how the City's net position changed during the most recent fiscal year. All changes in net position are reported as soon as the underlying event giving rise to the change occurs, regardless of the timing of related cash flows. Thus, revenues and expenses are reported in this statement for some items that will result in cash flows in future fiscal periods, such as revenues pertaining to uncollected taxes and expenses pertaining to earned but unused annual and sick leave.

Both of these government-wide financial statements distinguish functions of the City that are principally supported by taxes and intergovernmental revenues (*governmental activities*) from other functions that are intended to recover all or in part a portion of their costs through user fees and charges (*business-type activities*). The governmental activities of the City include general government, public safety, public ways and facilities, community services and culture

## MANAGEMENT'S DISCUSSION AND ANALYSIS – (Continued)

and recreation. The business-type activities of the City include water, wastewater, solid waste, and facilities augmentation.

Two component units, the Folsom Public Financing Authority and the Folsom Ranch Financing Authority, are included in our basic financial statements and are legally separate entities for which the City is financially accountable and they have the same board as the City Council. Complete financial statements of the Folsom Public Financing Authority and the Folsom Ranch Financing Authority may be obtained from the Office of Management and Budget of the City at 50 Natoma Street, Folsom, CA 95630.

Fund - a separate accounting entity with a self-balancing set of accounts.

Focus is on major funds.

Provides information regarding the three major categories of all City Funds:

Governmental, Proprietary, and Fiduciary.

### Fund Financial Statements

The fund financial statements report on groupings of related funds that are used to maintain control over resources that have been segregated for specific activities or objectives. A fund is a separate accounting entity with a self-balancing set of accounts. Like other state and local governments, the City uses fund accounting to ensure and demonstrate finance related legal compliance. The focus of governmental and proprietary fund financial statements is on major funds. All of the funds of the City can be divided into three categories: governmental funds, proprietary funds, and fiduciary funds.

**Governmental Funds** – Governmental funds include most of the City's basic services and are used to account for essentially the same functions reported as governmental activities in the government-wide financial statements. However, unlike the government-wide financial statements, governmental funds financial statements are prepared using the **current financial resources measurement focus** and **modified accrual basis of accounting.**

Because the focus of governmental funds is narrower than that of the government-wide financial statements, it is useful to compare the information presented for *governmental funds* with similar information presented for *governmental activities* in the government-wide financial statements. By doing so, readers may better understand the long-term impact of the government's near term financing decisions. Reconciliations are prepared for the governmental funds' Balance Sheet and the governmental funds' Statement of Revenues, Expenditures and Changes in Fund Balances to facilitate comparisons between governmental funds and governmental activities. The primary differences between the government-wide and fund financial statements relate to noncurrent assets such as land and buildings and improvements, and non-current liabilities, such as bonded debt and amounts owed for compensated absences and capital lease obligations, which are reported in the government-wide statements but not in the fund financial statements.

In FY 2019-20, an increase of \$21,809,148 in net position in the government-wide financial statements was reported. An increase of \$18,735,147 in fund balance was reported in the fund financial statements for FY 19-20. Refer to the "Reconciliation of the Statement of Revenues, Expenditures and Changes in Fund Balances of Governmental Funds to the Statement of Activities" for details on the factors contributing to this difference.

Information is presented separately in the governmental funds balance sheet and in the governmental funds statement of revenues, expenditures and changes in fund balances for the General Fund, Folsom Housing Special Revenue Fund, Folsom Public Financing Authority Debt

## MANAGEMENT'S DISCUSSION AND ANALYSIS – (Continued)

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Service Fund, Folsom Ranch Financing Authority Debt Service Fund, and the Transportation Improvement Capital Projects Fund which are considered major funds.

The City maintains several individual governmental funds organized according to their type (special revenue, debt service, capital projects, and permanent funds). Data from the remaining governmental funds are combined into a single aggregated presentation and referred to as "Other Non-Major Governmental Funds". Individual fund data for each of these non-major other governmental funds is provided in the form of *combining statements* elsewhere in this report.

**Proprietary funds** are generally used to account for services for which the City charges customers – either outside customers, or internal units of departments of the City. *Proprietary funds* are used to report the same functions presented as *business-type activities* in the government-wide financial statements. These funds provide the same type of information as shown in the government-wide financial statements, only in more detail. The City uses proprietary funds to account for the Water, Wastewater, Solid Waste, and Facilities Augmentation activities.

**Fiduciary funds** are used to account for resources held for the benefit of parties outside the City. The City's trust and agency funds are reported as fiduciary funds. Since the resources of these funds are not available to support the City's own programs, they are not reflected in the government-wide financial statements. The trust funds are used to account for activity related to the dissolution of the former Redevelopment Agency and for the Other Post Employment Benefits Trust. The accounting used for fiduciary funds is the same as proprietary funds.

**Notes to the Basic Financial Statements** provide additional information that is essential to a full understanding of the data provided in the government-wide and fund financial statements. To find a specific note, refer to the Table of Contents.

**Required Supplementary Information** is presented concerning the City's budgetary comparisons for the General Fund, Folsom Housing Special Revenue Fund and the City's post-employment health care benefit schedules to show progress in funding its obligation to provide these benefits, and schedules to show the net pension liability for the City's pension plans, and contributions made to the plans and other post employment liability of the OPEB plan.

**Other Supplementary Information** is presented concerning the City's budgetary comparisons for the Folsom Public Financing Debt Service Fund.

The **combining and individual fund statements and schedules** referred to earlier provide information for non-major governmental funds and fiduciary funds. They are presented immediately following the other supplemental information.

## MANAGEMENT'S DISCUSSION AND ANALYSIS – (Continued)

### GOVERNMENT-WIDE FINANCIAL ANALYSIS

As noted earlier, net position may serve as a useful indicator of a government's financial position. At June 30, 2020, the City's combined net position (governmental and business-type activities) totaled \$472,623,784, an increase of 4.84% from June 30, 2019. The City's net position is broken out into three categories: net investment in capital assets totaling \$506,018,370 (e.g., land, buildings and improvements, machinery, and equipment) less any related debt used to acquire those assets that is still outstanding, restricted for specific purposes totaling \$109,219,322 and unrestricted totaling \$(142,613,908). The City uses capital assets to provide services to citizens; consequently, these assets are not available for future spending. Although the City's investment in its capital assets is reported net of related debt, it should be noted that the resources needed to repay this debt must be provided from other sources, since the capital assets themselves cannot typically be used to liquidate these liabilities.

#### Net Position - Primary Government June 30, 2020

	Governmental Activities		Business-type Activities		Total	
	2020	2019	2020	2019	2020	2019
<b>Assets</b>						
Current and other	\$ 295,241,599	\$267,194,401	\$ 47,216,494	\$44,192,849	\$ 342,458,093	\$311,387,250
Capital assets, net	380,070,918	369,199,817	171,064,162	162,073,390	551,135,080	531,273,207
Total assets	675,312,517	\$636,394,218	218,280,656	\$206,266,239	893,593,173	\$842,660,457
<b>Deferred Outflows of Resources</b>						
Deferred outflows related to pensions	25,077,764	26,441,944	4,286,417	4,753,889	29,364,181	31,195,833
Deferred amounts on refunding	-	-	561,098	471,117	561,098	471,117
Total	25,077,764	26,441,944	4,847,515	5,225,006	29,925,279	31,666,950
<b>Liabilities</b>						
Long-term liabilities	145,163,206	126,869,021	19,030,054	20,071,014	164,193,260	146,940,035
Other liabilities	240,290,848	228,940,083	41,728,003	39,308,865	282,018,851	268,248,948
Total liabilities	385,454,054	355,809,104	60,758,057	59,379,879	446,212,111	415,188,983
<b>Deferred Inflows of Resources</b>						
Deferred inflows related to pensions	1,937,669	2,505,324	280,815	637,870	2,218,484	3,143,194
Deferred inflows related to OPEB	1,782,107	4,150,659	238,062	438,224	2,020,169	4,588,883
Special assessments not collected	-	-	-	-	-	-
Deferred amounts on refunding	443,904	591,711	-	-	443,904	591,711
Total	4,163,680	7,247,694	518,877	1,076,094	4,682,557	8,323,788
<b>Net position</b>						
Net investment in capital assets	352,736,331	365,447,799	153,282,039	143,068,634	506,018,370	508,516,433
Restricted	109,091,757	74,711,884	127,565	127,565	109,219,322	74,839,449
Unrestricted	(151,055,541)	(140,380,319)	8,441,633	7,839,073	(142,613,908)	(132,541,246)
Total net position	\$ 310,772,547	\$ 299,779,364	\$ 161,851,237	\$ 151,035,272	\$ 472,623,784	\$ 450,814,636

## MANAGEMENT'S DISCUSSION AND ANALYSIS – (Continued)

**Analysis of Activities:** The following table indicates the changes in net position for governmental and business-type activities:

**Changes in Net Position - Primary Government  
For the Year Ended June 30, 2020**

	Governmental Activities		Business-type Activities		Total	
	2020	2019	2020	2019	2020	2019
<b>Revenues</b>						
<b>Program revenues</b>						
Charges for services	\$ 42,956,304	\$45,312,893	\$ 34,794,850	\$31,871,753	\$ 77,751,154	\$ 77,184,646
Operating grants and contributions	3,803,337	3,673,894	1,651,781	4,958,663	5,455,118	8,632,557
Capital grants and contributions	32,124,684	30,603,509	10,145,979	25,829,934	42,270,663	56,433,443
<b>General revenues</b>						
Property taxes	28,803,455	26,669,899	-	-	28,803,455	26,669,899
Sales and use tax	22,616,404	25,359,293	-	-	22,616,404	25,359,293
Other taxes	3,116,568	4,070,333	-	-	3,116,568	4,070,333
Investment earnings (loss)	3,583,755	11,463,007	1,231,207	1,367,314	4,814,962	12,830,321
Miscellaneous	2,887,613	1,922,130	-	-	2,887,613	1,922,130
<b>Total Revenues</b>	<b>139,892,120</b>	<b>149,074,958</b>	<b>47,823,817</b>	<b>64,027,664</b>	<b>187,715,937</b>	<b>213,102,622</b>
<b>Expenses</b>						
General government	25,694,246	19,894,674	-	-	25,694,246	19,894,674
Public safety	48,945,393	43,071,617	-	-	48,945,393	43,071,617
Public ways and facilities	27,609,012	24,860,981	-	-	27,609,012	24,860,981
Community services	6,836,934	6,119,243	-	-	6,836,934	6,119,243
Culture and recreation	17,181,199	16,783,176	-	-	17,181,199	16,783,176
Interest and fiscal charges	5,212,780	4,687,431	-	-	5,212,780	4,687,431
Water	-	-	15,635,355	15,018,849	15,635,355	15,018,849
Wastewater	-	-	6,717,181	5,989,117	6,717,181	5,989,117
Solid waste	-	-	12,057,666	10,823,361	12,057,666	10,823,361
Transit	-	-	-	2,297,111	-	2,297,111
Facilities augmentation	-	-	17,023	326,061	17,023	326,061
<b>Total expenses</b>	<b>131,479,564</b>	<b>115,417,123</b>	<b>34,427,225</b>	<b>34,454,499</b>	<b>165,906,789</b>	<b>149,871,622</b>
Increase/decrease in net position before transfers and extraordinary item	8,412,556	33,657,835	13,396,592	29,573,165	21,809,148	63,231,000
Transfers	2,580,627	3,003,762	(2,580,627)	(3,003,762)	-	-
Extraordinary items	-	-	-	-	-	-
Special items	-	290,936	-	251,999	-	542,935
<b>Change in net position</b>	<b>10,993,183</b>	<b>36,952,533</b>	<b>10,815,965</b>	<b>26,821,402</b>	<b>21,809,148</b>	<b>63,773,935</b>
Net position, beginning of year	299,779,364	262,826,831	151,035,272	124,213,870	450,814,636	387,040,701
<b>Net position, end of year</b>	<b>\$ 310,772,547</b>	<b>\$ 299,779,364</b>	<b>\$ 161,851,237</b>	<b>\$ 151,035,272</b>	<b>\$ 472,623,784</b>	<b>\$ 450,814,636</b>

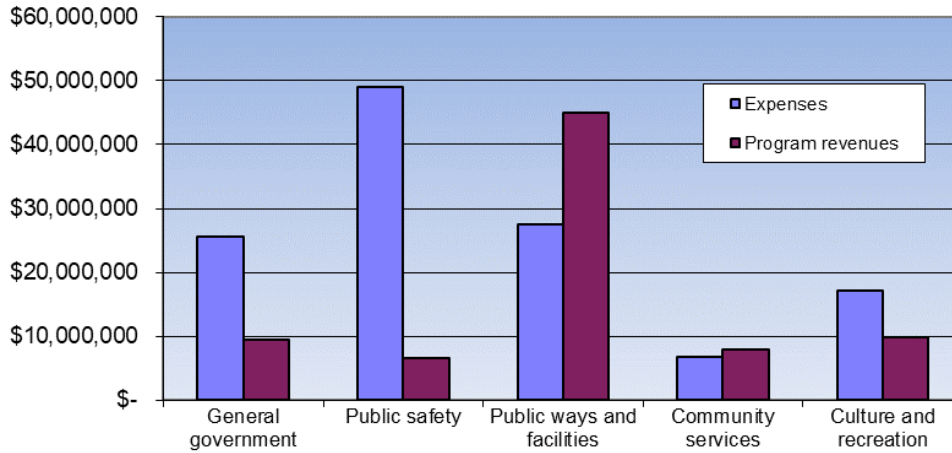
**Governmental activities:** The City's governmental activities rely on several sources of revenue to finance ongoing operations. Charges for Services and Property and Sales Taxes comprised the largest revenue source for the City followed by Capital Grants and Contributions. Charges for Services are revenues that arise from charges to customers or applicants who purchase, use, or directly benefit from the goods, services, or privileges provided. Examples of the types of services that fall under this category include building licenses and permits, business licenses, impact fees and park and recreation fees. Capital Grants and Contributions are monies received from parties outside the City and are generally restricted for use in capital activity.

At the end of FY 2019-20, total revenues for the governmental activities, excluding transfers from the business-type activities of \$2.6 million, was \$139,892,120, a decrease of approximately \$9.2 million from the previous year mostly due to decreases in Charges for Services, Capital Grants and Contributions, Sales and Use Tax, which were all impacted by the COVID-19 stay-at-home orders, and Investment Earnings due to the GASB 72 adjustment. Expenses totaled \$131,479,564 an increase of \$16.1 million or 13.92% from the prior year. This increase was mostly due to the increase in long-term debt due to debt issuance. After transfers and special items, revenues exceeded expenses and thus governmental activities increased the City's net position by \$10,993,183.

**MANAGEMENT’S DISCUSSION AND ANALYSIS – (Continued)**

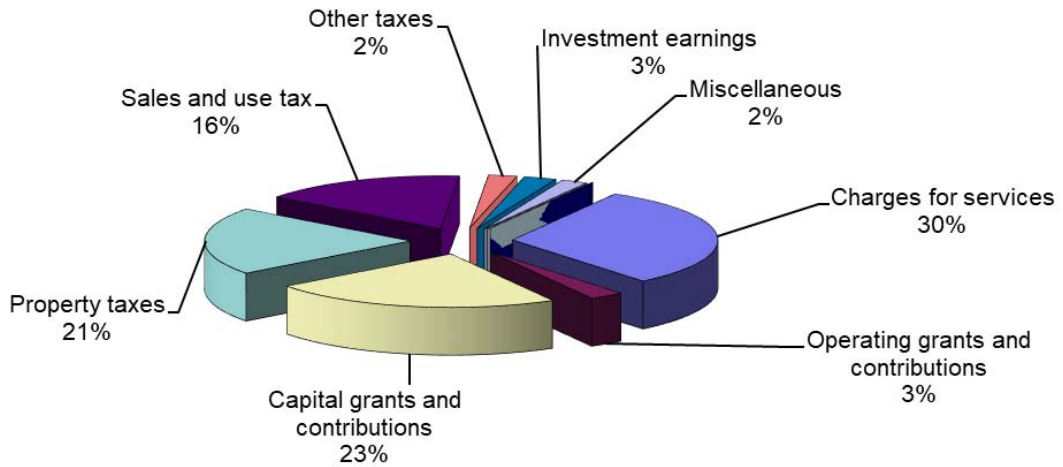
Overall program revenues decreased by approximately \$706K. General revenues saw an overall decrease of approximately \$8.5 million. The following chart presents a comparison of expenses by function and the associated program revenues for governmental activities:

**Expenses and Program Revenues – Governmental Activities**



The chart below presents the percentage of total revenues by source for governmental activities.

**Revenues by Source - Governmental Activities**

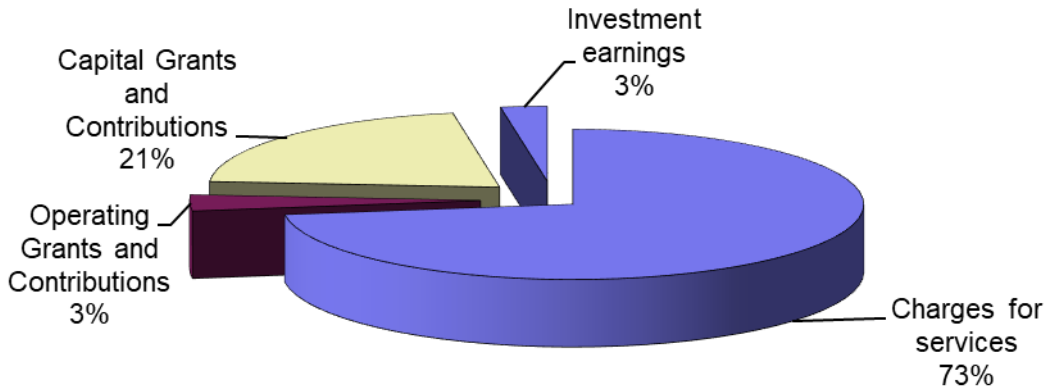


**Business-type activities:** The City has five business-type activities: Water, Wastewater, Solid Waste, and Facilities Augmentation. In keeping with the intent of recovering all or a significant portion of their cost through user fees and charges, business-type activities reported Charges for Services as their largest source of revenues. Capital Grants and Contributions, as well as Operating Grants and Contributions, were the other revenue sources. Capital Grants and Contributions include revenues received from developers for capital infrastructure.



MANAGEMENT’S DISCUSSION AND ANALYSIS – (Continued)

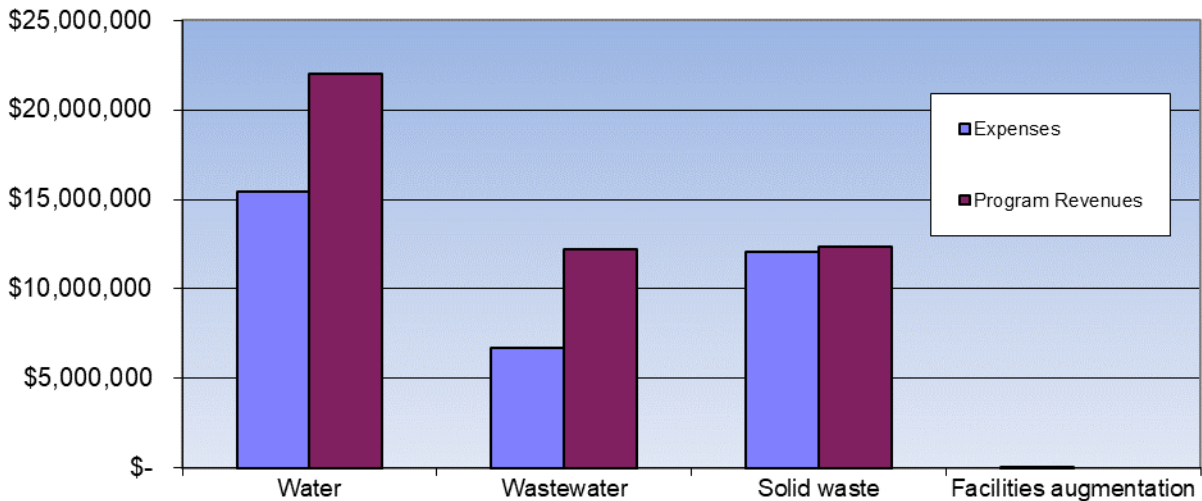
Revenues by Source - Business-Type Activities



Business-type activities increased the City’s net position by \$10,815,965. At the end of FY 2019-20, business-type activities reported total revenues, excluding transfers in from governmental activities, of \$47,823,817, a decrease of \$16.2 million from the prior year. Decrease is mostly due a \$15.7 decrease in Capital Contributions. Expenses totaled \$34,258,101 a decrease of \$196,398 from the previous year. The program revenues (Charges for Services, Operating Grants and Contributions, and Capital Grants and Contributions) financed the majority of expenses recorded for the business-type activities. Other factors concerning the finances of the City’s five enterprise funds are discussed in the Proprietary Funds section of the “Financial Analysis of the City’s Funds.”

The following chart shows expenses by function and the associated program revenues for the business-type activities.

Expenses and Program Revenues – Business-Type Activities



## MANAGEMENT'S DISCUSSION AND ANALYSIS – (Continued)

### FINANCIAL ANALYSIS OF THE CITY'S FUNDS

As noted earlier the City uses **fund accounting** to ensure and demonstrate legal compliance and to aid financial management by segregating transactions related to certain government functions or activities.

**Governmental funds:** The focus of the City's governmental funds is to provide information on near-term inflows, outflows and balances of resources that are available for spending. Such information is useful in assessing the City's financial requirements. In particular, unassigned fund balance may serve as a useful measure of a government's net resources available for spending at the end of the fiscal year. Types of governmental funds reported by the City include the General Fund, Special Revenue Funds, Debt Service Funds, Capital Projects Funds and Permanent Funds.

At the end of the current fiscal year, the City's governmental funds reported combined fund balances of \$248,868,592, an increase of \$18,735,147 during FY 2020. The increase is mostly due to activity in the Folsom Ranch Financing Authority related to bond issuances. Of the total fund balance, \$12,610,924 (5.1%) of this total amount constitutes *unassigned fund balance*, which is available for spending at the City's discretion. The remainder of the balance is *nonspendable, restricted, committed or assigned* to indicate that it is *not* available for new spending. Refer to Note 10 in the basic financial statements for a detailed breakout of fund balance within the five categories.

Revenues and other financing sources for governmental funds totaled approximately \$146 million for the fiscal year ended June 30, 2020, which represents an increase of 7.56 % from the fiscal year ended June 30, 2019. The increase is mostly due to the bond issuances in the Folsom Ranch Financing Authority which occurred in FY 2020. Expenditures and other financing uses for governmental functions totaled \$131 million, an increase of 2.80 % from the prior year. The increase is mostly due to the bond issuance in the Public Financing Authority Debt Service Fund which occurred in FY 2020.

### Comparative Analysis of Changes in Fund Balances

The following schedule presents a summary of revenues and other financing sources, expenditures and other financing uses, and the net changes in fund balances for the governmental funds for the current and previous fiscal years.

#### GOVERNMENTAL FUNDS

#### COMPARATIVE SCHEDULE OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES

For the Year Ended June 30, 2020

	Revenues and Other Financing Sources		Expenditures and Other Financing Uses		Net Change in Fund Balances	
	2020	2019	2020	2019	2020	2019
General Fund	\$ 87,429,976	\$ 92,260,837	\$ 95,402,366	\$ 86,601,533	\$ (7,972,390)	\$ 5,659,304
Folsom Housing - Special Revenue Fund	2,677,081	2,580,492	126,722	25,322	2,550,359	2,555,170
Folsom Public Financing Authority	2,094,528	6,023,070	12,239,553	13,094,089	(10,145,025)	(7,071,019)
Folsom Ranch Financing Authority	27,362,451	7,540,182	3,074,796	2,293,993	24,287,655	5,246,189
Transportation Improvement Fund	8,085,001	7,626,933	9,235,935	9,389,920	(1,150,934)	(1,762,987)
Other Governmental Funds	18,838,525	20,160,013	10,995,152	16,093,956	7,843,373	4,066,057
Total	<u>\$ 146,487,562</u>	<u>\$ 136,191,527</u>	<u>\$ 131,074,524</u>	<u>\$ 127,498,813</u>	<u>\$ 15,413,038</u>	<u>\$ 8,692,714</u>

In the governmental funds, expenditure-driven grants are recognized as revenue when the qualifying expenditures have been incurred and all other grant requirements have been met and

## MANAGEMENT'S DISCUSSION AND ANALYSIS – (Continued)

when the revenue is measurable and available. As expenditures increase, revenues increase proportionately, subject to availability. In addition to the effects of expenditure-driven grants, the following information provides significant reasons for the change in fund balance.

### ***Analysis of Major Governmental Funds***

#### **General Fund**

The General Fund is the primary operating fund of the City. At the end of FY 2019-20 there was a decrease in fund balance of \$8 million which resulted in a nonspendable fund balance of \$903K million, an assigned fund balance of \$1.0 million and unassigned fund balance of \$13.8 million. As a measure of the General Fund's liquidity, it may be useful to compare both unassigned fund balance and total fund balance to total fund expenditures. Unassigned fund balance represents 14.4% of total General Fund expenditures and transfers out of \$95,402,366 while total fund balance represents 16.5% of that same amount.

General Fund revenues of \$81.0 million were down \$4.0 million or (4.7)% lower than FY 2018-19 revenues of \$84.9 million. The table below provides a revenue comparison between Fiscal Years 2019-20 versus 2018-19.

	2020	2019	\$ Change	% Change
Property taxes	\$ 28,803,455	\$ 26,669,899	\$ 2,133,556	8.0%
Sales & use taxes	22,616,404	25,359,293	(2,742,889)	-10.8%
Transient occupancy	1,677,631	2,377,895	(700,264)	-29.4%
Real Property transfer	650,410	507,368	143,042	28.2%
Other	788,526	1,185,070	(396,544)	-33.5%
Licenses and permits	3,420,381	3,064,352	356,029	11.6%
Vehicle license fees	7,357,030	6,902,484	454,546	6.6%
Intergovernmental	667,215	490,901	176,314	35.9%
Charges for current services	12,244,065	16,000,415	(3,756,350)	-23.5%
Fines and forfeitures	169,015	158,797	10,218	6.4%
Interest	670,231	566,730	103,501	18.3%
Miscellaneous	1,881,978	1,629,239	252,739	15.5%
<b>Total</b>	<b>\$ 80,946,341</b>	<b>\$ 84,912,443</b>	<b>\$ (3,966,102)</b>	<b>-4.7%</b>

Property tax revenues increased 8% over the prior fiscal year, due to increasing home values and increased sales activity. Transient occupancy taxes (TOT) decreased by \$700k, or (29.4)% over last year. Licenses and permits increased \$356k or 11.6%. Sales tax revenue decreased by \$2.7 million, or (10.8)% over last year, and charges for current services decreased by \$3.8 million, or (23.5)% compared to last year.

General fund expenditures of \$95,402,366, excluding transfers out, increased by \$8.8 million or 10.2% over prior year expenditures of \$86,601,533. This increase is mostly due to the General Government expenses that had \$5.8 million variance due to final transactions related to the transit annexation when compared to the prior year, and Public Safety expenses had an \$1.9 million increase due to increased rates in PERS.

Expenditures	2020	2019	\$ variance	% variance
General government	\$ 19,677,786	\$13,484,116	\$ 6,193,670	45.9%
Public safety	44,633,259	42,059,757	2,573,502	6.1%
Public ways and facilities	6,727,057	6,626,501	100,556	1.5%
Community services	6,968,176	6,719,373	248,803	3.7%
Culture and recreation	14,359,311	14,866,302	(506,991)	-3.4%
Capital Outlay	2,793,577	2,610,106	183,471	7.0%
Debt service principal payments	243,200	235,378	7,822	3.3%
<b>Total</b>	<b>\$ 95,402,366</b>	<b>\$86,601,533</b>	<b>\$ 8,800,833</b>	<b>10.2%</b>

## MANAGEMENT'S DISCUSSION AND ANALYSIS – (Continued)

The following shows the ending and net change in fund balance for governmental funds for the current and previous year.

### Comparative Fund Balance - Governmental Funds

	2020	2019	Net Change
General Fund	\$ 15,697,622	\$ 23,670,012	\$ (7,972,390)
Folsom Housing - Special Revenue Fund	27,537,627	24,987,268	2,550,359
Folsom Public Financing Authority	64,290,369	74,435,394	(10,145,025)
Folsom Ranch Financing Authority	90,104,277	62,494,513	27,609,764
Transportation Improvement Fund	11,089,693	12,240,627	(1,150,934)
Other Governmental Funds	40,149,004	32,305,631	7,843,373
Total	<u>\$ 248,868,592</u>	<u>\$ 230,133,445</u>	<u>\$ 18,735,147</u>

### **Folsom Housing Special Revenue Fund**

The Folsom Housing Special Revenue Fund was created in FY 2011-12 after the City elected to retain the Housing function of the former RDA. This fund accounts for the Housing activities of the City that were previously accounted for in the Redevelopment Special Revenue Fund. For FY 2019-2020, the fund reported revenues of \$2.7 million and expenditures and transfers of \$127k, increasing fund balance by \$2.6 million.

### **Folsom Public Financing Authority Debt Service Fund**

The Folsom Public Financing Authority's (FPFA) governmental debt service fund provides information on near-term inflows, outflows and balances of spendable resources. Such information is useful in assessing the Authority's financing requirements. The Authority's governmental debt service fund balance decreased \$10.1 million during 2020.

Revenues for FPFA's governmental functions overall totaled \$2.1 million in FY 2019-20, and represent a decrease of \$3.9 million in comparison with the prior fiscal year. This is mostly due to investment earnings related to GASB 72 adjustments. Expenditures for governmental functions, totaling \$12.2 million, decreased by \$900K from the prior fiscal year. The decrease is mostly due to two final bond principal payments which occurred in FY 2019. For additional information please refer to Note 7 of this report and the separately issued financial statements.

### **Folsom Ranch Financing Authority Debt Service Fund**

The Folsom Ranch Financing Authority's (FRFA) governmental debt service fund provides information on near-term inflows, outflows and balances of spendable resources. Such information is useful in assessing the Authority's financing requirements. The Authority's governmental debt service fund balance increased \$27.6 million during 2020. This increase was mostly due to the new bond issuance of \$23.7 million and bond premium of \$3.3 million.

Revenues for FPFA's governmental functions overall totaled \$3.6 million in FY 2019-20, and represent a decrease of \$3.9 million in comparison with the prior fiscal year. This is mostly due to the investment earnings related to GASB 72 adjustments. Expenditures for governmental functions, totaling \$3.1 million, increased by \$800K from the prior fiscal year. For additional information please refer to Note 7 of this report and the separately issued financial statements.

## MANAGEMENT'S DISCUSSION AND ANALYSIS – (Continued)

### **Transportation Improvement Capital Projects Fund**

The Transportation Improvement Capital Projects Fund is used to account for long-term major road projects financed through developer mitigation charges and Measure A funding. Expenditures and transfers in the Transportation Improvement Capital Projects Fund were \$9.2 million in FY 2019-20, down \$154K from the prior fiscal year.

### ***Proprietary Funds***

#### **Water Fund**

Net position of the Water Fund increased by \$6.2 million in FY 2019-20. Operating revenue for FY 2019-20 was \$15.6 million, an increase of \$1.7 million was mostly due to a rate increase which was effective February 2020. Operating expenses increased \$627k to \$14.9 million primarily due to increased maintenance and operations expenses. Net transfers were \$787k, an increase of \$150k from prior year levels. As of June 30, 2020, the fund's net position was \$102.4 million, of which \$94.6 million was the net investment in capital assets, while the remaining \$7.8 million was unrestricted.

#### **Wastewater Fund**

Operating revenues were at \$7.5 million, an increase of \$800k from the prior year. Expenses were at \$6.7 million, up \$700k from the prior year. The net result was operating income of \$742K. Other items which affected net position were capital contributions of \$4.7 million and other non-operating revenues of \$486k. The total increase to net position in FY 2019-20 was \$5.4 million, leaving a balance of \$65.0 million. As of June 30, 2020, of the Fund's net position, \$56.9 million was the net investment in capital assets, and the remaining \$8.1 million was unrestricted.

#### **Solid Waste Fund**

Operating revenues were at \$11.8 million, an increase of \$835k from the prior year. Operating expenses were at \$12.1 million, an increase of \$1.2 million. The net result was operating loss of \$(283)k. The total decrease to net position in FY 2019-20 was \$(767)k, leaving a balance of \$(5.7) million. As of June 30, 2020, of the Fund's net position, \$1.8 million was the net investment in capital assets, and the remaining \$(7.5) million was unrestricted.

The following schedule presents a summary of operating and nonoperating revenues, capital contributions and transfers, operating and nonoperating expenses and transfers, and the net change in net position for the proprietary funds for the current and previous fiscal years.

	Operating Revenues, Nonoperating Revenues, Capital Contributions & Transfers		Operating Expenses, Nonoperating Expenses & Transfers		Net Change in Net Position	
	2020	2019	2020	2019	2020	2019
Water	\$ 22,695,439	\$ 29,397,443	\$ 16,464,481	\$ 15,955,482	\$ 6,230,958	\$ 13,441,961
Wastewater	12,615,538	19,764,600	7,301,720	6,662,521	5,313,818	13,102,079
Solid Waste	12,400,910	11,450,589	13,379,639	12,112,762	(978,729)	(662,173)
Other Enterprise Funds	1,623	3,471,938	20,122	2,784,402	(18,499)	687,536
<b>Total</b>	<b>\$ 47,713,510</b>	<b>\$ 64,084,570</b>	<b>\$ 37,165,962</b>	<b>\$ 37,515,167</b>	<b>\$ 10,547,548</b>	<b>\$ 26,569,403</b>

## MANAGEMENT’S DISCUSSION AND ANALYSIS – (Continued)

### GENERAL FUND BUDGETARY HIGHLIGHTS

Over the course of the year, the City Council revised the City budget to recognize changes made to adjust current year revenues and appropriations for updated projections and to adjust appropriations for use of prior year department carryover.

The major changes from the approved budget were increases in expenditure budgets to augment capital projects and for programming one-time projects from fund balance designations for General government, Public safety and Community services.

After taking into account these adjustments, actual expenditures were \$3.43 million over budget, this is mostly due to a one-time expenditure for final transactions related to the annexation of the City’s transit operations to Regional Transit in FY 2019 in the amount of \$2.9 million.

Revenues were \$81.0 million or 96.2% of budgeted amounts. A shortfall from budgeted amounts did occur in Sales and Use Tax, which ended the fiscal year at 86% of budget, Transient Occupancy, which ended the fiscal year at 72% of budget, and Charges for Services, which ended the fiscal year at 89% of budget. These shortfalls are due to large impacts on these revenues due to the COVID-19 emergency and related economic downturn. This is offset by Licenses and Permits which were \$1.1 million above budget, and Property Tax which was \$952k above budget.

### CAPITAL ASSET AND DEBT ADMINISTRATION

#### Capital Assets:

The City’s investment in capital assets for its governmental and business-type activities as of June 30, 2020, amounted to \$551 million (net of accumulated depreciation). This investment in capital assets includes land, buildings and improvements, vehicles and equipment and construction in progress. The total increase in the City’s capital assets for the current fiscal year was 3.7%, as shown in the following table. Capital assets for the governmental and business-type activities are presented below to illustrate the changes from the prior year:

Capital assets (Net of Depreciation) June 30, 2020		Governmental Activities		Business-type Activities		Total	
		2020	2019	2020	2019	2020	2019
Land	<b>\$ 17,583,347</b>		\$17,583,347	<b>\$ 815,270</b>	\$815,270	<b>\$ 18,398,617</b>	\$ 18,398,617
Construction in progress	<b>7,199,954</b>		4,937,533	<b>5,544,501</b>	1,441,483	<b>12,744,455</b>	6,379,016
Buildings	<b>36,461,270</b>		38,827,291	<b>94,127</b>	34,696	<b>36,555,397</b>	38,861,987
Improvements	<b>313,947,146</b>		303,268,484	<b>160,433,261</b>	156,210,525	<b>474,380,407</b>	459,479,009
Equipment	<b>4,879,201</b>		4,583,162	<b>4,177,003</b>	3,571,416	<b>9,056,204</b>	8,154,578
Total capital assets	<b>\$ 380,070,918</b>		\$369,199,817	<b>\$ 171,064,162</b>	\$162,073,390	<b>\$ 551,135,080</b>	\$ 531,273,207

This year’s major capital asset additions included the following:

- Equipment purchases of \$3.6 million for various vehicles and machinery
- Construction expenditures of \$5.8 million for the Green Valley Road Widening project
- Construction expenditures of \$3.0 million for the East Tank No. 1 project
- Construction expenditures of \$1.9 million for the Street Overlay project



## MANAGEMENT'S DISCUSSION AND ANALYSIS – (Continued)

- Construction expenditures of \$737,000 for the Livermore Park Turf Replacement project
- Construction expenditures of \$736,000 for the Willow Creek Storm Drain project
- Construction expenditures of \$553,000 for the Water Treatment Plant Reliability and Redundancy project

Additional information on the City's capital assets can be found in Note 6 of this report.

### Long-term debt

As of June 30, 2020, the City had \$145,163,206 of outstanding long-term debt related to governmental activities and \$19,030,054 of long-term debt related to business-type activities, for a total of \$164,193,260. During the year, \$15.8 million of long-term debt was retired, offset by an addition of \$23.7 million in revenue bonds, \$4.5 million in issuance discounts/premiums, and \$4.8 million in compensated absences, resulting in a net increase of 11.7%. The City's debt obligations are in the form of general obligation bonds, certificates of participation, revenue bonds, long-term lease obligations, capital lease obligations, compensated absences, landfill closure costs, long term loans, and deferred amounts for issuance discounts, premiums and refundings.

At the end of the current fiscal year, the City had total bonded debt outstanding of \$147,064,204. The remainder of the City's bonded debt represents bonds secured solely by the specified revenue sources.

The following table summarizes the City's outstanding debt at June 30, 2020:

	Governmental Activities		Business-type Activities		Total		Increase (Decrease) % Change
	2020	2019	2020	2019	2020	2019	
Revenue bonds	\$ 85,685,000	\$ 66,180,000	\$ 7,925,000	\$ 9,515,000	\$ 93,610,000	\$ 75,695,000	24%
Notes from direct borrowings and direct placements	44,059,921	48,441,540	9,394,283	9,923,757	53,454,204	58,365,297	-8%
City Hall & Fire Station Lease Obligation	1,354,632	1,526,817	-	-	1,354,632	1,526,817	-11%
Capital lease obligations	761,001	1,004,201	-	-	761,001	1,004,201	-24%
Compensated absences	4,186,582	3,765,559	686,833	595,141	4,873,415	4,360,700	12%
Landfill closure liability	434,000	434,000	-	-	434,000	434,000	0%
Long-Term loan	1,235,739	1,221,000	-	-	1,235,739	1,221,000	0%
Less: Discounts/premiums	7,446,331	4,295,904	1,023,938	37,116	8,470,269	4,333,020	95%
Total	<b>\$ 145,163,206</b>	\$ 126,869,021	<b>\$ 19,030,054</b>	\$ 20,071,014	<b>\$ 164,193,260</b>	\$ 146,940,035	12%

Please refer to Note 7 in the Notes to the Basic Financial Statements for more detailed information on long-term debt activity of the City.

### Credit Rating

As of June 30, 2020 the City's Water Bonds are rated Aa3 by Moody's and are rated AA/Stable by Standard & Poor's.

The City typically opted to purchase bond insurance from monoline insurers to enhance its credit rating to AAA. A bond insurance policy guarantees payment of principal and interest on bonds due for payment should the City fail to make a bond payment. With the financial crisis of 2008, many monoline insurers were downgraded, making the purchase of such insurance less advantageous

## MANAGEMENT'S DISCUSSION AND ANALYSIS – (Continued)

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A large portion of the City's financings have been through the issuance of special assessment district debt. These district bonds, issued per the Mello-Roos Community Facilities act of 1982 and the Marks-Roos Local Bond Pooling Act of 1985, are land secured financings where developments are not yet completed at the time of issuance, and are therefore not rated at the time of the original issuance. However, as these individual developments have matured, many of these financings within the City have been refunded and have subsequently received ratings.

### **ECONOMIC FACTORS AND NEXT YEAR'S BUDGET**

#### **Economic Factors**

The COVID-19 public health emergency and related economic downturn has had a significant effect on many of the City's major revenue sources. Current economic projections look to revenues beginning to recover in the second half of FY 2020-21 and the City's focus remains on continued efforts to maintain a healthy fund balance, while facing many budget constraints. These constraints include:

- Continued property tax revenue growth is offset by downturns in sales taxes, TOT, and charges for services revenue due to COVID-19 related shutdowns.
- While the City's revenue growth is flat overall, the City must at the same time support rising costs in employee wages and benefits.
- Unassigned General Fund balance for FY 2019-20 was \$13.8 million, or 14.4% of FY 2020 expenditures. This has dropped below the Folsom City Council policy of 15% due to the use of fund balance to mitigate the effects that COVID-19 revenue losses would have on essential City operations.

#### **Next Year's Budget**

The City closed the fiscal year with a total General Fund balance of \$15,697,622, a decrease of \$7.97 million from the prior year due to both the effects of COVID-19 related revenue losses and the annexation of the city's transit operation to Regional Transit. Revenue growth in the near future is expected to be slow and City management will continue to monitor the General Fund's position and report to Council on a quarterly basis.

The General Fund budget for FY 2020-21 appropriates approximately \$89.5 million, a decrease of 6.2% over the prior year final expenditures. General Fund revenue for FY 2020-21 is projected to be \$89.5 million, approximately a \$2.1 million increase from FY 2019-20. Management's efforts will focus on closely monitoring expenses and utilizing existing resources as efficiently and effectively as possible.

### **CONTACTING THE CITY'S FINANCIAL MANAGEMENT**

This financial report is designed to provide our citizens, taxpayers, customers, investors, and creditors with a general overview of the City's finances. We hope that the preceding information has provided you with a general overview of the City's overall financial status. For questions or comments concerning any of the information provided in this report or requests for additional financial information should be addressed to the Chief Financial Officer, 50 Natoma Street, Folsom, CA 95630, (916) 461-6000 or visit the City's website at [www.folsom.ca.us](http://www.folsom.ca.us).

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**BASIC FINANCIAL STATEMENTS**



CITY OF  
**FOLSOM**  
DISTINCTIVE BY NATURE

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# CITY OF FOLSOM, CALIFORNIA

## STATEMENT OF NET POSITION JUNE 30, 2020

	Primary Government		Total
	Governmental Activities	Business-Type Activities	
<b>ASSETS:</b>			
Cash and investments	\$ 104,665,407	\$ 41,787,774	\$ 146,453,181
Receivables, net of allowances for uncollectibles	18,881,547	5,427,539	24,309,086
Due from other governments	12,169,737	1,179	12,170,916
Inventory	418,384	-	418,384
Prepays	485,048	-	485,048
Deposits	3,978,049	-	3,978,049
Restricted assets - cash and investments	387,363	2	387,365
Investments held in trust	154,256,064	-	154,256,064
Capital assets, net of accumulated depreciation:			
Nondepreciable	24,783,301	6,359,771	31,143,072
Depreciable	355,287,617	164,704,391	519,992,008
Total assets	<u>675,312,517</u>	<u>218,280,656</u>	<u>893,593,173</u>
<b>DEFERRED OUTFLOWS OF RESOURCES:</b>			
Deferred outflows related to pensions	25,077,764	4,286,417	29,364,181
Deferred amounts on refunding	-	561,098	561,098
Total deferred outflows of resources	<u>25,077,764</u>	<u>4,847,515</u>	<u>29,925,279</u>
<b>LIABILITIES:</b>			
Accounts payable	6,791,930	4,886,315	11,678,245
Wages payable	4,354,443	444,083	4,798,526
Interest payable	1,812,331	51,077	1,863,408
Loan payable	370,000	-	370,000
Due to other governments	478,645	2,259,002	2,737,647
Unearned revenue	9,217,337	243,814	9,461,151
Long-term liabilities (due within one year):			
Other long-term liabilities due within one year	9,679,333	1,466,904	11,146,237
Long-term liabilities (due in more one year):			
Net pension liability	128,746,131	25,711,491	154,457,622
Net other postemployment benefits (OPEB) liability	88,520,031	8,132,221	96,652,252
Other long-term liabilities due in more than one year	135,483,873	17,563,150	153,047,023
Total liabilities	<u>385,454,054</u>	<u>60,758,057</u>	<u>446,212,111</u>
<b>DEFERRED INFLOWS OF RESOURCES:</b>			
Deferred inflows related to pensions	1,937,669	280,815	2,218,484
Deferred inflows related to OPEB	1,782,107	238,062	2,020,169
Deferred amounts on refunding	443,904	-	443,904
Total deferred inflows of resources	<u>4,163,680</u>	<u>518,877</u>	<u>4,682,557</u>
<b>NET POSITION:</b>			
Net investment in capital assets	352,736,331	153,282,039	506,018,370
Restricted for:			
Nonexpendable: Wetlands/Open space	442,345	-	442,345
Capital Projects	21,278,681	-	21,278,681
Debt service	39,640,491	-	39,640,491
Low and moderate income housing	27,537,627	-	27,537,627
Transportation/streets	12,823,056	-	12,823,056
Lighting and landscape assessment districts	6,303,774	-	6,303,774
Other Special Revenue	1,065,783	-	1,065,783
Critical facilities	-	127,565	127,565
Unrestricted	<u>(151,055,541)</u>	<u>8,441,633</u>	<u>(142,613,908)</u>
Total net position	<u>\$ 310,772,547</u>	<u>\$ 161,851,237</u>	<u>\$ 472,623,784</u>

The notes to the basic financial statements are an integral part of this statement.

# CITY OF FOLSOM, CALIFORNIA

## STATEMENT OF ACTIVITIES FOR THE YEAR ENDED JUNE 30, 2020

FUNCTIONS/PROGRAMS	Expenses	Program Revenues		
		Charges for Services	Operating Grants and Contributions	Capital Grants and Contributions
<b>PRIMARY GOVERNMENT:</b>				
Governmental activities:				
General government	\$ 25,694,246	\$ 9,178,697	\$ 263,975	\$ -
Public safety	48,945,393	6,361,867	208,990	42,953
Public ways and facilities	27,609,012	10,196,763	3,119,279	31,880,048
Community services	6,836,934	7,536,644	209,830	90,000
Culture and recreation	17,181,199	9,682,333	1,263	111,683
Interest and fiscal charges	5,212,780	-	-	-
Total governmental activities	131,479,563	42,956,304	3,803,337	32,124,684
Business-type activities:				
Water	15,635,355	15,561,068	1,036,428	5,442,784
Wastewater	6,717,181	7,459,060	58,818	4,703,195
Solid Waste	12,057,666	11,774,722	556,535	-
Facilities Augmentation	17,023	-	-	-
Total business-type activities	34,427,225	34,794,850	1,651,781	10,145,979
<b>TOTAL</b>	<b>\$ 165,906,788</b>	<b>\$ 77,751,154</b>	<b>\$ 5,455,118</b>	<b>\$ 42,270,663</b>

**GENERAL REVENUES:**

- Taxes:
  - Property
  - Sales and use
  - Other
- Investment earnings (loss)
- Miscellaneous

**Transfers**

**Total general revenues and transfers**

**Change in net position**

Net position, beginning of year

**Net position, end of year**

The notes to the basic financial statements are an integral part of this statement.

<b>Net (Expense) Revenue and Changes in Net Position</b>			
<b>Governmental Activities</b>	<b>Business-Type Activities</b>	<b>Total</b>	
			<b>PRIMARY GOVERNMENT:</b>
			Governmental activities:
\$ (16,251,574)	\$ -	\$ (16,251,574)	General government
(42,331,583)	-	(42,331,583)	Public safety
17,587,078	-	17,587,078	Public ways and facilities
999,540	-	999,540	Community services
(7,385,920)	-	(7,385,920)	Culture and recreation
(5,212,780)	-	(5,212,780)	Interest and fiscal charges
			Total governmental activities
<u>(52,595,239)</u>	<u>-</u>	<u>(52,595,239)</u>	
			Business-type activities:
-	6,404,925	6,404,925	Water
-	5,503,892	5,503,892	Wastewater
-	273,591	273,591	Solid Waste
-	(17,023)	(17,023)	Facilities Augmentation
			Total business-type activities
<u>-</u>	<u>12,165,385</u>	<u>12,165,385</u>	
<u>(52,595,239)</u>	<u>12,165,385</u>	<u>(40,429,854)</u>	<b>TOTAL</b>
			<b>GENERAL REVENUES:</b>
			Taxes:
28,803,455	-	28,803,455	Property
22,616,404	-	22,616,404	Sales and use
3,116,568	-	3,116,568	Other
3,583,755	1,231,207	4,814,962	Investment earnings (loss)
2,887,613	-	2,887,613	Miscellaneous
<u>2,580,627</u>	<u>(2,580,627)</u>	<u>-</u>	<b>Transfers</b>
<u>63,588,422</u>	<u>(1,349,420)</u>	<u>62,239,002</u>	<b>Total general revenues and transfers</b>
10,993,183	10,815,965	21,809,148	<b>Change in net position</b>
<u>299,779,364</u>	<u>151,035,272</u>	<u>450,814,636</u>	Net position, beginning of year
<u>\$ 310,772,547</u>	<u>\$ 161,851,237</u>	<u>\$ 472,623,784</u>	<b>Net position, end of year</b>

The notes to the basic financial statements are an integral part of this statement.



**CITY OF FOLSOM, CALIFORNIA**

**BALANCE SHEET - GOVERNMENTAL FUNDS  
JUNE 30, 2020**

	<u>General Fund</u>	<u>Folsom Housing Special Revenue Fund</u>	<u>Folsom Public Financing Authority Debt Service Fund</u>	<u>Folsom Ranch Financing Authority Debt Service Fund</u>
<b>ASSETS</b>				
Cash and cash equivalents	\$ 21,735,687	\$ 14,780,989	\$ 127,289	\$ -
Cash with fiscal agent	-	-	5,967	-
Receivables	993,084	12,803,831	5,326	-
Insurance deposits	485,048	-	-	-
Due from other funds	1,245,437	-	-	-
Due from other governments	6,239,396	-	-	-
Inventory	418,384	-	-	-
Investments held in trust	-	-	64,151,787	90,104,277
Restricted assets:				
Cash and cash equivalents	-	-	-	-
<b>Total assets</b>	<u><u>\$ 31,117,036</u></u>	<u><u>\$ 27,584,820</u></u>	<u><u>\$ 64,290,369</u></u>	<u><u>\$ 90,104,277</u></u>
<b>LIABILITIES, DEFERRED INFLOWS OF RESOURCES AND FUND BALANCES</b>				
<b>LIABILITIES:</b>				
Accounts payable	\$ 3,108,297	\$ 47,193	\$ -	\$ -
Wages payable	3,541,648	-	-	-
Due to other funds	-	-	-	-
Due to other governments	-	-	-	-
Loan Payable	-	-	-	-
Unearned revenue	8,769,469	-	-	-
<b>Total liabilities</b>	<u>15,419,414</u>	<u>47,193</u>	<u>-</u>	<u>-</u>
<b>DEFERRED INFLOWS OF RESOURCES</b>				
Unavailable revenue - grants receivable	-	-	-	-
<b>Total Deferred Inflows of Resources</b>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
<b>FUND BALANCES:</b>				
Nonspendable	903,432	-	-	-
Restricted	-	27,537,627	64,290,369	90,104,277
Committed	-	-	-	-
Assigned	1,018,076	-	-	-
Unassigned	13,776,114	-	-	-
<b>TOTAL FUND BALANCES</b>	<u>15,697,622</u>	<u>27,537,627</u>	<u>64,290,369</u>	<u>90,104,277</u>
<b>TOTAL LIABILITIES, DEFERRED INFLOWS AND FUND BALANCES</b>	<u><u>\$ 31,117,036</u></u>	<u><u>\$ 27,584,820</u></u>	<u><u>\$ 64,290,369</u></u>	<u><u>\$ 90,104,277</u></u>

The notes to the basic financial statements are an integral part of this statement.

Transportation Improvement Capital Projects Fund	Other Non-Major Governmental Funds	Total Governmental Funds	
ASSETS			
\$ 13,191,348	\$ 38,185,798	\$ 88,021,111	Cash and cash equivalents
-	198,831	204,798	Cash with fiscal agent
443,689	4,099,316	18,345,246	Receivables
-	-	485,048	Insurance deposits
-	-	1,245,437	Due from other funds
5,255,434	674,907	12,169,737	Due from other governments
-	-	418,384	Inventory
-	-	154,256,064	Investments held in trust
Restricted assets:			
59,000	328,363	387,363	Cash and cash equivalents
<u>\$ 18,949,471</u>	<u>\$ 43,487,215</u>	<u>\$ 275,533,188</u>	Total assets
LIABILITIES AND FUND BALANCES			
LIABILITIES:			
\$ 2,329,649	\$ 1,186,002	\$ 6,671,141	Accounts payable
-	589	3,542,237	Wages payable
-	1,245,437	1,245,437	Due to other funds
390,180	88,465	478,645	Due to other governments
-	370,000	370,000	Loan Payable
-	447,718	9,217,187	Unearned revenue
<u>2,719,829</u>	<u>3,338,211</u>	<u>21,524,647</u>	Total liabilities
<u>5,139,949</u>	-	<u>5,139,949</u>	
<u>5,139,949</u>	-	<u>5,139,949</u>	
FUND BALANCES:			
-	442,345	1,345,777	Nonspendable
11,089,693	31,699,051	224,721,017	Restricted
-	5,728,164	5,728,164	Committed
-	3,444,634	4,462,710	Assigned
-	(1,165,190)	12,610,924	Unassigned
<u>11,089,693</u>	<u>40,149,004</u>	<u>248,868,592</u>	TOTAL FUND BALANCES
<u>\$ 18,949,471</u>	<u>\$ 43,487,215</u>	<u>\$ 275,533,188</u>	TOTAL LIABILITIES, DEFERRED INFLOWS AND FUND BALANCES

The notes to the basic financial statements are an integral part of this statement.

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# CITY OF FOLSOM, CALIFORNIA

## RECONCILIATION OF THE BALANCE SHEET OF GOVERNMENTAL FUNDS TO THE STATEMENT OF NET POSITION JUNE 30, 2020

Amounts reported for governmental activities in the statement of net position are different because:

Total fund balances - total governmental funds (Page 25)	\$ 248,868,592
Capital assets used in governmental activities are not current financial resources and therefore are not reported in the Governmental Funds' balance sheet	
Nondepreciable capital assets	24,783,301
Depreciable capital assets, net	355,281,494
Deferred outflows - amount related to pensions	25,077,764
Deferred amounts on refunding not in governmental funds	(443,904)
Deferred inflows - unavailable revenue - grants receivable	5,139,949
Net unmatured long-term debt	(140,542,624)
Accrued interest	(1,812,331)
Certain accrued liabilities are not due and payable in the current period and, therefore, are not reported in the governmental funds as follows:	
Landfill closure liability	(434,000)
Compensated absences	(4,186,582)
Net post-employment benefit liability (OPEB)	(88,520,031)
Net pension liability	(128,746,131)
Deferred inflows - amount related to pensions	(1,937,669)
Deferred inflows - amount related to OPEB	(1,782,107)
Internal service funds are used by management to charge the costs of fleet management, management information services, facilities costs, and insurance, to individual funds. The assets and liabilities of the Internal Service Funds are included in the governmental activities in the Government-Wide Statement of Net Position.	
	<u>20,026,826</u>
<b>Net position of governmental activities (Page 21)</b>	<u><u>\$ 310,772,547</u></u>

The notes to the basic financial statements are an integral part of this statement.

# CITY OF FOLSOM, CALIFORNIA

## STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES - GOVERNMENTAL FUNDS FOR THE YEAR ENDED JUNE 30, 2020

	General Fund	Folsom Housing Special Revenue Fund	Folsom Public Financing Authority Debt Service Fund
<b>REVENUES</b>			
Taxes:			
Property	\$ 28,803,455	\$ -	\$ -
Sales and use	22,616,404	-	-
Transient occupancy	1,677,631	-	-
Real property transfer	650,410	-	-
Other	788,526	-	-
Licenses and permits	3,420,381	-	-
Vehicle license fees	7,357,030	-	-
Intergovernmental	667,215	-	2,387,773
Charges for current services	12,244,065	14,020	-
Fines and forfeitures	169,015	2,032,772	-
Assessment collections	-	-	-
Investment income (loss)	670,231	630,289	(293,245)
Miscellaneous	1,881,978	-	-
Total revenues	<u>80,946,341</u>	<u>2,677,081</u>	<u>2,094,528</u>
<b>EXPENDITURES</b>			
Current:			
General government	19,677,786	112,869	1,595,320
Public safety	44,633,259	-	-
Public ways and facilities	6,727,057	-	-
Community services	6,968,176	-	-
Culture and recreation	14,359,311	-	-
Capital outlay	2,793,577	-	-
Debt service:			
Principal payments	243,200	-	8,513,804
Interest and fiscal charges	-	-	2,130,429
Total expenditures	<u>95,402,366</u>	<u>112,869</u>	<u>12,239,553</u>
<b>EXCESS (DEFICIENCY) OF REVENUES OVER (UNDER) EXPENDITURES</b>	<u>(14,456,025)</u>	<u>2,564,212</u>	<u>(10,145,025)</u>
<b>OTHER FINANCING SOURCES (USES)</b>			
Bond issuance	-	-	-
Bond premium	-	-	-
Transfers in	6,483,635	-	-
Transfers out	-	(13,853)	-
Total other financing sources (uses)	<u>6,483,635</u>	<u>(13,853)</u>	<u>-</u>
<b>NET CHANGE IN FUND BALANCES</b>	(7,972,390)	2,550,359	(10,145,025)
<b>FUND BALANCES, BEGINNING OF YEAR</b>	<u>23,670,012</u>	<u>24,987,268</u>	<u>74,435,394</u>
<b>FUND BALANCES, END OF YEAR</b>	<u>\$ 15,697,622</u>	<u>\$ 27,537,627</u>	<u>\$ 64,290,369</u>

The notes to the basic financial statements are an integral part of this statement.

Folsom Ranch Financing Authority Debt Service Fund	Transportation Improvement Capital Projects Fund	Other Non-Major Governmental Funds	Total Governmental Funds
\$ -	\$ -	\$ -	\$ 28,803,455
-	-	-	22,616,404
-	-	-	1,677,631
-	-	-	650,410
-	-	-	788,526
-	-	5,611	3,425,992
-	-	-	7,357,030
2,804,796	3,306,754	3,451,357	12,617,895
-	3,487,774	14,042,805	29,788,664
-	-	182,575	2,384,362
-	-	254	254
822,655	394,939	926,035	3,150,904
-	895,534	110,102	2,887,614
<u>3,627,451</u>	<u>8,085,001</u>	<u>18,718,739</u>	<u>116,149,141</u>
-	-	524,516	21,910,491
-	-	45,506	44,678,765
-	1,824,347	4,091,545	12,642,949
-	-	-	6,968,176
-	-	(176,493)	14,182,818
-	7,102,404	3,386,414	13,282,395
270,000	-	-	9,027,004
2,804,796	-	-	4,935,225
<u>3,074,796</u>	<u>8,926,751</u>	<u>7,871,488</u>	<u>127,627,823</u>
<u>552,655</u>	<u>(841,750)</u>	<u>10,847,251</u>	<u>(11,478,682)</u>
23,735,000	-	-	23,735,000
3,322,109	-	-	3,322,109
-	-	119,786	6,603,421
-	(309,184)	(3,123,664)	(3,446,701)
<u>27,057,109</u>	<u>(309,184)</u>	<u>(3,003,878)</u>	<u>30,213,829</u>
27,609,764	(1,150,934)	7,843,373	18,735,147
62,494,513	12,240,627	32,305,631	230,133,445
<u>\$ 90,104,277</u>	<u>\$ 11,089,693</u>	<u>\$ 40,149,004</u>	<u>\$ 248,868,592</u>

REVENUES

Taxes:

Property  
Sales and use  
Transient occupancy  
Real property transfer  
Other

Licenses and permits  
Vehicle license fees  
Intergovernmental  
Charges for current services  
Fines and forfeitures  
Assessment collections  
Investment income (loss)  
Miscellaneous

Total revenues

EXPENDITURES

Current:

General government  
Public safety  
Public ways and facilities  
Community services  
Culture and recreation

Capital outlay

Debt service:

Principal payments  
Interest and fiscal charges

Total expenditures

EXCESS (DEFICIENCY) OF REVENUES

OVER (UNDER) EXPENDITURES

OTHER FINANCING SOURCES (USES)

Bond issuance  
Bond premium  
Transfers in  
Transfers out

Total other financing sources (uses)

NET CHANGE IN FUND BALANCES

FUND BALANCES, BEGINNING OF YEAR

FUND BALANCES, END OF YEAR

The notes to the basic financial statements are an integral part of this statement.

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## CITY OF FOLSOM, CALIFORNIA

### RECONCILIATION OF THE STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES OF GOVERNMENTAL FUNDS TO THE STATEMENT OF ACTIVITIES FOR THE YEAR ENDED JUNE 30, 2020

*Amounts reported for governmental activities in the statement of activities are different because:*

Net change in fund balances - total governmental funds (Page 29)		\$ 18,735,147
<p>Governmental funds report capital outlay as expenditures. However, in the statement of activities the costs of these assets are allocated over their estimated useful lives and reported as depreciation expense. Capital outlays and depreciation expense are as follows:</p>		
Capitalized capital outlays		13,282,395
Depreciation expense		(20,565,967)
<p>Governmental funds do not report contributed capital, whereas this revenue is reported in the Government-Wide Statement of Activities</p>		
		18,170,177
<p>Premiums, discounts, and other charges related to long-term debt are expended in the year of issuance by governmental funds. However, these costs are deferred and amortized in the statement of activities. This amount reflects the amortization of premiums, discounts, and other deferred charges.</p>		
		319,489
<p>Governmental funds report pension contributions as expenditures. However, in the Statement of Activities, pension expense is measured as the change in net pension liability and the amortization of deferred outflows and inflows related to pensions. This amount represents the net change in pension related amounts.</p>		
		(7,189,377)
<p>Governmental funds report OPEB contributions as expenditures. However, in the Statement of Activities, OPEB expense is measured as the change in net OPEB liability and the amortization of deferred outflows and inflows related to OPEB. This amount represents the net change in OPEB related amounts.</p>		
		870,506
<p>Long-term debt proceeds provide current financial resources to governmental funds, but issuing debt increases long-term liabilities in the Statement of Net Assets. Repayment of debt principal is an expenditure in the governmental funds, but the repayment reduces long-term liabilities in the Statement of Net Assets.</p>		
Principal repayments on long term debt	9,027,004	
Change in compensated absences	(421,023)	
Issuance of long-term debt	(23,735,000)	
Change in Long-Term loan	(14,739)	
Bond premium	(3,322,109)	
Change in accrued interest	(277,555)	
		(18,743,422)
<p>Some receivables are deferred in the governmental funds because the amounts do not represent current financial resources that are recognized under the accrual basis in the statement of activities. This amount represents the change in deferred inflows of unavailable revenue and loans receivable.</p>		
		5,139,949
<p>Internal service funds are used by management to charge the costs of fleet management, management information services, facilities costs, and insurance, to individual funds. The net revenue (expense) of certain activities of the Internal Service Funds is reported with Governmental Activities.</p>		
		974,286
<b>CHANGE IN NET POSITION OF GOVERNMENTAL ACTIVITIES (Page 23)</b>		<b>\$ 10,993,183</b>

The notes to the basic financial statements are an integral part of this statement.



# CITY OF FOLSOM, CALIFORNIA

## STATEMENT OF NET POSITION PROPRIETARY FUNDS JUNE 30, 2020

	BUSINESS-TYPE ACTIVITIES - ENTERPRISE FUNDS				Total	Governmental Activities Internal Service Funds
	Water	Wastewater	Solid Waste	Other Non-major Enterprise Funds		
<b>ASSETS</b>						
Current assets:						
Cash and cash equivalents	\$ 21,110,751	\$ 14,415,436	\$ 6,128,706	\$ 132,881	\$ 41,787,774	\$ 16,439,498
Receivables, net of allowances	3,529,917	1,723,716	172,923	983	5,427,539	536,301
Due from other governments	-	354	825	-	1,179	-
Insurance deposits	-	-	-	-	-	3,978,049
<b>Total current assets</b>	<b>24,640,668</b>	<b>16,139,506</b>	<b>6,302,454</b>	<b>133,864</b>	<b>47,216,492</b>	<b>20,953,848</b>
Noncurrent assets:						
Restricted assets:						
Cash with fiscal agent	2	-	-	-	2	-
Capital assets	182,002,810	84,309,824	11,459,421	-	277,772,055	3,539,333
Accumulated depreciation	(69,658,562)	(27,398,599)	(9,650,732)	-	(106,707,893)	(3,533,210)
<b>Total noncurrent assets</b>	<b>112,344,250</b>	<b>56,911,225</b>	<b>1,808,689</b>	<b>-</b>	<b>171,064,164</b>	<b>6,123</b>
<b>Total assets</b>	<b>136,984,918</b>	<b>73,050,731</b>	<b>8,111,143</b>	<b>133,864</b>	<b>218,280,656</b>	<b>20,959,971</b>
<b>DEFERRED OUTFLOWS OF RESOURCES</b>						
Deferred outflows related to pensions	1,648,423	946,869	1,691,125	-	4,286,417	-
Deferred amounts on refunding	561,098	-	-	-	561,098	-
<b>Total deferred outflows of resources</b>	<b>2,209,521</b>	<b>946,869</b>	<b>1,691,125</b>	<b>-</b>	<b>4,847,515</b>	<b>-</b>
<b>LIABILITIES</b>						
Current liabilities:						
Accounts payable	4,184,636	-	701,679	-	4,886,315	120,789
Wages payable	180,937	90,687	172,459	-	444,083	812,206
Interest payable	51,077	-	-	-	51,077	-
Due to other governments	86	2,258,916	-	-	2,259,002	-
Deposits	243,814	-	-	-	243,814	150
Accrued compensated absences, payable within one year	76,061	38,361	60,258	-	174,680	-
Long term debt, due within one year	1,292,224	-	-	-	1,292,224	-
<b>Total current liabilities</b>	<b>6,028,835</b>	<b>2,387,964</b>	<b>934,396</b>	<b>-</b>	<b>9,351,195</b>	<b>933,145</b>
Noncurrent liabilities:						
Net pension liability	9,130,808	5,875,877	10,704,806	-	25,711,491	-
Accrued compensated absences, payable after one year	254,006	89,666	168,481	-	512,153	-
Net OPEB liability	4,089,430	576,271	3,466,520	-	8,132,221	-
Long term debt, due after one year net of unamortized premiums/discounts	17,050,997	-	-	-	17,050,997	-
<b>Total noncurrent liabilities</b>	<b>30,525,241</b>	<b>6,541,814</b>	<b>14,339,807</b>	<b>-</b>	<b>51,406,862</b>	<b>-</b>
<b>Total liabilities</b>	<b>36,554,076</b>	<b>8,929,778</b>	<b>15,274,203</b>	<b>-</b>	<b>60,758,057</b>	<b>933,145</b>
<b>DEFERRED INFLOWS OF RESOURCES:</b>						
Deferred inflows related to pensions	168,063	38,843	73,909	-	280,815	-
Deferred inflows related to OPEB	107,741	19,725	110,596	-	238,062	-
<b>NET POSITION</b>						
Net investment in capital assets	94,562,125	56,911,225	1,808,689	-	153,282,039	6,123
Restricted for critical facilities use	-	-	-	127,565	127,565	-
Unrestricted	7,802,434	8,098,029	(7,465,129)	6,299	8,441,633	20,020,703
<b>Total net position (deficit)</b>	<b>\$ 102,364,559</b>	<b>\$ 65,009,254</b>	<b>\$ (5,656,440)</b>	<b>\$ 133,864</b>	<b>\$ 161,851,237</b>	<b>\$ 20,026,826</b>

The notes to the basic financial statements are an integral part of this statement.

**CITY OF FOLSOM, CALIFORNIA**

**STATEMENT OF REVENUES, EXPENSES  
AND CHANGES IN FUND NET POSITION  
PROPRIETARY FUNDS  
FOR THE YEAR ENDED JUNE 30, 2020**

	BUSINESS-TYPE ACTIVITIES - ENTERPRISE FUNDS				Total	Governmental Activities Internal Service Funds
	Water	Wastewater	Solid Waste	Other Non-major Enterprise Funds		
OPERATING REVENUES:						
Charges for services	\$ 15,561,068	\$ 7,459,060	\$ 11,774,722	\$ -	\$ 34,794,850	\$ 18,894,345
OPERATING EXPENSES:						
Employee services	5,699,409	3,007,113	6,009,408	-	14,715,930	17,761,314
Utilities	795,571	88,564	26,997	-	911,132	-
Supplies	1,015,590	376,672	889,667	-	2,281,929	-
Maintenance and operations	417,518	183,777	861,587	-	1,462,882	-
Contractual services	1,844,619	344,480	3,082,309	-	5,271,408	-
Depreciation	4,293,283	2,035,576	570,252	-	6,899,111	11,338
Other	795,216	680,999	617,446	17,023	2,110,684	-
Total operating expenses	14,861,206	6,717,181	12,057,666	17,023	33,653,076	17,772,652
OPERATING INCOME (LOSS)	699,862	741,879	(282,944)	(17,023)	1,141,774	1,121,693
NONOPERATING REVENUE (EXPENSES):						
Investment income	613,433	427,413	188,738	1,623	1,231,207	432,853
Interest expense	(774,149)	-	-	-	(774,149)	-
Gain/Loss on sale of capital assets	-	-	-	-	-	(4,167)
Other	321,823	1,986	185,791	-	509,600	-
Impact Fees	704,346	56,832	211,585	-	972,763	-
Intergovernmental revenues	10,259	-	159,159	-	169,418	-
Total nonoperating revenue (expense)	875,712	486,231	745,273	1,623	2,108,839	428,686
INCOME (LOSS) BEFORE CAPITAL CONTRIBUTIONS AND TRANSFERS	1,575,574	1,228,110	462,329	(15,400)	3,250,613	1,550,379
CAPITAL CONTRIBUTIONS AND TRANSFERS:						
Capital contributions	5,442,784	4,703,195	-	-	10,145,979	-
Transfers in	41,726	23,884	92,500	-	158,110	-
Transfers out	(829,126)	(584,539)	(1,321,973)	(3,099)	(2,738,737)	(576,093)
TOTAL CAPITAL CONTRIBUTIONS AND TRANSFERS	4,655,384	4,142,540	(1,229,473)	(3,099)	7,565,352	(576,093)
CHANGE IN NET POSITION	6,230,958	5,370,650	(767,144)	(18,499)	10,815,965	974,286
NET POSITION (DEFICIT), BEGINNING OF YEAR,	96,133,601	59,638,604	(4,889,296)	152,363	151,035,272	19,052,540
NET POSITION (DEFICIT), END OF YEAR	\$ 102,364,559	\$ 65,009,254	\$ (5,656,440)	\$ 133,864	\$ 161,851,237	\$ 20,026,826

The notes to the basic financial statements are an integral part of this statement.

**CITY OF FOLSOM, CALIFORNIA**

**STATEMENT OF CASH FLOWS  
PROPRIETARY FUNDS  
FOR THE FISCAL YEAR ENDED JUNE 30, 2020**

	<b>BUSINESS-TYPE ACTIVITIES - ENTERPRISE FUNDS</b>		
	<b>Water</b>	<b>Wastewater</b>	<b>Solid Waste</b>
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>			
Receipts from customers and users	\$ 14,753,747	\$ 6,605,663	\$ 11,777,754
Payments to suppliers	(3,299,941)	(1,119,455)	(4,476,507)
Payments to employees	(4,944,390)	(2,576,940)	(5,330,504)
Payments to other governments	-	543	(825)
Cash received from (paid to) other sources	(473,393)	(679,013)	(431,655)
<b>Net cash provided by (used for) operating activities</b>	<b>6,036,023</b>	<b>2,230,798</b>	<b>1,538,263</b>
<b>CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES:</b>			
Transfers to other funds	(829,126)	(584,539)	(1,321,973)
Transfers from other funds	41,726	23,884	92,500
Intergovernmental revenues received	714,605	56,832	370,744
<b>Net cash provided by (used for) noncapital financing activities</b>	<b>(72,795)</b>	<b>(503,823)</b>	<b>(858,729)</b>
<b>CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES:</b>			
Payments for capital improvement studies	(4,189,592)	(450,886)	(1,103,426)
Principal paid on capital debt and leases	(1,384,474)	-	-
Proceeds from capital debt	-	-	-
Interest paid on capital debt	(611,995)	-	-
Deferred Charges on refunding	61,996	-	-
Debt Issuance Premium	665,722	-	-
Issuance of Debt	8,780,000	-	-
Defeasement of Debt	(9,515,000)	-	-
<b>Net cash provided by (used for) capital and related financing activities</b>	<b>(6,193,343)</b>	<b>(450,886)</b>	<b>(1,103,426)</b>
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>			
Interest and dividends (paid) on investments	729,720	499,253	228,404
<b>NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS</b>	<b>499,605</b>	<b>1,775,342</b>	<b>(195,488)</b>
<b>CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR</b>	<b>20,611,148</b>	<b>12,640,094</b>	<b>6,324,194</b>
<b>CASH AND CASH EQUIVALENTS, END OF YEAR</b>	<b>\$ 21,110,753</b>	<b>\$ 14,415,436</b>	<b>\$ 6,128,706</b>
<b>Summary:</b>			
Cash and cash equivalents	\$ 21,110,751	\$ 14,415,436	\$ 6,128,706
Restricted assets	2	-	-
<b>TOTAL CASH AND CASH EQUIVALENTS</b>	<b>\$ 21,110,753</b>	<b>\$ 14,415,436</b>	<b>\$ 6,128,706</b>

The notes to the basic financial statements are an integral part of this statement.

BUSINESS-TYPE ACTIVITIES ENTERPRISE FUNDS		Governmental Activities Internal Service Funds	
Other Non-major Enterprise Funds	Total		
			CASH FLOWS FROM OPERATING ACTIVITIES:
\$ -	\$ 33,137,164	\$ 18,474,549	Receipts from customers and users
(17,023)	(8,912,926)	94,252	Payments to suppliers
-	(12,851,834)	(17,764,659)	Payments to employees
-	(282)	-	Payments to other governments
-	(1,584,061)	-	Cash received from (paid to) other sources
			Net cash provided by (used for) operating activities
(17,023)	9,788,061	804,142	
			CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES:
(3,099)	(2,738,737)	(285,567)	Transfers to other funds
-	158,110	(541,652)	Transfers from other funds
-	1,142,181	-	Intergovernmental revenues
			Net cash provided by (used for) noncapital financing activities
(3,099)	(1,438,446)	(827,219)	
			CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES:
-	(5,743,904)	-	Payments for capital improvement studies
-	(1,384,474)	-	Principal paid on capital debt and leases
-	-	-	Proceeds from capital debt
-	(611,995)	-	Interest paid on capital debt
-	61,996	-	Deferred Charges on refunding
-	665,722	-	Debt Issuance Premium
-	8,780,000	-	Issuance of Debt
-	(9,515,000)	-	Defeasement of Debt
			Net cash provided by (used for) capital and related financing activities
-	(7,747,655)	-	
			CASH FLOWS FROM INVESTING ACTIVITIES:
2,968	1,460,345	431,448	Interest and dividends (paid) on investments
			NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS
(17,154)	2,062,305	408,371	
150,035	39,725,471	16,031,127	CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR
\$ 132,881	\$ 41,787,776	\$ 16,439,498	CASH AND CASH EQUIVALENTS, END OF YEAR
			Summary:
\$ 132,881	\$ 41,787,774	\$ 16,439,498	Cash and cash equivalents
-	2	-	Restricted assets
\$ 132,881	\$ 41,787,776	\$ 16,439,498	TOTAL CASH AND CASH EQUIVALENTS

Continued on Next Page

The notes to the basic financial statements are an integral part of this statement.

**CITY OF FOLSOM, CALIFORNIA**

**STATEMENT OF CASH FLOWS  
 PROPRIETARY FUNDS (CONTINUED)  
 FOR THE FISCAL YEAR ENDED JUNE 30, 2020**

	<u>BUSINESS-TYPE ACTIVITIES - ENTERPRISE FUNDS</u>		
	<u>Water</u>	<u>Wastewater</u>	<u>Solid Waste</u>
<b>RECONCILIATION OF OPERATING INCOME (LOSS) TO NET CASH PROVIDED BY (USED FOR) OPERATING ACTIVITIES</b>			
Operating income (loss)	\$ 699,862	\$ 741,879	\$ (282,944)
Adjustments to reconcile operating income to net cash provided (used) by operating activities:			
Depreciation	4,293,283	2,035,576	570,252
Amortization of deferred charges	-	-	-
Pension Expense	699,603	398,628	706,152
OPEB Expense	(37,775)	(9,632)	(26,590)
Other non-operating income (expense)	321,823	1,986	185,791
Gain (loss) on sale of capital assets	-	-	-
Increase (decrease) in:			
Accounts receivable	(824,807)	(368,421)	3,032
Due from other governments	-	543	(825)
Increase (decrease) in prepaid item	-		
Accounts payable	773,357	(125,962)	384,053
Wages payable	24,353	7,990	9,675
Due to other governments	-	(484,976)	-
Unearned revenue	17,486	-	-
Accrued compensated absences	68,838	33,187	(10,333)
	<u>68,838</u>	<u>33,187</u>	<u>(10,333)</u>
<b>NET CASH PROVIDED BY (USED FOR) OPERATING ACTIVITIES</b>	<u>\$ 6,036,023</u>	<u>\$ 2,230,798</u>	<u>\$ 1,538,263</u>
<b>NONCASH INVESTING, CAPITAL AND FINANCING ACTIVITIES:</b>			
Receipt of contributed assets	\$ 5,442,784	\$ 4,703,195	\$ -

The notes to the basic financial statements are an integral part of this statement.

BUSINESS-TYPE ACTIVITIES ENTERPRISE FUNDS		Governmental
Other Non-major Enterprise Funds	Total	Internal Service Funds
\$ (17,023)	\$ 1,141,774	\$ 1,121,692
-	6,899,111	11,339
-	-	-
-	1,804,383	-
-	(73,997)	-
-	509,600	-
-	-	-
-	(1,190,196)	(419,796)
-	(282)	-
-	-	-
-	1,031,448	94,252
-	42,018	(3,345)
-	(484,976)	-
-	17,486	-
-	91,692	-
<u>\$ (17,023)</u>	<u>\$ 9,788,061</u>	<u>\$ 804,142</u>

RECONCILIATION OF OPERATING INCOME (LOSS) TO NET  
CASH PROVIDED BY (USED FOR) OPERATING ACTIVITIES

Operating income (loss)

Adjustments to reconcile operating income to  
net cash provided (used) by operating activities:

Depreciation

Amortization of deferred charges

Other non-operating income (expense)

Other non-operating income (expense)

Other non-operating income (expense)

Gain (loss) on sale of capital assets

Changes in assets and liabilities:

receivable

from other governments

Increase (decrease) in prepaid item

Increase (decrease) in accounts payable

Increase (decrease) in wages payable

to other governments

Increase (decrease) in unearned revenue

compensated absences

**NET CASH PROVIDED BY (USED FOR)  
OPERATING ACTIVITIES**

**NONCASH INVESTING, CAPITAL AND FINANCING ACTIVITIES:**

Receipt of contributed assets

\$ - \$ 10,145,979 \$ -

The notes to the basic financial statements are an integral part of this statement.

# CITY OF FOLSOM, CALIFORNIA

## STATEMENT OF FIDUCIARY NET POSITION TRUST FUNDS JUNE 30, 2020

	Other Post Employment Benefits Trust Fund	RDA Successor Private Purpose Trust Fund	Agency Funds
<b>ASSETS:</b>			
Cash and cash equivalents		\$ 5,715,481	\$ 15,142,268
OPEB Plan Investments:			
Mutual Funds:			
Fixed income securities	\$ 3,998,170		
Domestic equity funds	2,218,840		
International equity funds	573,077		
Real estate partnership	430,940		
Cash equivalents	18,010		
Receivables:			
General accounts		250	
Accrued interest		27,699	49,638
Loans		1,187,791	
Due from other governments			189,807
Capital assets			
Non-depreciable		133,967	
Depreciable		119,534	
Less: accumulated depreciation		(119,534)	
Restricted assets:			
Cash and cash equivalents			-
Cash with fiscal agent			19,312,467
Total assets	7,239,037	7,065,188	34,694,180
<b>DEFERRED OUTFLOWS OF RESOURCES:</b>			
Deferred amount on refunding		7,964,931	
<b>LIABILITIES:</b>			
Accounts payable	18,010	65,080	621,348
Rebatable arbitrage			1,106,458
Due to assessment holders			32,966,374
Advances from other governments		-	
Interest payable		677,703	
Long-term liabilities:			
Due within one year		2,180,000	
Due in more than one year		48,266,833	
Total liabilities	18,010	51,189,616	34,694,180
<b>NET POSITION:</b>			
Net position restricted for OPEB benefits	\$ 7,221,027		
Total net position (deficit) held in trust		\$ (36,159,497)	

The notes to the basic financial statements are an integral part of this statement.

# CITY OF FOLSOM, CALIFORNIA

## STATEMENT OF CHANGES IN FIDUCIARY NET POSITION TRUST FUNDS FOR THE YEAR ENDED JUNE 30, 2020

	Other Post Employment Benefits Trust Fund	RDA Successor Private Purpose Trust Fund
ADDITIONS:		
Tax increment revenues		\$ 3,681,435
Contributions from the City	\$ 4,932,280	-
Investment earnings	329,603	127,766
	5,261,883	3,809,201
DEDUCTIONS:		
Benefit payments	4,432,280	
Expenses	-	562,161
Interest and fiscal charges	-	1,641,519
	4,432,280	2,203,680
CHANGE IN NET POSITION	829,603	1,605,521
NET POSITION (DEFICIT), BEGINNING OF YEAR	6,391,424	(37,765,018)
NET POSITION (DEFICIT), END OF YEAR	\$ 7,221,027	\$ (36,159,497)

The notes to the basic financial statements are an integral part of this statement.



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**NOTES TO THE BASIC FINANCIAL STATEMENTS**



CITY OF  
**FOLSOM**  
DISTINCTIVE BY NATURE

# City of Folsom

## NOTES TO THE BASIC FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2020

### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

**Reporting Entity** – The City of Folsom, California (City) was incorporated in 1946 under the general laws of the State of California. The City’s charter was adopted on March 6, 1990. The City operates under a Council-Manager form of government consisting of five elected council members including the mayor and a council appointed City Manager. The City provides the following services as authorized by its charter: public safety (Police and Fire), highways and streets, water, wastewater, solid waste, storm water utility, public improvements, parks and recreation, planning and zoning and general administration.

As required by accounting principles generally accepted in the United States of America these financial statements present the government and its component unit, an entity for which the government is considered to be financially accountable. Blended component units, although legally separate entities are, in substance, part of the government’s operations and so financial data from these entities are combined with financial data of the primary government. The blended component unit has a year-end of June 30.

#### **Blended Component Units**

In order to facilitate the financing of public improvements, as well as other facilities and improvements which will be funded through the issuance of tax exempt bonds, the City Council established two joint powers authorities. One with the Folsom Redevelopment Agency (RDA), known as the **Folsom Public Financing Authority (FPFA)** on September 19, 1988, and one with the Folsom South of 50 Parking Authority, known as the **Folsom Ranch Financing Authority (FRFA)** on March 10, 2015. They were established pursuant to the provisions of the joint powers laws of the state of California, as set forth in Article 1, Chapter 5, Division 7 of Title 1 of the California Government Code (commencing with Government Code Section 6500). Recent legislative changes required the dissolution of the RDA but it has been determined by legal counsel that the changes do not affect the FPFA and its continued existence and no change in the structure is required.

The FPFA and the FRFA are authorized, but not limited, to issue bonds pursuant to the provisions of the Marks-Roos Local Bond Pooling Act of 1985, as set forth in Article 4, Chapter 5, Division 7, Title 1, of the California Government Code (commencing with Government Code Section 6584) for the purpose of financing facilities and improvements. The FPFA and the FRFA are reported in the City’s fund financial statements as debt service funds. Capital leases between the primary government and blended component units are eliminated. Amounts held for repayment of the local obligation bonds are reported as investments held in trust of the FPFA and FRFA.

The City accounts for the various debt service and capital projects funds resulting from the bonds issued. The long-term borrowing is used to provide the interim financing for accomplishing the purposes described above. The Authority’s primary source of revenue for repayment of the debt, other than loans and advances from the City, are from the assessment of a “special tax” against the property owners within the district and project areas. Collections of the special tax are deposited with the fiscal agent for the debt service of the bonds.

# City of Folsom

## NOTES TO THE BASIC FINANCIAL STATEMENTS (Continued) FOR THE YEAR ENDED JUNE 30, 2020

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Separate audited component unit financial statements for the FPFA and FRFA may be obtained from the administration office as follows: Folsom Public Financing Authority or Folsom Ranch Financing Authority of the City of Folsom, 50 Natoma Street, Folsom, CA 95630.

**Fiduciary-type Component Unit** - The **City of Folsom OPEB Trust** is used to account for contributions and investment income restricted to pay medical premium benefits for retired City employees. The investment fund is governed by the City of Folsom Retirement Board of Authority. The Plan's benefit payments are restricted to eligible employees who retired from the City of Folsom eligible for the Other Post-Employment benefits. Contribution provisions are established by the City Council. Eligibility, administration and certain other tasks are the responsibility of the Folsom Retirement Board of Authority.

**Joint Powers Agencies** - The City also has ownership interests in the Northern California Cities Self Insurance Fund (NCCSIF). This entity has not met the component unit criteria stated above, and its financial information is not combined with that of the City, although the City's deposit in this entity has been included in the financial statements as insurance deposits.

**Government-wide and Fund Financial Statements** - The government-wide financial statements (i.e. the statement of net assets and statement of activities) report information on all of the nonfiduciary activities of the primary government and its component units. For the most part, the effect of interfund activity has been eliminated from the government-wide financial statements. *Governmental activities*, which normally are supported by taxes and intergovernmental revenues, are reported separately from *business-type* activities, which rely to a significant extent on fees and charges for support.

The statement of activities demonstrates the degree to which the direct expenses of a given function or segment are offset by program revenues. *Direct expenses* are those that are clearly identifiable with a specific function or segment. *Program revenues* include 1) charges to customers or applicants who purchase, use, or directly benefit from goods, services, or privileges provided by a given function or segment, and 2) grants and contributions that are restricted to meeting the operational or capital requirements of a particular function or segment. Taxes and other items not properly included among program revenues are reported instead as *general revenues*.

Separate financial statements are provided for governmental funds, proprietary funds, and fiduciary funds, even though the latter are excluded from the government-wide financial statements. Major individual governmental funds and major individual enterprise funds are reported in separate columns in the fund financial statements.

### **Measurement Focus, Basis of Accounting and Basis of Presentation**

The government-wide financial statements are reported using the *economic resources measurement focus* and the *accrual basis of accounting*, as are the proprietary funds financial statements. Revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of related cash flows. Property taxes are recognized as revenues in the year for which they are levied. Grants and similar items are recognized as revenue as soon as all eligibility requirements are met.

Fiduciary funds, however, are unlike other funds as they are used to account for assets that the City holds on behalf of others as their agent. The City reports Agency funds, which have no

# City of Folsom

## NOTES TO THE BASIC FINANCIAL STATEMENTS (Continued) FOR THE YEAR ENDED JUNE 30, 2020

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measurement focus, an OPEB Trust fund, and a private-purpose trust fund, which do have a measurement focus. The fiduciary funds use the accrual method of accounting to report assets and liabilities

Revenues are recognized for utility funds based on billings rendered to customers. The City accrues revenues for services provided but not yet billed at the end of a monthly fiscal period.

Governmental fund financial statements are reported using the *current financial resources measurement focus* and the *modified accrual basis of accounting*. Under this method, revenues are recognized when measurable and available. Taxes (other than sales taxes), interest, and charges for services are accrued when the receipt occurs within sixty days of the end of the accounting period so as to be both measurable and available. Licenses, permits, fines, forfeitures and other revenues are considered to be measurable and available only when cash is received by the City. Sales tax are accrued when their receipt occurs within one-hundred twenty days of the end of the accounting period. Grant revenues are accrued when their receipt occurs within one-hundred eighty days of the end of the accounting period. Expenditures generally are recorded when a liability is incurred, as under accrual accounting. However, debt service expenditures, as well as expenditures related to compensated absences and claims and judgments are recorded only when payment is due. Proceeds of general long-term debt and capital leases are reported as other financing sources.

The City reports the following major governmental funds:

The **General Fund** is the primary operating fund of the City. It accounts for all financial resources of the general government, except those required to be accounted for in another fund.

The **Folsom Housing Special Revenue Fund** is used to account for the restricted or committed revenues and expenditures of a portion of the City's Low-Income Housing activities. Revenues are received from loan repayments, interest earnings and Inclusionary Housing Fees.

The **Folsom Public Financing Authority Debt Service Fund** is used to account for the proceeds of specific revenues that are legally restricted for expenditures for specified purposes, including housing and community development.

The **Folsom Ranch Financing Authority Debt Service Fund** is used to account for the proceeds of specific revenues that are legally restricted for expenditures for specified purposes, including housing and community development.

The **Transportation Improvement Capital Projects Fund** is used to account for long-term major road projects financed from developer mitigation charges and Measure A funding.

The City reports the following major enterprise funds:

**Water Enterprise Fund** is used to account for water utility operations of the City.

**Wastewater Enterprise Fund** is used to account for wastewater utility operations of the City.

**Solid Waste Enterprise Fund** is used to account for solid waste utility operations of the City. Additionally, the City reports the following fund types:

# City of Folsom

## NOTES TO THE BASIC FINANCIAL STATEMENTS (Continued) FOR THE YEAR ENDED JUNE 30, 2020

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**Internal Service Funds**, made up of the Equipment Replacement, Risk Management Compensated Leaves funds, are used to account for replacement of general governmental equipment and administration of employee benefits.

**Fiduciary Funds:** Agency funds account for assets held in agency funds by the City as an agent for various bonded assessment districts. The Private Purpose Trust fund is for reporting activity of the Redevelopment Successor Private Purpose Trust Fund. The OPEB Trust Fund is used to account for Other Post-Employment Benefits.

As a general rule the effect of interfund activity has been eliminated from the government-wide financial statements. Exceptions to this general rule are exchange or exchange-like transactions between functions of the government. Elimination of these charges would distort the direct costs and program revenues reported for the various functions concerned.

Amounts reported as *program revenues* include 1) charges to customers or applicants for goods, services, or privileges provided, 2) operating grants and contributions, and 3) capital grants and contributions including special assessments. Internally dedicated resources are reported as general revenues rather than as program revenue. Likewise, general revenues include all taxes.

Proprietary funds distinguish *operating* revenues and expenses from *nonoperating* items. Operating revenues and expenses generally result from providing services and producing and delivering goods in connection with a proprietary fund's principal ongoing operations. The principle operating revenues of the City's enterprise funds and internal service funds are charges to customers or other funds for sales and services. Operating expenses for enterprise funds and internal service funds include the cost of sales and services, administrative expenses, and depreciation on capital assets. All revenues and expenses not meeting this definition are reported as nonoperating revenues and expenses.

When both restricted and unrestricted resources are available for use, it is the City's policy to use restricted resources first, and then unrestricted resources as they are needed.

### **Budgetary Data**

The City's annual budget is adopted by the City Council on or before the last working day of the last month of the fiscal year on a basis consistent with U.S. generally accepted accounting principles. If the City Council fails to adopt the budget by this date the budget proposed by the City Manager shall be deemed adopted. The City Manager may transfer monies between departments and divisions, and programs and accounts within departments and divisions, but only the Council by resolution may transfer monies between funds and from un-appropriated balances or fund balances to any fund or appropriation account. The level of control (i.e., the level at which expenditures may not legally exceed appropriation) is the fund. All appropriations remaining at year-end lapse, except purchases in progress, open project appropriations and unexpended grant appropriations.

Budget information is adopted on an annual basis for the General Fund, special revenue funds and debt service funds. The budget is adopted on a project length basis for capital projects funds. The following procedures are followed in establishing the budgetary data reflected in the financial statements:

# City of Folsom

## NOTES TO THE BASIC FINANCIAL STATEMENTS (Continued) FOR THE YEAR ENDED JUNE 30, 2020

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- A. Department Heads prepare a budget request based upon the previous year's expenditures.
- B. Meetings are held between the Department Heads, Chief Financial Officer, and the City Manager for the purpose of reviewing and prioritizing budget requests.
- C. The City Manager submits the proposed city budget to the City Council, who makes decisions regarding department budgets.
- D. Transfers between funds and changes in the total budget must be approved by the City Council.

### Financial Statement Elements

**Cash, Cash Equivalents and Investments** – City investments are recorded at fair value, in accordance with generally accepted accounting principles. The City pools cash resources from all funds in order to facilitate the management of cash and achieve the goal of obtaining the highest yield with the greatest safety and least risk. The balance in the pooled cash account is available to meet current operating requirements. Cash in excess of current requirements is invested in various interest-bearing accounts and other investments for varying terms.

The City participates in an external investment pool managed by the State of California titled California Local Agency Investment Fund (LAIF), established under California State Statute, which has invested a portion of the pool funds in Structured Notes and Asset-Backed Securities. LAIF is not registered with the Securities and Exchange Commission. LAIF falls under the regulatory oversight of the State of California. Based on information obtained from the State of California, the investment in LAIF has been recorded at fair value.

For purposes of the statement of cash flows, the City considers all highly liquid investments (including restricted assets) with a maturity of 90 days or less to be cash and cash equivalents. Cash and cash equivalents include: LAIF, demand deposits, short-term highly liquid investments including Treasury bills, commercial paper, certificates of deposit, money market funds, and cash management pools. Cash held with fiscal agents with a maturity of three months or greater are not included as cash and cash equivalents.

In accordance with generally accepted accounting principles, certain disclosure requirements, if applicable, for Deposits and Investment Risks are specified in the following areas:

- Interest Rate Risk
- Credit Risk
- Custodial Credit Risk
- Concentrations of Credit Risk

In addition, other disclosures are specified including use of certain methods to present deposits and investments, highly sensitive investments, credit quality at year-end and other disclosures.

The City categorizes the fair value measurements of its investments based on the hierarchy established by generally accepted accounting principles. The fair value hierarchy, which has three levels, is based on the valuation inputs used to measure an asset's fair value: Level 1 inputs are quoted prices in active markets for identical assets; Level 2 inputs are significant other observable inputs; Level 3 inputs are significant unobservable inputs.

# City of Folsom

## NOTES TO THE BASIC FINANCIAL STATEMENTS (Continued) FOR THE YEAR ENDED JUNE 30, 2020

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**Property Taxes** - Article XIII of the California Constitution (Proposition 13) limits ad valorem taxes on real property to one percent of value plus taxes necessary to pay indebtedness approved by voters prior to July 1, 1978. The Article also established the 1975/76 assessed valuation as the base and limits annual increases to the cost of living, not to exceed two percent, for each year thereafter. Property may also be reassessed to full market value after sale, transfer of ownership, or completion of new construction. The State is prohibited under the Article from imposing new ad valorem, sales, or transactions taxes on real property. Local government may impose special taxes (except on real property) with the approval of two-thirds of the qualified electors. Property taxes are receivable and recorded in the fiscal year for which the tax is levied. Revenue is recognized when measurable and available. Property taxes collected in advance are recorded as deferred revenue and recognized in the year they become available. The County of Sacramento levies, bills and collects property taxes for the City. Property taxes paid to the City by the County within 60 days after the end of the fiscal year are “available” and are, therefore, recognized as revenue.

Secured and unsecured property taxes are levied based on the assessed value as of March 1, the lien date, of the preceding fiscal year. Secured property tax is levied on September 30 and due in two installments, on November 1 and February 1. Collection dates are December 10 and April 10, which are also the delinquent dates.

**Receivables and Payables** – Taxes (other than sales taxes) related to the current fiscal year are accrued as revenue and accounts receivable and considered available if received within sixty days of year-end. Federal and State grants are considered receivable and accrued as revenue when reimbursable costs are incurred under the accrual basis of accounting in the government-wide statement of net assets. Loans receivable represent lending to support low and moderate income housing units. The amount recognized as revenue under the modified accrual basis is limited to the amount that is deemed measurable and collectible.

Activity between funds that is representative of lending/borrowing arrangements outstanding at the end of the fiscal year is referred to as either “due to/from other funds” (i.e., the current portion of interfund loans) or “advances to/from other funds” (i.e., the non-current portion of interfund loans). Any residual balances outstanding between the governmental activities and business-type activities are reported in the government-wide financial statements as “internal balances.”

Advances between funds, as reported in the fund financial statements, are offset by a reservation of fund balance for noncurrent assets in governmental funds to indicate they do not constitute resources available for appropriation.

**Inventories**– General fund inventories are recorded as expenditures when consumed rather than when purchased. These inventories are valued at average cost using the first-in first-out method. Inventories, as reported in the fund financial statements, are offset by a nonspendable fund balance to indicate they do not constitute resources available for appropriation.

**Insurance deposits** – Amounts advanced by the City to the insurance joint powers authority to provide for payment of claims within the City’s self-insured retention layer (“banking layer”) are accounted for using the deposit method and are reported as insurance deposits in the City’s risk management fund to the extent that cumulative payments to the pool are more than cumulative paid and unpaid claims. To the extent that cumulative payments to the pool are less than required to pay cumulative paid and unpaid claims, the City would report an outstanding claim



# City of Folsom

## NOTES TO THE BASIC FINANCIAL STATEMENTS (Continued) FOR THE YEAR ENDED JUNE 30, 2020

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liability. These advances are refundable to the extent that outstanding claims and expenses under the terms of its contract have been satisfied.

**Land held for resale** – Represents land acquired by the Folsom Housing Special Revenue Fund for low and moderate income housing. The asset is valued at net realizable value.

**Restricted Assets** - Certain proceeds of debt issues, as well as certain resources set aside for their repayment, are classified as restricted assets on the balance sheet because their use is limited by applicable bond covenants. In addition, funds have been restricted for future facilities augmentation costs.

**Investments Held in Trust** - Represent the investments held for repayment of special assessment district's debt.

**Capital Assets** – Capital assets, which include land, buildings, improvements, equipment, infrastructure assets (e.g. roads, bridges, sidewalks, and similar items) and intangible assets (e.g. easements), are reported in the applicable governmental or business-type activities column in the government-wide financial statements. The City defines capital assets, as assets with an initial, individual cost of more than \$5,000. Capital assets are recorded at historical cost. Donated or contributed assets are recorded at their acquisition value.

The costs of normal maintenance and repairs that do not add value to the asset or materially extend assets lives are not capitalized.

Costs of assets sold or retired (and related amounts of accumulated depreciation) are eliminated from the accounts in the year of sale or retirement and the resulting gain or loss is included in the operating statement of the related fund. In governmental funds, the sale of general capital assets is included in the statement of revenues, expenditures and changes in fund balances as proceeds from sale.

Capital assets are depreciated using the straight-line method over the following useful lives:

	<u>Years</u>
Specialty equipment and vehicles	3-20
Computer and office equipment	3-7
Construction equipment	10-20
Buildings, facilities and improvements	10-40
Roads (surface only)	10-20
Utility underground systems	33-40
Bridges	30-50
Software	3-7
Easements (includes land underneath roadways)	Indefinite
Land	Indefinite

**Compensated Absences** – Compensated absences are recorded in accordance with GAAP. Only vested or accumulated compensated absences that are expected to be due or mature are reported as an expenditure and fund liability of the governmental fund that will pay it. A liability for these amounts is reported in governmental funds only if they have matured, for example, as a result of employee resignations and retirements. Amounts of vested or accumulated

# City of Folsom

## NOTES TO THE BASIC FINANCIAL STATEMENTS (Continued) FOR THE YEAR ENDED JUNE 30, 2020

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compensated absences that are not expected to be liquidated with expendable available financial resources are reported in the governmental activities of the Government-Wide Financial Statement. Vested or accumulated compensated absences of proprietary funds are recorded as an expense and liability of those funds as the benefits accrue to employees.

All employees currently earn a combined annual leave in lieu of vacation and sick leave, in an amount determined by their representing labor group or contract. Management employees receive ten days of management leave annually, which does not carry over. Overtime may be accrued by non-management employees as compensatory time. Some employees retain sick leave banks earned prior to the annual leave implementation. It is City policy that an employee may carry over accrued vacation and sick leave into the following calendar year. Upon termination, employees are entitled to a lump-sum payment for accrued annual leave hours and compensatory time.

Sick leave is deemed to be vested upon minimum PERS retirement age. Accumulated vested sick leave is paid according to the Memorandum of Understanding covering each employee. A liability for these amounts is reported in governmental funds only if they have matured, for example, as a result of employee resignations and retirements.

**Long-term Obligations** - In the government-wide financial statements and proprietary fund financial statements, long-term debt and other long-term obligations are reported as liabilities in the applicable statement of net position. Bond premiums and discounts are deferred and amortized over the life of the bonds using the straight line method. Bonds payable are reported net of bond premium or discount. Bond issuance costs, other than prepaid insurance, are expensed in the year incurred.

In the fund financial statements, governmental fund types recognize bond premiums and discounts, as well as issuance costs, during the current period. The face amount of the debt issued is reported as other financing sources. Premiums received on debt issuances are reported as other financing sources while discounts on debt issuances are reported as other financing uses. Issuance costs, even if withheld from the actual net proceeds received, are reported as debt service expenditures.

**Deferred Outflows/Inflows of Resources** – In addition to assets, the statement of net position or balance sheet will sometimes report a separate section for deferred outflows of resources. This separate financial statement element, *deferred outflows of resources*, represents a consumption of net position or fund balance that applies to a future period(s) and so will not be recognized as an outflow of resources (expense/expenditure) until then. The City has two items that qualify for reporting in this category. One is the deferred outflow related to pensions reported in the Statement of Net Position - Governmental Activities and Business-type activities, described in detail in Note 11. Second is the deferred amount on refunding reported in the Statement of Net Position - Proprietary Funds. A deferred amount on refunding results from the difference in the carrying value of refunded debt and its reacquisition price. This amount is deferred and amortized over the shorter of the life of the refunded or refunding debt.

In addition to liabilities, the statement of net position will sometimes report a separate section for deferred inflows of resources. This separate financial statement element, *Deferred Inflows of Resources*, represents an acquisition of net position that applies to a future period and so will not be recognized as revenue until then. The City has three items that qualify for reporting in

# City of Folsom

## NOTES TO THE BASIC FINANCIAL STATEMENTS (Continued) FOR THE YEAR ENDED JUNE 30, 2020

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this category. The first one is deferred inflow related to pensions reported in the Statement of Net Position - Governmental Activities and Business-type activities, described in detail in Note 11. The second is a deferred amount on refunding results from the difference in the carrying value of refunded debt and its reacquisition price. This amount is deferred and amortized over the shorter of the life of the refunded or refunding debt. The last one is deferred inflows related to OPEB reported in the Statement of Net Position - Governmental Activities and Business-type activities, described in detail in Note 12.

**Encumbrances** – Encumbrance accounting, under which purchase orders, and other commitments for the expenditure of funds are recorded in order to reserve that portion of fund balance, is employed in the governmental fund types. Encumbrances are reported as assigned, restricted, or committed fund balance since they do not constitute expenditures or liabilities.

**Fund Equity** – The City has established fund balance classifications that comprise a hierarchy based primarily on the extent to which a government is bound to observe constraints imposed upon the use of the resources reported in governmental funds. The City established the following classifications and definitions of fund balance:

**Nonspendable** – Resources that cannot be spent because they are not in an expendable form (e.g. prepaid asset, inventory) or must be maintained intact (e.g. endowment principal).

**Restricted** – Resources that are constrained to specific purposes by an external provider (e.g. grantors, contributors, governmental laws and regulations) or by constitutional provisions or enabling legislation.

**Committed** – Resources with self-imposed limitations, evidenced by the City's formal action (ordinance), and require both the approval of the highest level of decision making authority (City council) and the same formal action to remove or modify the limitations. Includes legally enforceable multi-year contracts not yet spent and specific agreements approved but not yet executed.

**Assigned** – Resources with self-imposed limitations but do not require approval by the highest level of decision making authority or the same level of formal action to remove or modify limitations. This responsibility has been delegated to the Finance Director/CFO by the City Council.

**Unassigned** – Resources that cannot be reported in any other classification. The General Fund is the only fund that reports a positive unassigned fund balance amount.

The City's spending priority is to spend restricted fund balance first, followed by committed, assigned and unassigned fund balance.

Refer to Note 10 for additional details regarding the City's classification of fund balance.

**Use of Estimates** - The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

**Pensions** – For purposes of measuring the net pension liability and deferred outflows/inflows of resources related to pensions, and pension expense, information about the fiduciary net position

# City of Folsom

## NOTES TO THE BASIC FINANCIAL STATEMENTS (Continued) FOR THE YEAR ENDED JUNE 30, 2020

of the City's California Public Employees' Retirement System (CalPERS) plans (Plans) and additions to/deductions from the Plans' fiduciary net position have been determined on the same basis as they are reported by CalPERS. For this purpose, benefit payments (including refunds of employee contributions) are recognized when due and payable in accordance with the benefit terms. Investments are reported at fair value.

**Postemployment Benefits Other Than Pensions (OPEB)** – For purposes of measuring the net OPEB liability, deferred outflows of resources and deferred inflows of resources related to OPEB, and OPEB expense, information about the fiduciary net position of the City of Folsom Retiree Health Plan and additions to/deductions from the OPEB Plan's fiduciary net position have been determined on the same basis. For this purpose, benefits payments are recognized currently due and payable in accordance with the benefit terms. Investments are reported at fair value, except for money market investments and participating interest-earning investment contracts that have a maturity at the time of purchase of one year or less, which are reported at cost.

## 2. CASH, CASH EQUIVALENTS AND INVESTMENTS

Cash, cash equivalents and investments totaled \$348,505,863 as of June 30, 2020, for the primary government and fiduciary funds. Each fund's portion of this total is reflected in the balance sheet accounts entitled Cash and cash equivalents, cash with fiscal agent, investments held in trust, restricted cash and cash equivalents and restricted cash with fiscal agent. The City maintains a cash and investment pool that is available for use by all funds. Each fund's portion of the pool is displayed on the balance sheet (governmental funds) and the statement of net position (proprietary funds and fiduciary funds) as "cash and investments or cash equivalents"

Total City deposits and investments at fair value as of June 30, 2020 are reported below and on the following page:

	Governmental Activities	Business-Type Activities	Total	Fiduciary Funds Statements of Net Position	Total
Cash, cash equivalents and investments	\$ 104,665,407	\$ 41,787,774	\$ 146,453,181	\$ 20,857,749	\$ 167,310,930
Investments held in trust	154,256,064	-	154,256,064	-	154,256,064
OPEB Plan Investments	-	-	-	7,239,037	7,239,037
Restricted cash and investments	387,363	2	387,365	19,312,467	19,699,832
	<u>\$ 259,308,834</u>	<u>\$ 41,787,776</u>	<u>\$ 301,096,610</u>	<u>\$ 47,409,253</u>	<u>\$ 348,505,863</u>

# City of Folsom

## NOTES TO THE BASIC FINANCIAL STATEMENTS (Continued) FOR THE YEAR ENDED JUNE 30, 2020

	Fair Value
<b>City treasury deposits:</b>	
Deposits	\$ 2,286,098
Petty cash	7,429
	<hr/>
<b>Total city treasury deposits:</b>	<b>2,293,527</b>
	<hr/>
<b>City treasury investments</b>	
Certificate of Deposit	11,341,388
Corporate Notes (American Express Credit)	1,011,350
Corporate Notes (Bank of America)	2,010,000
Corporate Notes (Bank of America)	2,050,400
Corporate Notes (Bank of New York)	998,830
Corporate Notes (Bank of New York)	997,000
Corporate Notes (Barclays)	2,000,000
Corporate Notes (Citibank)	982,710
Corporate Notes (JP Morgan Chase & Co)	976,670
Corporate Notes (JP Morgan Chase & Co)	2,000,000
Corporate Notes (PNC Bank)	1,962,370
Corporate Notes (State Street Corp)	2,542,650
Corporate Notes (MUFG Union Bank)	1,000,960
Corporate Notes (Wells Fargo Bank NA)	1,002,570
Corporate Notes (Wells Fargo Bank NA)	1,005,580
Corporate Notes (Wells Fargo Bank NA)	1,999,980
Federal Farm Credit Bank (FFCB)	1,000,000
Federal Farm Credit Bank (FFCB)	1,000,000
Federal Home Loan Mortgage Corp (FHLMC)	2,000,000
Federal Home Loan Mortgage Corp (FHLMC)	1,000,000
Local Agency Investment Fund (LAIF)	92,979,561
Money market mutual funds (WF)	3,287,920
Municipal obligations (City)	29,013,191
Municipal obligations (FRFA)	90,104,277
Municipal obligations (FPFA)	64,151,786
	<hr/>
<b>Total city treasury investments</b>	<b>318,419,193</b>
	<hr/>
<b>Total funds in City Treasury</b>	<b>320,712,720</b>
	<hr/>
<b>Cash and investments with fiscal agents</b>	
JPA (CAMP)	202,966
Money Market Mutual Fund	18,420,278
OPEB Plan Investments - Mutual Funds	7,239,037
	<hr/>
<b>Total cash and investments with fiscal agents</b>	<b>25,862,280</b>
	<hr/>
<b>Total Fair Value of Investments</b>	<b>1,930,863</b>
	<hr/>
<b>Total cash and investments</b>	<b>\$ 348,505,863</b>
	<hr/> <hr/>

# City of Folsom

## NOTES TO THE BASIC FINANCIAL STATEMENTS (Continued) FOR THE YEAR ENDED JUNE 30, 2020

**Cash Deposits** – At June 30, 2020, the recorded amount of the City’s deposits was \$2,286,098 and the bank balance was \$2,685,496. As of June 30, 2020, the City’s deposits with financial institutions in excess of federal depository insurance limits was held in uncollateralized accounts.

The California Government Code requires California banks and savings and loan associations to secure the City’s cash deposits by pledging securities as collateral. This Code states that collateral pledged in this manner shall have the effect of perfecting a security interest in such collateral superior to those of a general creditor. Thus collateral for cash deposits is considered to be held in the City’s name. The market value of pledged governmental securities must equal at least 110% of the City’s cash deposits. California law also allows institutions to secure City deposits by pledging first trust deed mortgage notes having a value of 150% of the City’s total cash deposits. The City has waived collateral requirements for cash deposits that are fully insured up to \$250,000 by the FDIC.

The City follows the practice of pooling cash and investments of all funds, except for funds required to be held by fiscal agents under the provisions of bond indentures. Interest income earned on pooled cash and investments is allocated on a monthly basis to the various funds based on month-end cash and investment balances. Interest income from cash and investments with fiscal agents is credited directly to the related fund.

### Investments

The table below identifies the investment types that are authorized for the City by California Government Code Section 53601 (or the City’s investment policy, where more restrictive). The table also identifies certain provisions of the California Government Code (or the City’s investment policy, where more restrictive) that address interest rate risk, credit risk, and concentration of credit risk. This table does not address investments of debt proceeds held by bond trustee that are governed by the provisions of debt agreements of the City, rather than the general provisions of the California Government Code or the City’s investment policy.

Authorized Investment Type	Maximum Maturity	Maximum Percentage Of portfolio *	Maximum Investment in One issuer
Local Agency Investment Fund (LAIF)	N/A	100%	\$65m per account
Bonds Issued by the City	5 years	100%	None
U.S. Treasury Bills, Notes and Bonds	5 years	100%	None
Registered State Warrants, Treasury Notes or Bonds of the State	5 years	100%	None
Bonds, Notes or Warrants of any Local Agency within the State	5 years	100%	None
Federal Agency Securities or U.S. Government Sponsored Enterprise Obligations	5 years	100%	None
Bankers Acceptances	180 days	40%	30%
Commercial Paper	270 days	25%	10%
Negotiable Certificates of Deposit	5 years	30%	None
Repurchase agreements	1 year	100%	None
Reverse Repurchase agreements	92 days	20%	None
Medium Term Notes	5 years	30%	None
Mutual Funds	N/A	20%	10%
Mortgaged Backed or Consumer Pass-through Securities	5 years	20%	None
Shares of Beneficiary Interest issued by a JPA	N/A	100%	None
Collateralized Bank Deposits	5 years	100%	None
Bank/Time Deposits	5 years	100%	None
Pooled Investment Funds	N/A	100%	None

\* Excluding amounts held by bond trustee that are not subject to California Government Code Restrictions.

# City of Folsom

## NOTES TO THE BASIC FINANCIAL STATEMENTS (Continued) FOR THE YEAR ENDED JUNE 30, 2020

**Investments Authorized by Debt Agreements** - Investment of debt proceeds held by bond trustee are governed by provisions of the debt agreements, rather than the general provisions of the California Government Code or the Entity's investment policy. The table below identifies the investment types that are authorized for investments held by bond trustee. The table also identifies certain provisions of these debt agreements that address interest rate risk, credit risk, and concentration of credit risk.

Authorized Investment Type	Maximum Maturity	Maximum Percentage Of portfolio	Maximum Investment in One issuer	Revenue Bonds								BTA						
				2010 Revenue Bds A&B	2011 FPFA Ser A&B	2012 FPFA ST REF BONDS		2015 FRFA		2017 FPFA ST REF BONDS		2017 FRFA	2018 FRFA	2019 FRFA (CFD 19)	2019 FRFA (CFD 21)	2013 Water	2019 Water	2016 RDA
						2012 FPFA ST REF BONDS	2015 FRFA	2017 FPFA ST REF BONDS	2017 FRFA									
U.S. Treasury Obligations	None	None	None	x	x	x	x	x	x	x	x	x	x	x	x	x		
U.S. Treasury Obligations	5 years	None	None	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a		
U.S. Agency Securities	None	None	None	x	x	x	x	x	x	x	x	x	x	x	x	x		
Banker's Acceptances	360 days	None	None	x	x	x	x	x	x	x	x	x	x	x	x	x		
Commercial paper	270 days	None	None	x	x	x	x	x	x	x	x	x	x	x	x	x		
Commercial paper	180 days	30%	10%	x	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a		
Corporate bonds, notes, debentures	N/A	None	None	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a		
Money market mutual funds	N/A	None	None	x	x	x	x	x	x	x	x	x	x	x	x	x		
Municipal obligations	None	None	None	x	x	x	x	n/a	n/a	n/a	n/a	n/a	x	n/a	x	n/a		
State obligations	None	None	None	x	x	x	x	n/a	n/a	n/a	x	x	x	x	n/a	n/a		
Investment agreements - *	None	None	None	n/a	n/a	x	x	n/a	n/a	n/a	n/a	n/a	x	x	x	n/a		
California Asset Management Program (CAMP)	None	None	None	x	x	n/a	n/a	x	x	x	x	x	x	x	x	n/a		
Local Agency Investment Fund (LAIF)	None	None	None	x	x	x	x	x	x	x	x	x	x	x	x	x		
Other *, *1	None	None	None	n/a	n/a	n/a	n/a	x	x	x	x	x	x	x	x	x		
City's investment policy *2	N/A	N/A	N/A	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a		
Interest bearing accounts	None	None	None	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a		
Shares in California Common law trust	None	None	None	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	x		
Cash (insured at all times by FDIC)	None	None	None	x	x	x	x	x	x	x	x	x	n/a	n/a	n/a	n/a		
Deposit Accounts (FDIC Insured) *3	None	None	None	x	x	x	x	x	x	x	x	x	n/a	n/a	n/a	x		
CD's, time deposits and bankers acceptances	30 days	None	None	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a		
Certificates of deposit	None	None	None	n/a	x	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a		

\* With notice to Standard & Poor's and/or approved in writing by the Bond Insurer and supported by opinions of counsel.

\*1 including repurchase agreements

\*2 No securities may be purchased on margin, adequate monies to meet cash flow requirements, and no more than 50% of City's total cash be invested for longer than one year.

\*3 In Banks which have capital and surplus of at least \$10,000,000.

**Interest Rate Risk** – As a means of limiting its exposure to fair value losses arising from rising interest rates, the City's investment policy requires that at least 50 percent of the City's investment portfolio mature in less than one year. An additional limitation is that investments with a maturity of more than five years must be specifically authorized by the City Council as required by government code. One of the ways that the City of Folsom manages its exposure to

# City of Folsom

## NOTES TO THE BASIC FINANCIAL STATEMENTS (Continued) FOR THE YEAR ENDED JUNE 30, 2020

interest rate risk is by purchasing a combination of shorter term and longer term investments and by timing cash flows from maturities so that a portion is maturing or coming close to maturing evenly over time as necessary to provide cash flow and liquidity needed for operations. At June 30, 2020, the City Treasury had the following investment maturities:

### City Treasury

Investment Type	Fair Value	Investment Maturities (In Years)							
		Less than 1	1 to 2	2 to 3	3 to 4	4 to 5	5 to 10	10 to 15	More than 15
Certificate of Deposit	\$ 11,341,388	\$ 2,711,000	\$ 3,946,000	\$ 2,466,388	\$ 1,724,000	\$ 494,000	\$ -	\$ -	\$ -
Commercial Paper	-	-	-	-	-	-	-	-	-
Corporate Notes	27,541,070	8,994,040	4,025,900	9,511,130	2,000,000	3,010,000	-	-	-
LAIF	92,979,561	92,979,561	-	-	-	-	-	-	-
Money Market Mutual Funds	3,287,920	3,287,920	-	-	-	-	-	-	-
Municipal Obligations (City)	29,013,191	8,076,457	9,698,372	6,998,874	3,239,487	1,000,000	-	-	-
Municipal Obligations (FRFA)	90,104,277	197,646	275,106	950,923	726,906	546,141	5,130,045	9,545,776	72,731,734
Municipal Obligations (FFFA)	64,151,786	2,661,216	5,338,190	2,700,745	3,978,466	5,530,924	29,742,354	14,199,891	-
<b>Total</b>	<b>\$ 318,419,192</b>	<b>\$ 118,907,842</b>	<b>\$ 23,283,567</b>	<b>\$ 22,628,059</b>	<b>\$ 11,668,859</b>	<b>\$ 10,581,065</b>	<b>\$ 34,872,399</b>	<b>\$ 23,745,667</b>	<b>\$ 72,731,734</b>

### Fiscal Agent

Investment Type									
JPA (CAMP)	\$ 202,966	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Money Market Mutual Fund	18,420,278	18,420,278	-	-	-	-	-	-	-
OPEB Plan Assets - Mutual Funds	7,239,037	7,239,037	-	-	-	-	-	-	-
<b>Total</b>	<b>\$ 25,862,280</b>	<b>\$ 25,659,315</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>

**Credit Risk** - Generally, credit risk is the risk that an issuer of an investment will not fulfill its obligation to the holder of the investment. State law limits investments in commercial paper and corporate bonds to the top two ratings issued by nationally recognized statistical rating organizations (NRSRO's). It is in the City's policy to limit its investments in these investment types to an "A" rating or higher issued by NRSRO's, including raters Standard & Poor's, and Moody's Investors Services. At June 30, 2020, the City's credit risks, expressed on a percentage basis, are as follows:



# City of Folsom

## NOTES TO THE BASIC FINANCIAL STATEMENTS (Continued) FOR THE YEAR ENDED JUNE 30, 2020

Credit Quality Distribution for Securities with Credit Exposure as Percentage of Total Investments			
Investment Type	Moody's Credit Rating	S & P's Rating	% of Investments
Certificate of Deposit	Not rated	Not rated	3.36%
Corporate Notes (American Express Credit)	A2	A-	0.30%
Corporate Notes (Bank of America)	A2	A-	0.60%
Corporate Notes (Bank of America)	A2	A-	0.61%
Corporate Notes (Bank of New York)	A1	A	0.30%
Corporate Notes (Bank of New York)	A1	A	0.30%
Corporate Notes (Barclays)	A1	A	0.59%
Corporate Notes (Citibank)	Aa3	A+	0.29%
Corporate Notes (JP Morgan Chase & Co)	A2	A-	0.29%
Corporate Notes (JP Morgan Chase & Co)	A2	A-	0.59%
Corporate Notes (MUFG Union Bank)	A2	A	0.30%
Corporate Notes (PNC Bank)	A2	A	0.58%
Corporate Notes (State Street Corp)	A1	A	0.75%
Corporate Notes (Wells Fargo & Co.)	A2	BBB+	0.30%
Corporate Notes (Wells Fargo & Co.)	A2	BBB+	0.30%
Corporate Notes (Wells Fargo & Co.)	A2	BBB+	0.59%
Federal Farm Credit Bank (FFCB)	Aaa	AA+	0.30%
Federal Farm Credit Bank (FFCB)	Aaa	AA+	0.30%
Federal Home Loan Mortgage Corp (FHLMC)	Aaa	AA+	0.59%
Federal Home Loan Mortgage Corp (FHLMC)	Aaa	AA+	0.30%
Local Agency Investment Fund (LAIF)	Not rated	Not rated	27.59%
Money market mutual funds (WF)	Aaa-mf	AAAm	6.44%
Municipal obligations (City)	Aaa to A11	AAA to A-	8.61%
Municipal Obligations (FRFA)	Not rated	Not rated	26.73%
Municipal Obligations (FPFA)	Not rated	Not rated	19.03%
JPA (CAMP)	Not rated	AAAm	0.06%
1) Not all series rated			<u>100.0%</u>

**Concentration of Credit Risk** – The California Government Code and the investment policy of the City contains limitations on the amount that can be invested in any one issuer. To mitigate credit risk in the investment portfolio, the City diversifies investments by security type and issuer. With the exception of U.S. Treasury securities, the Local Agency Investment Fund and bonds issued by the City, no more than 50% of the City's total investment portfolio can be invested in a single security type or with a single issuer.

As of June 30, 2020, investments in any one issuer (other than U.S. Treasury securities, mutual funds, and external investment pools) that represent 5% or more of **total entity investments** are as follows:

# City of Folsom

## NOTES TO THE BASIC FINANCIAL STATEMENTS (Continued) FOR THE YEAR ENDED JUNE 30, 2020

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Issuer	Investment Type	Amount
Mangini - CFD 19	Municipal Obligations	\$ 36,093,751
Empire Ranch - CFD 10	Municipal Obligations	29,742,354
CFD 19 Series 19	Municipal Obligations	17,577,717
Russell Ranch - CFD 20	Municipal Obligations	16,843,279
Parkway II - CFD 14	Municipal Obligations	14,199,891
WRSR - CFD 21	Municipal Obligations	12,330,934
Empire Ranch - CFD 10	Municipal Obligations	10,566,253
Willow Hill - CFD 17	Municipal Obligations	7,258,595

Additional investments in any one issuer that represent 5% or more of the total investments by **reporting unit** (Governmental activities, major fund, nonmajor funds in the aggregate, etc.) are as follows:

Folsom Public Financing Authority Debt Service Fund:

Issuer	Investment Type	Amount
Broadstone II - CFD 7	Municipal Obligations	\$ 5,744,247

**Investments in Local Agency Investment Funds** - The City is a voluntary participant in the Local Agency Investment Fund (LAIF) that is regulated by California Government Code Section 16429 under the oversight of the Treasurer of the State of California. The fair value of the City's investment in the pool is reported in the accompanying financial statements at amounts based upon the City's pro-rata share of the fair value provided by LAIF for the entire LAIF portfolio (in relation to the amortized costs of that portfolio, as calculated monthly. The balance available for withdrawal is based on the accounting records maintained by LAIF, which are recorded on an amortized cost basis.

The City's investment in LAIF included a portion of the pool funds invested in collateralized mortgage obligations, mortgage backed securities, other asset-backed securities, loans to certain state funds, and floating rate securities issued by federal agencies, government-sponsored enterprises, and corporations. These investments included the following:

Structured Notes are debt securities (other than asset backed securities) whose cash flow characteristics (coupon rate, redemption amount or state maturity) depend on one or more indices and/or that have embedded forwards or options.

Asset-Backed Securities, the bulk of which are mortgage-backed securities, entitle their purchasers to receive a share of the cash flows from a pool of assets such as principal and interest repayments from a pool of mortgages (such as Collateralized Mortgage Obligations) or credit card receivables.

As of June 30, 2020, the City had \$92,979,561 invested in LAIF, which had invested 3.37% of the pool investment funds in Structured Notes and Asset-Backed Securities as compared to 1.77% in the previous year. The LAIF fair value factor of 1.004912795 was used to calculate the fair value of the investments in LAIF.

**Investments in CAMP** - The City is a voluntary participant in the California Asset Management Program (CAMP). Oversight of CAMP is provided by a Board of Trustees, which

# City of Folsom

## NOTES TO THE BASIC FINANCIAL STATEMENTS (Continued) FOR THE YEAR ENDED JUNE 30, 2020

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consists of seven trustees. The trustees are appointed to the Board of Trustees from members of the governing body, officers, or full-time employees of a public agency that is a participant in the trust and approved annually by the participants. The fair value of the City's investment in this pool is reported in the accompanying financial statements at amounts based upon the City's pro-rata share of the fair value provided by CAMP for the entire CAMP portfolio (in relation to the amortized cost of that portfolio). The balance available for withdrawal is based on the accounting records maintained by CAMP, which are recorded on an amortized cost basis. Information regarding the amount of dollars invested in derivatives by CAMP was not available

**Fair Value Measurements** – Statement No. 72 of the Government Accounting Standards Board (“GASB”) *Fair Value Measurements and Application*, sets the framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy under GASB 72 are described as follows:

Level 1 – Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the City has the ability to access.

Level 2 – Inputs to the valuation methodology include:

- Quoted prices for similar assets or liabilities in active markets;
- Quoted prices for identical or similar assets or liabilities in inactive markets;
- Inputs other than quoted prices that are observable for the asset or liability;
- Inputs that are derived principally from or corroborated by observable market data by correlation or other means.

Level 3 – Inputs to the valuation methodology are unobservable and significant to the fair value measurement. Unobservable inputs reflect the City's own assumptions about the inputs market participants would use in pricing the asset or liability (including assumptions about risk). Unobservable inputs are developed based on the best information available in the circumstances and may include the City's own data.

The asset's level with the hierarchy is based on the lowest level of input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs. The determination of what constitutes observable requires judgment by the City's management. City management considers observable data to be that market data which is readily available, regularly distributed or updated, reliable, and verifiable, not proprietary, and provided by multiple independent sources that are actively involved in the relevant market. The categorization of an investment within the hierarchy is based upon the relative observability of the inputs to its fair value measurement and does not necessarily correspond to City management's perceived risk of that investment.

Deposits and withdrawals in governmental investment pools, such as LAIF are made on the basis of \$1 and not fair value. Accordingly, the City's proportionate share in these types of investments is an uncategorized input not defined as a Level 1, Level 2, or Level 3 input.

The following is a description of the valuation methods and assumptions used by the City to estimate the fair value of its investments. There have been no changes in the methods and assumptions used at June 30, 2020. The methods described may produce a fair value

# City of Folsom

## NOTES TO THE BASIC FINANCIAL STATEMENTS (Continued) FOR THE YEAR ENDED JUNE 30, 2020

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calculation that may not be indicative of net realizable value or reflective of future fair values. City management believes its valuation methods are appropriate and consistent with other market participants. The use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

When available, quoted prices are used to determine fair value. When quoted prices in active markets are available, investments are classified within Level 1 of the fair value hierarchy. The City's Level 1 investments primarily consist of investments in U.S. Treasury Notes. When quoted prices in active markets are not available, fair values are based on evaluated prices received from the City's Custodian of Assets, Trustee or Fiscal Agent.

For investments classified within Level 2 of the fair value hierarchy, the City's custodians generally use a multidimensional relational model. Inputs to their pricing models are based on observable inputs in active markets. The inputs to the pricing models are typically benchmark yields, reported trades, broker-dealer quotes, issuer spreads, and benchmark securities, among others.

The City's Level 3 investments primarily consist of debt investments, valued using the income approach to measuring fair value. This approach converts future amounts to a single current amount using a discounted cash flow.

As of June 30, 2020, the City has the following recurring fair value measurements:

# City of Folsom

## NOTES TO THE BASIC FINANCIAL STATEMENTS (Continued) FOR THE YEAR ENDED JUNE 30, 2020

Investments by Fair Value Level	Balance at June 30, 2020	Fair Value Measurements on a Recurring Basis Using		
		Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
<b>City Pooled Investments</b>				
Certificate of Deposit	\$ 11,341,388	\$ -	\$ 11,341,388	\$ -
Corporate Notes	22,541,070	-	22,541,070	-
Municipal Obligations (City)	29,013,191	-	29,013,191	-
Municipal Obligations (FRFA)	90,104,277	-	-	90,104,277
Municipal Obligations (FPFA)	64,151,786	-	-	64,151,786
Federal Home Loan Mortgage Co	3,000,000	-	3,000,000	-
Federal Farm Credit Bank (FFCB)	2,000,000	-	2,000,000	-
<b>Investments Not Measured at Fair Value or Subject to Fair Value Hierarchy</b>				
Local Agency Investment Funds	92,979,561			
Money Market Mutual Funds	3,287,920			
Total Investments Not Measured at Fair Value or Subject to Fair Value Hierarchy	96,267,481			
<b>Total City's Pooled Investments</b>	<b>318,419,193</b>			
<b>Investments Held with Fiscal Agent Not Measured at Fair Value</b>				
JPA (CAMP)	202,966			
Money Market Mutual Funds	18,420,278			
<b>Investments Held with Fiscal Agent by Fair Value Level</b>				
OPEB Plan Investments - Mutual Funds	7,239,037	-	7,239,037	-
<b>Total Investments Held with Fiscal Agents</b>	<b>25,862,280</b>			
<b>Total Investments</b>	<b>\$ 344,281,473</b>	<b>-</b>	<b>\$ 75,134,686</b>	<b>154,256,063</b>

### 3. RECEIVABLES

Receivables as of June 30, 2020, consist of the following:

Governmental Activities	General	Folsom Housing	Folsom Public	Transportation	Other	Internal	Total
		Special Revenue Fund	Financing Authority Debt Service Fund	Improvement Capital Projects Fund	Governmental Funds		
Receivables, net							
General accounts	\$ 906,352	\$ -	\$ -	\$ -	\$ 138,998	\$ 470,313	\$ 1,515,663
Interest	86,732	64,836	5,326	73,689	203,327	65,988	499,898
Long-term loans	-	12,738,995	-	370,000	3,756,991	-	16,865,986
Total	\$ 993,084	\$ 12,803,831	\$ 5,326	\$ 443,689	\$ 4,099,316	\$ 536,301	\$ 18,881,547

Business-Type Activities	Water	Wastewater	Solid Waste	Other	Total
				Enterprise	
Receivables, net					
General accounts	\$ 540,206	\$ 373,904	\$ 5,801	\$ -	\$ 919,911
Utilities	2,885,150	1,282,945	133,457	-	4,301,552
Interest	104,561	66,867	33,665	983	206,076
Total	\$ 3,529,917	\$ 1,723,716	\$ 172,923	\$ 983	\$ 5,427,539

# City of Folsom

## NOTES TO THE BASIC FINANCIAL STATEMENTS (Continued) FOR THE YEAR ENDED JUNE 30, 2020

Long Term Loans receivable are not expected to be collected within one year.

### 4. INTERFUND RECEIVABLES/PAYABLES

Interfund receivables and payables are as follows at June 30, 2020:

Due to/from other funds:

Receivable Fund	Payable Fund	Amount
General Fund	Humbug Willow Creek Special Revenue*	\$ 1,245,437

\* Non-major governmental fund

All balances reported as “due to/due from” are short-term loans to cover temporary cash shortages as of June 30, 2020, and will be repaid in early fiscal year 2021.

### 5. TRANSFERS

Transfers report the nonreciprocal contribution from one fund to another. The following is a summary of transfers for the year ended June 30, 2020:

	Transfers in					Total
	General	Other Governmental	Water Enterprise Fund	Wastewater Enterprise Fund	Solid Waste Enterprise Fund	
<b>Transfers out</b>						
Folsom Housing	\$ 13,853	\$ -	\$ -	\$ -	\$ -	\$ 13,853
Transportation Improvement Fund	309,184	-	-	-	-	309,184
Other governmental funds	3,003,878	119,786	-	-	-	3,123,664
Water Enterprise	824,796	-	-	-	4,330	829,126
Wastewater Enterprise	547,887	-	-	-	36,652	584,539
Solid Waste Enterprise	1,321,973	-	-	-	-	1,321,973
Other enterprise funds	3,099	-	-	-	-	3,099
Internal Service Fund	458,965	-	41,726	23,884	51,518	576,093
<b>Total</b>	<b>\$ 6,483,635</b>	<b>\$ 119,786</b>	<b>\$ 41,726</b>	<b>\$ 23,884</b>	<b>\$ 92,500</b>	<b>\$ 6,761,531</b>

During the year various interfund transfers listed above were made to finance expenditures and service debt. Transfers into the City’s General fund mostly consisted of: (1) Cost allocation plan \$3.2 million, (2) Reimbursement for salaries and benefits \$808k, and (3) Project and capital reimbursements from Other Governmental funds \$1.9 million. Transfers to the governmental funds mostly consisted of \$225k from other governmental funds to other governmental funds for project reimbursement.

# City of Folsom

## NOTES TO THE BASIC FINANCIAL STATEMENTS (Continued) FOR THE YEAR ENDED JUNE 30, 2020

### 6. CAPITAL ASSETS

Capital asset activity for the year ended June 30, 2020, was as follows:

<b>Governmental activities:</b>	<b>July 1, 2019</b>	<b>Transfers</b>	<b>Additions</b>	<b>Deletions</b>	<b>June 30, 2020</b>
Capital assets, not being depreciated					
Land	\$ 17,583,347	\$ -	\$ -	\$ -	\$ 17,583,347
Construction in progress	4,937,533	(8,963,690)	11,226,111	-	7,199,954
<b>Total capital assets, not being depreciated</b>	<b>22,520,880</b>	<b>(8,963,690)</b>	<b>11,226,111</b>	<b>-</b>	<b>24,783,301</b>
Capital assets, being depreciated:					
Buildings	86,418,949	-	-	(17,495)	86,401,454
Improvements	545,134,327	8,963,690	18,170,177	(9,876)	572,258,318
Equipment	22,159,379	-	2,056,284	(281,368)	23,934,295
<b>Total capital assets, being depreciated</b>	<b>653,712,655</b>	<b>8,963,690</b>	<b>20,226,461</b>	<b>(308,739)</b>	<b>682,594,067</b>
Less accumulated depreciation for:					
Buildings	(47,591,658)	-	(2,366,020)	17,494	(49,940,184)
Improvements	(241,865,843)	-	(16,454,299)	8,970	(258,311,172)
Equipment	(17,576,217)	-	(1,756,079)	277,202	(19,055,094)
<b>Total accumulated depreciation</b>	<b>(307,033,718)</b>	<b>-</b>	<b>(20,576,398)</b>	<b>303,666</b>	<b>(327,306,450)</b>
<b>Governmental activities capital assets, net</b>	<b>\$ 369,199,817</b>	<b>\$ -</b>	<b>\$ 10,876,174</b>	<b>\$ (5,073)</b>	<b>\$ 380,070,918</b>
<b>Business-type activities:</b>	<b>July 1, 2019</b>	<b>Transfers</b>	<b>Additions</b>	<b>Deletions</b>	<b>June 30, 2020</b>
Capital assets, not being depreciated					
Land	\$ 815,270	\$ -	\$ -	\$ -	\$ 815,270
Construction in progress	1,441,483	-	4,103,018	-	5,544,501
<b>Total capital asset, not being depreciated</b>	<b>2,256,753</b>	<b>-</b>	<b>4,103,018</b>	<b>-</b>	<b>6,359,771</b>
Capital assets, being depreciated:					
Buildings	76,348	-	70,162	-	146,510
Improvements	241,985,114	-	10,145,985	-	252,131,099
Equipment	17,580,106	-	1,570,720	(16,150)	19,134,676
<b>Total capital assets, being depreciated</b>	<b>259,641,568</b>	<b>-</b>	<b>11,786,867</b>	<b>(16,150)</b>	<b>271,412,285</b>
Less accumulated depreciation for:					
Buildings	(41,652)	-	(10,731)	-	(52,383)
Improvements	(85,774,589)	-	(5,923,249)	-	(91,697,838)
Equipment	(14,008,690)	-	(965,133)	16,150	(14,957,673)
<b>Total accumulated depreciation</b>	<b>(99,824,931)</b>	<b>-</b>	<b>(6,899,113)</b>	<b>16,150</b>	<b>(106,707,894)</b>
<b>Business-type activities capital assets, net</b>	<b>\$ 162,073,390</b>	<b>\$ -</b>	<b>\$ 8,990,772</b>	<b>\$ -</b>	<b>\$ 171,064,162</b>

Depreciation expense was charged to functions/programs of the City as follows:

# City of Folsom

## NOTES TO THE BASIC FINANCIAL STATEMENTS (Continued) FOR THE YEAR ENDED JUNE 30, 2020

<b>Governmental activities:</b>	
General government	\$ 447,948
Public safety	1,663,065
Public works	14,670,066
Community Services	-
Culture and recreation	3,783,981
Capital assets held by the City's internal service funds are charged to the various functions based on their usage of assets	11,338
	<hr/>
Total depreciation expense - governmental activities	<u>\$ 20,576,398</u>
<b>Business-type activities:</b>	
Water	\$ 4,293,285
Wastewater	2,035,576
Solid waste	570,252
Other enterprise funds	-
	<hr/>
Total depreciation expense - business-type activities	<u>\$ 6,899,113</u>

The current year increase in Capital Contributions is due to a significant amount of development activity, primarily in the Folsom Plan Area. Developer Contributions for Sewer, Water, Streets, Drainage accepted by the City were \$4,703,195, \$5,442,784, \$12,323,501, and \$5,846,678 respectively

## 7. LONG-TERM LIABILITIES

The following is a summary of long-term liabilities for the year ended June 30, 2020:

<b>Governmental activities:</b>	<b>June 30, 2019</b>	<b>Additions</b>	<b>Reductions</b>	<b>June 30, 2020</b>	<b>Amount due within one year</b>
Revenue bonds	\$ 66,180,000	\$ 23,735,000	\$ (4,230,000)	\$ 85,685,000	\$ 2,995,000
Notes from direct borrowings and direct placements	48,441,540	-	(4,381,619)	44,059,921	4,489,714
City Hall & Fire Station Lease Obligation	1,526,817	-	(172,185)	1,354,632	173,786
Capital lease obligations	1,004,201	-	(243,200)	761,001	251,287
Compensated absences	3,765,559	4,001,177	(3,580,154)	4,186,582	905,546
Landfill closure liability (Note 16)	434,000	-	-	434,000	217,000
Long-Term loan	1,221,000	820,000	(805,261)	1,235,739	647,000
Add: Discounts/premiums, net	4,295,904	3,322,109	(171,682)	7,446,331	-
	<hr/>	<hr/>	<hr/>	<hr/>	<hr/>
Governmental activities long-term liabilities	<u>\$ 126,869,021</u>	<u>\$ 31,878,286</u>	<u>\$ (13,584,101)</u>	<u>\$ 145,163,206</u>	<u>\$ 9,679,333</u>
<b>Business-type activities</b>	<b>June 30, 2019</b>	<b>Additions</b>	<b>Reductions</b>	<b>June 30, 2020</b>	<b>Amount due within one year</b>
Revenue bonds	\$ 9,515,000	\$ 8,780,000	\$ (10,370,000)	\$ 7,925,000	\$ 750,000
Notes from direct borrowings and direct placements	9,923,757	-	(529,474)	9,394,283	542,224
Compensated absences	595,141	788,075	(696,383)	686,833	174,680
Add: Issuance discounts/premiums, net	37,116	1,137,709	(150,887)	1,023,938	-
	<hr/>	<hr/>	<hr/>	<hr/>	<hr/>
Business-type activities long-term liabilities	<u>\$ 20,071,014</u>	<u>\$ 10,705,784</u>	<u>\$ (11,746,744)</u>	<u>\$ 19,030,054</u>	<u>\$ 1,466,904</u>



# City of Folsom

## NOTES TO THE BASIC FINANCIAL STATEMENTS (Continued) FOR THE YEAR ENDED JUNE 30, 2020

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### Revenue Bonds

#### **Governmental Activities:**

In July 2010, the Folsom Public Financing Authority issued Special Tax Revenue Bonds, Series 2010A in the amount of \$17,530,000 with interest rates of 2.00% to 5.25% and Subordinated Series 2010B in the amount of \$5,650,000 with interest rates of 2.00% to 5.75%. The Series 2010A Serial Bonds mature beginning September 1, 2010 through September 1, 2024 with principal payments ranging from \$900,000 to \$1,545,000. The Subordinated Series 2010B Serial Bonds mature beginning September 1, 2010 through September 1, 2020, with principal payments ranging from \$285,000 to \$415,000. Term Bond sinking fund requirements for Subordinated Series 2010B begin September 1, 2021 through September 1, 2024 with principal payments ranging from \$440,000 to \$525,000. The bonds were issued to finance and purchase special tax refunding bonds of an existing community facilities district, deposit to a reserve fund, and pay certain costs of issuance. Series 2010A Bonds may be called at the option of the City on any interest payment date beginning September 1, 2010 at 100%. Subordinated Series 2010B Bonds may be called on any interest payment date beginning March 1, 2011 at 103% and declining to 100% if called on or after September 1, 2020.

\$ 9,325,000

In August 2011, the Folsom Public Financing Authority issued Special Tax Revenue Bonds, Series 2011A in the amount of \$9,660,000 with interest rates of 3.00% to 5.00% and Subordinated Series 2011B in the amount of \$1,195,000 with interest rates of 3.00% to 5.125%. The Series 2011A Serial Bonds mature beginning September 1, 2012 through September 1, 2024 with principal payments ranging from \$550,000 to \$1,055,000. The Subordinated Series 2011B Serial Bonds mature beginning September 1, 2012 through September 1, 2021 with principal payments ranging from \$100,000 to \$145,000. The bonds were issued to finance and purchase special tax refunding bonds of an existing community facilities district, deposit to a reserve fund, and pay certain costs of issuance. Series 2011A Bonds may be called at the option of the City on any interest payment date beginning September 1, 2021 at 100%. The Series 2011B Bonds are not eligible for optional redemption.

4,820,000

In September 2015, the Folsom Ranch Financing Authority issued the Folsom Ranch Financing Authority Special Tax Revenue Bonds, Series 2015A in the amount of \$6,675,000 with interest rates of 2.00% to 4.625%. The Special Tax Revenue Serial Bonds mature beginning September 1, 2016 through September 1, 2025 with principal payments ranging from \$125,000 to \$165,000. Term Bond sinking fund requirements begin September 1, 2026 through September 1, 2030 with principal payments ranging from \$170,000 to \$200,000; September 1, 2031 through September 1, 2035 with principal payments ranging from \$210,000 to \$245,000; and September 1, 2036 through September 1, 2045 with principal payments ranging from \$260,000 to \$390,000. The bonds were issued to finance and purchase special tax bonds of Community Facilities District No. 17, deposit to a reserve fund, and pay certain costs of issuance. The 2015A Special Tax Bonds are eligible for optional redemption on interest payment dates on or after March 1, 2016 at 103% and declining to 100% if called on September 1, 2025 or any interest payment date thereafter.

6,020,000

# City of Folsom

## NOTES TO THE BASIC FINANCIAL STATEMENTS (Continued) FOR THE YEAR ENDED JUNE 30, 2020

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In August 2017, the Folsom Ranch Financing Authority issued the Folsom Ranch Financing Authority Special Tax Revenue Bonds, Series 2017 in the amount of \$28,530,000 with interest rates of 3.00% to 5.00%. The Special Tax Revenue Term Bond maturing September 1, 2022 has sinking fund requirements that begin September 1, 2019 and go through September 1, 2022 with principal payments ranging from \$135,000 to \$245,000. Future Term Bond sinking fund requirements begin September 1, 2023 through September 1, 2027 with principal payments ranging from \$285,000 to \$490,000; September 1, 2028 through September 1, 2032 with principal payments ranging from \$550,000 to \$825,000; September 1, 2033 through September 1, 2037 with principal payments ranging from \$905,000 through \$1,280,000; and September 1, 2038 through September 1, 2047 with principal payments ranging from \$1,350,000 to \$2,095,000. The bonds were issued to finance and purchase special tax bonds of Community Facilities District No. 19, deposit to a reserve fund, and pay certain costs of issuance. The 2017 Special Tax Bonds are eligible for optional redemption on interest payment dates on or after September 1, 2027 at 100%.

28,530,000

In June 2018, the Folsom Ranch Financing Authority issued the Folsom Ranch Financing Authority Special Tax Revenue Bonds, Series 2018 in the amount of \$13,255,000 with interest rates of 3.00% to 5.00%. The Special Tax Revenue Term Bond maturing September 1, 2023 has sinking fund requirements that begin September 1, 2020 and go through September 1, 2023 with principal payments ranging from \$65,000 to \$100,000. The Special Tax Revenue Serial Bonds maturing in 2024 and 2025 have principal payments of \$135,000 and \$155,000 respectively. Future Term Bond sinking fund requirements begin September 1, 2026 through September 1, 2028 with principal payments ranging from \$175,000 to \$225,000; September 1, 2029 through September 1, 2033 with principal payments ranging from \$255,000 to \$385,000; September 1, 2034 through September 1, 2038 with principal payments ranging from \$425,000 through \$595,000; and September 1, 2039 through September 1, 2048 with principal payments ranging from \$625,000 to \$970,000. The bonds were issued to finance and purchase special tax bonds of Community Facilities District No. 20, deposit to a reserve fund, and pay certain costs of issuance. The 2018 Special Tax Bonds are eligible for optional redemption on any date on or after September 1, 2025 through August 31, 2026 at 103%; on or after September 1, 2026 through August 31, 2027 at 102%; on or after September 1, 2027 through August 31, 2028 at 101%; on or after September 1, 2028 at 100%.

13,255,000

In August 2019, the Folsom Ranch Financing Authority issued the Folsom Ranch Financing Authority Special Tax Revenue Bonds, Series 2019 in the amount of \$14,040,000 with interest rates of 2.00% to 5.00%. The Special Tax Revenue Term Bond maturing September 1, 2034 has sinking fund requirements that begin September 1, 2030 and go through September 1, 2034 with principal payments ranging from \$270,000 to \$410,000. Future Term Bond sinking fund requirements begin September 1, 2035 through September 1, 2039 with principal payments ranging from \$455,000 to \$590,000; September 1, 2040 through September 1, 2044 with principal payments ranging from \$620,000 to \$755,000; and September 1, 2045 through September 1, 2049 with principal payments ranging from \$790,000 through \$960,000. In addition, there is a \$495,000 term bond maturing 2049 with sinking fund payments ranging from \$5,000 September 1, 2020 through \$30,000 September 1, 2049. The bonds were issued to finance and purchase special tax bonds of Community Facilities District No. 19, deposit to a reserve fund, and pay certain costs of issuance. The 2019 Special Tax Bonds are eligible for optional redemption on any date on or after September 1, 2026 through August 31, 2027 at 103%; on or after September 1, 2027 through August 31, 2028 at 102%; on or after September 1, 2028 through August 31, 2029 at 101%; on or after September 1, 2029 at 100%.

14,040,000

# City of Folsom

## NOTES TO THE BASIC FINANCIAL STATEMENTS (Continued) FOR THE YEAR ENDED JUNE 30, 2020

In December 2019, the Folsom Ranch Financing Authority issued the Folsom Ranch Financing Authority Special Tax Revenue Bonds, Series 2019 in the amount of \$9,695,000 with interest rates of 3.00% to 5.00%. The Special Tax Revenue Term Bond maturing September 1, 2035 has sinking fund requirements that begin September 1, 2031 and go through September 1, 2035 with principal payments ranging from \$210,000 to \$310,000. Future Term Bond sinking fund requirements begin September 1, 2036 through September 1, 2039 with principal payments ranging from \$340,000 to \$440,000; September 1, 2040 through September 1, 2044 with principal payments ranging from \$460,000 to \$560,000; and September 1, 2045 through September 1, 2049 with principal payments ranging from \$585,000 through \$715,000. The bonds were issued to finance and purchase special tax bonds of Community Facilities District No. 21, deposit to a reserve fund, and pay certain costs of issuance. The 2019 Special Tax Bonds are eligible for optional redemption on any date on or after September 1, 2026 through August 31, 2027 at 103%; on or after September 1, 2027 through August 31, 2028 at 102%; on or after September 1, 2028 through August 31, 2029 at 101%; on or after September 1, 2029 at 100%.

9,695,000

**Total Governmental Revenue Bonds**

\$ 85,685,000

**Business-type activities:**

In October 2019, the Folsom Public Financing Authority issued the 2019 Water Revenue Refunding Bonds for \$8,780,000 with an interest rate of 4.00%. The bonds mature beginning December 1, 2019 through 2028. The bonds were issued to provide funds to refund the 2009 Water Bonds on a current basis and to pay certain costs of issuance.

\$ 7,925,000

**Total Business-type activities Revenue Bonds**

\$ 7,925,000

Annual debt service requirements to maturity for the revenue bonds are as follows:

Year Ending June 30	Governmental activities		Business-type activities	
	Principal	Interest	Principal	Interest
2021	2,995,000	4,121,883	750,000	302,000
2022	3,245,000	3,978,129	780,000	271,400
2023	3,460,000	3,821,745	810,000	239,600
2024	3,690,000	3,649,185	840,000	206,600
2025	3,955,000	3,376,438	880,000	172,200
2026-2030	6,040,000	16,262,894	3,865,000	316,900
2031-2035	9,915,000	14,312,338	-	-
2036-2040	14,990,000	11,251,063	-	-
2041-2045	19,650,000	6,948,900	-	-
2046-2050	17,745,000	1,842,119	-	-
Total	<u>\$ 85,685,000</u>	<u>\$ 69,564,692</u>	<u>\$ 7,925,000</u>	<u>\$ 1,508,700</u>

# City of Folsom

## NOTES TO THE BASIC FINANCIAL STATEMENTS (Continued) FOR THE YEAR ENDED JUNE 30, 2020

### Notes from Direct Borrowings and Direct Placements

#### Governmental Activities:

In July 2012, the Folsom Public Financing Authority privately placed with Bank of Nevada the Special Tax Revenue Bonds, Series 2012 in the amount of \$15,034,361 with an interest rate of 2.65%. The Special Tax Revenue Bonds mature beginning September 1, 2012 with principal payments ranging from \$1,379,605 to \$1,641,376. The bonds were issued to finance and purchase special tax refunding bonds of two existing community facilities districts, deposit to a reserve fund, and pay certain costs of issuance. The 2012 Special Tax Refunding Bonds are eligible for optional redemption on any date after issuance without premium. \$ 2,799,921

In July 2017, the Folsom Public Financing Authority privately placed with BBVA Compass Bank the Folsom Public Financing Authority Special Tax Revenue Bonds, Series 2017A in the amount of \$44,075,000 with an interest rate of 2.67%, and Taxable Series 2017B in the amount of \$2,810,000 with an interest rate of 4.11%. The Series 2017A Special Tax Revenue Bonds mature beginning September 1, 2018 through September 1, 2032 with principal payments ranging from \$1,085,000 to \$5,105,000. The Taxable Series 2017B Special Tax Revenue Bonds mature beginning September 1, 2018 through September 1, 2028 with principal payments ranging from \$140,000 to \$435,000. The bonds were issued to finance and purchase five separate issues of special tax refunding bonds of three existing community facilities districts and pay certain costs associated with issuance. Both the Series 2017A Bonds and Taxable Series 2017B Bonds may be called at the option of the City on any interest payment date beginning September 1, 2022 at 100%. 41,260,000

**Total Governmental Notes from Direct Borrowing and Direct Placements** \$ 44,059,921

#### Business-type activities:

In July 2013, the Folsom Public Financing Authority privately placed with Pinnacle Public Finance the Water Revenue Refunding Bonds, Series 2013 for \$12,779,582 with an interest rate of 3.15%. The bonds mature beginning December 1, 2013 through 2033. The bonds were issued to provide funds to refund the 2005A Water Bonds on an advanced basis and to pay certain costs of issuance. \$ 9,394,283

**Total Business-type activities Notes from Direct Borrowings and Direct Placements** \$ 9,394,283

Year Ending June 30	Governmental activities		Business-type activities	
	Principal	Interest	Principal	Interest
2021	4,489,714	1,150,865	542,224	287,380
2022	4,350,207	1,030,756	561,590	269,995
2023	3,145,000	928,376	580,365	252,009
2024	2,985,000	843,949	598,952	233,435
2025	3,000,000	761,313	616,628	214,289
2026-2030	22,685,000	1,801,700	3,386,676	762,892
2031-2034	3,405,000	137,839	3,107,848	199,625
Total	<u>\$ 44,059,921</u>	<u>\$ 6,654,797</u>	<u>\$ 9,394,283</u>	<u>\$ 2,219,625</u>

# City of Folsom

## NOTES TO THE BASIC FINANCIAL STATEMENTS (Continued) FOR THE YEAR ENDED JUNE 30, 2020

### City Hall & Fire Station Lease Obligation

In March 2012, the City of Folsom entered into a Site Lease Agreement with the Folsom Public Financing Authority leasing the properties on which sit Folsom City Hall and the Folsom Central Business District Fire Station to the Authority in exchange for a one time rental payment of \$10,538,467. That amount, along with reserve funds on hand, was used to prepay \$2,596,022 of the 2001 City of Folsom Certificates of Participation and redeem the \$7,797,444 of the FPFA Refunding Lease Revenue Bonds, with the additional amount paying costs of issuance. Concurrently, the Folsom Public Financing Authority entered into a Facilities Lease Agreement with the City of Folsom leasing Folsom City Hall and the Central Business District Fire Station to the City in exchange for scheduled yearly Base Rental Payments to the Authority. The Facility Lease was subsequently assigned by FPFA to the Bank of Nevada. Subsequently, the Folsom Public Financing Authority entered into an Assignment Agreement with the Bank of Nevada assigning the Authority's right to receive the Base Rental Payments to the Bank of Nevada in exchange for \$10,538,467. The Base Rental Payments are split into two payments. The \$7,910,564 lease relating to Folsom City Hall has a tax-exempt interest rate of 2.65% and has a final payment on October 1, 2017. The \$2,671,587 lease relating to the Folsom Central Business District Fire Station has a tax-exempt interest rate of 3.45% and has a final payment on October 1, 2026.

**Total City Hall & Fire Station Lease Obligation** \$ 1,354,632

Year Ending June 30	Lease Obligation	
	Governmental Activities	
	Principal	Interest
2021	\$ 173,786	\$ 45,249
2022	180,098	39,199
2023	186,113	32,934
2024	191,820	26,465
2025	202,123	19,759
2026-2027	420,692	16,428
Total	<u>\$ 1,354,632</u>	<u>\$ 180,033</u>

### Obligations under Capital Lease

#### Governmental activities:

\$1,137,894 Lease secured by one 2015 Pierce Velocity 100' Tiller payable in annual installments of \$130,346 beginning August, 2014 through August, 2023 with an interest rate of 2.82% \$ 486,601

\$1,022,841 Lease secured by a lease/leaseback agreement of the Folsom Sports Complex building with Capital One Public Finance to finance synthetic turf field replacements payable in annual installments of \$145,000 beginning September, 2014 through September, 2021 with an interest rate of 3.15% 274,400

\$ 761,001

# City of Folsom

## NOTES TO THE BASIC FINANCIAL STATEMENTS (Continued) FOR THE YEAR ENDED JUNE 30, 2020

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The assets acquired through capital leases are as follows:

	<u>Governmental Activities</u>
Machinery and equipment	\$ 2,255,565
Less: accumulated depreciation	<u>(1,359,314)</u>
Total	<u>\$ 896,251</u>

The future minimum lease obligations and the net present value of these minimum lease payments as of June 30, 2020, were as follows:

<u>Fiscal year ending</u>	<u>Governmental Activities</u>
2021	275,346
2022	275,346
2023	130,346
2024	130,346
2025	-
Total minimum lease payments	<u>811,384</u>
Less: amount representing interest	<u>(50,383)</u>
Present value of minimum lease payments	<u>\$ 761,001</u>

### **Compensated Absences**

The City's policy relating to compensated absences is described in Note 1. There is no fixed payment schedule for compensated absences. In prior years, compensated absences have been liquidated primarily by the General Fund and proprietary funds.

# City of Folsom

## NOTES TO THE BASIC FINANCIAL STATEMENTS (Continued) FOR THE YEAR ENDED JUNE 30, 2020

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### Long-Term Loan

In February 2016 the Folsom City Council approved Resolution No. 9719 authorizing a loan of \$1,232,000 from SACOG to complete the Johnny Cash Trail project. Then in November 2016, an increase to the original Tier 3 Loan of Congestion Mitigation and Air Quality Program (CMAQ) funds from \$1,232,000 to \$2,035,000 with the approval of Resolution No. 9847. The additional funds were needed to complete the second phase of the Johnny Cash Trail project. The City of Folsom agrees to repay the five year interest free loan from SACOG with local funds on January 31st of each year beginning January 31, 2018, with annual payments of \$407,000. \$ 701,619

In September 2014 the Folsom City Council approved Resolution No. 9431 authorizing the purchase and sale agreement, a secured promissory note, a credit and reimbursement agreement, and other related documents with Aerojet Rocketdyne, Inc for the purchase of property for a Corporation Yard. In December 2018, a secured promissory note was executed in the amount of \$820,000 with an interest rate of 3%. The annual payment will be what revenue was collected the preceding one-year period. The City of Folsom agrees to make annual payments for seven year beginning on December 12, 2019. 534,120

**Total Long-Term Loan** \$ 1,235,739

## 8. PLEDGE OF FUTURE REVENUES

The Folsom Public Financing Authority Water Revenue Bonds Series 2013 and Series 2019 are limited parity obligations payable solely from revenues consisting of installment payments to be made by the City under an installment purchase contract. The obligation of the City to make installment payments constitutes a special obligation of the City payable solely from the net revenues of the water system and certain other funds as provided in the installment purchase contract. Net revenues for any fiscal year are the gross income and revenue received, including all charges, fees, and rates and all connection fees, less the maintenance and operations costs. \$12,779,582 in Series 2013 Bonds were issued primarily to refund the 2005A Water Revenue Bonds, which were issued to finance a portion of the costs of the 2005 Water Project, which consisted of improvements designed to increase the capacity of the existing water treatment from a peak capacity of 40 mgd to a peak capacity of 50 mgd as well as to upgrade disinfection facilities. \$8,780,000 in Series 2019 Bonds were issued primarily to refund the 2009 Water Revenue Bonds, which were issued to refund the 1998 Water Revenue Bonds, which were used to previously upgrade the treatment facilities. The total principal and interest remaining to be paid on the bonds is \$17,319,283 through fiscal year 2034. Principal and interest paid for the current year and total customer net revenues were \$1,890,158 and \$5,644,085 respectively.

## 9. DEBT WITH NO CITY COMMITMENT

Special assessment Districts in various parts of the City have issued debt under the 1915 Bond Act and Mello-Roos Special Tax Act to finance infrastructure improvements and facilities within their boundaries. The 1915 Act Bonds are not a general obligation of the City and neither the faith and credit nor the taxing power of the City, the State of California, or any political subdivision thereof is pledged to the payment of any debt service for these districts. The City is the collecting and paying agent for the debt issued by these Districts, but has no direct or

# City of Folsom

## NOTES TO THE BASIC FINANCIAL STATEMENTS (Continued) FOR THE YEAR ENDED JUNE 30, 2020

contingent liability or moral obligation for the payment of this debt. Therefore, this debt is not included in general long-term debt of the City. The outstanding balance of each of these issues as of June 30, 2020 is as follows:

Description	Issue Date	Maturity Date	June 30, 2020
Community Facilities District No. 7 Broadstone II, Series 2011	8/2/11	9/1/24	5,105,000
Community Facilities District No. 7 Broadstone II, Series 2012	7/12/12	9/1/21	2,212,147
Community Facilities District No. 8 The Parkway, Series 2012	7/12/12	9/1/21	587,774
Community Facilities District No. 10, Empire Ranch, Series 2010	7/7/10	9/1/24	9,325,000
Community Facilities District No. 10, Empire Ranch, Series 2017	7/11/17	9/1/28	27,230,000
Community Facilities District No. 11 Willow Springs, Series 2017	7/11/17	9/1/23	990,000
Community Facilities District No. 14 Parkway II, Series 2017	7/11/17	9/1/32	13,040,000
Community Facilities District No. 16, The Islands at Parkshore IA1, Series 2018	3/15/18	9/1/48	5,665,000
Community Facilities District No. 16, The Islands at Parkshore IA2, Series 2019	7/18/19	9/1/49	3,115,000
Community Facilities District No. 17 Willow Hill Pipeline Proj., Series 2015	9/3/15	9/1/45	6,155,000
Community Facilities District No. 19, Mangini Ranch, Series 2017	8/23/17	9/1/47	28,395,000
Community Facilities District No. 19, Mangini Ranch, Series 2019	8/7/19	9/1/49	14,040,000
Community Facilities District No. 20, Russell Ranch, Series 2018	6/5/18	9/1/48	13,255,000
Community Facilities District No. 21, WRSR, Series 2019	12/19/19	9/1/49	9,695,000
			<u>\$ 138,809,921</u>

The following schedule reflects the outstanding balance of Tax Allocation Bonds formally held by the City. These were transferred to the Successor Agency as of January 31, 2012 and are reported in the Private Purpose Trust Fund statement.

Description	Issue Date	Maturity Date	June 30, 2020
Successor Agency to the Former Redevelopment Agency, Central Folsom Redevelopment Project TABS, Series 2016A (Tax Exempt)	10/5/16	8/1/36	\$ 30,910,000
Successor Agency to the Former Redevelopment Agency, Central Folsom Redevelopment Project TABS, Series 2016B (Federally Taxable)	10/5/16	8/1/35	16,365,000
Owner Participation Agreement			735,473
Less: Issuance discounts/premiums, net			<u>2,436,360</u>
			<u>\$ 50,446,833</u>

### 10. CLASSIFICATION OF NET POSITION/FUND BALANCE

In the Government-wide Financial Statements, net position is classified in the following categories.

**Net Investment in Capital Assets** – This category groups all capital assets, including infrastructure, into one component of net position. Accumulated depreciation and the outstanding balances of debt that are attributable to the acquisition, construction or improvement of these assets reduce this category.

**Restricted Net Position** – This category represents external restrictions imposed by creditors, grantors, contributors or laws or regulations of other governments and restrictions imposed by law through constitutional provisions or enabling legislation. Investments held in trust represent assets held for future special assessment debt service. This category also includes amounts restricted for Debt service, Low and moderate income housing, Transportation/streets, Lighting and landscape assessment districts and Critical facilities.



# City of Folsom

## NOTES TO THE BASIC FINANCIAL STATEMENTS (Continued) FOR THE YEAR ENDED JUNE 30, 2020

**Unrestricted Net Position** – This category represents the net assets of the City, which are not restricted for any project or other purpose.

In the Fund Financial Statements, Fund balances are presented in the following categories: nonspendable, restricted, committed, assigned, and unassigned (see Note 1 for a description of these categories). A detailed schedule of fund balances at June 30, 2020 follows:

	General Fund	Folsom Housing Special Revenue Fund	Folsom Public Financing Authority Debt Service Fund	Folsom Ranch Financing Authority	Transportation Improvement Capital Projects Fund	Other Non-Major Governmental Funds	Total Governmental Funds
<b>Nonspendable:</b>							
Inventory	\$ 418,384	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 418,384
Insurance deposits	485,048	-	-	-	-	-	485,048
Endowment principal	-	-	-	-	-	442,345	442,345
Total nonspendable fund balance	903,432	-	-	-	-	442,345	1,345,777
<b>Restricted for:</b>							
Debt Service	-	-	64,290,369	90,104,277	-	1,241,274	155,635,920
Police training and equipment	-	-	-	-	-	776,239	776,239
Police capital projects	-	-	-	-	-	1,042,183	1,042,183
Fire capital projects	-	-	-	-	-	1,599,857	1,599,857
General capital improvements	-	-	-	-	-	8,414,128	8,414,128
Light rail transportation improvements	-	-	-	-	-	1,096,223	1,096,223
Drainage capital projects	-	-	-	-	-	1,064,576	1,064,576
CFD 10 improvements	-	-	-	-	-	2,518,863	2,518,863
Park capital improvements	-	-	-	-	-	4,558,923	4,558,923
Zoo improvements	-	-	-	-	-	124,925	124,925
Lighting and Landscape districts	-	-	-	-	-	6,303,774	6,303,774
Transportation projects	-	-	-	-	11,089,693	1,733,363	12,823,056
Community Development Block Grant	-	-	-	-	-	164,621	164,621
Folsom Specific Plan Area infrastructure	-	-	-	-	-	19,802	19,802
2011 Non-Housing Bond Proceeds	-	-	-	-	-	147,262	147,262
Transit Capital Improvement	-	-	-	-	-	758,092	758,092
Corp Yard Capital Improvement	-	-	-	-	-	134,946	134,946
Loans receivable	-	12,803,831	-	-	-	-	12,803,831
Low and Moderate Income Housing	-	14,733,796	-	-	-	-	14,733,796
Total restricted fund balance	-	27,537,627	64,290,369	90,104,277	11,089,693	31,699,051	224,721,017
<b>Committed for:</b>							
Transportation projects	-	-	-	-	-	119,198	119,198
Tree mitigation	-	-	-	-	-	1,037,658	1,037,658
Low income housing	-	-	-	-	-	2,106,422	2,106,422
Park improvements	-	-	-	-	-	2,464,886	2,464,886
Total committed fund balance	-	-	-	-	-	5,728,164	5,728,164
<b>Assigned to:</b>							
Purchase orders	1,018,076	-	-	-	-	-	1,018,076
Purpose of fund	-	-	-	-	-	3,444,634	3,444,634
Total assigned fund balance	1,018,076	-	-	-	-	3,444,634	4,462,710
<b>Unassigned fund balance:</b>	13,776,114	-	-	-	-	(1,165,190)	12,610,924
Total fund balances	\$ 15,697,622	\$ 27,537,627	\$ 64,290,369	\$ 90,104,277	\$ 11,089,693	\$ 40,149,004	\$ 248,868,592

# City of Folsom

## NOTES TO THE BASIC FINANCIAL STATEMENTS (Continued) FOR THE YEAR ENDED JUNE 30, 2020

### 11. PENSION PLAN

#### A. General Information about the Pension Plans

**Plan Descriptions** – All qualified permanent and probationary employees are eligible to participate in the City’s separate Safety (police and fire) and Miscellaneous (all other) Plans, agent multiple-employer defined benefit pension plans administered by the California Public Employees’ Retirement System (CalPERS), which acts as a common investment and administrative agent for its participating member employers. Benefit provisions under the Plans are established by State statute and may be amended by City resolution. CalPERS issues publicly available reports that include a full description of the pension plans regarding benefit provisions, assumptions and membership information that can be found on the CalPERS website: [www.calpers.ca.gov](http://www.calpers.ca.gov)

**Benefits Provided** – CalPERS provides retirement and disability benefits, annual cost of living adjustments and death benefits to plan members, who must be public employees and beneficiaries. Benefits are based on years of credited service, equal to one year of full time employment with the retirement formula for Miscellaneous of 2.7% @ 55 for existing “classic” members, 2% @ 55 for “new” members with a start date on or after July 1, 2010 and 2% @ 62 for “new” members with a start date on or after January 1, 2013. The retirement formula for Safety is 3% @ 50 for “classic” members, 2% @ 50 for “new” members with a start date on or after July 1, 2010 and 2.7% @ 57 for “new” members with a start date on or after January 1, 2013. The cost of living adjustments for each plan are applied as specified by the Public Employees’ Retirement Law.

The Plans’ provisions and benefits in effect at June 30, 2020, are summarized as follows:

	<b>Miscellaneous</b>		
	Classic - Prior to June 30, 2010	New - On or after July 1, 2010	New - On or after January 1, 2013
Hire Date			
Formula	2.7% @ 55	2% @ 55	2% @ 62
Benefit vesting schedule	5 years of service	5 years of service	5 years of service
Benefit payments	monthly for life	monthly for life	monthly for life
Retirement age	50-55	50-63	52-67
Monthly benefits, as a % of annual salary	2.0% to 2.7%	1.426% to 2.418%	1.0% to 2.5%
Required employee contribution rates	8.0%	7.0%	6.25%
Required employer contribution rates	11.096%	41.156%	41.156%
Unfunded Liability Contribution	\$ 6,418,288	-	-
		<b>Safety</b>	
	Classic - Prior to June 30, 2010	New - On or after July 1, 2010	New - On or after January 1, 2013
Hire Date			
Formula	3% @ 50	2% @ 50	2.7% @ 57
Benefit vesting schedule	5 years of service	5 years of service	5 years of service
Benefit payments	monthly for life	monthly for life	monthly for life
Retirement age	50-55	50-55	50-57
Monthly benefits, as a % of annual salary	3.00%	2.0% to 2.7%	2.0% to 2.7%
Required employee contribution rates	9.0%	9.0%	11.25%
Required employer contribution rates	19.316%	55.118%	55.118%
Unfunded Liability Contribution	\$ 5,253,054	-	-

# City of Folsom

## NOTES TO THE BASIC FINANCIAL STATEMENTS (Continued) FOR THE YEAR ENDED JUNE 30, 2020

**Employees Covered** – At June 30, 2020, the following employees were covered by the benefit terms for each Plan:

	<u>Miscellaneous</u>	<u>Safety</u>
Inactive employees or beneficiaries currently receiving benefits	394	134
Inactive employees entitled to but not yet receiving benefits	267	62
Active employees	295	136
Total	<u>956</u>	<u>332</u>

**Contributions** – Section 20814(c) of the California Public Employees’ Retirement Law requires that the employer contribution rates for all public employers be determined on an annual basis by the actuary and shall be effective on the July 1 following notice of a change in the rate. Funding contributions for both Plans are determined annually on an actuarial basis as of June 30 by CalPERS. The actuarially determined rate is the estimated amount necessary to finance the costs of benefits earned by employees during the year, with an additional amount to finance any unfunded accrued liability. The City is required to contribute the difference between the actuarially determined rate and the contribution rate of employees. In 2020, the employer contribution to CalPERS was \$8,943,032 and \$8,502,037 for the Miscellaneous and Safety Plan, respectively.

### B. Net Pension Liability

The City’s net pension liability for each Plan is measured as the total pension liability, less the pension plan’s fiduciary net position. The net pension liability of each of the Plans is measured as of June 30, 2019, using an annual actuarial valuation as of June 30, 2018 rolled forward to June 30, 2019. A summary of principal assumptions and methods used to determine the net pension liability is shown below.

**Actuarial Assumptions** – The total pension liabilities in the June 30, 2018 actuarial valuations were determined using the following actuarial assumptions:

	<u>Miscellaneous</u>	<u>Safety</u>
Valuation Date	June 30, 2018	June 30, 2018
Measurement Date	June 30, 2019	June 30, 2019
Actuarial Cost Method	Entry-Age Normal Cost Method	Entry-Age Normal Cost Method
Actuarial Assumptions:		
Discount Rate	7.15%	7.15%
Inflation	2.75%	2.75%
Payroll Growth	3.0%	3.0%
Projected Salary Increase	Varies by Entry Age and Service	Varies by Entry Age and Service
Investment Rate of Return	7.375% (1)	7.375% (1)
Mortality Rate Table	Based on CalPERS Experience Study	Based on CalPERS Experience Study

(1) Net of pension plan investment and administrative expenses; includes inflation

# City of Folsom

## NOTES TO THE BASIC FINANCIAL STATEMENTS (Continued) FOR THE YEAR ENDED JUNE 30, 2020

The underlying mortality assumptions and all other actuarial assumptions used in the June 30, 2015 valuation were based on the results of a 2014 actuarial experience study for the period 1997 to 2011. Further details of the Experience Study can be found on the CalPERS website.

**Change of Assumption** – For the measurement date of June 30, 2019 the accounting discount rate remained at 7.15 percent.

The long-term expected rate of return on pension plan investments was determined using a building-block method in which best-estimate ranges of expected future real rates of return (expected returns, net of pension plan investment expense and inflation) are developed for each major asset class.

In determining the long-term expected rate of return, CalPERS took into account both short-term and long-term market return expectations as well as the expected pension fund cash flows. Using historical returns of all the funds' asset classes, expected compound returns were calculated over the short-term (first 10 years) and the long-term (11-60 years) using a building-block approach. Using the expected nominal returns for both short-term and long-term, the present value of benefits was calculated for each fund. The expected rate of return was set by calculating the single equivalent expected return that arrived at the same present value of benefits for cash flows as the one calculated using both short-term and long-term returns. The expected rate of return was then set equivalent to the single equivalent rate calculated above and rounded down to the nearest one quarter of one percent.

The table below reflects the long-term expected real rate of return by asset class. The rate of return was calculated using the capital market assumptions applied to determine the discount rate and asset allocation. These rates of return are net of administrative expenses.

Asset Class	Current Target Allocation	Real Return Years 1 - 10	Real Return Years 11+
Global Equity	50.0%	4.80%	5.98%
Global Fixed Income	28.0%	1.00%	2.62%
Inflation Sensitive	0.0%	0.77%	1.81%
Private Equity	8.0%	6.30%	7.23%
Real Assets	13.0%	3.75%	4.93%
Liquidity	1.0%	0.00%	-0.92%
	100.0%		

**Discount Rate** – The discount rate used to measure the total pension liability was 7.15% for each Plan. To determine whether the municipal bond rate should be used in the calculation of a discount rate for each plan, CalPERS stress tested plans that would most likely result in a discount rate that would be different from the actuarially assumed discount rate. Based on the testing, none of the tested plans run out of assets. Therefore, the current 7.15 percent discount rate is adequate and the use of the municipal bond rate calculation is not necessary. The long term expected discount rate of 7.15 percent will be applied to all plans in the Public Employees Retirement Fund (PERF). The stress test results are presented in a detailed report that can be obtained from the CalPERS website.

# City of Folsom

## NOTES TO THE BASIC FINANCIAL STATEMENTS (Continued) FOR THE YEAR ENDED JUNE 30, 2020

### C. Changes in the Net Pension Liability

The changes in the Net Pension Liability, measured as of June 30, 2019, for each Plan follows:

	<b>Miscellaneous</b>		
	<b>Increase (Decrease)</b>		
	Total Pension Liability	Plan Fiduciary Net Position	Net Pension Liability/(Asset)
<b>Balance at June 30, 2019</b>	\$ 221,171,532	\$ 146,618,167	\$ 74,553,365
<b>Changes in the year:</b>			
Service Cost	\$ 3,952,202	\$ -	\$ 3,952,202
Interest on the total pension liability	15,875,881	-	15,875,881
Differences between actual and expected experience	3,930,177	-	3,930,177
Contribution - employer	-	7,274,779	(7,274,779)
Contribution - employee	-	1,786,891	(1,786,891)
Net investment income	-	9,627,244	(9,627,244)
Benefit payments, including refunds of employee contributions	(10,075,046)	(10,075,046)	-
Administrative expense	-	(104,630)	104,630
Other Miscellaneous Income/(Expense)	-	338	(338)
<b>Net changes</b>	<u>13,683,214</u>	<u>8,509,576</u>	<u>5,173,638</u>
<b>Balance at June 30, 2020</b>	<u>\$ 234,854,746</u>	<u>\$ 155,127,743</u>	<u>\$ 79,727,003</u>
	<b>Safety</b>		
	<b>Increase (Decrease)</b>		
	Total Pension Liability	Plan Fiduciary Net Position	Net Pension Liability/(Asset)
<b>Balance at June 30, 2019</b>	\$ 196,152,933	\$ 124,335,494	\$ 71,817,439
<b>Changes in the year:</b>			
Service Cost	\$ 4,185,471	\$ -	\$ 4,185,471
Interest on the total pension liability	13,965,196	-	13,965,196
Differences between actual and expected experience	1,485,082	-	1,485,082
Contribution - employer	-	7,225,666	(7,225,666)
Contribution - employee	-	1,502,266	(1,502,266)
Net investment income	-	8,083,078	(8,083,078)
Benefit payments, including refunds of employee contributions	(8,826,653)	(8,826,653)	-
Administrative expense	-	(88,728)	88,728
Other Miscellaneous Income/(Expense)	-	287	(287)
<b>Net changes</b>	<u>10,809,096</u>	<u>7,895,916</u>	<u>2,913,180</u>
<b>Balance at June 30, 2020</b>	<u>\$ 206,962,029</u>	<u>\$ 132,231,410</u>	<u>\$ 74,730,619</u>
<b>Balance at June 30, 2020 - Both Plans</b>	<u>\$ 441,816,775</u>	<u>\$ 287,359,153</u>	<u>\$ 154,457,622</u>

**Sensitivity of the Net Pension Liability to Changes in the Discount Rate** – The following presents the net pension liability of the City for each Plan, calculated using the discount rate for each Plan, as well as what the City’s net pension liability would be if it were calculated using a discount rate that is 1-percentage point lower or 1-percentage point higher than the current rate:

# City of Folsom

## NOTES TO THE BASIC FINANCIAL STATEMENTS (Continued) FOR THE YEAR ENDED JUNE 30, 2020

	<u>Miscellaneous</u>	<u>Safety</u>	<u>Total</u>
1% Decrease	6.15%	6.15%	6.15%
Net Pension Liability	\$ 111,505,806	\$ 104,298,491	\$ 215,804,297
Current Discount Rate	7.15%	7.15%	7.15%
Net Pension Liability	\$ 79,727,003	\$ 74,730,619	\$ 154,457,622
1% Increase	8.15%	8.15%	8.15%
Net Pension Liability	\$ 53,423,962	\$ 50,522,507	\$ 103,946,469

**Pension Plan Fiduciary Net Position** – Detailed information about each pension plan’s fiduciary net position is available in the separately issued CalPERS financial reports.

### D. Pension Expenses and Deferred Outflows/Inflows of Resources Related to Pensions

For the year ended June 30, 2020, the City recognized pension expense of \$14,575,435 for the Miscellaneous plan and \$12,044,363 for the Safety plan, for a total pension expense of \$26,619,798. At June 30, 2020, the City reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources:

	<u>Safety</u>		<u>Miscellaneous</u>		<u>Total</u>	
	<u>Deferred Outflows of Resources</u>	<u>Deferred Inflows of Resources</u>	<u>Deferred Outflows of Resources</u>	<u>Deferred Inflows of Resources</u>	<u>Deferred Outflows of Resources</u>	<u>Deferred Inflows of Resources</u>
Changes in assumption	\$ 4,534,060	\$ 425,251	\$ -	\$ 526,550	\$ 4,534,060	\$ 951,801
Differences between actual and expected experience	3,258,734	68,283	4,126,318	751,584	7,385,052	819,867
Net differences between projected and actual earnings on plan investments	-	446,816	-	-	-	446,816
Pension contributions subsequent to measurement date	8,502,037	-	8,943,032	-	17,445,069	-
Total	<u>\$ 16,294,831</u>	<u>\$ 940,350</u>	<u>\$ 13,069,350</u>	<u>\$ 1,278,134</u>	<u>\$ 29,364,181</u>	<u>\$ 2,218,484</u>

\$8,943,032 reported as deferred outflows of resources related to contributions subsequent to the measurement date will be recognized as a reduction of the net pension liability in the year ended June 30, 2021. Other amounts reported as deferred outflows of resources and deferred inflows of resources related to pensions will be recognized as pension expense as follows:

Year ended June 30,	Amortization	
	<u>Safety</u>	<u>Misc</u>
2020	\$ 3,560,537	\$ 2,906,254
2021	1,974,098	(11,873)
2022	843,908	(202,495)
2023	444,784	156,298
2024	29,117	-
Total	<u>\$ 6,852,444</u>	<u>\$ 2,848,184</u>

# City of Folsom

## NOTES TO THE BASIC FINANCIAL STATEMENTS (Continued) FOR THE YEAR ENDED JUNE 30, 2020

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### 12. POST-EMPLOYMENT HEALTH CARE BENEFITS

#### EMPLOYER/PLAN REPORTING

Basis of Accounting - Employees are not required to contribute to the plan. Employer contributions are recognized when due and when a formal commitment is made to provide the contributions. Benefits and refunds are recognized when due and payable in accordance with the terms of the plan.

Plan Description – The City of Folsom Retiree Health Program is a single-employer defined benefit healthcare plan administered by Benefit Trust Company. The City provides medical, dental and vision insurance benefits to eligible retirees. Benefit provisions are established and may be amended by City labor agreements, which are approved by the City Council. On November 27, 2007, the Council adopted a resolution authorizing the City Manager to establish a Futuris Public Entity Investment Trust and a Retirement Board of Authority (BOA). The BOA is made up of the Mayor, one at large Council member, City Manager, Finance Director, and the Human Resources Director. The BOA has delegated authority of the OPEB trust to Benefit Trust Company (BTC) per the Futuris Trust Administrative Services Agreement. Upon signing the agreement, BTC has been deemed to have executed the Trust and during the term of this Agreement, BTC further agreed to serve as a discretionary trustee, with fiduciary oversight and authority over the operations and management of the Trust.

Plan Membership - At June 30, 2020, the Plan membership consisted of the following:

Inactive plan members or beneficiaries currently receiving benefit payments	317
Inactive plan members entitles to but not yet receiving benefit payments	0
Active plan members	187
Total	<u>504</u>

Benefits Provided - The Plan provides medical, dental and vision insurance benefits to eligible retirees and their dependents. Benefits are provided through a third-party insurer, and the full cost of the benefits is covered by the plan. Benefit provisions are established and may be amended by City labor agreements, which are approved by the City Council.

Contributions - The contribution requirements of plan members and the City are established and may be amended by City Council. The Council establishes rates based on an actuarially determined rate. For year ended June 30, 2020, the City contributed \$4,932,280 to the plan, for current premiums.

#### Investments

Investment Policy - The Plan's policy in regard to the allocation of invested assets is established and may be amended by the Retirement Board of Authority. It is the policy of the Retirement Board of Authority to pursue an investment strategy that reduces risk through the prudent diversification of the portfolio across a broad selection of distinct asset classes. The following was the Board's adopted asset allocation policy as of June 30, 2020:

# City of Folsom

## NOTES TO THE BASIC FINANCIAL STATEMENTS (Continued) FOR THE YEAR ENDED JUNE 30, 2020

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<u>Asset Class</u>	<u>Target Allocation</u>
Global Equities & Real Estate	50%
Global Fixed Income	50%
Total	<u>100%</u>

Rate of return - For the year ended June 30, 2020, the annual money-weighted rate of return on investments, net of investment expense, was 4.8 percent. The money-weighted rate of return expresses investment performance, net of investment expense, adjusted for the changing amounts actually invested.

### Concentration of investments:

As of June 30, 2020, investments in any one issuer (other than U.S. Treasury securities, mutual funds, and external investment pools) that represent 5% or more of **total entity investments** are as follows:

<u>Issuer</u>	<u>Investment Type</u>	<u>Amount</u>
Blackrock Total Return - K	Mutual Fund - Fixed Income	\$ 859,438
Guggenheim Investments Invest. Grade Bond Fd	Mutual Fund - Fixed Income	890,048
Prudential GBL Total Return Fund	Mutual Fund - Fixed Income	366,089
Prudential Funds Total Return Bond CL Q	Mutual Fund - Fixed Income	844,279
Western Asset Core Plus Bond IS	Mutual Fund - Fixed Income	850,692
Thornburg Investment Income Builder	Mutual Fund - Fixed Income	187,624

### **Net OPEB Liability**

The City's net OPEB liability was measured as of June 30, 2020, and the total OPEB liability used to calculate the net OPEB liability was determined by actuarial valuation as of June 30, 2019.

Actuarial Assumptions - The total OPEB liability was determined by an actuarial valuation as of June 30, 2020, using the following actuarial assumptions, applied to all periods included in the measurement, unless otherwise specified:



# City of Folsom

## NOTES TO THE BASIC FINANCIAL STATEMENTS (Continued) FOR THE YEAR ENDED JUNE 30, 2020

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Valuation Date	June 30, 2019
Measurement Date	June 30, 2020
Actuarial Cost Method	Entry-Age Normal Cost Method
Actuarial Assumptions:	
Discount Rate	5.50%
Investment Rate of Return	5.5% (1)
General Inflation	2.75%
Payroll increase	3.00%
Mortality	2017 CalPERS experience study
Retirement Age	2017 CalPERS experience study
Healthcare Cost Trend Rate	6.50%

(1) Net of pension plan investment and administrative expenses, including inflation

Mortality rates were based on the 2017 CalPERS Mortality for Miscellaneous Employees, 2017 CalPERS Mortality Safety Employees tables created by CalPERS.

The long-term expected rate of return on OPEB plan investments was determined by looking at rolling periods of time for all asset classes in combination to appropriately reflect correlation between asset classes. That means that the average returns for any asset class don't necessarily reflect the averages over time individually, but reflect the return for the asset class for the portfolio average. Geometric means were used. Best estimates of arithmetic real rates of return for each major asset class included in the target asset allocation as of June 30, 2020 are summarized in the following table:

<u>Asset Class</u>	<u>Long-Term Expected Real Rate of Return</u>
Global Equities & Real Estate	4.75%
Global Fixed Income	1.75%

Discount rate - The discount rate used to measure the total OPEB liability was 5.5 percent. The discount rate is based on the index rate of the 20 year, tax exempt rate using the Bond Buyer 20 Index.

# City of Folsom

## NOTES TO THE BASIC FINANCIAL STATEMENTS (Continued) FOR THE YEAR ENDED JUNE 30, 2020

### Changes in the Net OPEB Liability

	OPEB Plan Increase (Decrease)		Net OPEB Liability/(Asset) (c) =(a) - (b)
	Total OPEB Liability (a)	Plan Fiduciary Net Position (b)	
June 30, 2019	\$ 101,419,464	\$ 6,391,423	\$ 95,028,041
Changes recognized for the measurement period:			
Service Cost	\$ 1,355,366		\$ 1,355,366
Interest	5,530,728	-	5,530,728
Differences between actual and expected experience	-	-	-
Changes in assumptions	-	-	-
Changes in benefit terms	-	-	-
Contribution - employer	-	4,932,280	(4,932,280)
Contribution - employee	-	-	-
Expected Investment Income	-	329,603	(329,603)
Investment Gains/Losses	-	-	-
Expected Benefit payments	(4,432,280)	(4,432,280)	-
Net changes	2,453,814	829,603	1,624,211
Balance at June 30, 2020	\$ 103,873,278	\$ 7,221,026	\$ 96,652,252

Sensitivity of the net OPEB liability to changes in the discount rate - The following presents the net OPEB liability of the City, as well as what the City's net OPEB liability would be if it were calculated using a discount rate that is 1-percentage point lower (4.5 percent) or 1-percentage-point higher (6.5 percent) than the current discount rate:

	1% Decrease 4.50%	Current Discount Rate 5.50%	1% Increase 6.5%
Net OPEB liability	\$111,055,977	\$96,652,252	\$84,830,060

Sensitivity of the net OPEB liability to changes in the healthcare cost trend rates - The following presents the net OPEB liability of the City, as well as what the City's net OPEB liability would be if it were calculated using healthcare cost trend rates that are 1-percentage-point lower (5.5 percent) or 1-percentage-point higher (7.5 percent) than the current healthcare cost trend rates:

	1% Decrease 5.50%	Healthcare Cost Trend Rate 6.50%	1% Increase 7.5%
Net OPEB liability	\$83,200,165	\$96,652,252	\$113,193,003

# City of Folsom

## NOTES TO THE BASIC FINANCIAL STATEMENTS (Continued) FOR THE YEAR ENDED JUNE 30, 2020

### OPEB Expense and Deferred Outflows of Resources and Deferred Inflows of Resources Related to OPEB

For the year ended June 30, 2020, the City recognized OPEB expense of \$3,987,775. At June 30, 2020, the City reported deferred outflows of resources and deferred inflows of resources related to OPEB from the following sources:

	Deferred Inflows of Resources
Changes in assumptions	\$ 2,019,141
OPEB plan investments	1,028
<b>Total</b>	<b>\$ 2,020,169</b>

Amounts reported as deferred outflows of resources and deferred inflows of resources related to OPEB will be recognized in OPEB expense as follows:

Fiscal Year Ended June 30:	Deferred (Inflows) of Resources
2021	\$ (2,028,256)
2022	(9,113)
2023	10,065
2023	7,135

### 13. RISK MANAGEMENT

The City is exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets; errors and omissions; injuries to employees; and natural disasters.

There are no significant reductions in insurance coverage from prior years and there have been no settlements exceeding the insurance coverage for each of the past five fiscal years.

The City has joined together with other Cities in the State of California to participate in Northern California Cities Self Insurance Fund (NCCSIF), a joint powers agency which provides the City with a shared risk layer of coverage above the self-insured \$100,000 retention for liability and workers' compensation. In addition, NCCSIF provides claims servicing to the City for the banking layer, which represents the City's self-insurance. The NCCSIF is composed of 18 member cities and is governed by a board of directors appointed by the member cities. The governing board has authority over budgeting and financing. The workers' compensation and general liability programs are administered by third-party administrators.

NCCSIF is a governmental joint powers authority formed in July 1978, pursuant to the Government Code of the State of California, commencing with Section 6500. The purpose is to create a common pool of funds to be used to meet obligations of the parties to provide workers' compensation benefits for their employees and to provide excess liability insurance. The Authority provides pooled claims processing administrative services, risk management services, and actuarial studies. The City of Folsom Council members do not have significant oversight responsibility, since they evenly share all factors of risk and responsibility with the other cities.

# City of Folsom

## NOTES TO THE BASIC FINANCIAL STATEMENTS (Continued) FOR THE YEAR ENDED JUNE 30, 2020

However, ultimate liability for payment of claims and insurance premiums resides with member cities. The Authority is empowered to make supplemental assessments as needed to eliminate deficit positions of member cities. If the JPA becomes insolvent, the City is responsible only to the extent of any deficiency in its shared equity balance.

Upon termination of the JPA agreement, all property of the authority will vest in the respective parties which theretofore transferred, conveyed or leased said property to the Authority. Any surplus of funds will be returned to the parties in proportion to actual equity balances of each entity.

The Authority establishes claims liabilities based on estimates of the ultimate cost of claims (including future claims settlement expenses) that have been reported but not settled, plus estimates of claims that have been incurred but not reported. Because actual claims costs depend on various factors, the claims liabilities are recomputed periodically using a variety of actuarial and statistical techniques to produce current estimates that reflect recent settlements, claim frequency, and other economic and social factors. A provision of inflation is implicit in the calculation of estimated future claims costs. Adjustments to claims liabilities are charged or credited to expense in the periods in which they are made. Settled claims have not exceeded insurance coverage for each of the past five fiscal years.

The City's deposit for its banking layer administered by NCCSIF of \$3,978,049 and \$3,724,902 as of June 30, 2020 and 2019 is recorded in the risk management fund as insurance deposits, respectively. The insurance deposit is net of any outstanding claims liability. Activity for the fiscal years ended June 30, 2020 and 2019 is as follows:

	Balance 6/30/2018	Deposits & Other income	Investment Income & FMV change	Claims paid Net of refunds	Claims Admin. & other exp.	Balance 6/30/2019
General Liability	\$ 673,795	\$ 622,856	\$ 100,104	\$ (76,221)	\$ (23,701)	\$ 1,296,833
Workers' Compensation	2,358,060	1,120,579	286,006	(1,209,568)	(127,008)	2,428,069
<b>Total</b>	<b>\$ 3,031,855</b>	<b>\$ 1,743,435</b>	<b>\$ 386,110</b>	<b>\$ (1,285,789)</b>	<b>\$ (150,709)</b>	<b>\$ 3,724,902</b>

	Balance 6/30/2019	Deposits & Other income	Investment Income & FMV change	Claims paid Net of refunds	Claims Admin. & other exp.	Balance 6/30/2020
General Liability	\$ 1,296,833	\$ 688,831	\$ 126,134	\$ (98,417)	\$ (388,081)	\$ 1,625,300
Workers' Compensation	2,428,069	1,064,534	299,888	(1,187,471)	(252,271)	2,352,749
<b>Total</b>	<b>\$ 3,724,902</b>	<b>\$ 1,753,365</b>	<b>\$ 426,022</b>	<b>\$ (1,285,888)</b>	<b>\$ (640,352)</b>	<b>\$ 3,978,049</b>

The following is summary financial information of the NCCSIF for the liability and workers' compensation program for the fiscal year ended June 30, 2020.

# City of Folsom

## NOTES TO THE BASIC FINANCIAL STATEMENTS (Continued) FOR THE YEAR ENDED JUNE 30, 2020

	Liability	Workers' Compensation	Total
Assets	\$ 17,748,805	\$ 53,628,855	\$ 71,377,660
Liabilities	10,044,812	36,786,953	46,831,765
Net assets	<u>\$ 7,703,993</u>	<u>\$ 16,841,902</u>	<u>\$ 24,545,895</u>
Revenues	\$ 8,845,115	\$ 13,073,946	\$ 21,919,061
Expenses	8,385,168	14,356,632	22,741,800
Operating income	459,947	(1,282,686)	(822,739)
Investment income	903,307	2,635,791	3,539,098
Net income	1,363,254	1,353,105	2,716,359
Net assets, beginning of year	6,340,739	15,488,797	21,829,536
Net assets, end of year	<u>\$ 7,703,993</u>	<u>\$ 16,841,902</u>	<u>\$ 24,545,895</u>

The NCCSIF audited financial statements for the period ended June 30, 2020 are available on the City's website.

### Coverage Limits:

Amount	Coverage provider	Payment Source
LIABILITY CLAIMS:		
\$ - \$ 100,000	Self-Insured	Banking layer
100,001 500,000	Northern California Cities Self Insurance Fund	Shared risk pool
500,001 40,000,000	California Joint Powers Risk Management Authority	Shared risk pool
WORKERS' COMPENSATION:		
\$ - \$ 100,000	Self-Insured	Banking layer
100,001 500,000	Northern California Cities Self Insurance Fund	Shared risk pool
500,001 40,000,000	California Joint Powers Risk Management Authority	Shared risk pool

## 14. COMMITMENTS

### Facilities Augmentation Fund - Folsom South Area Facilities Plan -

For the purpose of implementing the Folsom South Area Facilities Plan of the Public Facilities Element of the General Plan of the City of Folsom, a Facilities Augmentation Fee (FAF) and Critical and General Facilities Augmentation Funds have been established for the purpose of funding the construction of both General and Critical Facilities. Such fees are intended to augment existing City fees and thereby provide the necessary means for financing the construction of the facilities identified in the Folsom South Area Facilities Plan and shall be imposed upon each parcel of real property within a specified area. "General Facilities" are those water delivery, sewer, roadway and drainage improvements identified in the Folsom South Area Facilities Plan as prerequisites for development in the Folsom South Area. "Critical Facilities" are the following facilities which are identified in the Folsom South Area Facilities

# City of Folsom

## NOTES TO THE BASIC FINANCIAL STATEMENTS (Continued) FOR THE YEAR ENDED JUNE 30, 2020

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Plan: improvements to the treatment and water storage facilities, upgrading of the sewer pump station facilities and provision for an additional sewage outflow main.

The amount of the FAF will be revised annually, to be effective on January 1 of each year commencing January 1, 1984. Critical facilities fees are due and payable at time of recording of any final subdivision or parcel map covering property within the specified area.

A property owner/developer shall be entitled to credits against the FAF. A property owner/developer who has installed and paid for, or subjected its property to assessment liens to cover the cost of installing general and/or critical facilities shall receive a credit against that portion of the FAF attributable to general and/or critical fees. If the credit exceeds the portion of the FAF attributable to general facilities, the difference shall be reimbursed to the property owner/developer. If the credit exceeds the portion of the FAF attributable to critical facilities, the excess may, in the discretion of the City Council, be credited against the portion of the FAF attributable to general facilities. Otherwise, the amount shall be reimbursed to the property owner/developer. No interest shall be paid upon the amount, which the property owner/developer is due from general facilities account. Reimbursement to developers shall have priority over the use of general facilities fees for the construction of general facilities.

During the year ended June 30, 2020 the City received \$0 of critical facilities fees. The City, at June 30, 2020 had \$132,881 available for reimbursement of general facilities credits.

### **Annexation Agreement -**

The City of Folsom annexed the Alder Creek Development as of January 1, 1993. This annexation consists of 310 acres. The annexation facilitated the development of an Auto-Mall on approximately 56 acres. The site is immediately adjacent to the Folsom Boulevard and Highway 50 freeway exit. The retail sales tax produced by the taxable sales of all of the businesses within this area is shared, 50% to the City and 50% to Sacramento County through a property tax exchange agreement.

## **15. CONTINGENT LIABILITIES**

**General Liability** – There are various claims and legal actions pending against the City for which no provision has been made to the financial statements. In the opinion of the City Attorney and City Management, liabilities arising from these claims and legal actions, if any, will not be material to these financial statements.

The City has received federal grants for specific purposes that are subject to review and audit by the federal government. Although such audits could result in expenditure disallowances under grant terms, any required reimbursements are not expected to be material.

The City is self-insured and participates in a Public Entity Risk Pool. Details of this are covered in Note 13.

**Arbitrage Rebate** - Rebutable arbitrage is defined by the Internal Revenue Service Code Section 148 as earnings on investments purchased from the gross proceeds of a bond issue that are in excess of the amount that would have been earned if the investments were invested at a yield equal to the yield on the bond issue. The rebutable arbitrage must be paid to the federal government. The City estimates that rebutable arbitrage liability, if any, will be immaterial to its overall financial condition.

# City of Folsom

## NOTES TO THE BASIC FINANCIAL STATEMENTS (Continued) FOR THE YEAR ENDED JUNE 30, 2020

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### 16. LANDFILL CLOSURE/POSTCLOSURE

The City landfill opened in 1974 and ceased operation in the spring of 1986. The landfill closure was completed on January 8, 1997 as per California Code of Regulations (CCR), Title 14, Chapter 3, Articles 7 and 8, and CCR, Title 23, Chapter 15. Landfill closure included installing a clay and soil cap, with vegetative cover. A small paved parking area was built on a portion of the closed landfill. The cost of closure was \$425,201. Financial assurance for the landfill closure and post closure care is described in the City's Water Quality Monitoring and Response Plan dated November 1992. Since the landfill did not accept waste after 1986, the funding for closure costs is not allocated on the basis of landfill capacity as required under the Code of Federal Regulations (CFR), Title 40, Parts 257 and 258, Subtitle D, Section 66796.22.

Three groundwater monitoring wells were installed in 1984. Three additional groundwater monitoring wells and six gas monitoring wells were installed in 1995 and in May 2001, a seventh groundwater monitoring well was installed. Annual maintenance costs following closure were estimated to be \$5,000. Postclosure care includes cleanup of any substance or material releases, semiannual monitoring, and routine maintenance. Actual costs since closure in 1997 have been significantly higher and are anticipated to remain at a higher level than originally estimated. In the prior year, it was estimated that the postclosure care period would continue for nineteen years.

During FY 2009, the City initiated a "clean closure" of the inactive landfill in accordance with Title 27 of the California Code of Regulations. Clean closure is a process where the waste in the inactive landfill is removed, sorted and characterized for recycling or offsite disposal, resulting in a clean property. The City initiated the clean closure to address the impacts to groundwater and to reduce postclosure monitoring costs. The clean closure was completed in November 2009 and received certification of clean closure in accordance with Title 27 requirements from the respective oversight agencies in January 2010. The City remains responsible for continued postclosure groundwater monitoring and must demonstrate compliance with the prescribed monitoring requirements for 3 consecutive years. During FY 2013, a review conducted by one of the respective oversight agencies noted that while the corrective action performed is working, the City will need to continue to perform postclosure groundwater monitoring in order to achieve full compliance. During FY 2017, the oversight agency informed the City that the current groundwater monitoring and reporting program would likely not result in site closure within the next 10 years, or by 2027. To expedite closure, the City proposed an alternative closure strategy that was accepted. This strategy focused on a comprehensive reevaluation of the hydrogeological conditions by surrounding the site with a new monitoring system. The oversight agency has concurred that the City has now completed 11 of the 12 monitoring events through June 2020 under the new monitoring system and the City is required to complete the twelfth monitoring event in September 2020. If the results of the monitoring events are below the reporting limits, the City can proceed with a request to rescind the oversight agency's Waste Discharge Requirements. Once the last round of sampling and monitoring is completed in September 2020, the City will meet with the Regional Water Quality Control Board to discuss the results and next steps for closure. As of June 30, 2020, the estimate for post closure costs was \$434,000.

The City has identified multiple funding sources for postclosure costs including the Wastewater Fund and Solid Waste Funds. The total current costs of postclosure care are estimates and

# City of Folsom

## NOTES TO THE BASIC FINANCIAL STATEMENTS (Continued) FOR THE YEAR ENDED JUNE 30, 2020

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subject to changes resulting from inflation/deflation, technology, change in scope of work, or changes in applicable laws or regulations.

### 17. DEFICIT FUND BALANCES

- The Humbug Willow Creek Special Revenue Fund had a deficit fund balance of \$1,165,190 at June 30, 2020 primarily as a result of expenditures incurred in advance of receipt of revenues and will be eliminated with future revenues.
- The Solid Waste Enterprise Fund had a deficit fund balance of \$6.8 million at June 30, 2020 primarily as a result of the implementation of GASB 68 and GASB 75 and the corresponding net pension and net OPEB liabilities that were added to the financial statements.

### 18. EXCESS OF EXPENDITURES OVER APPROPRIATIONS

- Expenditures exceeded appropriations in the Traffic Congestion Relief Special Revenue Funds by \$9,644 due to planned expenditure of fund balance.
- Expenditures exceeded appropriations in the Community Development Block Grant Special Revenue Funds by \$6,301 due to planned expenditure of fund balance.
- Expenditures exceeded appropriations in the General Fund by \$3,424,610 due to higher than expected employee costs in public safety, higher than expected costs to due building activity in the plan area (which was offset by higher than expected revenues) and costs associated with the pandemic for disinfecting supplies and changes to implement social distancing in employee and public areas.
- Expenditures exceeded appropriations in the Folsom Ranch Financing Authority Debt Service Fund by \$476,402 due to interest payments for CFD 19 and CFD 21.
- Expenditures exceeded appropriations in the Folsom Public Financing Authority Debt Service Fund by \$1,420,135 due to early repayments of debt due to calls.



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**REQUIRED SUPPLEMENTARY INFORMATION**



CITY OF  
**FOLSOM**  
DISTINCTIVE BY NATURE

# City of Folsom - REQUIRED SUPPLEMENTARY INFORMATION

## SCHEDULE OF CHANGES IN THE NET PENSION LIABILITY AND RELATED RATIOS - LAST 10 YEARS\*

	<u>Miscellaneous</u>	<u>Miscellaneous</u>	<u>Miscellaneous</u>
	<u>2015</u>	<u>2016</u>	<u>2017</u>
<b>Total Pension Liability</b>			
Service Cost	\$ 3,733,451	\$ 3,463,856	\$ 3,550,932
Interest on the total pension liability	12,026,923	12,827,742	13,405,790
Changes in benefit terms	-	819,877	282,187
Changes in assumptions	-	(3,280,830)	-
Differences between actual and expected experience	-	294,972	(2,420,273)
Benefit payments, including refunds of employee contributions	<u>(5,784,838)</u>	<u>(6,486,519)</u>	<u>(6,795,160)</u>
<b>Net change in total pension liability</b>	9,975,536	7,639,098	8,023,476
<b>Total pension liability - beginning</b>	<u>161,384,658</u>	<u>171,360,194</u>	<u>178,999,292</u>
<b>Total pension liability - ending (a)</b>	<u>\$ 171,360,194</u>	<u>\$ 178,999,292</u>	<u>\$ 187,022,768</u>
<b>Plan fiduciary net position</b>			
Contributions - employer	\$ 4,376,606	\$ 4,523,081	\$ 5,159,464
Contributions - employee	2,232,850	1,593,443	1,580,964
Net investment income	17,933,745	2,668,545	593,250
Benefit payments	(5,784,838)	(6,486,519)	(6,795,160)
Net Plan to Plan Resource Movement	-	-	-
Administrative expense	-	(138,974)	(75,236)
Other Miscellaneous Income/(Expense)	-	-	-
<b>Net change in plan fiduciary net position</b>	<u>18,758,363</u>	<u>2,159,576</u>	<u>463,282</u>
<b>Plan fiduciary net position - beginning</b>	<u>102,531,433</u>	<u>121,289,796</u>	<u>123,449,372</u>
<b>Plan fiduciary net position - ending (b)</b>	<u>\$ 121,289,796</u>	<u>\$ 123,449,372</u>	<u>\$ 123,912,654</u>
Net pension liability - ending (a)-(b)	<u>\$ 50,070,398</u>	<u>\$ 55,549,920</u>	<u>\$ 63,110,114</u>
Plan fiduciary net position as a percentage of the total pension liability	70.78%	68.97%	66.26%
Covered payroll	22,140,150	21,527,190	22,082,925
Net pension liability as percentage of covered payroll	226.15%	258.05%	285.79%
Measurement Date	June 30, 2014	June 30, 2015	June 30, 2016
	<u><b>Safety</b></u>	<u><b>Safety</b></u>	<u><b>Safety</b></u>
	<u><b>2015</b></u>	<u><b>2016</b></u>	<u><b>2017</b></u>
<b>Total Pension Liability</b>			
Service Cost	\$ 3,769,467	\$ 3,525,048	\$ 3,439,072
Interest on the total pension liability	10,582,614	11,200,515	11,862,083
Changes in benefit terms	-	253,356	254,592
Changes in assumptions	-	(2,937,784)	-
Differences between actual and expected experience	-	(106,665)	681,197
Benefit payments, including refunds of employee contributions	<u>(5,802,650)</u>	<u>(6,454,000)</u>	<u>(7,486,831)</u>
<b>Net change in total pension liability</b>	8,549,431	5,480,470	8,750,113
<b>Total pension liability - beginning</b>	<u>142,118,102</u>	<u>150,667,533</u>	<u>156,148,003</u>
<b>Total pension liability - ending (a)</b>	<u>\$ 150,667,533</u>	<u>\$ 156,148,003</u>	<u>\$ 164,898,116</u>
<b>Plan fiduciary net position</b>			
Contributions - employer	\$ 4,616,712	\$ 4,705,025	\$ 4,910,890
Contributions - employee	1,285,454	1,313,706	1,218,093
Net investment income	15,398,818	2,317,142	557,570
Benefit payments	(5,802,650)	(6,454,000)	(7,486,831)
Plan to Plan Resource Movement	-	(49,988)	-
Administrative Expense	-	(118,942)	(64,412)
Other Miscellaneous Income/(Expense)	-	-	-
<b>Net change in plan fiduciary net position</b>	<u>15,498,334</u>	<u>1,712,943</u>	<u>(864,690)</u>
<b>Plan fiduciary net position - beginning</b>	<u>88,478,338</u>	<u>103,976,672</u>	<u>105,689,615</u>
<b>Plan fiduciary net position - ending (b)</b>	<u>\$ 103,976,672</u>	<u>\$ 105,689,615</u>	<u>\$ 104,824,925</u>
Net pension liability - ending (a)-(b)	<u>\$ 46,690,861</u>	<u>\$ 50,458,388</u>	<u>\$ 60,073,191</u>
Plan fiduciary net position as a percentage of the total pension liability	69.01%	67.69%	63.57%
Covered payroll	18,541,342	18,593,681	18,863,681
Net pension liability as percentage of covered payroll	251.82%	271.37%	318.46%
Measurement Date	June 30, 2014	June 30, 2015	June 30, 2016

Notes to Schedule:

\* - Fiscal year 2015 was the 1st year of implementation, therefore only five years are shown.

# City of Folsom - REQUIRED SUPPLEMENTARY INFORMATION

<u>Miscellaneous</u>	<u>Miscellaneous</u>	<u>Miscellaneous</u>
<u>2018</u>	<u>2019</u>	<u>2020</u>
\$ 3,904,924	\$ 3,765,497	\$ 3,952,202
13,879,289	14,940,919	15,875,881
34,533	2,198,934	-
11,945,025	(1,842,927)	-
(2,802,533)	5,429,806	3,930,177
<u>(8,072,643)</u>	<u>(9,232,060)</u>	<u>(10,075,046)</u>
18,888,595	15,260,169	13,683,214
187,022,768	205,911,363	221,171,532
<u>\$ 205,911,363</u>	<u>\$ 221,171,532</u>	<u>\$ 234,854,746</u>

\$ 5,781,400	\$ 6,511,558	\$ 7,274,779
1,655,762	1,634,191	1,786,891
13,918,884	11,477,303	9,627,244
(8,072,643)	(9,232,060)	(10,075,046)
2,162	(338)	-
(182,949)	(213,243)	(104,630)
-	(404,953)	338
13,102,616	9,772,458	8,509,576
123,743,093	136,845,709	146,618,167
<u>\$ 136,845,709</u>	<u>\$ 146,618,167</u>	<u>\$ 155,127,743</u>
<u>\$ 69,065,654</u>	<u>\$ 74,553,365</u>	<u>\$ 79,727,003</u>

66.46%	66.29%	66.05%
21,890,526	22,161,909	23,324,130
315.50%	336.40%	341.82%
June 30, 2017	June 30, 2018	June 30, 2019

<u>Safety</u>	<u>Safety</u>	<u>Safety</u>
<u>2018</u>	<u>2019</u>	<u>2020</u>
\$ 3,853,558	\$ 3,990,444	\$ 4,185,471
12,440,896	13,235,635	13,965,196
304,817	321,724	-
11,011,292	(718,527)	-
(165,828)	3,317,456	1,485,082
<u>(7,953,218)</u>	<u>(8,383,432)</u>	<u>(8,826,653)</u>
19,491,517	11,763,300	10,809,096
164,898,116	184,389,633	196,152,933
<u>\$ 184,389,633</u>	<u>\$ 196,152,933</u>	<u>\$ 206,962,029</u>

\$ 5,843,744	\$ 6,557,790	\$ 7,225,666
1,488,989	1,373,843	1,502,266
11,610,189	9,650,208	8,083,078
(7,953,218)	(8,383,432)	(8,826,653)
-	(287)	-
(154,767)	(180,230)	(88,728)
-	(342,260)	287
10,834,937	8,675,632	7,895,916
104,824,925	115,659,862	124,335,494
<u>\$ 115,659,862</u>	<u>\$ 124,335,494</u>	<u>\$ 132,231,410</u>
<u>\$ 68,729,771</u>	<u>\$ 71,817,439</u>	<u>\$ 74,730,619</u>

62.73%	63.39%	63.89%
19,300,575	20,342,212	21,877,386
356.10%	353.05%	341.59%
June 30, 2017	June 30, 2018	June 30, 2019

# City of Folsom - REQUIRED SUPPLEMENTARY INFORMATION

## SCHEDULE OF CONTRIBUTIONS – LAST 10 YEARS\*

### SCHEDULE OF CONTRIBUTIONS - LAST 10 YEARS

	<u>Miscellaneous Plan</u>		<u>Miscellaneous Plan</u>		<u>Miscellaneous Plan</u>	
	<u>2015</u>		<u>2016</u>		<u>2017</u>	
Actuarially determined contribution	\$	4,523,081	\$	5,159,464	\$	5,819,059
Contributions in relation to the actuarially determined contributions		(4,523,081)		(5,159,464)		(5,819,059)
Contribution deficiency (excess)	\$	-	\$	-	\$	-
Covered payroll	\$	21,527,190	\$	22,082,925	\$	21,890,526
Contributions as a percentage of covered payroll		21.01%		23.36%		26.58%
	<u>Safety Plan</u>		<u>Safety Plan</u>		<u>Safety Plan</u>	
	<u>2015</u>		<u>2016</u>		<u>2017</u>	
Actuarially determined contribution	\$	4,705,025		4,910,890	\$	5,861,310
Contributions in relation to the actuarially determined contributions		(4,705,025)		(4,910,890)		(5,861,310)
Contribution deficiency (excess)	\$	-	\$	-	\$	-
Covered payroll	\$	18,593,681	\$	18,863,681	\$	19,300,575
Contributions as a percentage of covered payroll		25.30%		26.03%		30.37%

#### Notes to Schedule

	June 30, 2012	June 30, 2013	June 30, 2014
Valuation date:	June 30, 2012	June 30, 2013	June 30, 2014
Methods and assumptions used to determine contribution rates:			
Actuarial cost method	Entry Age Normal Cost Method	Entry Age Normal Cost Method	Entry Age Normal Cost Method
Amortization method	Level percent of payroll	Level percent of payroll	Level percent of payroll
Asset valuation method	Market value	Market value	Market value
Inflation	2.75%	2.75%	2.75%
Salary increases	3.3% to 14.20% depending on Age, Service, and type of employment	3.3% to 14.20% depending on Age, Service, and type of employment	3.3% to 14.20% depending on Age, Service, and type of employment
Investment rate of return	7.50%	7.50%	7.50%
Retirement age	55	55	55
Mortality	Based on CalPERS Experience Study	Based on CalPERS Experience Study	Based on CalPERS Experience Study

\* - Fiscal year 2015 was the 1st year of implementation, therefore only five years are shown.

# City of Folsom - REQUIRED SUPPLEMENTARY INFORMATION

<u>Miscellaneous Plan</u> <u>2018</u>		<u>Miscellaneous Plan</u> <u>2019</u>		<u>Miscellaneous Plan</u> <u>2020</u>	
\$	6,531,894	\$	7,191,072	\$	8,943,032
	(6,531,894)		(7,191,072)		(8,943,032)
\$	-	\$	-	\$	-
\$	22,161,909	\$	23,324,130	\$	23,938,536
	29.47%		30.83%		37.36%
<u>Safety Plan</u> <u>2018</u>		<u>Safety Plan</u> <u>2019</u>		<u>Safety Plan</u> <u>2020</u>	
\$	6,574,602	\$	7,128,404	\$	8,502,037
	(6,574,602)		(7,128,404)		(8,502,037)
\$	-	\$	-	\$	-
\$	20,342,212	\$	21,877,386	\$	22,682,427
	32.32%		32.58%		37.48%

June 30, 2015

June 30, 2016

June 30, 2016

Entry Age Normal Cost Method  
Level percent of payroll  
Market value  
2.75%  
3.3% to 14.20% depending on  
Age, Service, and type of  
employment  
7.50%  
55  
Based on CalPERS Experience  
Study

Entry Age Normal Cost Method  
Level percent of payroll  
Market value  
2.75%  
3.3% to 14.20% depending on  
Age, Service, and type of  
employment  
7.50%  
55  
Based on CalPERS Experience  
Study

Entry Age Normal Cost Method  
Level percent of payroll  
Market value  
2.75%  
3.3% to 14.20% depending on  
Age, Service, and type of  
employment  
7.38%  
55  
Based on CalPERS Experience  
Study

# City of Folsom - REQUIRED SUPPLEMENTARY INFORMATION

## SCHEDULE OF CONTRIBUTIONS – LAST 10 YEARS\* (Continued)

<b>Schedule of Changes in the City's Net OPEB Liability and Related Ratios</b>				
<b>As of the fiscal year ending June 30, 2019</b>				
<b>Last Ten Years*</b>				
	<u>2017</u>	<u>2018</u>	<u>2019</u>	<u>2020</u>
<b>Total OPEB liability</b>				
Service cost	\$ 2,148,999	\$ 2,208,096	\$ 2,305,252	\$ 1,355,366
Interest	4,259,868	5,040,097	4,806,648	5,530,728
Changes in assumptions	-	(9,590,919)	(6,686,894)	-
Differences between actual and expected experience	-	-	(3,828,632)	-
Benefit payments, including refunds of employee contributions	<u>(3,943,224)</u>	<u>(4,100,953)</u>	<u>(4,227,327)</u>	<u>(4,432,280)</u>
<b>Net change in total OPEB liability</b>	2,465,643	(6,443,679)	(7,630,953)	2,453,814
<b>Total OPEB liability -- beginning</b>	<u>113,028,453</u>	<u>115,494,096</u>	<u>109,050,417</u>	<u>101,419,464</u>
<b>Total OPEB liability -- ending (a)</b>	<u>\$ 115,494,096</u>	<u>\$ 109,050,417</u>	<u>\$ 101,419,464</u>	<u>\$ 103,873,278</u>
<b>Plan fiduciary net position</b>				
Plan to plan resource movement	\$ -	\$ -	\$ -	\$ -
Contributions - employer	4,053,403	4,600,953	4,727,327	4,932,280
Contributions - employee	-	-	-	-
Net investment income	464,483	311,032	306,283	329,603
Differences between projected and actual earnings on plan investments	-	5,677	-	-
Administrative expenses	-	-	-	-
Benefit payments, including refunds of employee contributions	<u>(3,603,403)</u>	<u>(4,100,953)</u>	<u>(4,227,327)</u>	<u>(4,432,280)</u>
<b>Net change in fiduciary net position</b>	914,483	816,709	806,283	829,603
<b>Plan fiduciary net position -- beginning</b>	<u>3,853,948</u>	<u>4,768,431</u>	<u>5,585,140</u>	<u>6,391,423</u>
<b>Plan fiduciary net position -- ending (b)</b>	<u>\$ 4,768,431</u>	<u>\$ 5,585,140</u>	<u>\$ 6,391,423</u>	<u>\$ 7,221,026</u>
<b>City's Net OPEB liability -- ending (a) - (b)</b>	<u>\$ 110,725,665</u>	<u>\$ 103,465,277</u>	<u>\$ 95,028,041</u>	<u>\$ 96,652,252</u>
<b>Plan fiduciary net position as a percentage of the total OPEB liability</b>	4.13%	5.12%	6.30%	6.95%
<b>Covered-employee payroll</b>	\$ 41,191,102	\$ 42,504,121	\$ 45,201,515	\$ 46,620,962
<b>City's Net OPEB liability as a percentage of covered-employee payroll</b>	268.81%	243.42%	210.23%	207.32%
<b>Measurement Date</b>	June 30, 2017	June 30, 2018	June 30, 2019	June 30, 2020

### Notes to Schedule

\* Fiscal year 2017 was the first year of implementation, therefore, only four years are shown.

### **Schedule of Investment Returns** **As of the fiscal year ending June 30, 2020** **Last Ten Years\***

	<u>2017</u>	<u>2018</u>	<u>2019</u>	<u>2020</u>
Annual money-weighted rate of return - net of investment expense	10.9%	6.0%	5.1%	4.8%

### Notes to Schedule

\* Fiscal year 2017 was the first year of implementation, therefore, only four years are shown.

# CITY OF FOLSOM, CALIFORNIA

## SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCE - BUDGET AND ACTUAL GENERAL FUND FOR THE FISCAL YEAR ENDED JUNE 30, 2020

	Budgeted Amounts		Actual	Variance
	Original	Final		with Final Budget Positive (Negative)
<b>REVENUES:</b>				
Taxes:				
Property	\$ 27,851,631	\$ 27,851,631	\$ 28,803,455	\$ 951,824
Sales and use	26,349,287	26,349,287	22,616,404	(3,732,883)
Transient occupancy	2,346,299	2,346,299	1,677,631	(668,668)
Real property transfer	572,000	572,000	650,410	78,410
Other	873,288	873,288	788,526	(84,762)
Licenses and permits	2,119,000	2,294,000	3,420,381	1,126,381
Vehicle license fees	7,276,719	7,276,719	7,357,030	80,311
Intergovernmental revenues	447,150	447,150	667,215	220,065
Charges for current services	14,398,625	13,764,495	12,244,065	(1,520,430)
Fines and forfeitures	167,500	167,500	169,015	1,515
Interest revenue	222,200	222,200	670,231	448,031
Miscellaneous	1,967,213	1,967,213	1,881,978	(85,235)
Total revenues	<u>84,590,912</u>	<u>84,131,782</u>	<u>80,946,341</u>	<u>(3,185,441)</u>
<b>EXPENDITURES:</b>				
Current operating:				
General government	19,946,571	19,979,055	19,677,786	301,269
Public safety	42,651,187	42,651,187	44,633,259	(1,982,072)
Public ways and facilities	7,340,732	7,340,732	6,727,057	613,675
Community services	5,594,298	5,769,298	6,968,176	(1,198,878)
Culture and recreation	13,233,191	13,200,707	14,359,311	(1,158,604)
Capital outlay	2,793,577	2,793,577	2,793,577	-
Debt service:				
Principal payments	243,200	243,200	243,200	-
Total expenditures	<u>91,802,756</u>	<u>91,977,756</u>	<u>95,402,366</u>	<u>(3,424,610)</u>
<b>EXCESS (DEFICIENCY) OF REVENUES OVER EXPENDITURES</b>	<u>(7,211,844)</u>	<u>(7,845,974)</u>	<u>(14,456,025)</u>	<u>(6,610,051)</u>
<b>OTHER FINANCING SOURCES (USES):</b>				
Transfers in	7,211,844	7,845,974	6,483,635	(1,362,339)
Total other financing sources (uses)	<u>7,211,844</u>	<u>7,845,974</u>	<u>6,483,635</u>	<u>(1,362,339)</u>
<b>NET CHANGE IN FUND BALANCE</b>	<u>-</u>	<u>-</u>	<u>(7,972,390)</u>	<u>\$ (7,972,390)</u>
<b>FUND BALANCE, BEGINNING OF YEAR</b>	<u>23,670,012</u>	<u>23,670,012</u>	<u>23,670,012</u>	
<b>FUND BALANCE - ENDING</b>	<u>\$ 23,670,012</u>	<u>\$ 23,670,012</u>	<u>\$ 15,697,622</u>	

Refer to Note to Required Supplementary Information



**CITY OF FOLSOM, CALIFORNIA**  
**SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGES IN**  
**FUND BALANCE - BUDGET AND ACTUAL**  
**FOLSOM HOUSING SPECIAL REVENUE FUND**  
**FOR THE FISCAL YEAR ENDED JUNE 30, 2020**

	BUDGETED AMOUNTS			VARIANCE WITH FINAL BUDGET POSITIVE (NEGATIVE)
	ORIGINAL	FINAL	ACTUAL	
REVENUES:				
Fines and Forfeitures	\$ 155,000	\$ 155,000	\$ 2,032,772	\$ 1,877,772
Charges for current services	15,000	15,000	14,020	(980)
Interest	100,000	100,000	630,289	530,289
Miscellaneous	(156,147)	2,006	-	(2,006)
Total revenues	<u>113,853</u>	<u>272,006</u>	<u>2,677,081</u>	<u>2,405,075</u>
EXPENDITURES:				
Current operating:				
General government	<u>100,000</u>	<u>258,153</u>	<u>112,869</u>	<u>145,284</u>
Total expenditures	<u>100,000</u>	<u>258,153</u>	<u>112,869</u>	<u>145,284</u>
EXCESS OF REVENUES OVER EXPENDITURES	<u>13,853</u>	<u>13,853</u>	<u>2,564,212</u>	<u>2,550,359</u>
OTHER FINANCING USES:				
Transfers out	<u>(13,853)</u>	<u>(13,853)</u>	<u>(13,853)</u>	<u>-</u>
TOTAL OTHER FINANCING USES	<u>(13,853)</u>	<u>(13,853)</u>	<u>(13,853)</u>	<u>-</u>
NET CHANGE IN FUND BALANCE	-	-	2,550,359	<u>\$ 2,550,359</u>
FUND BALANCE - BEGINNING OF YEAR	<u>24,987,268</u>	<u>24,987,268</u>	<u>24,987,268</u>	
FUND BALANCE - END OF YEAR	<u>\$ 24,987,268</u>	<u>\$ 24,987,268</u>	<u>\$ 27,537,627</u>	

Refer to Note to Required Supplementary Information

# City of Folsom

## NOTE TO REQUIRED SUPPLEMENTARY INFORMATION FOR THE YEAR ENDED JUNE 30, 2020

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### **Budgetary Data**

Annual budgets are adopted on a basis consistent with generally accepted accounting principals for all governmental funds except the capital projects funds, which adopt multi-year length budgets, and fiduciary funds, which are not budgeted. The level of control (i.e., the level at which expenditures may not legally exceed appropriations) is the fund. All appropriations remaining at year-end lapse, except for purchases in progress which are carried forward to the following year and assigned by encumbrances. The following procedures are followed in establishing the budgetary data reflected in the financial statements:

- A. Department Heads prepare a budget request based upon the previous year's expenditures.
- B. Meetings are held between the Department Heads, Chief Financial Officer, and the City Manager for the purpose of reviewing and prioritizing budget requests.
- C. The City Manager submits the proposed city budget to the City Council, who makes decisions regarding department budgets.
- D. Transfers between funds and changes in the total budget must be approved by the City Council.

Budget information is presented for the General Fund and the Folsom Housing Special Revenue Fund as required supplementary information. The budget information is presented on a basis consistent with generally accepted accounting principles. Appropriations, except open project appropriations, and unexpended grant appropriations, lapse at the end of each fiscal year.

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**OTHER SUPPLEMENTARY INFORMATION**



CITY OF  
**FOLSOM**  
DISTINCTIVE BY NATURE

**CITY OF FOLSOM, CALIFORNIA**  
**SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGES IN**  
**FUND BALANCE - BUDGET AND ACTUAL**  
**FOLSOM PUBLIC FINANCING AUTHORITY DEBT SERVICE FUND**  
**FOR THE FISCAL YEAR ENDED JUNE 30, 2020**

	BUDGETED AMOUNTS		ACTUAL	VARIANCE WITH FINAL BUDGET POSITIVE (NEGATIVE)
	ORIGINAL	FINAL		
REVENUES				
Intergovernmental	\$ 8,098,532	\$ 8,098,532	\$ 2,387,773	\$ (5,710,759)
Investment income (loss)	2,748,220	2,748,220	(293,245)	(3,041,465)
Total revenues	<u>10,846,752</u>	<u>10,846,752</u>	<u>2,094,528</u>	<u>(8,752,224)</u>
EXPENDITURES				
General Government	-	-	1,595,320	(1,595,320)
Debt service:				
Principal	8,513,804	8,513,804	8,513,804	-
Interest and fiscal charges	2,133,429	2,133,429	2,130,429	3,000
Total expenditures	<u>10,647,233</u>	<u>10,647,233</u>	<u>12,239,553</u>	<u>(1,592,320)</u>
EXCESS (DEFICIENCY) OF REVENUES OVER EXPENDITURES	<u>199,519</u>	<u>199,519</u>	<u>(10,145,025)</u>	<u>(10,344,544)</u>
OTHER FINANCING SOURCES (USES)				
Transfers Out	199,519	199,519	-	(199,519)
TOTAL OTHER FINANCING SOURCES (USES)	<u>199,519</u>	<u>199,519</u>	<u>-</u>	<u>(199,519)</u>
NET CHANGE IN FUND BALANCE	399,038	399,038	(10,145,025)	<u>\$ (10,544,063)</u>
FUND BALANCE - BEGINNING OF YEAR	<u>120,642,943</u>	<u>120,642,943</u>	<u>74,435,394</u>	
FUND BALANCE - END OF YEAR	<u>\$ 121,041,981</u>	<u>\$ 121,041,981</u>	<u>\$ 64,290,369</u>	

**CITY OF FOLSOM, CALIFORNIA**  
**SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGES IN**  
**FUND BALANCE - BUDGET AND ACTUAL**  
**FOLSOM RANCH FINANCING AUTHORITY DEBT SERVICE FUND**  
**FOR THE FISCAL YEAR ENDED JUNE 30, 2020**

	BUDGET		ACTUAL	VARIANCE WITH FINAL BUDGET POSITIVE (NEGATIVE)
	ORIGINAL	FINAL		
REVENUES				
Intergovernmental	\$ 2,378,394	\$ 2,378,394	\$ 2,804,796	\$ 426,402
Investment income (loss)	220,000	220,000	822,655	602,655
Total revenues	<u>2,598,394</u>	<u>2,598,394</u>	<u>3,627,451</u>	<u>1,029,057</u>
EXPENDITURES				
Debt service:				
Principal	270,000	270,000	270,000	-
Interest and fiscal charges	2,328,394	2,328,394	2,804,796	(476,402)
Total expenditures	<u>2,598,394</u>	<u>2,598,394</u>	<u>3,074,796</u>	<u>(476,402)</u>
EXCESS (DEFICIENCY) OF REVENUES OVER EXPENDITURES	<u>-</u>	<u>-</u>	<u>552,655</u>	<u>552,655</u>
NET CHANGE IN FUND BALANCE	-	-	24,287,655	<u>\$ 24,287,655</u>
FUND BALANCE - BEGINNING OF YEAR	<u>62,494,513</u>	<u>62,494,513</u>	<u>62,494,513</u>	
FUND BALANCE - END OF YEAR	<u>\$ 62,494,513</u>	<u>\$ 62,494,513</u>	<u>\$ 86,782,168</u>	

# City of Folsom

## NOTE TO OTHER SUPPLEMENTARY INFORMATION FOR THE YEAR ENDED JUNE 30, 2020

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### Budgetary Data

Annual budgets are adopted on a basis consistent with generally accepted accounting principals for all governmental funds except the capital projects funds, which adopt multi-year length budgets, and fiduciary funds, which are not budgeted. The level of control (i.e., the level at which expenditures may not legally exceed appropriations) is the fund. All appropriations remaining at year-end lapse, except for purchases in progress which are carried forward to the following year and assigned by encumbrances. The following procedures are followed in establishing the budgetary data reflected in the financial statements:

- A. Department Heads prepare a budget request based upon the previous year's expenditures.
- B. Meetings are held between the Department Heads, Chief Financial Officer, and the City Manager for the purpose of reviewing and prioritizing budget requests.
- C. The City Manager submits the proposed city budget to the City Council, who makes decisions regarding department budgets.
- D. Transfers between funds and changes in the total budget must be approved by the City Council.

Budget information is presented for the Folsom Public Financing Authority Debt Service Fund and Folsom Ranch Financing Authority Debt Service Fund as other supplementary information. The budget information is presented on a basis consistent with generally accepted accounting principles. Appropriations, except open project appropriations, and unexpended grant appropriations, lapse at the end of each fiscal year.

### Excess of Expenditures over Appropriations

The following funds incurred expenditures in excess of appropriations in the following amounts for the year ended June 30, 2020:

Fund	Expenditures in excess of appropriations
Folsom Public Financing Authority Debt Service Fund	\$ 1,592,320
Folsom Ranch Financing Authority Debt Service Fund	476,402

**COMBINING AND INDIVIDUAL FUND  
FINANCIAL STATEMENTS AND SCHEDULES**



CITY OF  
**FOLSOM**  
DISTINCTIVE BY NATURE



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## **NONMAJOR GOVERNMENTAL FUNDS**

### **Special Revenue Funds**

Special revenue funds are used to account for specific revenues that are legally restricted to expenditure for particular purposes.

### **Debt Service Funds**

Debt service funds are used to account for the accumulation of resources for, and the payment of, general long-term debt principal and interest.

### **Capital Projects Funds**

Capital projects funds are used to account for the acquisition and construction of major capital facilities other than those financed by proprietary funds and trust funds.

### **Permanent Funds**

Permanent funds are used to report resources that are legally restricted to the extent that only earnings, and not principal, may be used for purposes that support the reporting government's programs.

**CITY OF FOLSOM, CALIFORNIA**

**COMBINING BALANCE SHEET  
NONMAJOR GOVERNMENTAL FUNDS  
JUNE 30, 2020**

	Special Revenue Funds	Debt Service Funds	Capital Projects Funds	Permanent Funds	Total Nonmajor Governmental Funds
<b>ASSETS</b>					
Cash and cash equivalents	\$ 14,250,377	\$ 1,562,132	\$ 21,924,822	\$ 448,467	\$ 38,185,798
Cash with fiscal agent	-	-	198,831	-	198,831
Receivables					
General accounts	35,006	33,563	49,211	-	117,780
Accrued interest	81,949	8,126	90,811	2,330	183,216
Loans	3,756,991	-	-	-	3,756,991
Special assessments - delinquent	-	41,329	-	-	41,329
Due from other funds	-	-	-	-	-
Due from other governments	675,445	(538)	-	-	674,907
Advances to other funds	-	-	-	-	-
Land held for resale	-	-	-	-	-
Restricted assets:					
Cash and cash equivalents	328,363	-	-	-	328,363
<b>Total assets</b>	<b>\$ 19,128,131</b>	<b>\$ 1,644,612</b>	<b>\$ 22,263,675</b>	<b>\$ 450,797</b>	<b>\$ 43,487,215</b>
<b>LIABILITIES AND FUND BALANCES</b>					
<b>LIABILITIES:</b>					
Accounts payable	\$ 676,770	\$ 41,329	\$ 467,903	\$ -	\$ 1,186,002
Wages payable	-	-	589	-	589
Due to other governments	88,465	-	-	-	88,465
Due to other funds	1,245,437	-	-	-	1,245,437
Loan Payable	-	-	370,000	-	370,000
Unearned revenue	447,718	-	-	-	447,718
<b>Total liabilities</b>	<b>2,458,390</b>	<b>41,329</b>	<b>838,492</b>	<b>-</b>	<b>3,338,211</b>
<b>FUND BALANCES:</b>					
Nonspendable	-	-	-	442,345	442,345
Restricted	9,170,644	1,241,274	21,278,681	8,452	31,699,051
Committed	5,728,164	-	-	-	5,728,164
Assigned	2,936,123	362,009	146,502	-	3,444,634
Unassigned	(1,165,190)	-	-	-	(1,165,190)
<b>Total fund balances</b>	<b>16,669,741</b>	<b>1,603,283</b>	<b>21,425,183</b>	<b>450,797</b>	<b>40,149,004</b>
<b>Total liabilities, deferred inflows and fund balances</b>	<b>\$ 19,128,131</b>	<b>\$ 1,644,612</b>	<b>\$ 22,263,675</b>	<b>\$ 450,797</b>	<b>\$ 43,487,215</b>

## CITY OF FOLSOM, CALIFORNIA

### COMBINING STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES FOR THE YEAR ENDED JUNE 30, 2020

	Special Revenue Funds	Debt Service Funds	Capital Projects Funds	Permanent Funds	Total Nonmajor Governmental Funds
REVENUES:					
Licenses and permits	\$ 5,611	\$ -	\$ -	\$ -	\$ 5,611
Intergovernmental revenues	3,451,357	-	-	-	3,451,357
Charges for current services	4,902,292	-	9,140,513	-	14,042,805
Fines and forfeitures	182,575	-	-	-	182,575
Assessment collections	-	254	-	-	254
Investment income (loss)	327,509	31,802	557,571	9,153	926,035
Miscellaneous	78,025	-	32,077	-	110,102
Total revenues	<u>8,947,369</u>	<u>32,056</u>	<u>9,730,161</u>	<u>9,153</u>	<u>18,718,739</u>
EXPENDITURES:					
Current:					
General government	524,516	-	-	-	524,516
Public safety	45,506	-	-	-	45,506
Public ways and facilities	3,452,248	-	639,297	-	4,091,545
Culture and recreation	(176,493)	-	-	-	(176,493)
Maintenance and Operations	-	-	-	-	-
Capital outlay	3,156,943	-	229,471	-	3,386,414
Debt service:					
Principal payments	-	-	-	-	-
Interest and fiscal charges	-	-	-	-	-
Total expenditures	<u>7,002,720</u>	<u>-</u>	<u>868,768</u>	<u>-</u>	<u>7,871,488</u>
EXCESS (DEFICIENCY) OF REVENUES OVER EXPENDITURES	<u>1,944,649</u>	<u>32,056</u>	<u>8,861,393</u>	<u>9,153</u>	<u>10,847,251</u>
OTHER FINANCING SOURCES (USES):					
Transfers in	41,000	-	78,786	-	119,786
Transfers out	(2,129,600)	(1,712)	(991,651)	(701)	(3,123,664)
Total other financing sources (uses)	<u>(2,088,600)</u>	<u>(1,712)</u>	<u>(912,865)</u>	<u>(701)</u>	<u>(3,003,878)</u>
NET CHANGE IN FUND BALANCES	(143,951)	30,344	7,948,528	8,452	7,843,373
FUND BALANCES, BEGINNING OF YEAR	<u>16,813,692</u>	<u>1,572,939</u>	<u>13,476,655</u>	<u>442,345</u>	<u>32,305,631</u>
FUND BALANCES, END OF YEAR	<u>\$ 16,669,741</u>	<u>\$ 1,603,283</u>	<u>\$ 21,425,183</u>	<u>\$ 450,797</u>	<u>\$ 40,149,004</u>

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## NONMAJOR SPECIAL REVENUE FUNDS

### Planning Services:

To account for revenues and disbursements of special planning services for developers.

### Transportation Tax:

To account for receipts of SB-325 transportation tax monies.

### Park Dedication (Quimby):

To account for Quimby Act Fees for park development purposes.

### Traffic Congestion Relief:

To account for revenues and expenditures associated with the relief of Traffic Congestion.

### Gas Tax:

Road Maint/Rehab – To account for money apportioned under Streets and Highways Code Sec. 2032.

Gas Tax 2105 - To account for money apportioned under Streets and Highways Code Sec. 2105.

Gas Tax 2106 - To account for money apportioned under Streets and Highways Code Sec. 2106.

Gas Tax 2107 - To account for money apportioned under Streets and Highways Codes Sec. 2107 and SB-300 Special Motor Vehicle Fuel Tax Apportionment.

Gas Tax 2107.5 - To account for money apportioned under Street and Highways Code Sec. 2107.5.

### Light and Landscape Districts:

To account for assessments for maintenance pursuant to the 1972 Lighting and Landscaping Act in the following subsidiary funds:

Los Cerros	Briggs Ranch	Natoma Station
Folsom Heights	Broadstone Unit 3	Broadstone
Hannaford Cross	Lake Natoma Shores	Cobble Hills/Reflections
Sierra Estates	Lakeridge Estates	La Collina Del Lago
Cobble Ridge	Prairie Oaks Ranch	Silverbrook
Willow Creek East	Blue Ravine Oaks	Steeplechase
Willow Creek So.	American River Canyon No.	Willow Springs
Willow Springs Maint. Dist.	CFD# 12 Maint. Dist.	CFD# 13 ARC Maint. Dist.
American River Canyon #2	The Residences at ARC No.	Fieldstone Meadows
ARC L&L Dist #3	Blue Ravine Oaks No. 2	Folsom Heights L&L 2
Broadstone L&L 4	CFD #16 Islands Maint. Dist.	Willow Creek Estates 2
Prospect Ridge	CFD#18 Maint Dist.	CFD#19 Maint Dist.

### Transportation System Management:

To account for revenue and disbursements for study of future traffic needs.

### Community Development Block Grant:

To account for Community Development Grant monies.

### Humbug Willow Creek:

To account for revenues and expenditures related to the planning for the Humbug Willow Creek trail area.

### General Plan Amendment:

To account for fees collected for the update of the general plan.

Tree Planting:

To account for revenues and expenditures related to the mitigation of tree loss in construction.

Zoo Special Revenue:

To account for revenues and expenditures for designated zoo activities.

Other Special Revenue:

To account for revenues and expenditures in the following special revenue funds:

Folsom Comm & Cultural Services  
Folsom Historic District  
Oaks at Willow Springs

Housing Trust Special Revenue  
Sphere of Influence  
Police Officer Training Fund

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# CITY OF FOLSOM, CALIFORNIA

## COMBINING BALANCE SHEET NONMAJOR SPECIAL REVENUE FUNDS JUNE 30, 2020

	Planning Services	Transportation Tax	Park Dedication (Quimby)	Traffic Congestion Relief
<b>ASSETS</b>				
Cash and cash equivalents	\$ 326,888	\$ 127,724	\$ 2,451,773	\$ 185,381
Receivables				
General accounts	-	-	-	-
Accrued interest	2,147	784	13,113	671
Loans	-	-	-	-
Due from other governments	-	70,599	-	-
Restricted assets:				
Cash and cash equivalents	-	36,000	-	-
Total assets	\$ 329,035	\$ 235,107	\$ 2,464,886	\$ 186,052
 <b>LIABILITIES AND FUND BALANCE</b>				
<b>LIABILITIES</b>				
Accounts payable	\$ 52,132	\$ -	\$ -	\$ -
Due to other governments	-	-	-	88,465
Due to other funds	-	-	-	-
Unearned revenue	265,966	-	-	-
Total liabilities	318,098	-	-	88,465
 <b>FUND BALANCES</b>				
Restricted	10,937	235,107	-	97,587
Committed	-	-	2,464,886	-
Assigned	-	-	-	-
Unassigned	-	-	-	-
Total fund balances (deficit)	10,937	235,107	2,464,886	97,587
Total liabilities and fund balances (deficit)	\$ 329,035	\$ 235,107	\$ 2,464,886	\$ 186,052

<u>Gas Tax</u>	<u>Light and Landscape Districts</u>	<u>Transportation System Management</u>	<u>Community Development Block Grant</u>	
\$ 1,143,138	\$ 6,322,271	\$ 92,665	\$ 65,935	ASSETS
				Cash and cash equivalents
				Receivables
-	-	-	35,006	General accounts
14,924	31,263	703	396	Accrued interest
-	-	-	86,666	Loans
137,336	386,735	-	-	Due from other governments
				Restricted assets:
251,498	-	25,865	-	Cash and cash equivalents
<u>\$ 1,546,896</u>	<u>\$ 6,740,269</u>	<u>\$ 119,233</u>	<u>\$ 188,003</u>	Total assets

#### LIABILITIES AND FUND BALANCE

##### LIABILITIES

\$ 146,227	\$ 436,495	\$ 35	\$ 23,382	Accounts payable
-	-	-	-	Due to other governments
-	-	-	-	Due to other funds
-	-	-	-	Unearned revenue
<u>146,227</u>	<u>436,495</u>	<u>35</u>	<u>23,382</u>	Total liabilities

##### FUND BALANCES

1,400,669	6,303,774	-	164,621	Restricted
-	-	119,198	-	Committed
-	-	-	-	Assigned
-	-	-	-	Unassigned
<u>1,400,669</u>	<u>6,303,774</u>	<u>119,198</u>	<u>164,621</u>	Total fund balances (deficit)
<u>\$ 1,546,896</u>	<u>\$ 6,740,269</u>	<u>\$ 119,233</u>	<u>\$ 188,003</u>	Total liabilities and fund balances (deficit)

Continued on next page

# CITY OF FOLSOM, CALIFORNIA

## COMBINING BALANCE SHEET NONMAJOR SPECIAL REVENUE FUNDS (CONTINUED) JUNE 30, 2020

	Humbug Willow Creek	General Plan Amendment	Tree Planting
<b>ASSETS</b>			
Cash and cash equivalents	\$ -	\$ 56,891	\$ 1,032,309
Receivables			
General accounts	-	-	-
Accrued interest	-	117	5,349
Loans	-	-	-
Due from other governments	80,775	-	-
Restricted assets:			
Cash and cash equivalents	-	-	-
<b>Total assets</b>	<b>\$ 80,775</b>	<b>\$ 57,008</b>	<b>\$ 1,037,658</b>
 <b>LIABILITIES AND FUND BALANCE</b>			
<b>LIABILITIES</b>			
Accounts payable	\$ 528	\$ 221	\$ -
Due to other governments	-	-	-
Due to other funds	1,245,437	-	-
Unearned revenue	-	-	-
<b>Total liabilities</b>	<b>1,245,965</b>	<b>221</b>	<b>-</b>
 <b>FUND BALANCES</b>			
Restricted	-	56,787	-
Committed	-	-	1,037,658
Assigned	-	-	-
Unassigned	(1,165,190)	-	-
<b>Total fund balances (deficit)</b>	<b>(1,165,190)</b>	<b>56,787</b>	<b>1,037,658</b>
<b>Total liabilities and fund balances (deficit)</b>	<b>\$ 80,775</b>	<b>\$ 57,008</b>	<b>\$ 1,037,658</b>

Zoo	Other	Total Nonmajor Special Revenue Funds
\$ 124,169	\$ 2,321,233	\$ 14,250,377
-	-	35,006
754	11,728	81,949
-	3,670,325	3,756,991
-	-	675,445
-	15,000	328,363
<u>\$ 124,923</u>	<u>\$ 6,018,286</u>	<u>\$ 19,128,131</u>

ASSETS

Cash and cash equivalents
Receivables
General accounts
Accrued interest
Loans
Due from other governments
Restricted assets:
Cash and cash equivalents
 Total assets

LIABILITIES AND FUND BALANCE

LIABILITIES

\$ -	\$ 17,750	\$ 676,770
-	-	88,465
-	-	1,245,437
-	181,752	447,718
-	199,502	2,458,390

Accounts payable
Due to other governments
Due to other funds
Unearned revenue
 Total liabilities

FUND BALANCES

124,923	776,239	9,170,644
-	2,106,422	5,728,164
-	2,936,123	2,936,123
-	-	(1,165,190)
<u>124,923</u>	<u>5,818,784</u>	<u>16,669,741</u>
<u>\$ 124,923</u>	<u>\$ 6,018,286</u>	<u>\$ 19,128,131</u>

Restricted
Committed
Assigned
Unassigned
 Total fund balances (deficit)
 Total liabilities and fund balances (deficit)

# CITY OF FOLSOM, CALIFORNIA

## COMBINING STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES - NON MAJOR SPECIAL REVENUE FUNDS FOR THE YEAR ENDED JUNE 30, 2020

	Planning Services	Transportation Tax	Park Dedication (Quimby)	Traffic Congestion Relief
<b>REVENUES:</b>				
Licenses and permits	\$ -	\$ -	\$ -	\$ -
Intergovernmental	-	70,599	-	89,752
Charges for current services	424,688	-	263,955	-
Fines and forfeitures	-	-	-	-
Interest	7,911	2,964	39,231	2,929
Miscellaneous	-	-	-	-
Total revenues	<u>432,599</u>	<u>73,563</u>	<u>303,186</u>	<u>92,681</u>
<b>EXPENDITURES:</b>				
Current:				
General government	403,417	-	-	-
Public safety	-	-	-	-
Public ways and facilities	-	-	-	9,644
Culture and recreation	-	-	-	-
Capital Outlay	-	-	-	88,465
Total expenditures	<u>403,417</u>	<u>-</u>	<u>-</u>	<u>98,109</u>
<b>EXCESS (DEFICIENCY) OF REVENUES OVER (UNDER) EXPENDITURES</b>	<u>29,182</u>	<u>73,563</u>	<u>303,186</u>	<u>(5,428)</u>
<b>OTHER FINANCING SOURCES (USES):</b>				
Transfers in	-	-	-	-
Transfers out	(10,587)	-	(248,838)	(146)
TOTAL OTHER FINANCING SOURCES (USES)	<u>(10,587)</u>	<u>-</u>	<u>(248,838)</u>	<u>(146)</u>
<b>NET CHANGE IN FUND BALANCES</b>	18,595	73,563	54,348	(5,574)
<b>FUND BALANCES (DEFICIT), BEGINNING OF YEAR</b>	<u>(7,658)</u>	<u>161,544</u>	<u>2,410,538</u>	<u>103,161</u>
<b>FUND BALANCES (DEFICIT), END OF YEAR</b>	<u>\$ 10,937</u>	<u>\$ 235,107</u>	<u>\$ 2,464,886</u>	<u>\$ 97,587</u>

<u>Gas Tax</u>	<u>Light and Landscape Districts</u>	<u>Transportation System Management</u>	<u>Community Development Block Grant</u>	
\$ -	\$ -	\$ -	\$ -	REVENUES:
3,029,526	-	-	149,797	Licenses and permits
-	3,730,729	37,965	2,433	Intergovernmental
-	-	-	-	Charges for current services
46,954	134,546	2,909	(158)	Fines and forfeitures
-	900	-	-	Interest
-	-	-	-	Miscellaneous
<u>3,076,480</u>	<u>3,866,175</u>	<u>40,874</u>	<u>152,072</u>	Total revenues
-	-	-	-	EXPENDITURES:
-	-	-	-	Current:
-	-	-	-	General government
240,221	2,967,097	-	171,301	Public safety
-	-	-	-	Public ways and facilities
2,339,274	-	-	-	Culture and recreation
-	-	-	-	Capital Outlay
<u>2,579,495</u>	<u>2,967,097</u>	<u>-</u>	<u>171,301</u>	Total expenditures
<u>496,985</u>	<u>899,078</u>	<u>40,874</u>	<u>(19,229)</u>	EXCESS (DEFICIENCY) OF REVENUES OVER (UNDER) EXPENDITURES
-	-	-	-	OTHER FINANCING SOURCES (USES):
(1,203,876)	(438,408)	(41,103)	(2,411)	Transfers in
-	-	-	-	Transfers out
<u>(1,203,876)</u>	<u>(438,408)</u>	<u>(41,103)</u>	<u>(2,411)</u>	TOTAL OTHER FINANCING SOURCES (USES)
(706,891)	460,670	(229)	(21,640)	NET CHANGE IN FUND BALANCES
<u>2,107,560</u>	<u>5,843,104</u>	<u>119,427</u>	<u>186,261</u>	FUND BALANCES (DEFICIT), BEGINNING OF YEAR
<u>\$ 1,400,669</u>	<u>\$ 6,303,774</u>	<u>\$ 119,198</u>	<u>\$ 164,621</u>	FUND BALANCES (DEFICIT), END OF YEAR

Continued on next page

# CITY OF FOLSOM, CALIFORNIA

## COMBINING STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES - NON MAJOR SPECIAL REVENUE FUNDS FOR THE YEAR ENDED JUNE 30, 2020

	Humbug Willow Creek	General Plan Amendment	Tree Planting
<b>REVENUES:</b>			
Licenses and permits	\$ -	\$ -	\$ -
Intergovernmental	111,683	-	-
Charges for current services	81,891	93,770	133,957
Fines and forfeitures	-	-	-
Interest	-	335	21,543
Miscellaneous	39,225	-	-
Total revenues	232,799	94,105	155,500
<b>EXPENDITURES:</b>			
Current:			
General government	-	-	-
Public safety	-	-	-
Public ways and facilities	-	-	59,918
Culture and recreation	(184,395)	-	-
Capital Outlay	729,204	-	-
Total expenditures	544,809	-	59,918
<b>EXCESS (DEFICIENCY) OF REVENUES OVER (UNDER) EXPENDITURES</b>	<b>(312,010)</b>	<b>94,105</b>	<b>95,582</b>
<b>OTHER FINANCING SOURCES (USES):</b>			
Transfers in	41,000	-	-
Transfers out	(69,653)	(6,731)	(65,115)
TOTAL OTHER FINANCING SOURCES (USES)	(28,653)	(6,731)	(65,115)
<b>NET CHANGE IN FUND BALANCES</b>	<b>(340,663)</b>	<b>87,374</b>	<b>30,467</b>
<b>FUND BALANCES (DEFICIT), BEGINNING OF YEAR</b>	<b>(824,527)</b>	<b>(30,587)</b>	<b>1,007,191</b>
<b>FUND BALANCES (DEFICIT), END OF YEAR</b>	<b>\$ (1,165,190)</b>	<b>\$ 56,787</b>	<b>\$ 1,037,658</b>

<u>Zoo</u>	<u>Other</u>	<u>Total Nonmajor Special Revenue Funds</u>	
			REVENUES:
\$ -	\$ 5,611	\$ 5,611	Licenses and permits
-	-	3,451,357	Intergovernmental
13,366	119,538	4,902,292	Charges for current services
-	182,575	182,575	Fines and forfeitures
3,081	65,264	327,509	Interest
11,588	26,312	78,025	Miscellaneous
<u>28,035</u>	<u>399,300</u>	<u>8,947,369</u>	Total revenues
			EXPENDITURES:
			Current:
-	121,099	524,516	General government
-	45,506	45,506	Public safety
-	4,067	3,452,248	Public ways and facilities
-	7,902	(176,493)	Culture and recreation
-	-	3,156,943	Capital Outlay
<u>-</u>	<u>178,574</u>	<u>7,002,720</u>	Total expenditures
<u>28,035</u>	<u>220,726</u>	<u>1,944,649</u>	EXCESS (DEFICIENCY) OF REVENUES OVER (UNDER) EXPENDITURES
			OTHER FINANCING SOURCES (USES):
-	-	41,000	Transfers in
(38,986)	(3,746)	(2,129,600)	Transfers out
<u>(38,986)</u>	<u>(3,746)</u>	<u>(2,088,600)</u>	TOTAL OTHER FINANCING SOURCES (USES)
(10,951)	216,980	(143,951)	NET CHANGE IN FUND BALANCES
<u>135,874</u>	<u>5,601,804</u>	<u>16,813,692</u>	FUND BALANCES (DEFICIT), BEGINNING OF YEAR
<u>\$ 124,923</u>	<u>\$ 5,818,784</u>	<u>\$ 16,669,741</u>	FUND BALANCES (DEFICIT), END OF YEAR



**CITY OF FOLSOM, CALIFORNIA  
 PLANNING SERVICES SPECIAL REVENUE FUND  
 SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGES IN  
 FUND BALANCE - BUDGET AND ACTUAL  
 FOR THE FISCAL YEAR ENDED JUNE 30, 2020**

	<u>BUDGET</u>		<u>ACTUAL</u>	VARIANCE WITH FINAL BUDGET POSITIVE (NEGATIVE)
	<u>ORIGINAL</u>	<u>FINAL</u>		
REVENUES				
Charges for current services	\$ 350,587	\$ 490,467	\$ 424,688	\$ (65,779)
Interest	<u>10,000</u>	<u>10,000</u>	<u>7,911</u>	<u>(2,089)</u>
Total revenues	<u>360,587</u>	<u>500,467</u>	<u>432,599</u>	<u>(67,868)</u>
EXPENDITURES				
Current operating:				
General government	<u>300,000</u>	<u>546,000</u>	<u>403,417</u>	<u>142,583</u>
EXCESS (DEFICIENCY) OF REVENUES OVER EXPENDITURES	<u>60,587</u>	<u>(45,533)</u>	<u>29,182</u>	<u>74,715</u>
NET CHANGE IN FUND BALANCE	60,587	(45,533)	18,595	<u>\$ 64,128</u>
FUND BALANCE - BEGINNING OF YEAR	<u>(7,658)</u>	<u>(7,658)</u>	<u>(7,658)</u>	
FUND BALANCE (DEFICIT)- END OF YEAR	<u>\$ 52,929</u>	<u>\$ (53,191)</u>	<u>\$ 10,937</u>	

**CITY OF FOLSOM, CALIFORNIA  
TRANSPORTATION TAX SPECIAL REVENUE FUND  
SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGES IN  
FUND BALANCE - BUDGET AND ACTUAL  
FOR THE FISCAL YEAR ENDED JUNE 30, 2020**

	<u>BUDGET</u>		<u>ACTUAL</u>	VARIANCE WITH FINAL BUDGET POSITIVE (NEGATIVE)
	<u>ORIGINAL</u>	<u>FINAL</u>		
REVENUES:				
Intergovernmental	\$ 85,000	\$ 85,000	\$ 70,599	\$ (14,401)
Other	(2,290)	(2,290)	-	2,290
Interest	3,500	3,500	2,964	(536)
Total revenues	<u>86,210</u>	<u>86,210</u>	<u>73,563</u>	<u>(12,647)</u>
EXPENDITURES:				
Current operating:				
Capital Outlay	<u>36,000</u>	<u>36,000</u>	<u>-</u>	<u>36,000</u>
EXCESS (DEFICIENCY) OF REVENUES OVER EXPENDITURES	<u>50,210</u>	<u>50,210</u>	<u>73,563</u>	<u>23,353</u>
OTHER FINANCING USES				
Transfers out	<u>(50,210)</u>	<u>(50,210)</u>	<u>-</u>	<u>50,210</u>
NET CHANGE IN FUND BALANCE	-	-	73,563	<u>\$ 73,563</u>
FUND BALANCE - BEGINNING OF YEAR	<u>161,544</u>	<u>161,544</u>	<u>161,544</u>	
FUND BALANCE - END OF YEAR	<u>\$ 161,544</u>	<u>\$ 161,544</u>	<u>\$ 235,107</u>	

**CITY OF FOLSOM, CALIFORNIA  
PARK DEDICATION (QUIMBY) SPECIAL REVENUE FUND  
SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGES IN  
FUND BALANCE - BUDGET AND ACTUAL  
FOR THE FISCAL YEAR ENDED JUNE 30, 2020**

	<u>BUDGET</u>		<u>ACTUAL</u>	VARIANCE
	<u>ORIGINAL</u>	<u>FINAL</u>		WITH FINAL BUDGET POSITIVE (NEGATIVE)
REVENUES:				
Charges for current services	\$ 100,000	\$ 100,000	\$ 263,955	\$ 163,955
Interest	30,000	30,000	39,231	9,231
Miscellaneous	168,838	1,359,351	-	(1,359,351)
Total revenues	<u>298,838</u>	<u>1,489,351</u>	<u>303,186</u>	<u>(1,186,165)</u>
EXPENDITURES:				
Current operating:				
Culture and recreation	50,000	1,240,513	-	1,240,513
EXCESS (DEFICIENCY) OF REVENUES OVER EXPENDITURES	<u>248,838</u>	<u>248,838</u>	<u>303,186</u>	<u>54,348</u>
OTHER FINANCING USES				
Transfers out	<u>(248,838)</u>	<u>(248,838)</u>	<u>(248,838)</u>	<u>-</u>
NET CHANGE IN FUND BALANCE	-	-	54,348	<u>\$ 54,348</u>
FUND BALANCE - BEGINNING OF YEAR	<u>2,410,538</u>	<u>2,410,538</u>	<u>2,410,538</u>	
FUND BALANCE - END OF YEAR	<u>\$2,410,538</u>	<u>\$ 2,410,538</u>	<u>\$ 2,464,886</u>	

**CITY OF FOLSOM, CALIFORNIA  
TRAFFIC CONGESTION RELIEF SPECIAL REVENUE FUND  
SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGES IN  
FUND BALANCE - BUDGET AND ACTUAL  
FOR THE FISCAL YEAR ENDED JUNE 30, 2020**

	<u>BUDGET</u>		<u>ACTUAL</u>	VARIANCE WITH FINAL BUDGET POSITIVE (NEGATIVE)
	<u>ORIGINAL</u>	<u>FINAL</u>		
REVENUES:				
Intergovernmental	\$ 88,465	\$ 88,465	\$ 89,752	\$ 1,287
Interest	146	146	2,929	2,783
Total revenues	<u>88,611</u>	<u>88,611</u>	<u>92,681</u>	<u>4,070</u>
EXPENDITURES:				
Current operating:				
Public ways and facilities	<u>88,465</u>	<u>88,465</u>	<u>9,644</u>	<u>78,821</u>
EXCESS (DEFICIENCY) OF REVENUES OVER EXPENDITURES	<u>146</u>	<u>146</u>	<u>83,037</u>	<u>82,891</u>
OTHER FINANCING USES				
Transfers out	<u>(146)</u>	<u>(146)</u>	<u>(146)</u>	<u>-</u>
NET CHANGE IN FUND BALANCE	-	-	82,891	<u>\$ 82,891</u>
FUND BALANCE - BEGINNING OF YEAR	<u>-</u>	<u>-</u>	<u>103,161</u>	
FUND BALANCE - END OF YEAR	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 186,052</u>	

**CITY OF FOLSOM, CALIFORNIA  
 GAS TAX SPECIAL REVENUE FUND  
 SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGES IN  
 FUND BALANCE - BUDGET AND ACTUAL  
 FOR THE FISCAL YEAR ENDED JUNE 30, 2020**

	BUDGET		ACTUAL	VARIANCE WITH FINAL BUDGET POSITIVE (NEGATIVE)
	ORIGINAL	FINAL		
REVENUES:				
Intergovernmental	\$3,285,243	\$ 3,285,243	\$3,029,526	\$ (255,717)
Interest	31,000	31,000	46,954	15,954
Miscellaneous	55,497	3,006,313	-	(3,006,313)
Total revenues	<u>3,371,740</u>	<u>6,322,556</u>	<u>3,076,480</u>	<u>(3,246,076)</u>
EXPENDITURES:				
Current operating:				
Public ways and facilities	-	-	240,221	(240,221)
Capital Outlay	1,577,917	4,528,733	2,339,274	2,189,459
Total expenditures	1,577,917	4,528,733	2,579,495	1,949,238
EXCESS OF REVENUES OVER EXPENDITURES	<u>1,793,823</u>	<u>1,793,823</u>	<u>496,985</u>	<u>(1,296,838)</u>
OTHER FINANCING SOURCES (USES):				
Transfers out	<u>(1,793,823)</u>	<u>(1,793,823)</u>	<u>(1,203,876)</u>	<u>589,947</u>
NET CHANGE IN FUND BALANCE	-	-	(706,891)	<u>\$ (706,891)</u>
FUND BALANCE - BEGINNING OF YEAR	<u>2,107,560</u>	<u>2,107,560</u>	<u>2,107,560</u>	
FUND BALANCE - END OF YEAR	<u>\$2,107,560</u>	<u>\$ 2,107,560</u>	<u>\$1,400,669</u>	

**CITY OF FOLSOM, CALIFORNIA  
LIGHT AND LANDSCAPE, AND MAINTENANCE DISTRICTS SPECIAL REVENUE FUNDS  
SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGES IN  
FUND BALANCE - BUDGET AND ACTUAL  
FOR THE FISCAL YEAR ENDED JUNE 30, 2020**

	<u>BUDGET</u>		<u>ACTUAL</u>	VARIANCE WITH FINAL BUDGET POSITIVE (NEGATIVE)
	<u>ORIGINAL</u>	<u>FINAL</u>		
REVENUES:				
Charges for current services	\$ 3,614,050	\$ 3,614,050	\$ 3,730,729	\$ 116,679
Interest	183,800	183,800	134,546	(49,254)
Miscellaneous	392,333	392,333	900	(391,433)
Total revenues	<u>4,190,183</u>	<u>4,190,183</u>	<u>3,866,175</u>	<u>(324,008)</u>
EXPENDITURES:				
Current operating:				
Public ways and facilities	<u>3,756,315</u>	<u>3,756,315</u>	<u>2,967,097</u>	<u>789,218</u>
EXCESS (DEFICIENCY) OF REVENUES OVER EXPENDITURES	<u>433,868</u>	<u>433,868</u>	<u>899,078</u>	<u>465,210</u>
OTHER FINANCING SOURCES (USES):				
Transfers out	<u>(433,868)</u>	<u>(433,868)</u>	<u>(438,408)</u>	<u>(4,540)</u>
TOTAL OTHER FINANCING SOURCES (USES)	<u>(433,868)</u>	<u>(433,868)</u>	<u>(438,408)</u>	<u>(4,540)</u>
NET CHANGE IN FUND BALANCE	-	-	460,670	<u>\$ 460,670</u>
FUND BALANCE - BEGINNING OF YEAR	<u>5,843,104</u>	<u>5,843,104</u>	<u>5,843,104</u>	
FUND BALANCE - END OF YEAR	<u>\$ 5,843,104</u>	<u>\$ 5,843,104</u>	<u>\$ 6,303,774</u>	

**CITY OF FOLSOM, CALIFORNIA  
TRANSPORTATION SYSTEM MANAGEMENT SPECIAL REVENUE FUND  
SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGES IN  
FUND BALANCE - BUDGET AND ACTUAL  
FOR THE FISCAL YEAR ENDED JUNE 30, 2020**

	<u>BUDGET</u>		<u>ACTUAL</u>	VARIANCE WITH FINAL BUDGET POSITIVE (NEGATIVE)
	<u>ORIGINAL</u>	<u>FINAL</u>		
REVENUES:				
Charges for current services	\$ 25,000	\$ 25,000	\$ 37,965	\$ 12,965
Interest	1,800	1,800	2,909	1,109
Other	<u>(26,697)</u>	<u>(26,697)</u>	<u>-</u>	<u>26,697</u>
Total revenues	<u>103</u>	<u>103</u>	<u>40,874</u>	<u>40,771</u>
EXPENDITURES:				
Capital Outlay	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
Total expenditures	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
EXCESS OF REVENUES OVER EXPENDITURES	<u>103</u>	<u>103</u>	<u>40,874</u>	<u>40,771</u>
OTHER FINANCING USES:				
Transfers out	<u>(103)</u>	<u>(103)</u>	<u>(41,103)</u>	<u>(41,000)</u>
NET CHANGE IN FUND BALANCE	-	-	(229)	<u>\$ (229)</u>
FUND BALANCE - BEGINNING OF YEAR	<u>119,427</u>	<u>119,427</u>	<u>119,427</u>	
FUND BALANCE - END OF YEAR	<u>\$ 119,427</u>	<u>\$ 119,427</u>	<u>\$ 119,198</u>	

**CITY OF FOLSOM, CALIFORNIA  
COMMUNITY DEVELOPMENT BLOCK GRANT SPECIAL REVENUE FUND  
SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGES IN  
FUND BALANCE - BUDGET AND ACTUAL  
FOR THE FISCAL YEAR ENDED JUNE 30, 2020**

	BUDGET		ACTUAL	VARIANCE WITH FINAL BUDGET POSITIVE (NEGATIVE)
	ORIGINAL	FINAL		
REVENUES:				
Intergovernmental	\$ 165,000	\$ 165,000	\$ 149,797	\$ (15,203)
Charges for current services	-	-	2,433	2,433
Interest	2,000	2,000	(158)	(2,158)
Miscellaneous	411	411	-	(411)
Total revenues	<u>167,411</u>	<u>167,411</u>	<u>152,072</u>	<u>(15,339)</u>
EXPENDITURES:				
Current Operating:				
Public ways and facilities	<u>165,000</u>	<u>165,000</u>	<u>171,301</u>	<u>(6,301)</u>
Total expenditures	<u>165,000</u>	<u>165,000</u>	<u>171,301</u>	<u>(6,301)</u>
EXCESS OF REVENUES OVER EXPENDITURES	<u>2,411</u>	<u>2,411</u>	<u>(19,229)</u>	<u>(21,640)</u>
OTHER FINANCING USES:				
Transfers out	<u>(2,411)</u>	<u>(2,411)</u>	<u>(2,411)</u>	<u>-</u>
NET CHANGE IN FUND BALANCE	-	-	(21,640)	<u>\$ (21,640)</u>
FUND BALANCE - BEGINNING OF YEAR	<u>186,261</u>	<u>186,261</u>	<u>186,261</u>	
FUND BALANCE - END OF YEAR	<u>\$ 186,261</u>	<u>\$ 186,261</u>	<u>\$ 164,621</u>	



**CITY OF FOLSOM, CALIFORNIA  
HUMBUG WILLOW CREEK SPECIAL REVENUE FUND  
SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGES IN  
FUND BALANCE - BUDGET AND ACTUAL  
FOR THE FISCAL YEAR ENDED JUNE 30, 2020**

	BUDGET		ACTUAL	VARIANCE WITH FINAL BUDGET POSITIVE (NEGATIVE)
	ORIGINAL	FINAL		
REVENUES:				
Intergovernmental	\$ -	\$ 1,013,813	\$ 111,683	\$ (902,130)
Charges for current services	100,178	100,178	81,891	(18,287)
Miscellaneous	(30,525)	509,673	39,225	(470,448)
Total revenues	<u>69,653</u>	<u>1,623,664</u>	<u>232,799</u>	<u>(1,390,865)</u>
EXPENDITURES:				
Current operating:				
Culture and recreation	-	-	(184,395)	184,395
Capital outlay	-	1,554,011	729,204	824,807
Total expenditures	<u>-</u>	<u>1,554,011</u>	<u>544,809</u>	<u>1,009,202</u>
EXCESS (DEFICIENCY) OF REVENUE OVER EXPENDITURES	<u>69,653</u>	<u>69,653</u>	<u>(312,010)</u>	<u>(381,663)</u>
OTHER FINANCING USES:				
Transfers in	-	-	41,000	41,000
Transfers out	(69,653)	(69,653)	(69,653)	-
NET CHANGE IN FUND BALANCE	-	-	(340,663)	(340,663)
FUND BALANCE (DEFICIT) - BEGINNING OF YEAR	<u>(824,527)</u>	<u>(824,527)</u>	<u>(824,527)</u>	
FUND BALANCE (DEFICIT) - END OF YEAR	<u>\$ (824,527)</u>	<u>\$ (824,527)</u>	<u>\$ (1,165,190)</u>	

**CITY OF FOLSOM, CALIFORNIA  
GENERAL PLAN AMENDMENT SPECIAL REVENUE FUND  
SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGES IN  
FUND BALANCE - BUDGET AND ACTUAL  
FOR THE FISCAL YEAR ENDED JUNE 30, 2020**

	<u>BUDGET</u>		<u>ACTUAL</u>	VARIANCE WITH FINAL BUDGET POSITIVE (NEGATIVE)
	<u>ORIGINAL</u>	<u>FINAL</u>		
REVENUES:				
Charges for current services	\$ 70,000	\$ 70,000	\$ 93,770	\$ 23,770
Interest	-	-	335	335
Miscellaneous	<u>(13,269)</u>	<u>(13,269)</u>	<u>-</u>	<u>13,269</u>
Total revenues	<u>56,731</u>	<u>56,731</u>	<u>94,105</u>	<u>37,374</u>
EXPENDITURES:				
Current operating:				
General government	<u>50,000</u>	<u>50,000</u>	<u>-</u>	<u>50,000</u>
Total expenditures	<u>50,000</u>	<u>50,000</u>	<u>-</u>	<u>50,000</u>
EXCESS (DEFICIENCY) OF REVENUE OVER EXPENDITURES	<u>6,731</u>	<u>6,731</u>	<u>94,105</u>	<u>87,374</u>
OTHER FINANCING USES:				
Transfers out	<u>(6,731)</u>	<u>(6,731)</u>	<u>(6,731)</u>	<u>-</u>
NET CHANGE IN FUND BALANCE	-	-	87,374	<u>\$ 87,374</u>
FUND BALANCE - BEGINNING OF YEAR	<u>(30,587)</u>	<u>(30,587)</u>	<u>(30,587)</u>	
FUND BALANCE - END OF YEAR	<u>\$ (30,587)</u>	<u>\$ (30,587)</u>	<u>\$ 56,787</u>	

**CITY OF FOLSOM, CALIFORNIA  
 TREE PLANTING SPECIAL REVENUE FUND  
 SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGES IN  
 FUND BALANCE - BUDGET AND ACTUAL  
 FOR THE FISCAL YEAR ENDED JUNE 30, 2020**

	<u>BUDGET</u>		<u>ACTUAL</u>	VARIANCE WITH FINAL BUDGET POSITIVE (NEGATIVE)
	<u>ORIGINAL</u>	<u>FINAL</u>		
<b>REVENUES:</b>				
Charges for current services	\$ 80,000	\$ 80,000	\$ 133,957	53,957
Interest	12,000	12,000	21,543	9,543
Miscellaneous	44,613	44,613	-	(44,613)
Total revenues	<u>136,613</u>	<u>136,613</u>	<u>155,500</u>	<u>18,887</u>
<b>EXPENDITURES:</b>				
Current operating:				
Public ways and facilities	100,000	100,000	59,918	40,082
Total expenditures	<u>100,000</u>	<u>100,000</u>	<u>59,918</u>	<u>40,082</u>
<b>EXCESS (DEFICIENCY) OF REVENUE OVER EXPENDITURES</b>	<u>36,613</u>	<u>36,613</u>	<u>95,582</u>	<u>58,969</u>
<b>OTHER FINANCING USES:</b>				
Transfers out	<u>(36,613)</u>	<u>(36,613)</u>	<u>(65,115)</u>	<u>(28,502)</u>
<b>NET CHANGE IN FUND BALANCE</b>	-	-	30,467	<u>\$ 30,467</u>
<b>FUND BALANCE - BEGINNING OF YEAR</b>	<u>1,007,191</u>	<u>1,007,191</u>	<u>1,007,191</u>	
<b>FUND BALANCE - END OF YEAR</b>	<u>\$ 1,007,191</u>	<u>\$ 1,007,191</u>	<u>\$ 1,037,658</u>	

**CITY OF FOLSOM, CALIFORNIA  
ZOO SPECIAL REVENUE FUND  
SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGES IN  
FUND BALANCE - BUDGET AND ACTUAL  
FOR THE FISCAL YEAR ENDED JUNE 30, 2020**

	BUDGET		ACTUAL	VARIANCE WITH FINAL BUDGET POSITIVE (NEGATIVE)
	ORIGINAL	FINAL		
REVENUES:				
Charges for current services	\$ 22,100	\$ 22,100	\$ 13,366	\$ (8,734)
Interest	1,000	1,000	3,081	2,081
Miscellaneous	59,708	59,708	11,588	(48,120)
Total revenues	<u>82,808</u>	<u>82,808</u>	<u>28,035</u>	<u>(54,773)</u>
EXPENDITURES:				
Current operating:				
Culture and recreation	10,000	10,000	-	10,000
Total expenditures	<u>10,000</u>	<u>10,000</u>	<u>-</u>	<u>10,000</u>
EXCESS (DEFICIENCY) OF REVENUE OVER EXPENDITURES	<u>72,808</u>	<u>72,808</u>	<u>28,035</u>	<u>(44,773)</u>
OTHER FINANCING SOURCES (USES):				
Transfers out	<u>(72,808)</u>	<u>(72,808)</u>	<u>(38,986)</u>	<u>33,822</u>
TOTAL OTHER FINANCING SOURCES (USES)	<u>(72,808)</u>	<u>(72,808)</u>	<u>(38,986)</u>	<u>33,822</u>
NET CHANGE IN FUND BALANCE	-	-	(10,951)	<u>\$ (10,951)</u>
FUND BALANCE - BEGINNING OF YEAR	<u>135,874</u>	<u>135,874</u>	<u>135,874</u>	
FUND BALANCE - END OF YEAR	<u>\$ 135,874</u>	<u>\$ 135,874</u>	<u>\$ 124,923</u>	

**CITY OF FOLSOM, CALIFORNIA  
OTHER SPECIAL REVENUE FUNDS  
SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGES IN  
FUND BALANCE - BUDGET AND ACTUAL  
FOR THE FISCAL YEAR ENDED JUNE 30, 2020**

	BUDGET		ACTUAL	VARIANCE WITH FINAL BUDGET POSITIVE (NEGATIVE)
	ORIGINAL	FINAL		
<b>REVENUES:</b>				
Licenses and permits	\$ 5,200	\$ 5,200	\$ 5,611	\$ 411
Charges for current services	70,000	70,000	119,538	49,538
Fines and forfeitures	60,000	60,000	182,575	122,575
Interest	14,900	14,900	65,264	50,364
Miscellaneous	82,992	82,992	26,312	(56,680)
Total revenues	<u>233,092</u>	<u>233,092</u>	<u>399,300</u>	<u>166,208</u>
<b>EXPENDITURES:</b>				
Current operating:				
General government	5,200	5,200	121,099	(115,899)
Public safety	50,000	50,000	45,506	4,494
Public ways and facilities	159,000	159,000	4,067	154,933
Culture and recreation	15,000	15,000	7,902	7,098
Total expenditures	<u>229,200</u>	<u>229,200</u>	<u>178,574</u>	<u>50,626</u>
<b>EXCESS (DEFICIENCY) OF REVENUES OVER EXPENDITURES</b>	<u>3,892</u>	<u>3,892</u>	<u>220,726</u>	<u>216,834</u>
<b>OTHER FINANCING USES:</b>				
Transfers out	<u>(3,892)</u>	<u>(3,892)</u>	<u>(3,746)</u>	<u>146</u>
<b>TOTAL OTHER FINANCING SOURCES (USES)</b>	<u>(3,892)</u>	<u>(3,892)</u>	<u>(3,746)</u>	<u>146</u>
<b>NET CHANGE IN FUND BALANCE</b>	-	-	216,980	<u>\$ 216,980</u>
<b>FUND BALANCE - BEGINNING OF YEAR</b>	<u>5,601,804</u>	<u>5,601,804</u>	<u>5,601,804</u>	
<b>FUND BALANCE - END OF YEAR</b>	<u>\$ 5,601,804</u>	<u>\$ 5,601,804</u>	<u>\$ 5,818,784</u>	

## NONMAJOR DEBT SERVICE FUNDS

### 1915 Assessment Districts:

To account for the debt service on the following 1915 Assessment Districts:

City of Folsom South Assessment District Refunding Bonds  
1982-1 Nimbus Water

### Folsom Community Correctional Facility:

To account for the debt service on the City of Folsom Certificates of Participation for the Folsom Community Correctional Facility.

### City Parks and Signals:

To account for the debt service on the City of Folsom Refunding Certificates of Participation.

### General Obligation Bonds for School Facilities:

To account for the debt service on the General Obligation Bonds issued for school facilities.

### Recreation Facility:

To account for the debt service on the City of Folsom Certificates of Participation for the Natoma Station Learning Center.

# CITY OF FOLSOM, CALIFORNIA

## COMBINING BALANCE SHEET NONMAJOR DEBT SERVICE FUNDS JUNE 30, 2020

	1915 Assessment Districts	Community Correctional Facility	City Parks and Signals
<b>ASSETS</b>			
Cash and cash equivalents	\$ 1,098,481	\$ 309,136	\$ 51,005
Receivables:			
General accounts	-	-	-
Accrued interest	5,703	1,603	265
Special assessments - delinquent	41,329	-	-
Due from other governments	-	-	-
Total assets	\$ 1,145,513	\$ 310,739	\$ 51,270
<b>LIABILITIES:</b>			
Accounts payable	\$ 41,329	\$ -	\$ -
Total deferred inflows of resources	41,329	-	-
<b>FUND BALANCES:</b>			
Restricted	1,104,184	-	-
Assigned	-	310,739	51,270
Total fund balances	1,104,184	310,739	51,270
Total deferred inflows and fund balances	\$ 1,145,513	\$ 310,739	\$ 51,270

<u>General Obligation School Facilities</u>	<u>Recreation Facility</u>	<u>Total Nonmajor Debt Service Funds</u>	
ASSETS			
\$ 48,804	\$ 54,706	\$ 1,562,132	Cash and cash equivalents
-	33,563	33,563	Receivables:
271	284	8,126	General accounts
-	-	41,329	Accrued interest
(538)	-	(538)	Special assessments - delinquent
			Due from other governments
<u>\$ 48,537</u>	<u>\$ 88,553</u>	<u>\$ 1,644,612</u>	Total assets
LIABILITIES:			
\$ -	\$ -	\$ 41,329	Accounts payable
-	-	41,329	Total deferred inflows of resources
FUND BALANCES:			
48,537	88,553	1,241,274	Restricted
-	-	362,009	Assigned
<u>48,537</u>	<u>88,553</u>	<u>1,603,283</u>	Total fund balances
<u>\$ 48,537</u>	<u>\$ 88,553</u>	<u>\$ 1,644,612</u>	Total deferred inflows and fund balances



**CITY OF FOLSOM, CALIFORNIA**  
**NONMAJOR DEBT SERVICE FUNDS**  
**COMBINING STATEMENT OF REVENUES, EXPENDITURES, AND**  
**FOR THE YEAR ENDED JUNE 30, 2020**

	<u>1915 Assessment Districts</u>	<u>Community Correctional Facility</u>	<u>City Parks and Signals</u>
REVENUES:			
Assessment collections	\$ -	\$ -	\$ -
Investment income (loss)	22,437	6,309	1,040
Total revenues	<u>22,437</u>	<u>6,309</u>	<u>1,040</u>
EXPENDITURES:			
Debt service:			
Interest and fiscal charges	-	-	-
Total expenditures	<u>-</u>	<u>-</u>	<u>-</u>
EXCESS (DEFICIENCY) OF REVENUES OVER EXPENDITURES	<u>22,437</u>	<u>6,309</u>	<u>1,040</u>
OTHER FINANCING SOURCES (USES):			
Transfers out	<u>(1,712)</u>	<u>-</u>	<u>-</u>
Total other financing sources (uses)	<u>(1,712)</u>	<u>-</u>	<u>-</u>
NET CHANGE IN FUND BALANCES	20,725	6,309	1,040
FUND BALANCES, BEGINNING OF YEAR	<u>1,083,459</u>	<u>304,430</u>	<u>50,230</u>
FUND BALANCES, END OF YEAR	<u>\$ 1,104,184</u>	<u>\$ 310,739</u>	<u>\$ 51,270</u>

General Obligation School Facilities	Recreation Facility	Total Nonmajor Debt Service Funds	
			REVENUES:
\$ 254	\$ -	\$ 254	Assessment collections
900	1,116	31,802	Investment income (loss)
<u>1,154</u>	<u>1,116</u>	<u>32,056</u>	Total revenues
			EXPENDITURES:
			Debt service:
-	-	-	Interest and fiscal charges
<u>-</u>	<u>-</u>	<u>-</u>	Total expenditures
<u>1,154</u>	<u>1,116</u>	<u>32,056</u>	EXCESS (DEFICIENCY) OF REVENUES OVER EXPENDITURES
			OTHER FINANCING SOURCES (USES):
-	-	(1,712)	Transfers Out
<u>-</u>	<u>-</u>	<u>(1,712)</u>	Total other financing sources (uses)
1,154	1,116	30,344	NET CHANGE IN FUND BALANCES
<u>47,383</u>	<u>87,437</u>	<u>1,572,939</u>	FUND BALANCES, BEGINNING OF YEAR
<u>\$ 48,537</u>	<u>\$ 88,553</u>	<u>\$ 1,603,283</u>	FUND BALANCES, END OF YEAR

**CITY OF FOLSOM, CALIFORNIA  
1915 ASSESSMENT DISTRICTS DEBT SERVICE FUND  
SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGES IN  
FUND BALANCE - BUDGET AND ACTUAL  
FOR THE FISCAL YEAR ENDED JUNE 30, 2020**

	<u>BUDGET</u>		<u>ACTUAL</u>	VARIANCE WITH FINAL BUDGET POSITIVE (NEGATIVE)
	<u>ORIGINAL</u>	<u>FINAL</u>		<u>(NEGATIVE)</u>
<b>REVENUES</b>				
Miscellaneous	\$ (4,788)	\$ (4,788)	\$ -	\$ 4,788
Interest	6,500	6,500	22,437	15,937
Total revenues	<u>1,712</u>	<u>1,712</u>	<u>22,437</u>	<u>20,725</u>
<b>EXPENDITURES</b>				
Debt service:				
Principal	-	-	-	-
Interest and fiscal charges	-	-	-	-
Total expenditures	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
<b>EXCESS (DEFICIENCY) OF REVENUES OVER EXPENDITURES</b>	<u>1,712</u>	<u>1,712</u>	<u>22,437</u>	<u>20,725</u>
<b>OTHER FINANCING USES</b>				
Transfers out	<u>(1,712)</u>	<u>(1,712)</u>	<u>(1,712)</u>	<u>-</u>
<b>NET CHANGE IN FUND BALANCE</b>	-	-	20,725	<u>\$ 20,725</u>
<b>FUND BALANCE - BEGINNING OF YEAR</b>	<u>1,083,459</u>	<u>1,083,459</u>	<u>1,083,459</u>	
<b>FUND BALANCE - END OF YEAR</b>	<u>\$ 1,083,459</u>	<u>\$ 1,083,459</u>	<u>\$ 1,104,184</u>	

**CITY OF FOLSOM, CALIFORNIA  
COMMUNITY CORRECTIONAL FACILITY DEBT SERVICE FUND  
SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGES IN  
FUND BALANCE - BUDGET AND ACTUAL  
FOR THE FISCAL YEAR ENDED JUNE 30, 2020**

	BUDGET		ACTUAL	VARIANCE WITH FINAL BUDGET POSITIVE (NEGATIVE)
	ORIGINAL	FINAL		
REVENUES				
Intergovernmental	\$ -	\$ -	\$ -	\$ -
Interest	-	-	6,309	6,309
Total revenues	-	-	6,309	6,309
EXPENDITURES				
General Government	-	-	-	-
Debt service:				
Principal	-	-	-	-
Interest and fiscal charges	-	-	-	-
Total expenditures	-	-	-	-
EXCESS (DEFICIENCY) OF REVENUES OVER EXPENDITURES	-	-	6,309	6,309
OTHER FINANCING USES				
Transfers out	-	-	-	-
NET CHANGE IN FUND BALANCE	-	-	6,309	<u>\$ 6,309</u>
FUND BALANCE - BEGINNING OF YEAR	<u>304,430</u>	<u>304,430</u>	<u>304,430</u>	
FUND BALANCE - END OF YEAR	<u>\$ 304,430</u>	<u>\$ 304,430</u>	<u>\$ 310,739</u>	

**CITY OF FOLSOM, CALIFORNIA  
CITY PARKS AND TRAFFIC SIGNALS DEBT SERVICE FUND  
SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGES IN  
FUND BALANCE - BUDGET AND ACTUAL  
FOR THE FISCAL YEAR ENDED JUNE 30, 2020**

	BUDGET		ACTUAL	VARIANCE WITH FINAL BUDGET POSITIVE (NEGATIVE)
	ORIGINAL	FINAL		
REVENUES				
Interest	\$ -	\$ -	\$ 1,040	\$ 1,040
Miscellaneous	-	-	-	-
Total revenues	-	-	1,040	1,040
EXPENDITURES				
Debt service:				
Principal	-	-	-	-
Interest and fiscal charges	-	-	-	-
Total expenditures	-	-	-	-
EXCESS (DEFICIENCY) OF REVENUES OVER EXPENDITURES	-	-	1,040	1,040
OTHER FINANCING USES				
Transfers out	-	-	-	-
NET CHANGE IN FUND BALANCE	-	-	1,040	<u>\$ 1,040</u>
FUND BALANCE - BEGINNING OF YEAR	50,230	50,230	50,230	
FUND BALANCE - END OF YEAR	<u>\$ 50,230</u>	<u>\$ 50,230</u>	<u>\$ 51,270</u>	

**CITY OF FOLSOM, CALIFORNIA  
GENERAL OBLIGATION SCHOOL FACILITIES DEBT SERVICE FUND  
SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGES IN  
FUND BALANCE - BUDGET AND ACTUAL  
FOR THE FISCAL YEAR ENDED JUNE 30, 2020**

	<u>BUDGET</u>		<u>ACTUAL</u>	VARIANCE WITH FINAL BUDGET POSITIVE (NEGATIVE)
	<u>ORIGINAL</u>	<u>FINAL</u>		
<b>REVENUES</b>				
Assessment collections	\$ -	\$ -	\$ 254	\$ 254
Interest	300	300	900	600
Miscellaneous	(300)	(300)	-	300
	<u>-</u>	<u>-</u>	<u>1,154</u>	<u>1,154</u>
<b>EXPENDITURES</b>				
Debt service:				
Principal	-	-	-	-
Interest and fiscal charges	-	-	-	-
	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
<b>EXCESS (DEFICIENCY) OF REVENUES OVER EXPENDITURES</b>	<u>-</u>	<u>-</u>	<u>1,154</u>	<u>1,154</u>
<b>OTHER FINANCING USES</b>				
Transfers out	-	-	-	-
	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
<b>TOTAL OTHER FINANCING SOURCES (USES)</b>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
<b>NET CHANGE IN FUND BALANCE</b>	-	-	1,154	<u>\$ 1,154</u>
<b>FUND BALANCE - BEGINNING OF YEAR</b>	<u>47,383</u>	<u>47,383</u>	<u>47,383</u>	
<b>FUND BALANCE - END OF YEAR</b>	<u>\$ 47,383</u>	<u>\$ 47,383</u>	<u>\$ 48,537</u>	

**CITY OF FOLSOM, CALIFORNIA  
RECREATION FACILITY DEBT SERVICE FUND  
SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGES IN  
FUND BALANCE - BUDGET AND ACTUAL  
FOR THE FISCAL YEAR ENDED JUNE 30, 2020**

	BUDGET		ACTUAL	VARIANCE WITH FINAL BUDGET POSITIVE (NEGATIVE)
	ORIGINAL	FINAL		
REVENUES				
Interest	\$ -	\$ -	\$ 1,116	\$ 1,116
Total revenues	-	-	1,116	1,116
EXPENDITURES				
General Government	-	-	-	-
Total expenditures	-	-	-	-
EXCESS (DEFICIENCY) OF REVENUES OVER EXPENDITURES	-	-	1,116	1,116
OTHER FINANCING USES				
Transfers out	-	-	-	-
TOTAL OTHER FINANCING SOURCES (USES)	-	-	-	-
NET CHANGE IN FUND BALANCE	-	-	1,116	<u>\$ 1,116</u>
FUND BALANCE - BEGINNING OF YEAR	<u>87,437</u>	<u>87,437</u>	<u>87,437</u>	
FUND BALANCE - END OF YEAR	<u>\$ 87,437</u>	<u>\$ 87,437</u>	<u>\$ 88,553</u>	

## NONMAJOR CAPITAL PROJECTS FUNDS

### 1915 Assessment Districts:

To account for the construction proceeds of the following 1915 Assessment District:

Prairie Oaks Ranch 92-2

### Mello Roos Assessment Districts:

To account for the construction proceeds of the following special tax bonds:

1995 Empire Ranch Community Facilities District No. 10  
2001 Parkway Community Facilities District No. 14

### 2011 Non-Housing Bond Proceeds:

To account for the construction proceeds from the 2011A tax allocation bonds.

### Park Capital Improvement:

To account for long-term park projects financed from developer mitigation charges.

### Police Capital Improvement:

To account for development mitigation fees to finance outlay and facilities.

### Fire Capital Improvement:

To account for development mitigation fees to finance fire capital outlay and facilities.

### General Capital Improvement:

To account for development mitigation fees to finance general capital outlay and facilities.

### Drainage Capital Improvement:

To account for development mitigation fees to finance drainage capital outlay and facilities.

### Transit Capital Improvement:

To account for development mitigation fees to finance transit capital outlay and facilities in the Folsom Plan Area.

### Corp Yard Capital Improvement:

To account for development mitigation fees to finance corp yard capital outlay and facilities in the Folsom Plan Area.

### Zoo Improvement:

To account for construction projects for the Folsom Zoo.

### Light Rail Transportation:

To account for the construction of light rail transportation projects.

### Major Capital and Renovation:

To account for the construction and renovation of major City facilities.

### Library Construction:

To account for the construction of a new library.

### FSPA Infrastructure:

To account for the construction of infrastructure for the Folsom Specific Plan Area.



**CITY OF FOLSOM, CALIFORNIA**

**COMBINING BALANCE SHEET  
NONMAJOR CAPITAL PROJECTS FUNDS  
JUNE 30, 2020**

	<u>1915 Assessment Districts</u>	<u>Mello-Roos Assessment Districts</u>	<u>2011 Non-Housing Bond Proceeds</u>	<u>Park Capital Improvement</u>	<u>Police Capital Improvement</u>	<u>Fire Capital Improvement</u>
<b>ASSETS</b>						
Cash and cash equivalents	\$ 335	\$ 2,307,713	\$ 146,402	\$ 5,322,495	\$ 1,038,452	\$ 1,592,912
Cash with fiscal agent	-	198,831	-	-	-	-
Receivables:						
General accounts	-	-	-	-	-	-
Accrued interest	<u>2</u>	<u>12,319</u>	<u>860</u>	<u>21,374</u>	<u>4,320</u>	<u>8,010</u>
Total assets	<u>\$ 337</u>	<u>\$ 2,518,863</u>	<u>\$ 147,262</u>	<u>\$ 5,343,869</u>	<u>\$ 1,042,772</u>	<u>\$ 1,600,922</u>
<b>LIABILITIES AND FUND BALANCES</b>						
<b>LIABILITIES:</b>						
Accounts payable	\$ -	\$ -	\$ -	\$ 423,398	\$ -	\$ 1,065
Wages payable	-	-	-	-	589	-
Loan Payable	-	-	-	<u>370,000</u>	-	-
Total liabilities	<u>-</u>	<u>-</u>	<u>-</u>	<u>793,398</u>	<u>589</u>	<u>1,065</u>
<b>FUND BALANCE</b>						
Restricted	-	2,518,863	147,262	4,550,471	1,042,183	1,599,857
Assigned	337	-	-	-	-	-
Unassigned	-	-	-	-	-	-
Total fund balances	<u>337</u>	<u>2,518,863</u>	<u>147,262</u>	<u>4,550,471</u>	<u>1,042,183</u>	<u>1,599,857</u>
Total liabilities and fund balance	<u>\$ 337</u>	<u>\$ 2,518,863</u>	<u>\$ 147,262</u>	<u>\$ 5,343,869</u>	<u>\$ 1,042,772</u>	<u>\$ 1,600,922</u>

<u>General Capital Improvement</u>	<u>Drainage Capital Improvement</u>	<u>Zoo Improvement</u>	<u>Transit Capital Improvement</u>	<u>Corp Yard Capital Improvement</u>	<u>Light Rail Transportation</u>	<u>Major Capital and Renovation</u>	
							<b>ASSETS</b>
\$ 8,319,422	\$ 1,050,656	\$ -	\$ 755,574	\$ 133,927	\$ 1,091,889	\$ 75,373	Cash and cash equivalents
-	-	-	-	-	-	-	Cash with fiscal agent
-	49,211	-	-	-	-	-	Receivables:
28,887	5,464	2	2,518	1,019	5,114	391	General accounts
							Accrued interest
<u>\$ 8,348,309</u>	<u>\$ 1,105,331</u>	<u>\$ 2</u>	<u>\$ 758,092</u>	<u>\$ 134,946</u>	<u>\$ 1,097,003</u>	<u>\$ 75,764</u>	Total assets
							<b>LIABILITIES AND FUND BALANCES</b>
							LIABILITIES:
\$ 1,905	\$ 40,755	\$ -	\$ -	\$ -	\$ 780	\$ -	Accounts payable
-	-	-	-	-	-	-	Wages payable
-	-	-	-	-	-	-	Loan Payable
1,905	40,755	-	-	-	780	-	Total liabilities
							FUND BALANCE
8,346,404	1,064,576	2	758,092	134,946	1,096,223	-	Restricted
-	-	-	-	-	-	75,764	Assigned
-	-	-	-	-	-	-	Unassigned
<u>8,346,404</u>	<u>1,064,576</u>	<u>2</u>	<u>758,092</u>	<u>134,946</u>	<u>1,096,223</u>	<u>75,764</u>	Total fund balances
<u>\$ 8,348,309</u>	<u>\$ 1,105,331</u>	<u>\$ 2</u>	<u>\$ 758,092</u>	<u>\$ 134,946</u>	<u>\$ 1,097,003</u>	<u>\$ 75,764</u>	Total liabilities and fund balances

**CITY OF FOLSOM, CALIFORNIA**

**COMBINING BALANCE SHEET  
NONMAJOR CAPITAL PROJECTS FUNDS  
JUNE 30, 2020**

	<u>Library Construction</u>	<u>FSPA Infrastructure</u>	<u>Total Nonmajor Capital Projects Funds</u>
<b>ASSETS</b>			
Cash and cash equivalents	\$ 70,038	\$ 19,634	\$ 21,924,822
Cash with fiscal agent	-	-	198,831
Receivables:			
General accounts	-	-	49,211
Accrued interest	<u>363</u>	<u>168</u>	<u>90,811</u>
Total assets	<u>\$ 70,401</u>	<u>\$ 19,802</u>	<u>\$ 22,263,675</u>
 <b>LIABILITIES AND FUND BALANCES</b>			
<b>LIABILITIES:</b>			
Accounts payable	\$ -	\$ -	\$ 467,903
Wages payable	-	-	589
Loan Payable	<u>-</u>	<u>-</u>	<u>370,000</u>
Total liabilities	<u>-</u>	<u>-</u>	<u>838,492</u>
 <b>FUND BALANCE</b>			
Restricted	-	19,802	21,278,681
Assigned	70,401	-	146,502
Unassigned	<u>-</u>	<u>-</u>	<u>-</u>
Total fund balances	<u>70,401</u>	<u>19,802</u>	<u>21,425,183</u>
Total liabilities and fund balances	<u>\$ 70,401</u>	<u>\$ 19,802</u>	<u>\$ 22,263,675</u>

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**CITY OF FOLSOM, CALIFORNIA**

**COMBINING STATEMENT OF REVENUES, EXPENDITURES, AND  
CHANGES IN FUND BALANCES - NON MAJOR CAPITAL PROJECTS FUNDS  
FOR THE FISCAL YEAR ENDED JUNE 30, 2020**

	<u>1915 Assessment Districts</u>	<u>Mello-Roos Assessment Districts</u>	<u>2011 Non-Housing Bond Proceeds</u>	<u>Park Capital Improvement</u>	<u>Police Capital Improvement</u>	<u>Fire Capital Improvement</u>
<b>REVENUES:</b>						
Charges for current services	\$ -	\$ -	\$ -	\$ 2,105,275	\$ 376,561	\$ 503,670
Interest	8	50,103	2,664	153,861	19,536	26,669
Miscellaneous	-	-	-	32,077	-	-
Total revenues	<u>8</u>	<u>50,103</u>	<u>2,664</u>	<u>2,291,213</u>	<u>396,097</u>	<u>530,339</u>
<b>EXPENDITURES:</b>						
Public ways and facilities	-	-	-	149,754	-	-
Capital outlay	-	-	-	-	-	-
Total expenditures	<u>-</u>	<u>-</u>	<u>-</u>	<u>149,754</u>	<u>-</u>	<u>-</u>
<b>EXCESS (DEFICIENCY) OF REVENUES OVER EXPENDITURES</b>	<u>8</u>	<u>50,103</u>	<u>2,664</u>	<u>2,141,459</u>	<u>396,097</u>	<u>530,339</u>
<b>OTHER FINANCING SOURCES (USES):</b>						
Transfers in	-	40,000	-	-	-	-
Transfers out	-	(86,190)	(4,312)	(90,076)	(118,512)	(124,204)
Total other financing sources (uses)	<u>-</u>	<u>(46,190)</u>	<u>(4,312)</u>	<u>(90,076)</u>	<u>(118,512)</u>	<u>(124,204)</u>
<b>NET CHANGE IN FUND BALANCE</b>	8	3,913	(1,648)	2,051,383	277,585	406,135
<b>FUND BALANCE, BEGINNING OF YEAR</b>	<u>329</u>	<u>2,514,950</u>	<u>148,910</u>	<u>2,499,088</u>	<u>764,598</u>	<u>1,193,722</u>
<b>FUND BALANCE, END OF YEAR</b>	<u>\$ 337</u>	<u>\$ 2,518,863</u>	<u>\$ 147,262</u>	<u>\$ 4,550,471</u>	<u>\$ 1,042,183</u>	<u>\$ 1,599,857</u>

<u>General Capital Improvement</u>	<u>Drainage Capital Improvement</u>	<u>Zoo Improvement</u>	<u>Transit Capital Improvement</u>	<u>Corp Yard Capital Improvement</u>	<u>Light Rail Transportation</u>	<u>Major Capital and Renovation</u>	
\$ 4,899,306	\$ 488,461	\$ -	\$ 389,982	\$ 123,134	\$ 250,624	\$ -	REVENUES:
238,276	23,630	(10)	13,222	4,708	21,801	1,540	Charges for current services
-	-	-	-	-	-	-	Interest
-	-	-	-	-	-	-	Miscellaneous
<u>5,137,582</u>	<u>512,091</u>	<u>(10)</u>	<u>403,204</u>	<u>127,842</u>	<u>272,425</u>	<u>1,540</u>	Total revenues
2,745	173,430	-	-	310,480	2,322	-	EXPENDITURES:
-	229,471	-	-	-	-	-	Public ways and facilities
-	-	-	-	-	-	-	Capital outlay
<u>2,745</u>	<u>402,901</u>	<u>-</u>	<u>-</u>	<u>310,480</u>	<u>2,322</u>	<u>-</u>	Total expenditures
<u>5,134,837</u>	<u>109,190</u>	<u>(10)</u>	<u>403,204</u>	<u>(182,638)</u>	<u>270,103</u>	<u>1,540</u>	EXCESS (DEFICIENCY) OF REVENUES OVER EXPENDITURES
-	-	38,786	-	-	-	-	OTHER FINANCING SOURCES (USES):
(344,871)	(135,070)	(2,608)	(39)	(16,512)	(69,140)	(117)	Transfers in
-	-	-	-	-	-	-	Transfers out
<u>(344,871)</u>	<u>(135,070)</u>	<u>36,178</u>	<u>(39)</u>	<u>(16,512)</u>	<u>(69,140)</u>	<u>(117)</u>	Total other financing sources (uses)
4,789,966	(25,880)	36,168	403,165	(199,150)	200,963	1,423	NET CHANGE IN FUND BALANCE
<u>3,556,438</u>	<u>1,090,456</u>	<u>(36,166)</u>	<u>354,927</u>	<u>334,096</u>	<u>895,260</u>	<u>74,341</u>	FUND BALANCE, BEGINNING OF YEAR
<u>\$ 8,346,404</u>	<u>\$ 1,064,576</u>	<u>\$ 2</u>	<u>\$ 758,092</u>	<u>\$ 134,946</u>	<u>\$ 1,096,223</u>	<u>\$ 75,764</u>	FUND BALANCE, END OF YEAR

**CITY OF FOLSOM, CALIFORNIA**

**COMBINING STATEMENT OF REVENUES, EXPENDITURES, AND  
CHANGES IN FUND BALANCES - NON MAJOR CAPITAL PROJECTS FUNDS  
FOR THE FISCAL YEAR ENDED JUNE 30, 2020**

	<u>Library Construction</u>	<u>FSPA Infrastructure</u>	<u>Total Nonmajor Capital Projects Funds</u>
REVENUES:			
Charges for current services	\$ -	\$ 3,500	\$ 9,140,513
Interest	1,430	133	557,571
Miscellaneous	<u>-</u>	<u>-</u>	<u>32,077</u>
Total revenues	<u>1,430</u>	<u>3,633</u>	<u>\$9,730,161</u>
EXPENDITURES:			
Public ways and facilities	-	566	639,297
Capital outlay	<u>-</u>	<u>-</u>	<u>229,471</u>
Total expenditures	<u>-</u>	<u>566</u>	<u>868,768</u>
EXCESS (DEFICIENCY) OF REVENUES OVER EXPENDITURES	<u>1,430</u>	<u>3,067</u>	<u>\$8,861,393</u>
OTHER FINANCING SOURCES (USES):			
Transfers in	-	-	78,786
Transfers out	<u>-</u>	<u>-</u>	<u>(991,651)</u>
Total other financing sources (uses)	<u>-</u>	<u>-</u>	<u>(912,865)</u>
NET CHANGE IN FUND BALANCE	1,430	3,067	7,948,528
FUND BALANCE, BEGINNING OF YEAR	<u>68,971</u>	<u>16,735</u>	<u>13,476,655</u>
FUND BALANCE, END OF YEAR	<u>\$ 70,401</u>	<u>\$ 19,802</u>	<u>\$ 21,425,183</u>

**PERMANENT FUND**

Wetland/Open Space Maintenance:

To account for endowments. Interest is to be used for maintenance of Wetland/Open Space.



# CITY OF FOLSOM, CALIFORNIA

## BALANCE SHEET PERMANENT FUND JUNE 30, 2020

	<u>Wetland/ Open space Maintenance</u>
<b>ASSETS</b>	
Cash and cash equivalents	\$ 448,467
Receivables:	
Accrued interest	<u>2,330</u>
Total assets	<u>\$ 450,797</u>
 <b>LIABILITIES AND FUND BALANCE</b>	
<b>LIABILITIES</b>	
Accounts payable	<u>\$ -</u>
Total liabilities	<u>-</u>
 <b>FUND BALANCES</b>	
Nonspendable	442,345
Restricted	<u>8,452</u>
Total fund balances	<u>450,797</u>
Total liabilities and fund balances	<u>\$ 450,797</u>

## CITY OF FOLSOM, CALIFORNIA

### STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES - PERMANENT FUND FOR THE YEAR ENDED JUNE 30, 2020

	Wetland/ Open space Maintenance
REVENUES:	
Interest	\$ 9,153
Total revenues	9,153
EXPENDITURES:	
Current:	
Culture and recreation	-
Total expenditures	-
EXCESS (DEFICIENCY) OF REVENUES OVER EXPENDITURES	9,153
OTHER FINANCING SOURCES (USES):	
Transfers out	(701)
TOTAL OTHER FINANCING SOURCES (USES)	(701)
NET CHANGE IN FUND BALANCES	8,452
FUND BALANCES, BEGINNING OF YEAR	442,345
FUND BALANCES, END OF YEAR	\$ 450,797

**CITY OF FOLSOM, CALIFORNIA  
WETLAND/OPEN SPACE MAINTENANCE PERMANENT FUND  
SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGES IN  
FUND BALANCE - BUDGET AND ACTUAL  
FOR THE FISCAL YEAR ENDED JUNE 30, 2020**

	<u>BUDGET</u>		<u>ACTUAL</u>	VARIANCE WITH FINAL BUDGET POSITIVE (NEGATIVE)
	<u>ORIGINAL</u>	<u>FINAL</u>		
REVENUES				
Interest	\$ 8,000	\$ 8,000	\$ 9,153	\$ 1,153
Miscellaneous	<u>2,701</u>	<u>2,701</u>	<u>-</u>	<u>(2,701)</u>
Total revenues	<u>10,701</u>	<u>10,701</u>	<u>9,153</u>	<u>(1,548)</u>
EXPENDITURES				
Current operating:				
General government	<u>10,000</u>	<u>10,000</u>	<u>-</u>	<u>10,000</u>
EXCESS (DEFICIENCY) OF REVENUES OVER EXPENDITURES	<u>701</u>	<u>701</u>	<u>9,153</u>	<u>8,452</u>
OTHER FINANCING USES				
Transfers out	<u>(701)</u>	<u>(701)</u>	<u>(701)</u>	<u>-</u>
NET CHANGE IN FUND BALANCE	-	-	8,452	<u>\$ 8,452</u>
FUND BALANCE - BEGINNING OF YEAR	<u>442,345</u>	<u>442,345</u>	<u>442,345</u>	
FUND BALANCE (DEFICIT)- END OF YEAR	<u>\$ 442,345</u>	<u>\$ 442,345</u>	<u>\$ 450,797</u>	

## **NONMAJOR ENTERPRISE FUNDS**

### Facilities Augmentation:

To account for additional services, including capital improvements of the Folsom South Area Facilities Plan.

**CITY OF FOLSOM, CALIFORNIA**

**COMBINING STATEMENT OF NET POSITION  
NONMAJOR ENTERPRISE FUNDS**

**JUNE 30, 2020**

	<u>Facilities Augmentation</u>	<u>Total Nonmajor Enterprise Funds</u>
<b>ASSETS</b>		
Current assets		
Cash and cash equivalents	\$ 132,881	\$ 132,881
Receivables, net of allowances for uncollectibles	983	983
Due from other governments	-	-
Total current assets	<u>133,864</u>	<u>133,864</u>
Total assets	<u>133,864</u>	<u>133,864</u>
<b>LIABILITIES</b>		
Current liabilities		
Accounts payable	-	-
Total current liabilities	<u>-</u>	<u>-</u>
Total liabilities	<u>-</u>	<u>-</u>
<b>NET POSITION</b>		
Restricted for critical facilities use	127,565	127,565
Unrestricted	<u>6,299</u>	<u>6,299</u>
Total net position (deficit)	<u>\$ 133,864</u>	<u>\$ 133,864</u>

**CITY OF FOLSOM, CALIFORNIA**  
**COMBINING STATEMENT OF REVENUES, EXPENSES**  
**AND CHANGES IN FUND NET POSITION**  
**FOR THE YEAR ENDED JUNE 30, 2020**

	<b>Facilities Augmentation</b>	<b>Total Nonmajor Enterprise Funds</b>
OPERATING EXPENSES:		
Other	\$ 17,023	\$ 17,023
TOTAL OPERATING EXPENSES	17,023	17,023
OPERATING INCOME (LOSS)	(17,023)	(17,023)
NONOPERATING REVENUE (EXPENSES):		
Investment income (loss)	1,623	1,623
Total nonoperating revenue (expense)	1,623	1,623
INCOME (LOSS) BEFORE TRANSFERS	(15,400)	(15,400)
TRANSFERS:		
Transfers out	(3,099)	(3,099)
TOTAL TRANSFERS	(3,099)	(3,099)
CHANGE IN NET POSITION	(18,499)	(18,499)
NET POSITION (DEFICIT), BEGINNING OF YEAR,	152,363	152,363
NET POSITION (DEFICIT), END OF YEAR	\$ 133,864	\$ 133,864

**CITY OF FOLSOM, CALIFORNIA**

**COMBINING STATEMENT OF CASH FLOWS  
NON MAJOR ENTERPRISE FUNDS  
FOR THE YEAR ENDED JUNE 30, 2020**

	<u>Facilities Augmentation</u>	<u>Total Nonmajor Enterprise Funds</u>
CASH FLOWS FROM OPERATING ACTIVITIES:		
Payments to suppliers	\$ (17,023)	\$ (17,023)
Net cash provided (used) for operating activities	<u>(17,023)</u>	<u>(17,023)</u>
CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES:		
Transfers to other funds	<u>(3,099)</u>	<u>(3,099)</u>
Net cash provided (used) for noncapital financing activities	<u>(3,099)</u>	<u>(3,099)</u>
CASH FLOWS FROM INVESTING ACTIVITIES:		
Interest and dividends on investments	<u>2,968</u>	<u>2,968</u>
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	(17,154)	(17,154)
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR	<u>150,035</u>	<u>150,035</u>
CASH AND CASH EQUIVALENTS, END OF YEAR	<u>\$ 132,881</u>	<u>\$ 132,881</u>
Summary:		
Cash and cash equivalents	\$ 132,881	\$ 132,881
TOTAL CASH AND CASH EQUIVALENTS	<u>\$ 132,881</u>	<u>\$ 132,881</u>

Continued on Next Page

**CITY OF FOLSOM, CALIFORNIA**  
**COMBINING STATEMENT OF CASH FLOWS**  
**NON MAJOR ENTERPRISE FUNDS (CONTINUED)**  
**FOR THE YEAR ENDED JUNE 30, 2020**

	Facilities Augmentation	TOTAL NON-MAJOR ENTERPRISE FUNDS
RECONCILIATION OF OPERATING INCOME (LOSS) TO NET CASH USED BY OPERATING ACTIVITIES		
Operating income (loss)	\$ (17,023)	\$ (17,023)
Adjustments to reconcile operating loss to net cash used by operating activities		
Depreciation	-	-
Pension Expense	-	-
OPEB Expense	-	-
Other non-operating income (expense)	-	-
Increase (decrease) in:		
Accounts receivable	-	-
Due from other governments	-	-
Accounts payable	-	-
Wages payable	-	-
Compensated absences	-	-
	-	-
 Net cash provided (used) by operating activities	 \$ (17,023)	 \$ (17,023)



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## **INTERNAL SERVICE FUNDS**

### Equipment Replacement:

To account for general governmental equipment, which will be charged to other funds and accounts, and provide for replacement.

### Risk Management:

To account for employee benefits and insurance.

### Compensated Leaves:

To account for payment of vacation/leave benefits to City employees.

# CITY OF FOLSOM, CALIFORNIA

## COMBINING STATEMENT OF NET POSITION INTERNAL SERVICE FUNDS JUNE 30, 2020

	Equipment Replacement	Risk Management	Compensated Leaves	Total Internal Service Funds
<b>ASSETS:</b>				
Current assets				
Cash and cash equivalents	\$ 6,284,954	\$ 9,503,773	\$ 650,771	\$ 16,439,498
Receivables:				
General accounts	-	428,966	-	428,966
Accrued interest	27,704	33,674	4,610	65,988
Retiree health benefits	-	41,347	-	41,347
Insurance deposits	-	3,978,049	-	3,978,049
Total current assets	6,312,658	13,985,809	655,381	20,953,848
Noncurrent assets				
Capital assets	3,539,333	-	-	3,539,333
Less: accumulated depreciation	(3,533,210)	-	-	(3,533,210)
Total noncurrent assets	6,123	-	-	6,123
Total assets	6,318,781	13,985,809	655,381	20,959,971
<b>LIABILITIES:</b>				
Current liabilities				
Accounts payable	-	120,789	-	120,789
Wages payable	-	781,834	30,372	812,206
Unearned revenue	-	150	-	150
Total liabilities	-	902,773	30,372	933,145
<b>NET POSITION:</b>				
Net investment in capital assets	6,123	-	-	6,123
Unrestricted	6,312,658	13,083,036	625,009	20,020,703
Total net position	\$ 6,318,781	\$ 13,083,036	\$ 625,009	\$ 20,026,826

# CITY OF FOLSOM, CALIFORNIA

## COMBINING STATEMENT OF REVENUES, EXPENSES AND CHANGES IN FUND NET POSITION INTERNAL SERVICE FUNDS FOR THE YEAR ENDED JUNE 30, 2020

	Equipment Replacement	Risk Management	Compensated Leaves	Total Internal Service Funds
OPERATING REVENUES:				
Charges for services	\$ 359,624	\$ 17,991,504	\$ 543,217	\$ 18,894,345
Total operating revenues	<u>359,624</u>	<u>17,991,504</u>	<u>543,217</u>	<u>18,894,345</u>
OPERATING EXPENSES:				
Employee services	-	17,180,398	580,916	17,761,314
Depreciation	11,338	-	-	11,338
Total operating expenses	<u>11,338</u>	<u>17,180,398</u>	<u>580,916</u>	<u>17,772,652</u>
OPERATING INCOME (LOSS)	<u>348,286</u>	<u>811,106</u>	<u>(37,699)</u>	<u>1,121,693</u>
NONOPERATING REVENUE (EXPENSES):				
Investment income	190,907	227,373	14,573	432,853
Gain/Loss on sale of capital assets	(4,167)	-	-	(4,167)
Total nonoperating revenue (expenses)	<u>186,740</u>	<u>227,373</u>	<u>14,573</u>	<u>428,686</u>
Income (Loss) before transfers	535,026	1,038,479	(23,126)	1,550,379
TRANSFERS:				
Transfers in	-	-	-	-
Transfers out	(5,966)	(290,526)	(279,601)	(576,093)
CHANGE IN NET POSITION	529,060	747,953	(302,727)	974,286
NET POSITION, BEGINNING OF YEAR	<u>5,789,721</u>	<u>12,335,083</u>	<u>927,736</u>	<u>19,052,540</u>
NET POSITION, END OF YEAR	<u>\$ 6,318,781</u>	<u>\$ 13,083,036</u>	<u>\$ 625,009</u>	<u>\$ 20,026,826</u>

## CITY OF FOLSOM, CALIFORNIA

### COMBINING STATEMENT OF CASH FLOWS NON MAJOR INTERNAL SERVICE FUNDS FOR THE YEAR ENDED JUNE 30, 2020

	Equipment Replacement	Risk Management	Compensated Leaves	Total Internal Service Funds
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>				
Receipts from customers and users	\$ 359,624	\$ 17,571,708	\$ 543,217	\$ 18,474,549
Payments to suppliers	-	94,252	-	94,252
Payments to employees	-	(17,185,977)	(578,682)	(17,764,659)
Cash received (used) from other sources	-	-	-	-
Net cash provided (used) by operating activities	<u>359,624</u>	<u>479,983</u>	<u>(35,465)</u>	<u>804,142</u>
<b>CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES:</b>				
Transfers from other funds	-	(541,652)	-	(541,652)
Transfers to other funds	(5,966)	-	(279,601)	(285,567)
Net cash provided (used) by noncapital financing activities	<u>(5,966)</u>	<u>(541,652)</u>	<u>(279,601)</u>	<u>(827,219)</u>
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>				
Interest and dividends on investments	186,560	227,373	17,515	431,448
CHANGE IN CASH AND CASH EQUIVALENTS	540,218	165,704	(297,551)	408,371
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR	<u>5,744,736</u>	<u>9,338,069</u>	<u>948,322</u>	<u>16,031,127</u>
CASH AND CASH EQUIVALENTS, END OF YEAR	<u>\$ 6,284,954</u>	<u>\$ 9,503,773</u>	<u>\$ 650,771</u>	<u>\$ 16,439,498</u>
<b>RECONCILIATION OF OPERATING INCOME TO NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES</b>				
Operating income (loss)	\$ 348,285	\$ 811,106	\$ (37,699)	\$ 1,121,692
Adjustments to reconcile operating loss to net cash provided (used) by operating activities:				
Depreciation	11,339	-	-	11,339
Other Non-Operating income (expense)	-	-	-	-
Gain (loss) on sale of capital assets	-	-	-	-
Increase (decrease) in:				
Accounts receivable	-	(419,796)	-	(419,796)
Accounts payable	-	94,252	-	94,252
Wages payable	-	(5,579)	2,234	(3,345)
Increase in deferred revenue	-	-	-	-
Net cash provided (used) by operating activities	<u>\$ 359,624</u>	<u>\$ 479,983</u>	<u>\$ (35,465)</u>	<u>\$ 804,142</u>

## AGENCY FUNDS

### 1915 Assessment Districts:

To account for the following assessments pursuant to the 1915 Bond Act.

- Blue Ravine Oaks East
- Legends Refunding
- Natoma Station
- Folsom Auto Plaza
- Lake Natoma Shores
- Prairie Oaks
- CobbleHills Ridge
- Ridgeview
- Cresleigh Natoma
- Hannaford Crossing

### Mello-Roos Districts:

- Willow Creek Community Facilities District No. 1 Refunding
- Natoma Station Community Facilities District No. 2 Refunding
- Folsom Heights Community Facilities District No. 3 Refunding
- Broadstone Community Facilities District No. 4 Refunding
- Broadstone 2 Community Facilities District No. 7
- Parkway Community Facilities District No. 8
- Willow Creek Estates South Community Facilities District No. 8
- Empire Ranch Community Facilities District No. 10
- Willow Springs Community Facilities District No. 11
- Islands IA2 Community Facilities District No. 16
- Parkway Community Facilities District No. 14
- Islands at Parkshore 1 Community Facilities District No. 16
- Willow Hill Pipeline Community Facilities District No. 17
- Area Wide Community Facilities District No. 18
- Mangini Community Facilities District No. 19
- Russell Ranch Community Facilities District No. 20
- White Rock Springs Ranch Community District No. 21

### Business and Improvement District

- Folsom Historic District

**CITY OF FOLSOM, CALIFORNIA**

**COMBINING BALANCE SHEET  
AGENCY FUNDS  
JUNE 30, 2020**

	<u>Blue Ravine Oaks East</u>	<u>Legends Refunding</u>	<u>Natoma Station</u>	<u>Folsom Auto Plaza</u>	<u>Lake Natoma Shores</u>	<u>Prairie Oaks</u>	<u>Cobble Hills Ridge</u>
<b>ASSETS</b>							
Cash and cash equivalents	\$ 7,940	\$ 8,244	\$ 22,563	\$ 60,728	\$ 1,067	\$ 76,902	\$ 29,748
Receivables:							
Accrued interest	43	44	224	359	12	1,810	195
Due from other governments	-	-	-	1	-	(19,875)	-
Restricted assets:							
Cash with fiscal agent	-	-	-	-	-	-	-
Total assets	<u>\$ 7,983</u>	<u>\$ 8,288</u>	<u>\$ 22,787</u>	<u>\$ 61,088</u>	<u>\$ 1,079</u>	<u>\$ 58,837</u>	<u>\$ 29,943</u>
<b>LIABILITIES AND FUND BALANCES</b>							
<b>LIABILITIES:</b>							
Accounts payable	\$ -	\$ -	\$ 1	\$ -	\$ -	\$ 635	\$ -
Rebatable Arbitrage	-	-	-	-	-	-	-
Due to assessment holders	<u>7,983</u>	<u>8,288</u>	<u>22,786</u>	<u>61,088</u>	<u>1,079</u>	<u>58,202</u>	<u>29,943</u>
Total liabilities	<u>\$ 7,983</u>	<u>\$ 8,288</u>	<u>\$ 22,787</u>	<u>\$ 61,088</u>	<u>\$ 1,079</u>	<u>\$ 58,837</u>	<u>\$ 29,943</u>

<u>Ridgeview</u>	<u>Cresleigh Natoma</u>	<u>Hannafor Crossing</u>	<u>CFD 2013-01 Water Fac &amp; Sup</u>	<u>Willow Creek CFD #1</u>	<u>Natoma Station CFD #2</u>	<u>Folsom Heights CFD #3</u>	<u>Broadstone CFD #4</u>	
ASSETS								
\$ 12,662	\$ 21,442	\$ 40,455	\$ 869,414	\$ 1,344	\$ 110,013	\$ 1,364	\$ 44,998	Cash and cash equivalents
130	115	232	8,299	4	1,241	7	241	Receivables:
-	-	-	5,450	5,539	-	(1,225)	-	Accrued interest
-	-	-	-	-	-	-	-	Due from other governments
-	-	-	-	-	-	-	-	Restricted assets:
-	-	-	-	-	-	-	-	Cash with fiscal agent
<u>\$ 12,792</u>	<u>\$ 21,557</u>	<u>\$ 40,687</u>	<u>\$ 883,163</u>	<u>\$ 6,887</u>	<u>\$ 111,254</u>	<u>\$ 146</u>	<u>\$ 45,239</u>	Total assets
LIABILITIES AND FUND BALANCES								
\$ -	\$ -	\$ 73	\$ -	\$ -	\$ -	\$ 50	\$ 4	LIABILITIES:
-	-	-	-	497	-	-	-	Accounts payable
12,792	21,557	40,614	883,163	6,390	111,254	96	45,235	Rebatable Arbitrage
-	-	-	-	-	-	-	-	Due to assessment holders
<u>\$ 12,792</u>	<u>\$ 21,557</u>	<u>\$ 40,687</u>	<u>\$ 883,163</u>	<u>\$ 6,887</u>	<u>\$ 111,254</u>	<u>\$ 146</u>	<u>\$ 45,239</u>	Total liabilities



**CITY OF FOLSOM, CALIFORNIA**

**COMBINING BALANCE SHEET (CONTINUED)  
AGENCY FUNDS  
JUNE 30, 2020**

	Broadstone 2 CFD #7	Parkway CFD #8	Willow Creek Estates South CFD #8	Empire Ranch CFD #10	Willow Springs CFD #11	CFD #16 Islands IA2	Parkway CFD #14	Folsom Historic District
<b>ASSETS</b>								
Cash and cash equivalents	\$ 3,275,675	\$ 336,562	\$ 34,567	\$ 6,209,485	\$ 7,932	\$ 213,916	\$ 1,091,577	\$ 5,267
Receivables:								
Accrued interest	7,982	958	186	17,196	57	718	2,378	40
Due from other governments	25,402	3,504	-	90,833	5,312	7,671	17,573	1,146
Restricted assets:								
Cash with fiscal agent	<u>2,475,284</u>	<u>323,771</u>	<u>-</u>	<u>4,584,058</u>	<u>4,136</u>	<u>2,344,934</u>	<u>3,387</u>	<u>-</u>
Total assets	<u>\$ 5,784,343</u>	<u>\$ 664,795</u>	<u>\$ 34,753</u>	<u>\$ 10,901,572</u>	<u>\$ 17,437</u>	<u>\$ 2,567,239</u>	<u>\$ 1,114,915</u>	<u>\$ 6,453</u>
<b>LIABILITIES AND FUND BALANCES</b>								
<b>LIABILITIES:</b>								
Accounts payable	\$ 30,602	\$ 1	\$ -	\$ -	\$ 585,576	\$ -	\$ -	\$ -
Rebatable Arbitrage	-	-	-	-	-	-	-	-
Due to assessment holders	<u>5,753,741</u>	<u>664,794</u>	<u>34,753</u>	<u>10,901,572</u>	<u>(568,139)</u>	<u>2,567,239</u>	<u>1,114,915</u>	<u>6,453</u>
Total liabilities	<u>\$ 5,784,343</u>	<u>\$ 664,795</u>	<u>\$ 34,753</u>	<u>\$ 10,901,572</u>	<u>\$ 17,437</u>	<u>\$ 2,567,239</u>	<u>\$ 1,114,915</u>	<u>\$ 6,453</u>

<u>CFD #16 Islands at Parkshore 1</u>	<u>CFD #17 Willow Hill Pipeline</u>	<u>Area Wide CFD #18</u>	<u>Mangini CFD #19</u>	<u>Russell Ranch CFD #20</u>	<u>WRSR CFD #21</u>	<u>Total Agency Funds</u>	
							ASSETS
\$ 218,973	\$ 497,989	\$ 10,066	\$ 1,446,826	\$ 484,549	\$ -	\$ 15,142,268	Cash and cash equivalents
673	1,891	586	3,506	511	-	49,638	Receivables: Accrued interest
4,079	1,320	9,887	31,469	1,721	-	189,807	Due from other governments
<u>3,056,841</u>	<u>986,490</u>	<u>109,603</u>	<u>3,283,191</u>	<u>1,032,161</u>	<u>1,108,611</u>	<u>19,312,467</u>	Restricted assets: Cash with fiscal agent
<u>\$ 3,280,566</u>	<u>\$ 1,487,690</u>	<u>\$ 130,142</u>	<u>\$ 4,764,992</u>	<u>\$ 1,518,942</u>	<u>\$ 1,108,611</u>	<u>\$ 34,694,180</u>	Total assets
							LIABILITIES AND FUND BALANCES
							LIABILITIES:
\$ 4,557	\$ (2,800)	\$ -	\$ (1)	\$ -	\$ 2,650	\$ 621,348	Accounts payable
-	-	-	-	-	1,105,961	1,106,458	Rebatable Arbitrage
<u>3,276,009</u>	<u>1,490,490</u>	<u>130,142</u>	<u>4,764,993</u>	<u>1,518,942</u>	<u>-</u>	<u>32,966,374</u>	Due to assessment holders
<u>\$ 3,280,566</u>	<u>\$ 1,487,690</u>	<u>\$ 130,142</u>	<u>\$ 4,764,992</u>	<u>\$ 1,518,942</u>	<u>\$ 1,108,611</u>	<u>\$ 34,694,180</u>	Total liabilities

CITY OF FOLSOM, CALIFORNIA

STATEMENT OF CHANGES IN ASSETS AND LIABILITIES  
 AGENCY FUNDS  
 FOR THE YEAR ENDED JUNE 30, 2020

	Balance July 1, 2019	Additions	Deletions	Balance June 30, 2020
<b>Blue Ravine Oaks East</b>				
Assets				
Cash	\$ 7,769	\$ 171	\$ -	\$ 7,940
Accrued interest	52	168	177	43
Due from other governments	-	-	-	-
Restricted cash	-	-	-	-
Total assets	<u>\$ 7,821</u>	<u>\$ 339</u>	<u>\$ 177</u>	<u>\$ 7,983</u>
Liabilities				
Accounts payable	\$ -	\$ -	\$ -	\$ -
Due to assessment holders	7,821	162	-	7,983
Total liabilities	<u>\$ 7,821</u>	<u>\$ 162</u>	<u>\$ -</u>	<u>\$ 7,983</u>
<b>Legends Refunding</b>				
Assets				
Cash	\$ 9,087	\$ 190	\$ 1,033	\$ 8,244
Accrued interest	27	185	168	44
Due from other governments	-	-	-	-
Total assets	<u>\$ 9,114</u>	<u>\$ 375</u>	<u>\$ 1,201</u>	<u>\$ 8,288</u>
Liabilities				
Accounts payable	\$ 438	\$ 595	\$ 1,033	\$ -
Due to assessment holders	8,676	207	595	8,288
Total liabilities	<u>\$ 9,114</u>	<u>\$ 802</u>	<u>\$ 1,628</u>	<u>\$ 8,288</u>
<b>Natoma Station</b>				
Assets				
Cash	\$ 22,706	\$ 31,460	\$ 31,603	\$ 22,563
Accrued interest	423	761	960	224
Due from other governments	-	-	-	-
Restricted cash	30,673	-	30,673	-
Total assets	<u>\$ 53,802</u>	<u>\$ 32,221</u>	<u>\$ 63,236</u>	<u>\$ 22,787</u>
Liabilities				
Accounts payable	\$ 1	\$ 31,603	\$ 31,603	\$ 1
Due to assessment holders	53,801	588	31,603	22,786
Total liabilities	<u>\$ 53,802</u>	<u>\$ 32,191</u>	<u>\$ 63,206</u>	<u>\$ 22,787</u>

	Balance July 1, 2019	Additions	Deletions	Balance June 30, 2020
<b>Folsom Auto Plaza</b>				
Assets				
Cash	\$ 62,173	\$ 1,320	\$ 2,765	\$ 60,728
Accrued interest	590	1,290	1,521	359
Due from other governments	1	-	-	1
Restricted cash	1	-	1	-
Total assets	<u>\$ 62,765</u>	<u>\$ 2,610</u>	<u>\$ 4,287</u>	<u>\$ 61,088</u>
Liabilities				
Accounts payable	\$ -	\$ 2,765	\$ 2,765	\$ -
Due to assessment holders	62,765	1,088	2,765	61,088
Total liabilities	<u>\$ 62,765</u>	<u>\$ 3,853</u>	<u>\$ 5,530</u>	<u>\$ 61,088</u>
<b>Lake Natoma Shores</b>				
Assets				
Cash	\$ 1,044	\$ 23	\$ -	\$ 1,067
Accrued interest	30	25	43	12
Due from other governments	-	-	-	-
Total assets	<u>\$ 1,074</u>	<u>\$ 48</u>	<u>\$ 43</u>	<u>\$ 1,079</u>
Liabilities				
Accounts payable	\$ -	\$ -	\$ -	\$ -
Due to assessment holders	1,074	5	-	1,079
Total liabilities	<u>\$ 1,074</u>	<u>\$ 5</u>	<u>\$ -</u>	<u>\$ 1,079</u>
<b>Prairie Oaks Refunding</b>				
Assets				
Cash	\$ 334,509	\$ 1,516,375	\$ 1,773,982	\$ 76,902
Accrued interest	8,867	729	7,786	1,810
Due from other governments	(19,875)	-	-	(19,875)
Restricted cash	-	-	-	-
Total assets	<u>\$ 323,501</u>	<u>\$ 1,517,104</u>	<u>\$ 1,781,768</u>	<u>\$ 58,837</u>
Liabilities				
Accounts payable	\$ 635	\$ 1,741,138	\$ 1,741,138	\$ 635
Due to assessment holders	322,866	1,509,316	1,773,980	58,202
Total liabilities	<u>\$ 323,501</u>	<u>\$ 3,250,454</u>	<u>\$ 3,515,118</u>	<u>\$ 58,837</u>

CITY OF FOLSOM, CALIFORNIA

STATEMENT OF CHANGES IN ASSETS AND LIABILITIES  
 AGENCY FUNDS (CONTINUED)  
 FOR THE YEAR ENDED JUNE 30, 2020

	Balance July 1, 2019	Additions	Deletions	Balance June 30, 2020
<b>Cobble Hills Ridge Refunding</b>				
Assets				
Cash	\$ 33,393	\$ 700	\$ 4,345	\$ 29,748
Accrued interest	335	681	821	195
Due from other governments	-	-	-	-
Total assets	<u>\$ 33,728</u>	<u>\$ 1,381</u>	<u>\$ 5,166</u>	<u>\$ 29,943</u>
Liabilities				
Accounts payable	\$ 438	\$ 595	\$ 1,033	\$ -
Due to assessment holders	33,290	558	3,905	29,943
Total liabilities	<u>\$ 33,728</u>	<u>\$ 1,153</u>	<u>\$ 4,938</u>	<u>\$ 29,943</u>
<b>Ridgeview Refunding</b>				
Assets				
Cash	\$ 15,796	\$ 319	\$ 3,453	\$ 12,662
Accrued interest	363	309	542	130
Due from other governments	-	-	-	-
Restricted cash	-	-	-	-
Total assets	<u>\$ 16,159</u>	<u>\$ 628</u>	<u>\$ 3,995</u>	<u>\$ 12,792</u>
Liabilities				
Accounts payable	\$ 438	\$ 595	\$ 1,033	\$ -
Due to assessment holders	15,721	87	3,016	12,792
Total liabilities	<u>\$ 16,159</u>	<u>\$ 682</u>	<u>\$ 4,049</u>	<u>\$ 12,792</u>
<b>Cresleigh Natoma Refunding</b>				
Assets				
Cash	\$ 23,105	\$ 490	\$ 2,153	\$ 21,442
Accrued interest	121	478	484	115
Due from other governments	-	-	-	-
Total assets	<u>\$ 23,226</u>	<u>\$ 968</u>	<u>\$ 2,637</u>	<u>\$ 21,557</u>
Liabilities				
Accounts payable	\$ 438	\$ 595	\$ 1,033	\$ -
Rebateable arbitrage	-	-	-	-
Due to assessment holders	22,788	482	1,713	21,557
Total liabilities	<u>\$ 23,226</u>	<u>\$ 1,077</u>	<u>\$ 2,746</u>	<u>\$ 21,557</u>

	Balance July 1, 2019	Additions	Deletions	Balance June 30, 2020
<b>Hannaford Crossing Refunding</b>				
Assets				
Cash	\$ 41,940	\$ 922	\$ 2,407	\$ 40,455
Accrued interest	325	900	993	232
Due from other governments	-	-	-	-
Total assets	<u>\$ 42,265</u>	<u>\$ 1,822</u>	<u>\$ 3,400</u>	<u>\$ 40,687</u>
Liabilities				
Accounts payable	\$ 73	\$ 2,407	\$ 2,407	\$ 73
Due to assessment holders	42,192	829	2,407	40,614
Total liabilities	<u>\$ 42,265</u>	<u>\$ 3,236</u>	<u>\$ 4,814</u>	<u>\$ 40,687</u>
<b>CFD 2013-01 Water Fac &amp; Sup</b>				
Assets				
Cash	\$ 766,270	\$ 2,131,695	\$ 2,028,551	\$ 869,414
Accrued interest	13,084	30,902	35,687	8,299
Due from other governments	5,794	5,450	5,794	5,450
Restricted cash	-	-	-	-
Total assets	<u>\$ 785,148</u>	<u>\$ 2,168,047</u>	<u>\$ 2,070,032</u>	<u>\$ 883,163</u>
Liabilities				
Accounts payable	\$ -	\$ 7,458	\$ 7,458	\$ -
Due to assessment holders	785,148	2,126,565	2,028,550	883,163
Total liabilities	<u>\$ 785,148</u>	<u>\$ 2,134,023</u>	<u>\$ 2,036,008</u>	<u>\$ 883,163</u>
<b>Willow Creek CFD #1 Refunding</b>				
Assets				
Cash	\$ 1,315	\$ 29	\$ -	\$ 1,344
Accrued interest	7	27	30	4
Due from other governments	5,539	-	-	5,539
Total assets	<u>\$ 6,861</u>	<u>\$ 56</u>	<u>\$ 30</u>	<u>\$ 6,887</u>
Liabilities				
Accounts payable	\$ -	\$ -	\$ -	\$ -
Rebateable arbitrage	497	-	-	497
Due to assessment holders	6,364	26	-	6,390
Total liabilities	<u>\$ 6,861</u>	<u>\$ 26</u>	<u>\$ -</u>	<u>\$ 6,887</u>

CITY OF FOLSOM, CALIFORNIA

STATEMENT OF CHANGES IN ASSETS AND LIABILITIES  
 AGENCY FUNDS (CONTINUED)  
 FOR THE YEAR ENDED JUNE 30, 2020

	Balance July 1, 2019	Additions	Deletions	Balance June 30, 2020
<b>Natoma Station CFD #2 Refunding</b>				
Assets				
Cash	\$ 331,494	\$ 1,128,431	\$ 1,349,912	\$ 110,013
Cash with fiscal agent	17	1,311,999	1,312,016	-
Accrued interest	2,398	4,198	5,355	1,241
Due from other governments	7,493	-	7,493	-
Restricted cash	1,086,378	1,057,970	2,144,348	-
Total assets	<u>\$ 1,427,780</u>	<u>\$ 3,502,598</u>	<u>\$ 4,819,124</u>	<u>\$ 111,254</u>
Liabilities				
Accounts payable	\$ 2,193	\$ 1,263,144	\$ 1,265,337	\$ -
Due to assessment holders	1,425,587	29,687	1,344,020	111,254
Total liabilities	<u>\$ 1,427,780</u>	<u>\$ 1,292,831</u>	<u>\$ 2,609,357</u>	<u>\$ 111,254</u>
<b>Folsom Heights CFD #3 Refunding</b>				
Assets				
Cash	\$ 1,335	\$ 29	\$ -	\$ 1,364
Cash with fiscal agent	-	-	-	-
Accrued interest	11	29	33	7
Due from other governments	(1,225)	-	-	(1,225)
Restricted cash	-	-	-	-
Total assets	<u>\$ 121</u>	<u>\$ 58</u>	<u>\$ 33</u>	<u>\$ 146</u>
Liabilities				
Accounts payable	\$ 50	\$ -	\$ -	\$ 50
Due to assessment holders	71	25	-	96
Total liabilities	<u>\$ 121</u>	<u>\$ 25</u>	<u>\$ -</u>	<u>\$ 146</u>
<b>Broadstone CFD # 4 Refunding</b>				
Assets				
Cash	\$ 46,362	\$ 1,019	\$ 2,381	\$ 45,000
Cash with fiscal agent	(2)	-	-	(2)
Accrued interest	275	993	1,027	241
Due from other governments	-	-	-	-
Restricted cash	(1)	1	-	-
Total assets	<u>\$ 46,634</u>	<u>\$ 2,013</u>	<u>\$ 3,408</u>	<u>\$ 45,239</u>
Liabilities				
Accounts payable	\$ 4	\$ 2,381	\$ 2,381	\$ 4
Due to assessment holders	46,630	986	2,381	45,235
Total liabilities	<u>\$ 46,634</u>	<u>\$ 3,367</u>	<u>\$ 4,762</u>	<u>\$ 45,239</u>

	Balance July 1, 2019	Additions	Deletions	Balance June 30, 2020
<b>Broadstone 2 CFD # 7</b>				
Assets				
Cash	\$ 3,063,209	\$ 2,654,526	\$ 2,442,060	\$ 3,275,675
Cash with fiscal agent	88,926	81,802	87,388	83,340
Accrued interest	4,242	38,062	34,322	7,982
Due from other governments	27,724	25,402	27,724	25,402
Restricted cash	2,341,394	50,550	-	2,391,944
Total assets	<u>\$ 5,525,495</u>	<u>\$ 2,850,342</u>	<u>\$ 2,591,494</u>	<u>\$ 5,784,343</u>
Liabilities				
Accounts payable	\$ 30,602	\$ 2,390,260	\$ 2,390,260	\$ 30,602
Due to assessment holders	5,494,893	2,734,602	2,475,754	5,753,741
Total liabilities	<u>\$ 5,525,495</u>	<u>\$ 5,124,862</u>	<u>\$ 4,866,014</u>	<u>\$ 5,784,343</u>
<b>Parkway CFD # 8</b>				
Assets				
Cash	\$ 381,526	\$ 292,382	\$ 337,346	\$ 336,562
Cash with fiscal agent	(1)	6,702	6,701	-
Accrued interest	1,222	3,851	4,115	958
Due from other governments	3,482	3,504	3,482	3,504
Restricted cash	325,775	-	2,004	323,771
Total assets	<u>\$ 712,004</u>	<u>\$ 306,439</u>	<u>\$ 353,648</u>	<u>\$ 664,795</u>
Liabilities				
Accounts payable	\$ 1	\$ 330,622	\$ 330,622	\$ 1
Due to assessment holders	712,003	296,835	344,044	664,794
Total liabilities	<u>\$ 712,004</u>	<u>\$ 627,457</u>	<u>\$ 674,666</u>	<u>\$ 664,795</u>
<b>Willow Creek Estates South CFD # 9</b>				
Assets				
Cash	\$ 33,819	\$ 746	\$ -	\$ 34,565
Cash with fiscal agent	2	-	-	2
Accrued interest	239	731	784	186
Due from other governments	-	-	-	-
Restricted cash	-	-	-	-
Total assets	<u>\$ 34,060</u>	<u>\$ 1,477</u>	<u>\$ 784</u>	<u>\$ 34,753</u>
Liabilities				
Accounts payable	\$ -	\$ -	\$ -	\$ -
Due to assessment holders	34,060	693	-	34,753
Total liabilities	<u>\$ 34,060</u>	<u>\$ 693</u>	<u>\$ -</u>	<u>\$ 34,753</u>



CITY OF FOLSOM, CALIFORNIA

STATEMENT OF CHANGES IN ASSETS AND LIABILITIES  
 AGENCY FUNDS (CONTINUED)  
 FOR THE YEAR ENDED JUNE 30, 2020

	Balance July 1, 2019	Additions	Deletions	Balance June 30, 2020
<b>Empire Ranch CFD # 10</b>				
Assets				
Cash	\$ 5,333,215	\$ 5,620,382	\$ 4,744,112	\$ 6,209,485
Cash with fiscal agent	754	90,151	90,112	793
Accrued interest	23,542	67,629	73,975	17,196
Due from other governments	90,970	90,833	90,970	90,833
Restricted cash	4,539,202	44,063	-	4,583,265
Total assets	<u>\$ 9,987,683</u>	<u>\$ 5,913,058</u>	<u>\$ 4,999,169</u>	<u>\$ 10,901,572</u>
Liabilities				
Accounts payable	\$ -	\$ 4,659,536	\$ 4,659,536	\$ -
Due to assessment holders	9,987,683	5,747,638	4,833,749	10,901,572
Total liabilities	<u>\$ 9,987,683</u>	<u>\$ 10,407,174</u>	<u>\$ 9,493,285</u>	<u>\$ 10,901,572</u>
<b>Willow Springs CFD # 11</b>				
Assets				
Cash	\$ -	\$ 432,058	\$ 424,126	\$ 7,932
Cash with fiscal agent	4,069	171	104	4,136
Accrued interest	24	278	245	57
Due from other governments	5,865	5,312	5,865	5,312
Restricted cash	-	-	-	-
Total assets	<u>\$ 9,958</u>	<u>\$ 437,819</u>	<u>\$ 430,340</u>	<u>\$ 17,437</u>
Liabilities				
Accounts payable	\$ 585,576	\$ 332,885	\$ 332,885	\$ 585,576
Due to assessment holders	(575,618)	346,885	339,406	(568,139)
Total liabilities	<u>\$ 9,958</u>	<u>\$ 679,770</u>	<u>\$ 672,291</u>	<u>\$ 17,437</u>
<b>CFD #16 Islands IA2</b>				
Assets				
Cash	\$ 86,814	\$ 350,500	\$ 223,398	\$ 213,916
Cash with fiscal agent	1,783,428	106,978	182,299	1,708,107
Accrued interest	1,362	2,441	3,085	718
Due from other governments	4,492	7,671	4,492	7,671
Restricted cash	638,624	-	1,797	636,827
Total assets	<u>\$ 2,514,720</u>	<u>\$ 467,590</u>	<u>\$ 415,071</u>	<u>\$ 2,567,239</u>
Liabilities				
Accounts payable	\$ -	\$ 148,854	\$ 148,854	\$ -
Due to assessment holders	2,514,720	316,238	263,719	2,567,239
Total liabilities	<u>\$ 2,514,720</u>	<u>\$ 465,092</u>	<u>\$ 412,573</u>	<u>\$ 2,567,239</u>

	Balance July 1, 2019	Additions	Deletions	Balance June 30, 2020
<b>Parkway CFD # 14</b>				
Assets				
Cash	\$ 1,061,064	\$ 1,267,962	\$ 1,237,449	\$ 1,091,577
Cash with fiscal agent	3,408	418	439	3,387
Accrued interest	2,678	9,927	10,227	2,378
Due from other governments	17,373	17,573	17,373	17,573
Restricted cash	-	-	-	-
Total assets	<u>\$ 1,084,523</u>	<u>\$ 1,295,880</u>	<u>\$ 1,265,488</u>	<u>\$ 1,114,915</u>
Liabilities				
Accounts payable	\$ -	\$ 1,201,925	\$ 1,201,925	\$ -
Due to assessment holders	1,084,523	1,268,046	1,237,654	1,114,915
Total liabilities	<u>\$ 1,084,523</u>	<u>\$ 2,469,971</u>	<u>\$ 2,439,579</u>	<u>\$ 1,114,915</u>
<b>Folsom Historic District</b>				
Assets				
Cash	\$ 4,793	\$ 150,088	\$ 149,614	\$ 5,267
Cash with fiscal agent	-	-	-	-
Accrued interest	29	208	197	40
Due from other governments	(191)	1,337	-	1,146
Restricted cash	-	-	-	-
Total assets	<u>\$ 4,631</u>	<u>\$ 151,633</u>	<u>\$ 149,811</u>	<u>\$ 6,453</u>
Liabilities				
Accounts payable	\$ -	\$ 149,423	\$ 149,423	\$ -
Due to assessment holders	4,631	147,952	146,130	6,453
Total liabilities	<u>\$ 4,631</u>	<u>\$ 297,375</u>	<u>\$ 295,553</u>	<u>\$ 6,453</u>
<b>CFD #16 Islands at Parkshore 1</b>				
Assets				
Cash	\$ 98,632	\$ 228,732	\$ 108,391	\$ 218,973
Cash with fiscal agent	-	3,096,931	277,863	2,819,068
Accrued interest	334	3,061	2,722	673
Due from other governments	5,743	2,013	3,677	4,079
Restricted cash	-	237,773	-	237,773
Total assets	<u>\$ 104,709</u>	<u>\$ 3,568,510</u>	<u>\$ 392,653</u>	<u>\$ 3,280,566</u>
Liabilities				
Accounts payable	\$ 4,557	\$ 52,864	\$ 52,864	\$ 4,557
Due to assessment holders	100,152	3,498,824	322,967	3,276,009
Total liabilities	<u>\$ 104,709</u>	<u>\$ 3,551,688</u>	<u>\$ 375,831</u>	<u>\$ 3,280,566</u>

**CITY OF FOLSOM, CALIFORNIA**

**STATEMENT OF CHANGES IN ASSETS AND LIABILITIES  
AGENCY FUNDS (CONTINUED)  
FOR THE YEAR ENDED JUNE 30, 2020**

	Balance July 1, 2019	Additions	Deletions	Balance June 30, 2020
<b>CFD #17 Willow Hill Pipeline</b>				
Assets				
Cash	\$ 468,825	\$ 445,028	\$ 415,864	\$ 497,989
Cash with fiscal agent	576,723	13,708	13,703	576,728
Accrued interest	3,337	6,690	8,136	1,891
Due from other governments	1,261	1,320	1,261	1,320
Restricted cash	413,856	-	4,094	409,762
Total assets	<u>\$ 1,464,002</u>	<u>\$ 466,746</u>	<u>\$ 443,058</u>	<u>\$ 1,487,690</u>
Liabilities				
Accounts payable	\$ (2,800)	\$ 407,492	\$ 407,492	\$ (2,800)
Due to assessment holders	1,466,802	453,253	429,565	1,490,490
Total liabilities	<u>\$ 1,464,002</u>	<u>\$ 860,745</u>	<u>\$ 837,057</u>	<u>\$ 1,487,690</u>
<b>CFD #18 Area Wide Improvements &amp; Services</b>				
Assets				
Cash	\$ 1,193	\$ 473,759	\$ 464,886	\$ 10,066
Cash with fiscal agent	-	-	-	-
Accrued interest	152	2,949	2,515	586
Due from other governments	385	9,887	385	9,887
Restricted cash	1,224	108,379	-	109,603
Total assets	<u>\$ 2,954</u>	<u>\$ 594,974</u>	<u>\$ 467,786</u>	<u>\$ 130,142</u>
Liabilities				
Accounts payable	\$ -	\$ 19,131	\$ 19,131	\$ -
Due to assessment holders	2,954	138,140	10,952	130,142
Total liabilities	<u>\$ 2,954</u>	<u>\$ 157,271</u>	<u>\$ 30,083</u>	<u>\$ 130,142</u>
<b>CFD #19 Mangini</b>				
Assets				
Cash	\$ 1,018,289	\$ 2,442,157	\$ 2,013,620	\$ 1,446,826
Cash with fiscal agent	633	14,814,310	14,814,763	180
Accrued interest	2,506	16,081	15,081	3,506
Due from other governments	5,160	31,469	5,160	31,469
Restricted cash	2,233,852	1,049,159	-	3,283,011
Total assets	<u>\$ 3,260,440</u>	<u>\$ 18,353,176</u>	<u>\$ 16,848,624</u>	<u>\$ 4,764,992</u>
Liabilities				
Accounts payable	\$ (1)	\$ 1,872,594	\$ 1,872,594	\$ (1)
Due to assessment holders	3,260,441	18,397,012	16,892,460	4,764,993
Total liabilities	<u>\$ 3,260,440</u>	<u>\$ 20,269,606</u>	<u>\$ 18,765,054</u>	<u>\$ 4,764,992</u>

**CFD #20 Russell Ranch**

## Assets

Cash	\$ 6,200	\$ 747,967	\$ 269,618	\$ 484,549
Cash with fiscal agent	399,362	32,242	421,630	9,974
Accrued interest	66	2,638	2,193	511
Due from other governments	-	1,721	-	1,721
Restricted cash	1,022,500	-	313	1,022,187

Total assets	<u>\$ 1,428,128</u>	<u>\$ 784,568</u>	<u>\$ 693,754</u>	<u>\$ 1,518,942</u>
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## Liabilities

Accounts payable	\$ 5,040	\$ 258,762	\$ 263,802	\$ -
Due to assessment holders	1,423,088	782,061	686,207	1,518,942

Total liabilities	<u>\$ 1,428,128</u>	<u>\$ 1,040,823</u>	<u>\$ 950,009</u>	<u>\$ 1,518,942</u>
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**CFD #21 WRSR**

## Assets

Cash	\$ -	\$ -	\$ -	\$ -
Cash with fiscal agent	-	10,272,877	9,915,266	357,611
Accrued interest	-	-	-	-
Due from other governments	-	-	-	-
Restricted cash	-	751,000	-	751,000

Total assets	<u>\$ -</u>	<u>\$ 11,023,877</u>	<u>\$ 9,915,266</u>	<u>\$ 1,108,611</u>
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## Liabilities

Accounts payable	\$ -	\$ 5,300	\$ 2,650	\$ 2,650
Due to assessment holders	-	11,148,835	10,042,874	1,105,961

Total liabilities	<u>\$ -</u>	<u>\$ 11,154,135</u>	<u>\$ 10,045,524</u>	<u>\$ 1,108,611</u>
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**Grand Totals:**

Assets	\$ 34,694,180
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Liabilities	\$ 34,694,180
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**STATISTICAL SECTION**



CITY OF  
**FOLSOM**  
DISTINCTIVE BY NATURE

This part of the City's Comprehensive Annual Financial Report presents detailed information as a context for understanding what the information in the financial statements, note disclosures, and required supplementary information says about the City's overall financial health.

### **Financial Trends Information**

These schedules contain trend information to help the reader understand how the government's financial performance and well-being have changed over time.

### **Revenue Capacity Information**

These schedules contain information to help the reader assess the government's most significant local revenue sources.

### **Debt Capacity Information**

These schedules present information to help the reader assess the affordability of the City's current level of outstanding debt and the City's ability to issue additional debt in the future.

### **Demographic and Economic Information**

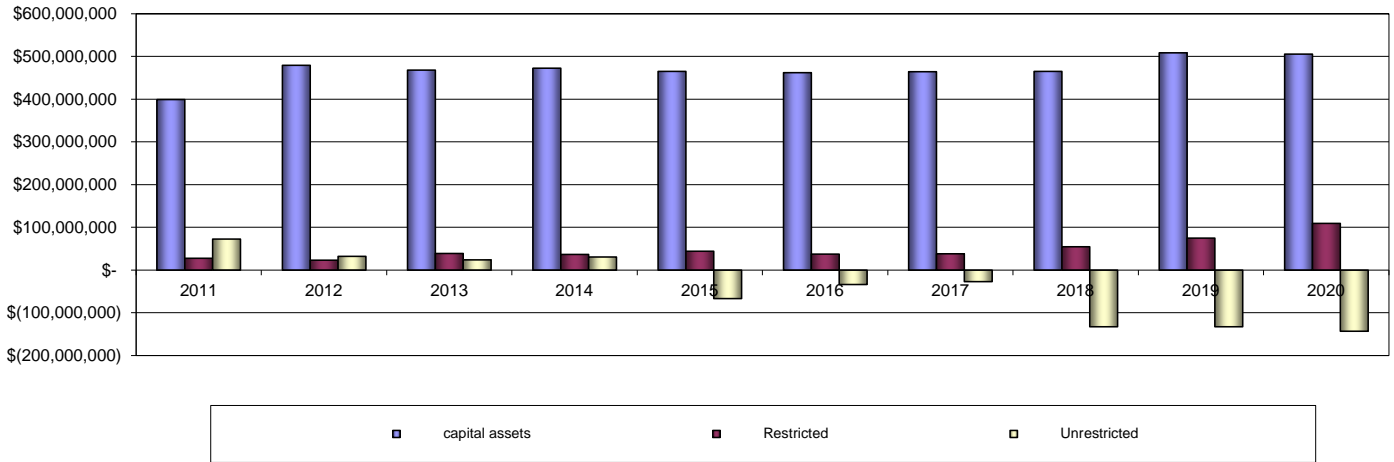
These schedules offer demographic and economic indicators to help the reader understand the environment within the City's financial activities take place.

### **Operating Information**

These schedules contain service and infrastructure data to help the reader understand how the information in the City's financial report relates to the services the City provides and the activities it performs.

Schedule 1  
CITY OF FOLSOM, CALIFORNIA  
Net Position by Component,  
Fiscal Year 2020, With Ten Year Trend Analysis  
(accrual basis of accounting)

**Total Primary Government Net Position**



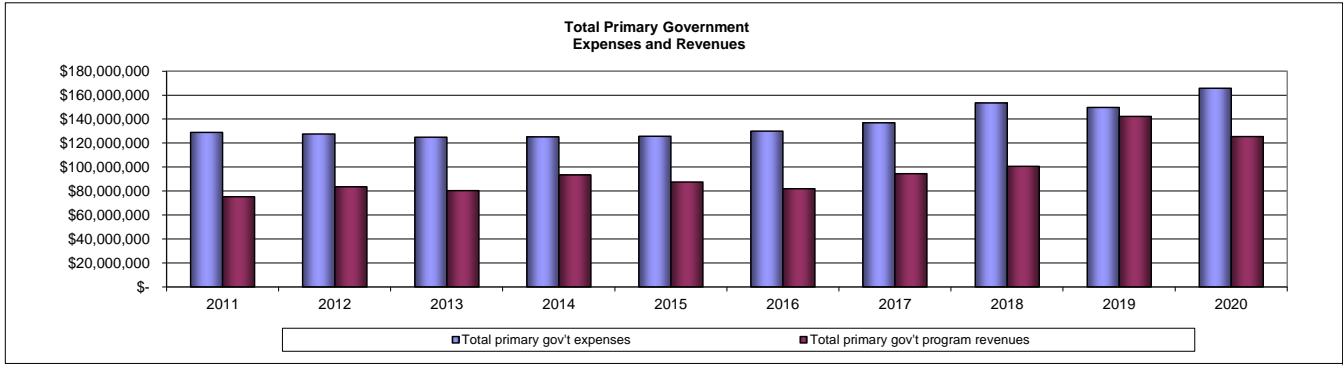
	Fiscal Year									
	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
<b>Governmental activities</b>										
Net investment in capital assets	\$ 289,842,203	\$ 373,572,187	\$ 364,036,649	\$ 368,751,791	\$ 352,122,867	\$ 345,540,942	\$ 342,339,996	\$ 341,907,988	\$ 365,447,799	\$ 352,736,331
Restricted	27,559,119	23,073,659	38,567,808	36,162,905	43,903,207	37,105,814	37,928,602	54,379,397	74,711,884	109,091,757
Unrestricted (1)	65,071,325	19,524,175	3,184,135	1,634,857	(71,702,596)	(39,219,804)	(37,637,622)	(133,460,554)	(140,380,319)	(151,055,541)
<b>Total gov't activities net position</b>	<b>\$ 382,472,647</b>	<b>\$ 416,170,021</b>	<b>\$ 405,788,592</b>	<b>\$ 406,549,553</b>	<b>\$ 324,323,478</b>	<b>\$ 343,426,952</b>	<b>\$ 342,630,976</b>	<b>\$ 262,826,831</b>	<b>\$ 299,779,364</b>	<b>\$ 310,772,547</b>
<b>Business-type activities</b>										
Net investment in capital assets	\$ 109,579,115	\$ 106,342,185	\$ 104,389,312	\$ 103,935,042	\$ 113,263,233	\$ 116,725,962	\$ 122,445,820	\$ 123,233,937	\$ 143,068,634	\$ 153,282,039
Restricted	326,097	326,097	326,097	512,201	520,858	527,202	127,565	127,565	127,565	127,565
Unrestricted	7,735,887	13,009,488	21,212,232	29,128,818	5,424,024	5,779,903	10,511,992	852,368	7,839,073	8,441,633
<b>Total bus-type activities net position</b>	<b>\$ 117,641,099</b>	<b>\$ 119,677,770</b>	<b>\$ 125,927,641</b>	<b>\$ 133,576,061</b>	<b>\$ 119,208,115</b>	<b>\$ 123,033,067</b>	<b>\$ 133,085,377</b>	<b>\$ 124,213,870</b>	<b>\$ 151,035,272</b>	<b>\$ 161,851,237</b>
<b>Primary government</b>										
Net investment in capital assets	\$ 399,421,318	\$ 479,914,372	\$ 468,425,961	\$ 472,686,833	\$ 465,386,100	\$ 462,266,904	\$ 464,785,816	\$ 465,141,925	\$ 508,516,433	\$ 506,018,370
Restricted	27,885,216	23,399,756	38,893,905	36,675,106	44,424,065	37,633,016	38,056,167	54,506,962	74,839,449	109,219,322
Unrestricted	72,807,212	32,533,663	24,396,367	30,763,675	(66,278,572)	(33,439,901)	(27,125,630)	(132,608,186)	(132,541,246)	(142,613,908)
<b>Total primary gov't net position</b>	<b>\$ 500,113,746</b>	<b>\$ 535,847,791</b>	<b>\$ 531,716,233</b>	<b>\$ 540,125,614</b>	<b>\$ 443,531,593</b>	<b>\$ 466,460,019</b>	<b>\$ 475,716,353</b>	<b>\$ 387,040,701</b>	<b>\$ 450,814,636</b>	<b>\$ 472,623,784</b>

Source: The City's Comprehensive Annual Financial Reports

(1) FY12 decrease in Governmental activities, Unrestricted balance due to the State dissolution of RDA during FY12. FY14 decrease due to implementation of GASB 68

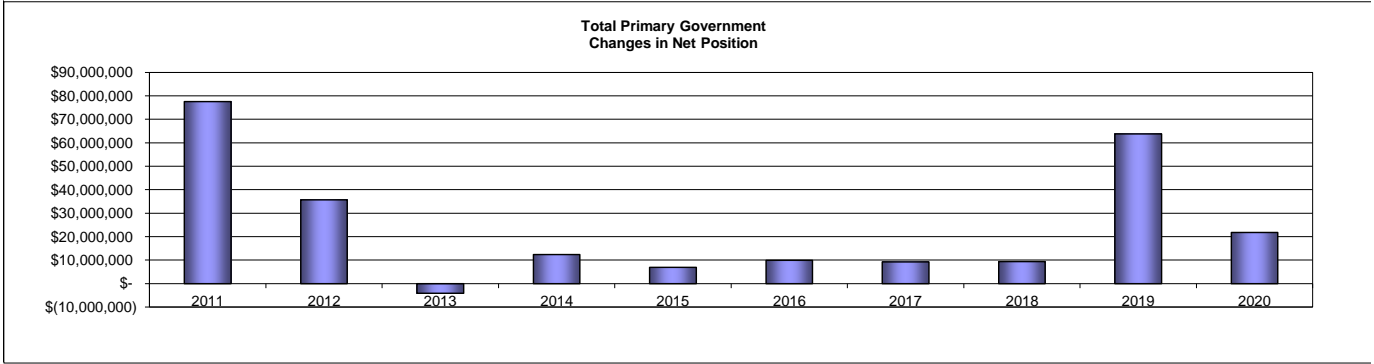


**Schedule 2  
CITY OF FOLSOM, CALIFORNIA  
Changes in Net Position  
Fiscal Year 2020, With Ten Year Trend Analysis  
(accrual basis of accounting)**



	Fiscal Year									
	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
<b>Expenses</b>										
<b>Governmental activities:</b>										
General government	\$ 21,216,003	\$ 15,526,948	\$ 14,992,033	\$ 16,949,780	\$ 16,789,611	\$ 16,842,039	\$ 17,619,148	\$ 21,571,309	\$ 19,894,674	\$ 25,694,246
Public safety	32,731,317	32,952,091	33,603,561	31,853,391	31,457,224	33,732,869	38,519,301	42,267,172	43,071,617	48,945,393
Public ways and facilities	19,795,837	24,285,037	24,461,319	23,900,284	24,655,423	23,760,187	23,789,377	26,740,758	24,860,981	27,609,012
Community services	3,030,879	3,100,464	3,068,322	3,293,971	3,358,210	3,795,881	4,611,256	6,328,357	6,119,243	6,836,934
Culture and recreation	13,142,439	13,256,421	13,928,174	13,949,169	13,917,727	15,226,602	16,043,161	19,316,157	16,783,176	17,181,199
Interest and fiscal changes	10,120,844	9,892,431	6,623,777	6,280,411	5,669,088	5,080,330	4,679,003	2,510,553	4,687,431	5,212,780
<b>Total gov't activities expenses</b>	<b>100,037,320</b>	<b>99,013,392</b>	<b>96,677,186</b>	<b>96,227,005</b>	<b>95,847,283</b>	<b>98,437,909</b>	<b>105,261,245</b>	<b>118,734,307</b>	<b>115,417,123</b>	<b>131,479,564</b>
<b>Business-type activities:</b>										
Water	13,578,162	13,289,143	11,920,409	12,088,326	12,666,550	12,704,599	13,169,040	14,416,465	15,018,849	15,635,355
Sewer	3,999,387	4,260,464	4,450,646	5,154,810	5,175,177	5,419,982	5,254,071	5,777,106	5,989,117	6,717,181
Solid Waste	8,126,349	7,804,698	8,358,745	8,518,137	8,702,357	9,347,062	9,488,964	10,383,837	10,823,361	12,057,666
Transit	(1) 3,347,961	3,394,091	3,704,361	3,316,706	3,344,616	3,709,459	3,847,851	4,093,944	2,297,111	-
Facilities Augmentation	-	-	-	23,375	-	407,237	3,040	242,058	326,061	17,023
Recreation	-	-	-	-	-	-	-	-	-	-
<b>Total bus-type activities expense</b>	<b>29,051,859</b>	<b>28,748,396</b>	<b>28,434,161</b>	<b>29,101,354</b>	<b>29,888,700</b>	<b>31,588,339</b>	<b>31,762,966</b>	<b>34,913,410</b>	<b>34,454,499</b>	<b>34,427,225</b>
<b>Total primary gov't expenses</b>	<b>\$ 129,089,179</b>	<b>\$ 127,761,788</b>	<b>\$ 125,111,347</b>	<b>\$ 125,328,359</b>	<b>\$ 125,735,983</b>	<b>\$ 130,026,248</b>	<b>\$ 137,024,211</b>	<b>\$ 153,647,717</b>	<b>\$ 149,871,622</b>	<b>\$ 165,906,789</b>
<b>Program Revenues</b>										
<b>Governmental activities:</b>										
Charges for services:										
General government	\$ 7,975,006	\$ 8,179,094	\$ 6,702,220	\$ 7,709,627	\$ 7,552,485	\$ 7,496,678	\$ 7,950,354	\$ 9,259,206	\$ 8,802,272	\$ 9,178,697
Public safety	2,773,512	2,933,392	3,716,287	4,576,667	4,913,124	5,125,847	5,618,969	6,784,548	6,851,973	6,361,867
Public ways and facilities	8,385,271	8,090,723	9,820,449	12,599,223	11,013,797	7,997,349	8,565,624	12,763,442	11,089,762	10,196,763
Community services	2,076,218	1,745,987	2,368,217	3,498,093	4,119,947	4,986,243	4,552,806	6,861,396	8,290,473	7,536,644
Culture and recreation	4,756,192	4,913,376	5,449,076	6,364,798	6,244,176	4,966,763	6,198,906	10,852,607	10,278,413	9,682,333
Operating grants and contributions	2,430,713	2,667,867	2,090,718	2,883,514	2,631,565	2,354,928	2,233,379	2,774,627	3,673,894	3,803,337
Capital grants and contributions	13,168,019	21,050,894	12,646,821	16,542,881	14,275,960	11,437,916	14,891,177	10,798,615	30,603,509	32,124,684
<b>Total gov't activities program revenue</b>	<b>41,564,931</b>	<b>49,581,333</b>	<b>42,793,788</b>	<b>54,174,803</b>	<b>50,751,054</b>	<b>44,365,724</b>	<b>50,011,215</b>	<b>60,094,441</b>	<b>79,590,296</b>	<b>78,884,325</b>
<b>Business-type activities:</b>										
Charges for services:										
Water	12,271,149	12,684,028	14,730,130	14,201,854	13,105,941	12,205,895	13,605,851	14,119,233	13,912,610	15,561,068
Sewer	5,998,304	5,971,558	5,990,811	6,102,878	6,163,970	6,278,631	6,531,021	6,780,004	6,734,594	7,459,060
Solid Waste	10,399,855	10,071,219	10,140,081	10,240,575	10,362,825	10,620,422	10,957,586	10,840,441	10,939,391	11,774,722
Transit	(1) 780,618	702,917	690,404	1,273,371	677,295	623,745	604,935	591,905	285,158	-
Facilities augmentation	-	67,365	-	-	-	-	-	-	-	-
Recreation	-	-	-	-	-	-	-	-	-	-
Operating grants and contributions	3,220,227	3,484,445	5,203,738	4,883,545	5,947,821	6,997,288	7,946,673	6,603,611	4,958,663	1,651,781
Capital grants and contributions	1,114,608	1,019,849	746,776	2,616,710	554,070	786,090	4,834,197	1,746,682	25,829,934	10,145,979
<b>Total business-type activities</b>	<b>33,784,761</b>	<b>34,001,381</b>	<b>37,501,940</b>	<b>39,318,933</b>	<b>36,811,922</b>	<b>37,512,071</b>	<b>44,480,263</b>	<b>40,681,876</b>	<b>62,660,350</b>	<b>46,592,610</b>
<b>Total primary gov't program revenues</b>	<b>\$ 75,349,692</b>	<b>\$ 83,582,714</b>	<b>\$ 80,295,728</b>	<b>\$ 93,493,736</b>	<b>\$ 87,562,976</b>	<b>\$ 81,877,795</b>	<b>\$ 94,491,478</b>	<b>\$ 100,776,317</b>	<b>\$ 142,250,646</b>	<b>\$ 125,476,935</b>

Schedule 2  
CITY OF FOLSOM, CALIFORNIA  
Changes in Net Position  
Last Ten Fiscal Years  
(accrual basis of accounting)



	Fiscal Year									
	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
<b>Net (Expense)/Revenue</b>										
Governmental activities	\$ (58,472,389)	\$ (49,432,059)	\$ (53,883,398)	\$ (42,052,202)	\$ (45,096,229)	\$ (54,072,185)	\$ (55,250,030)	\$ (58,639,866)	\$ (35,826,827)	\$ (52,595,239)
Business-type activities	4,732,902	5,252,985	9,067,779	10,217,579	6,923,222	5,923,732	12,717,297	5,768,466	28,205,851	12,165,385
<b>Total primary gov't net (exp)/rev</b>	<b>\$ (53,739,487)</b>	<b>\$ (44,179,074)</b>	<b>\$ (44,815,619)</b>	<b>\$ (31,834,623)</b>	<b>\$ (38,173,007)</b>	<b>\$ (48,148,453)</b>	<b>\$ (42,532,733)</b>	<b>\$ (52,871,400)</b>	<b>\$ (7,620,976)</b>	<b>\$ (40,429,854)</b>

**General Revenue and Other changes in Net Position**

<b>Government activities:</b>										
<b>Taxes</b>										
Property	\$ 25,183,107	\$ 21,562,389	\$ 17,138,883	\$ 19,042,480	\$ 20,169,495	\$ 21,732,471	\$ 23,301,973	\$ 24,537,819	\$ 26,669,899	\$ 28,803,455
Sales and use	15,141,504	16,104,163	17,230,775	19,442,008	19,386,661	22,168,300	24,721,293	22,294,827	25,359,293	22,616,404
Other	1,789,663	1,807,002	2,577,095	2,593,291	2,860,264	3,202,564	3,716,243	3,820,424	4,070,333	3,116,568
Payments in lieu of services	-	-	-	-	-	-	-	-	-	-
Vehicle License Fees	-	-	-	-	-	-	-	-	-	-
Investments earnings (loss)	558,383	572,542	424,268	695,856	423,710	7,220,125	(2,344,854)	(3,666,825)	11,463,007	3,583,755
Miscellaneous	1,604,214	1,903,091	3,161,438	2,423,607	1,921,290	2,764,118	2,189,407	4,408,453	1,922,130	2,887,613
Gain/(loss) on disp of cap assets	430,486	-	3,451	3,500	96,858	168,454	-	-	-	-
Transfers	3,383,398	3,339,454	2,966,059	2,510,879	2,599,139	2,600,454	2,869,992	3,008,033	3,003,762	2,580,627
<b>Special Items:</b>										
Capital Contributions	86,597,855	-	-	-	-	-	-	-	-	-
Gain on dissolution of RDA	-	37,840,792	-	-	-	-	-	-	-	-
Xfer Asset from Successor Agency (1)	-	-	-	(381,150)	-	381,150	-	9,812,877	-	-
Xfer Asset from Transit to City (1)	-	-	-	-	-	-	-	-	290,936	-
<b>Total governmental activities</b>	<b>134,688,610</b>	<b>83,129,433</b>	<b>43,501,969</b>	<b>46,330,471</b>	<b>47,457,417</b>	<b>60,237,636</b>	<b>54,454,054</b>	<b>64,215,608</b>	<b>72,779,360</b>	<b>63,588,422</b>
<b>Business-type activities:</b>										
Investment earnings	96,525	123,140	148,151	384,577	220,380	501,674	205,005	187,322	1,367,314	1,231,207
Transfers	(3,383,398)	(3,339,454)	(2,966,059)	(2,510,879)	(2,599,139)	(2,600,454)	(2,869,992)	(3,008,033)	(3,003,762)	(2,580,627)
<b>Special Items:</b>										
Annexation of Transit Services (1)	-	-	-	-	-	-	-	-	542,935	-
Transfer of Assets-Transit to City (1)	-	-	-	-	-	-	-	-	(290,936)	-
<b>Total business-type activities</b>	<b>(3,286,873)</b>	<b>(3,216,314)</b>	<b>(2,817,908)</b>	<b>(2,126,302)</b>	<b>(2,378,759)</b>	<b>(2,098,780)</b>	<b>(2,664,987)</b>	<b>(2,820,711)</b>	<b>(1,384,449)</b>	<b>(1,349,420)</b>
<b>Total primary government</b>	<b>\$ 131,401,737</b>	<b>\$ 79,913,119</b>	<b>\$ 40,684,061</b>	<b>\$ 44,204,169</b>	<b>\$ 45,078,658</b>	<b>\$ 58,138,856</b>	<b>\$ 51,789,067</b>	<b>\$ 61,394,897</b>	<b>\$ 71,394,911</b>	<b>\$ 62,239,002</b>

**Change in Net Position**

Governmental activities	76,216,221	33,697,374	(10,381,429)	4,278,269	2,361,188	6,165,451	(795,976)	6,495,817	36,952,533	10,993,183
Business-type activities	1,446,029	2,036,671	6,249,871	8,091,277	4,544,463	3,824,952	10,052,310	2,947,755	26,821,402	10,815,965
<b>Total Primary Government</b>	<b>\$ 77,662,250</b>	<b>\$ 35,734,045</b>	<b>\$ (4,131,558)</b>	<b>\$ 12,369,546</b>	<b>\$ 6,905,651</b>	<b>\$ 9,990,403</b>	<b>\$ 9,256,334</b>	<b>\$ 9,443,572</b>	<b>\$ 63,773,935</b>	<b>\$ 21,809,148</b>
Net Position beginning of Year (as restated in prior fiscal years)	422,451,496	500,113,746	535,847,791	527,756,068	436,625,942	456,469,616	466,460,019	377,597,129	387,040,701	450,814,636
<b>Net Position End of Year</b>	<b>\$ 500,113,746</b>	<b>\$ 535,847,791</b>	<b>\$ 531,716,233</b>	<b>\$ 540,125,614</b>	<b>\$ 443,531,593</b>	<b>\$ 466,460,019</b>	<b>\$ 475,716,353</b>	<b>\$ 387,040,701</b>	<b>\$ 450,814,636</b>	<b>\$ 472,623,784</b>

Source: The City's Comprehensive Annual Financial Reports

(1) Transit operations were annexed by the Sacramento Regional Transit District effective 2-4-19

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**Schedule 3**  
**CITY OF FOLSOM, CALIFORNIA**  
**Fund Balances, Governmental Funds,**  
**Fiscal Year 2020, With Ten Year Trend Analysis**  
**(modified accrual basis of accounting)**

	<u>2011</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>
<b>General Fund</b>					
Reserved					
Unreserved					
Nonspendable	375,393	364,358	305,446	265,707	339,494
Restricted					
Committed					
Assigned	538,234	469,059	342,002	373,969	740,393
Unassigned	3,993,214	4,108,447	5,020,894	6,630,937	8,157,227
Total Fund Balance	<u>\$ 4,906,841</u>	<u>\$ 4,941,864</u>	<u>\$ 5,668,342</u>	<u>\$ 7,270,613</u>	<u>\$ 9,237,114</u>
<b>All Other Governmental Funds</b>					
Reserved					
Unreserved					
Nonspendable	7,557,236	9,869,809	9,580,393	268,396	268,396
Restricted	187,004,914	160,122,141	152,261,985	158,429,877	152,093,714
Committed	6,816,225	6,265,521	2,203,431	3,548,476	3,663,039
Assigned	936,979	500,226	467,898	3,684,362	3,236,609
Unassigned	(1,295,568)	(1,483,486)	2,775,821	(845,061)	(516,671)
Total Fund Balance	<u>\$ 201,019,786</u>	<u>\$ 175,274,211</u>	<u>\$ 167,289,528</u>	<u>\$ 165,086,050</u>	<u>\$ 158,745,087</u>
	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>2019</u>	<u>2020</u>
<b>General Fund</b>					
Nonspendable	400,319	448,971	442,084	1,105,568	903,432
Restricted					
Committed					
Assigned	1,234,023	1,201,309	1,869,501	2,214,552	1,018,076
Unassigned	10,950,323	15,536,918	15,699,123	20,349,892	13,776,114
Total Fund Balance	<u>\$ 12,584,665</u>	<u>\$ 17,187,198</u>	<u>\$ 18,010,708</u>	<u>\$ 23,670,012</u>	<u>\$ 15,697,622</u>
<b>All Other Governmental Funds</b>					
Nonspendable	398,396	428,782	429,294	434,118	442,345
Restricted	170,205,119	157,036,583	195,058,817	187,443,271	31,699,051
Committed	3,581,269	3,690,161	5,201,522	5,425,995	5,728,164
Assigned	3,160,859	3,309,690	3,587,539	11,369,695	3,444,634
Unassigned	(968,842)	(1,150,620)	(847,149)	1,790,354	(1,165,190)
Total Fund Balance	<u>\$ 176,376,801</u>	<u>\$ 163,314,596</u>	<u>\$ 203,430,023</u>	<u>\$ 206,463,433</u>	<u>\$ 40,149,004</u>

Source: The City's Comprehensive Annual Financial Reports

**Schedule 4**  
**CITY OF FOLSOM, CALIFORNIA**  
**Changes in Fund Balances, Governmental Funds**  
**Fiscal Year 2020, With Ten Year Trend Analysis**  
**(modified accrual basis of accounting)**

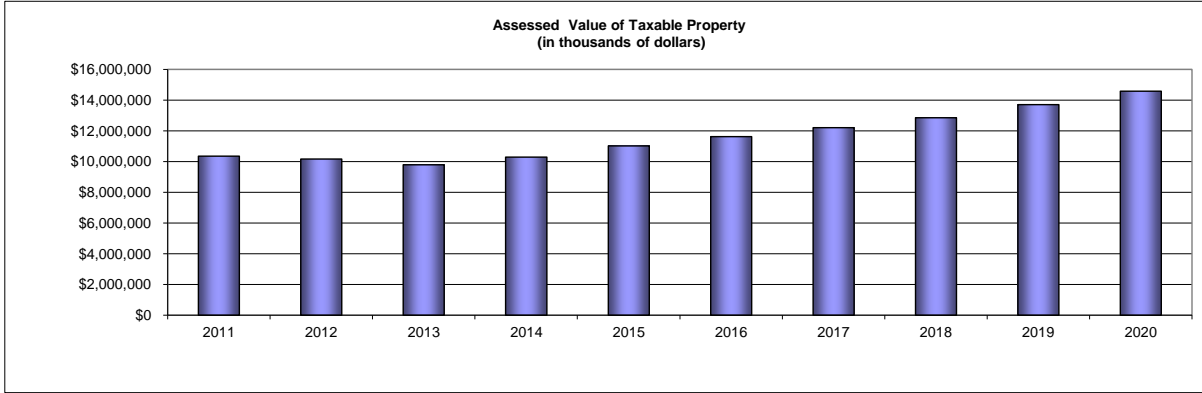
<b>Revenue</b>	<u>2011</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>
Taxes	\$ 42,114,274	\$ 39,473,554	\$ 36,946,753	\$ 41,077,779	\$ 42,416,420
Licenses, fees and permits	1,398,245	1,392,332	1,740,993	2,109,745	2,128,623
Vehicle License fees	5,534,031	5,086,212	4,976,818	5,198,998	5,596,355
Intergovernmental revenue	15,598,732	20,272,302	14,307,214	18,611,026	16,049,283
Charges for services	15,586,330	15,693,296	17,404,489	23,992,496	23,823,594
Fines and penalties	424,814	366,429	490,823	798,051	776,554
Assessment collections	3,022,779	3,324,303	3,482,141	2,685,714	1,518,403
Investment earnings (loss)	1,269,936	1,214,313	386,391	633,581	395,293
Miscellaneous	1,604,214	1,903,093	3,161,438	2,423,607	1,921,290
Total revenue	<u>\$ 86,553,355</u>	<u>\$ 88,725,834</u>	<u>\$ 82,897,060</u>	<u>\$ 97,530,997</u>	<u>\$ 94,625,815</u>
<b>Expenditures</b>					
General government	\$ 20,106,486	\$ 14,606,565	\$ 14,069,483	\$ 16,920,618	\$ 17,920,405
Public safety	30,860,677	31,237,025	31,831,334	31,861,011	32,467,605
Public ways and facilities	9,500,414	11,089,521	11,091,457	10,633,571	11,803,873
Community services	2,925,077	3,018,894	2,986,024	3,394,648	3,582,489
Culture and recreations	10,374,452	10,413,567	11,026,557	11,667,695	11,971,798
Capital outlay	18,671,363	9,003,180	2,586,067	5,989,082	5,597,833
Debt Service:					
Principal	11,434,546	12,233,666	12,511,714	15,465,193	12,879,056
Interest and fiscal charges	9,179,038	9,277,831	6,383,068	6,398,811	5,826,718
Cost of issuance	834,778	934,415	117,505	69,524	-
Total expenditures	<u>\$ 113,886,831</u>	<u>\$ 101,814,664</u>	<u>\$ 92,603,209</u>	<u>\$ 102,400,153</u>	<u>\$ 102,049,777</u>
Excess of revenue over (under) expenditures	\$ (27,333,476)	\$ (13,088,830)	\$ (9,706,149)	\$ (4,869,156)	\$ (7,423,962)
<b>Other Financing Sources (Uses)</b>					
Sale of property	430,486	-	-	-	-
Issuance of debt	44,560,000	25,557,469	15,034,361	-	-
Capital leases	-	-	-	-	-
Bond refunding	-	-	-	-	-
Bond discount	(824,502)	(62,306)	-	-	-
Issuance of loan	-	-	-	-	-
Bond premium	-	-	-	-	-
Payment to refunded escrow agent	-	(15,041,388)	(15,656,514)	-	-
Amortized loss on PY bond refinance	-	-	-	-	-
Extraordinary loss on dissolution of RDA	-	(26,420,154)	-	-	-
Transfers in	32,318,319	27,491,475	9,111,962	7,523,050	6,704,387
Transfers out	(27,651,372)	(24,146,818)	(6,041,865)	(4,863,541)	(3,654,887)
Total other financing sources (Uses)	<u>\$ 48,832,931</u>	<u>\$ (12,621,722)</u>	<u>\$ 2,447,944</u>	<u>\$ 2,659,509</u>	<u>\$ 3,049,500</u>
Net change in fund balances	<u>\$ 21,499,455</u>	<u>\$ (25,710,552)</u>	<u>\$ (7,258,205)</u>	<u>\$ (2,209,647)</u>	<u>\$ (4,374,462)</u>
Debt services as a percentage of non-capital expenditures	21.6%	23.2%	21.0%	22.7%	19.6%

Source: The City's Comprehensive Annual Financial Reports

**Schedule 4**  
**CITY OF FOLSOM, CALIFORNIA**  
**Changes in Fund Balances, Governmental Funds**  
**Last Ten Fiscal Years**  
**(modified accrual basis of accounting)**

2016	2017	2018	2019	2020	
					<b>Revenue</b>
\$ 47,103,335	\$ 51,739,509	\$ 50,653,070	\$ 56,099,525	\$ 54,536,426	Taxes
2,098,807	2,171,246	2,775,305	3,070,682	3,425,992	Licenses, fees and permits
5,895,909	6,065,568	6,484,423	6,902,484	7,357,030	Vehicle License fees
12,819,545	15,233,546	12,347,078	14,273,982	12,617,895	Intergovernmental revenue
20,388,258	22,787,464	36,304,402	33,058,288	29,788,664	Charges for services
729,673	954,261	921,339	2,275,631	2,384,362	Fines and penalties
1,460,233	908,120	35,728	5,807	254	Assessment collections
7,068,427	(2,356,010)	(3,655,867)	11,010,736	3,150,904	Investment earnings (loss)
2,764,118	2,189,407	2,618,452	1,922,131	2,887,614	Miscellaneous
<u>\$ 100,328,305</u>	<u>\$ 99,693,111</u>	<u>\$ 108,483,930</u>	<u>\$ 128,619,266</u>	<u>\$ 116,149,141</u>	Total revenue
					<b>Expenditures</b>
\$ 17,392,563	\$ 17,718,687	\$ 18,859,432	\$ 14,700,625	\$ 21,910,491	General government
34,351,734	37,299,200	37,216,488	42,122,571	44,678,765	Public safety
10,763,219	10,546,397	12,921,054	12,167,798	12,642,949	Public ways and facilities
3,975,512	4,722,516	6,196,867	6,719,373	6,968,176	Community services
12,850,827	13,387,547	14,349,508	15,139,603	14,182,818	Culture and recreations
6,833,189	9,921,548	18,189,160	16,002,288	13,282,395	Capital outlay
					Debt Service:
11,090,135	12,600,203	8,027,092	10,206,479	9,027,004	Principal
5,119,301	4,835,589	2,540,176	4,642,841	4,935,225	Interest and fiscal charges
-	-	-	-	-	Cost of issuance
<u>\$ 102,376,480</u>	<u>\$ 111,031,687</u>	<u>\$ 118,299,777</u>	<u>\$ 121,701,578</u>	<u>\$ 127,627,823</u>	Total expenditures
\$ (2,048,175)	\$ (11,338,576)	\$ (9,815,847)	\$ 6,917,688	\$ (11,478,682)	Excess of revenue over (under) expenditures
					<b>Other Financing Sources (Uses)</b>
-	-	-	-	-	Sale of property
6,675,000	-	88,670,000	-	23,735,000	Issuance of debt
-	-	-	-	-	Capital leases
-	-	-	-	-	Bond refunding
					Bond discount
-	-	1,790,000	-	-	Issuance of loan
-	-	-	-	3,322,109	Bond premium
-	-	(52,535,000)	-	-	Payment to refunded escrow agent
-	-	-	-	-	Amortized loss on PY bond refinance
-	-	-	-	-	Extraordinary loss on dissolution of RDA
6,439,736	6,331,555	8,063,764	7,572,261	6,603,421	Transfers in
(3,025,319)	(3,452,651)	(5,046,857)	(5,797,235)	(3,446,701)	Transfers out
<u>\$ 10,089,417</u>	<u>\$ 2,878,904</u>	<u>\$ 40,941,907</u>	<u>\$ 1,775,026</u>	<u>\$ 30,213,829</u>	Total other financing sources (Uses)
<u>\$ 8,041,242</u>	<u>\$ (8,459,672)</u>	<u>\$ 31,126,060</u>	<u>\$ 8,692,714</u>	<u>\$ 18,735,147</u>	Net change in fund balances
17.0%	17.3%	10.6%	14.0%	12.2%	Debt services as a percentage of non-capital expenditures

Schedule 5  
**CITY OF FOLSOM, CALIFORNIA**  
**Assessed Value and Estimated Actual Value of Taxable Property**  
**Fiscal Year 2020, With Ten Year Trend Analysis**  
(in thousands of dollars)



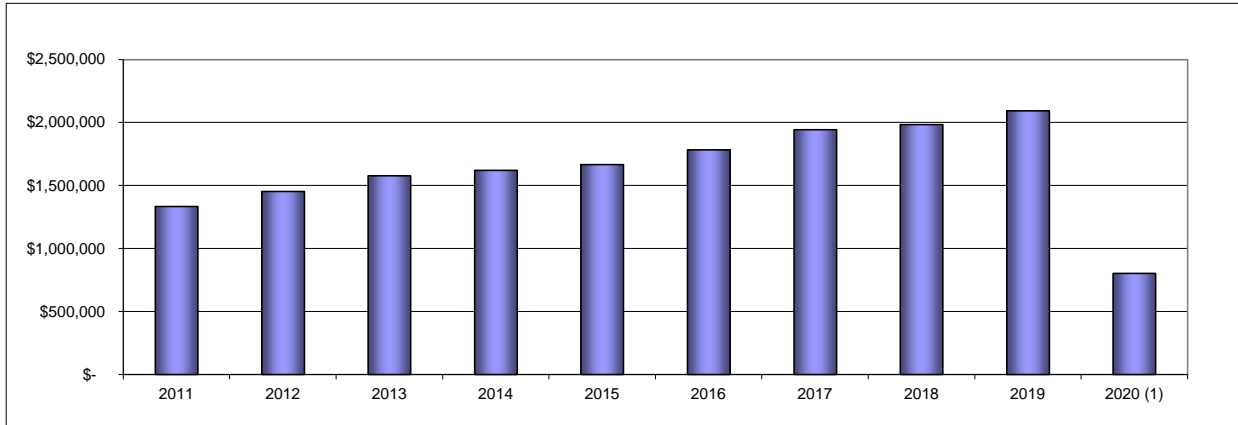
Fiscal Year Ended June 30	Residential Property	Commercial Property	Industrial Property	Other (1)	Unsecured Property	Less Tax Exempt Property	Total Taxable Assessed Value	Total Direct Tax Rate (2)	Estimated Actual Taxable Value	Factor of Taxable Assessed Value
2011	\$ 7,880,409	\$ 1,974,636	\$ 158,866	\$ 587,410	Not available	\$ 241,689	\$ 10,359,632	1.2473	\$ 10,601,321	Not available
2012	\$ 7,145,644	\$ 2,558,036	\$ 158,600	\$ 586,902	Not available	\$ 276,882	\$ 10,172,299	1.2735	\$ 10,449,181	Not available
2013	\$ 6,791,316	\$ 2,108,662	\$ 159,900	\$ 790,301	\$ 287,803	\$ 346,963	\$ 9,791,019	1.3068	\$ 9,761,577 (3)	0.996993 (3)
2014	\$ 7,237,918	\$ 2,105,306	\$ 162,948	\$ 798,259	\$ 334,685	\$ 351,233	\$ 10,287,883	1.3522	\$ 11,517,264 (3)	1.119498 (3)
2015	\$ 7,863,637	\$ 2,133,511	\$ 161,792	\$ 894,465	\$ 311,204	\$ 333,742	\$ 11,030,867	1.3325	\$ 12,864,274 (3)	1.166207 (3)
2016	\$ 8,227,029	\$ 2,206,981	\$ 162,828	\$ 1,021,962	\$ 367,993	\$ 356,949	\$ 11,629,844	1.4196	\$ 13,598,364 (3)	1.169265 (3)
2017	\$ 8,671,194	\$ 2,315,233	\$ 162,343	\$ 1,076,357	\$ 364,265	\$ 370,001	\$ 12,219,391	1.4648	\$ 13,550,693 (3)	1.108950 (3)
2018	\$ 9,209,650	\$ 2,467,359	\$ 166,859	\$ 1,091,858	\$ 348,764	\$ 426,578	\$ 12,857,912	1.4970	\$ 15,154,811 (3)	1.178637 (3)
2019	\$ 9,709,630	\$ 2,665,776	\$ 170,999	\$ 1,223,745	\$ 379,698	\$ 443,387	\$ 13,706,461	1.4982	\$ 16,490,101 (3)	1.203090 (3)
2020	\$ 10,495,984	\$ 2,889,095	\$ 195,961	\$ 1,075,127	\$ 381,060	\$ 456,789	\$ 14,580,438	1.4956	\$ 17,358,468 (3)	1.190531 (3)

Source: County Assessor data, Avenu Insights & Analytics, 2011-12 and prior, previously published CAFR Report

- (1) Includes the following categories (Misc., Institutional, Recreational, Irrigated, Vacant, SBE Nonunitary, and Unsecured)
- (2) Total direct tax rate is represented by Tax Rate Areas 04-000 04-004 and 04-027
- (3) As of 2012-13 Estimated Actual Value is being calculated and reported in compliance with GASB No. 44 guidelines. Estimated Actual Value is derived from a series of calculations comparing median assessed values from 1940 to current median sale prices. Based on these calculations a multiplier value was extrapolated and applied to current assessed values.

Note: In 1978, California voters passed Proposition 13, which limited property taxes to a total maximum rate of 1% based upon the assessed value of the property being taxed. Each year, the assessed value of property may be increased by an inflation factor (limited to a maximum increase of 2%). With few exceptions, property is only reassessed at the time that it is sold to a new owner. At that point, the new assessed value is reassessed at the purchase price of the property sold. The assessed valuation data shown above represents the only data currently available with respect to the actual market value of taxable property and is subject to the limitations described above.

**Schedule 5A**  
**CITY OF FOLSOM CALIFORNIA**  
**Taxable Transactions by Category**  
**Fiscal Year 2020, With Ten Year Trend Analysis**  
**(Taxable transactions in thousands of dollars)**



	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020 (1)
Motor Vehicle and Parts Dealers	\$ 287,365	\$ 342,749	\$ 408,649	\$ 425,196	\$ 460,449	\$ 466,504	\$ 485,631	\$ 491,987	\$ 494,930	\$ 215,926
Home furnishings and appliances	61,541	65,702	71,634	81,852	82,252	\$ 96,706	\$ 93,502	\$ 92,162	\$ 95,168	\$ 32,114
Bld Matri and Garden Equip	74,438	84,386	93,213	94,161	102,469	\$ 108,524	\$ 110,962	\$ 115,803	\$ 116,980	\$ 73,319
Food and Beverage Stores	71,654	74,194	78,944	79,159	79,806	\$ 81,880	\$ 85,460	\$ 89,824	\$ 78,242	\$ 40,304
Gasoline Stations	80,388	83,171	84,628	83,598	69,997	\$ 64,270	\$ 73,240	\$ 82,738	\$ 93,517	\$ 28,902
Clothing & Clothing Accessories	124,918	129,738	143,476	148,592	152,903	\$ 177,476	\$ 179,489	\$ 183,062	\$ 182,119	\$ 42,184
General merchandise stores	270,447	286,652	287,505	285,722	235,840	\$ 234,505	\$ 304,177	\$ 324,505	\$ 334,005	\$ 137,404
Food Services and Drinking Places	134,184	149,299	156,403	161,652	175,325	\$ 188,911	\$ 202,655	\$ 210,940	\$ 222,864	\$ 81,364
Other retail stores	124,566	127,862	136,099	133,671	135,499	\$ 131,765	\$ 128,316	\$ 130,431	\$ 123,931	\$ 44,291
<b>Subtotal retail</b>	<b>1,229,501</b>	<b>1,343,753</b>	<b>1,460,551</b>	<b>1,493,603</b>	<b>1,494,540</b>	<b>1,550,541</b>	<b>1,663,432</b>	<b>1,721,452</b>	<b>1,741,756</b>	<b>\$ 695,808</b>
All other outlets	103,528	110,206	115,786	126,130	171,928	\$ 232,418	\$ 280,610	\$ 262,345	\$ 351,655	\$ 106,818
<b>Total</b>	<b>\$ 1,333,029</b>	<b>\$ 1,453,959</b>	<b>\$ 1,576,337</b>	<b>\$ 1,619,733</b>	<b>\$ 1,666,468</b>	<b>\$ 1,782,959</b>	<b>\$ 1,944,042</b>	<b>\$ 1,983,797</b>	<b>\$ 2,093,411</b>	<b>\$ 802,626</b>

Sources: State Board of Equalization (BOE), California Department of Tax and Fee Administration (CDTFA)

(1) Since 2017, taxable transactions information is available via the CDTFA. Information only available through second quarter of 2020.



**Schedule 6**  
**CITY OF FOLSOM, CALIFORNIA**  
**Direct and Overlapping Property Tax Rates**  
**Fiscal Year 2020, With Ten Year Trend Analysis**  
**(rate per \$100 of assessed value)**

	County District Rates				School District, Bonds & Assessments					
	Basic County, City, School Levy	Sacramento Regional County Sanitation	Sacramento County Bonds	Total District Rates	General Obligation - School Districts (1)	Los Rios Community College	Folsom Cordova Bond Area #2	Folsom Cordova Bond Area #3	Folsom Cordova Bond Area #5	San Juan Unified Bond
2011	1.0000	0.0000	0.0000	1.0000	.0000 - .0290	0.009	0.0318	0.0962	0.0000	0.0813
2012	1.0000	0.0000	0.0000	1.0000	.0000 - .0330	0.0192	0.0349	0.0916	0.0000	0.0948
2013	1.0000	0.0000	0.0000	1.0000	.0000 - .0346	0.0193	0.0371	0.1155	0.0000	0.1003
2014	1.0000	0.0000	0.0000	1.0000	.0000 - .0245	0.0181	0.0341	0.1125	0.0000	0.1630
2015	1.0000	0.0000	0.0000	1.0000	.0000 - .0133	0.0111	0.0343	0.1229	0.0000	0.1509
2016	1.0000	0.0000	0.0000	1.0000	.0000 - .0369	0.0273	0.031	0.1129	0.0568	0.1547
2017	1.0000	0.0000	0.0000	1.0000	.0000 - .0219	0.0423	0.0584	0.1259	0.0641	0.1522
2018	1.0000	0.0000	0.0000	1.0000	.0000 - .0000	0.0390	0.0516	0.1878	0.0071	0.2115
2019	1.0000	0.0000	0.0000	1.0000	.0000 - .0000	0.0393	0.0562	0.1451	0.0583	0.1993
2020	1.0000	0.0000	0.0000	1.0000	.0000 - .0000	0.0696	0.058	0.1366	0.0543	0.1793

Source: Sacramento County, Department of Finance, Auditor-Controller; Avenu Insights & Analytics

(1) Compilation of Tax Rates represent the low and high end.

Note: In 1978, California voters passed Proposition 13, which limited property taxes to a total maximum rate of 1% based upon the assessed value of the property being taxed. Each year, the assessed value of property may be increased by an inflation factor (limited to a maximum increase of 2%). With few exceptions, property is only reassessed at the time that it is sold to a new owner. At that point, the new assessed value is reassessed at the purchase price of the property sold. The assessed valuation data shown above represents the only data currently available with respect to the actual market value of taxable property and is subject to the limitations described above.

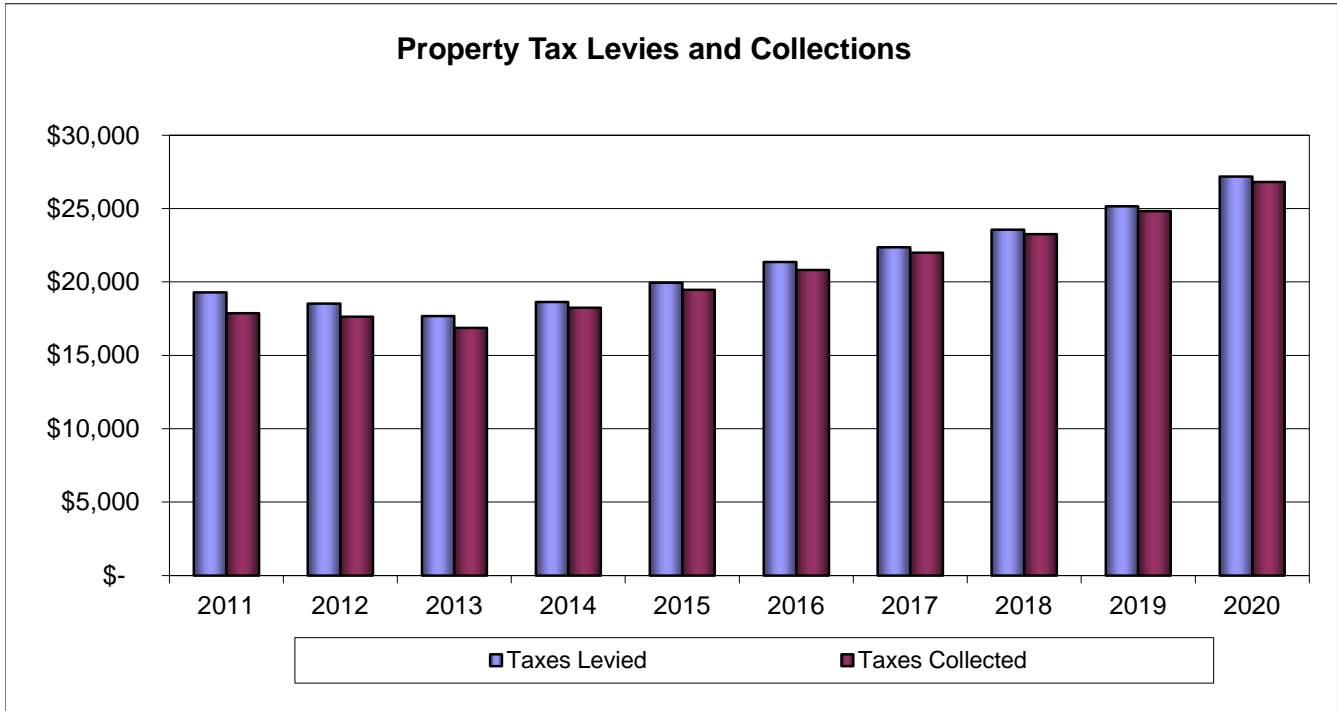
**Schedule 7  
CITY OF FOLSOM, CALIFORNIA  
Principal Property Tax Payers  
Fiscal Year 2020, And Nine Years Ago  
(in thousands of dollars)**

<b>Taxpayer</b>	<b>2020</b>			<b>2011</b>		
	<b>Taxable Assessed Value</b>	<b>Rank</b>	<b>Percentage Of Total Taxable Assessed Value</b>	<b>Taxable Assessed Value</b>	<b>Rank</b>	<b>Percentage Total Taxable Assessed Value</b>
Intel Corp	\$ 792,105	1	5.43%	\$ 509,903	1	4.92%
Broadstone Market Place Llc	197,925	2	1.36%	111,602	2	1.07%
Willow Creek Assoc LP	87,758	3	0.60%			
Kaiser	73,914	4	0.51%	61,566	6	0.59%
Sequoia Equities Iron Point Fo	66,056	5	0.45%			
Chelsea Financing Partnership	61,159	6	0.42%	58,497	7	0.56%
New Home Company Nor Cal Llc	61,001	7	0.42%			
Overlook At Blue Ravine LLC	59,096	8	0.41%	55,737	8	0.53%
Kikkoman Foods Inc	59,068	9	0.41%	66,833	3	0.64%
Sherwood Iron Point Lp	57,971	10	0.40%			
Spectrum Waples Street LP				63,570	4	0.61%
Evergreen Folsom Land Joint Ve				62,666	5	0.60%
Parkshore Plaza Office Propert				41,164	9	0.39%
Rollingwood Commons Apt Llc				41,046	10	0.39%
<b>Total</b>	<b>\$ 1,516,053</b>		<b>10.40%</b>	<b>\$ 1,072,584</b>		<b>10.31%</b>

Sources: Avenu Insights & Analytics, Sacramento County Assessor Combined Tax Rolls

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**Schedule 8**  
**CITY OF FOLSOM, CALIFORNIA**  
**Property Tax Levies and Collections**  
**Fiscal Year 2020, With Ten Year Trend Analysis**  
**(in thousands of dollars)**



Fiscal Year Ended June 30	Taxes Levied for the Fiscal Year	Collected within the Fiscal Year of the Levy	
		Amount	Percent of Levy (1)
2011	\$ 19,293	\$ 17,887	92.71%
2012	\$ 18,543	\$ 17,630	95.08%
2013	\$ 17,680	\$ 16,884	95.50%
2014	\$ 18,644	\$ 18,251	97.89%
2015	\$ 19,960	\$ 19,481	97.60%
2016	\$ 21,367	\$ 20,819	97.44%
2017	\$ 22,377	\$ 22,002	98.32%
2018	\$ 23,564	\$ 23,269	98.75%
2019	\$ 25,161	\$ 24,833	98.70%
2020	\$ 27,189	\$ 26,813	98.62%

Source: County of Sacramento, Department of Finance, Tax Accounting Bureau

(1) The City of Folsom participates in an alternative method of property tax apportionment permitted by the State Revenue and Taxation Code, Section 4701, more commonly known as the "Teeter Plan". Under this plan, current secured real property tax levies are distributed by Sacramento County to the City as if the taxes had been collected in full. In return, the County retains all rights to collect any delinquencies and subsequent penalties and interest. Thus, under the Teeter Plan, the City receives 100% of all secured real property taxes levied.

**Schedule 9**  
**CITY OF FOLSOM, CALIFORNIA**  
**Ratio of Outstanding Debt by Type**  
**Fiscal Year 2020, With Ten Year Trend Analysis**

	2011	2012	2013	2014	2015
<b>Governmental Activities</b>					
General Obligation Bonds	\$ 14,900,000	\$12,120,000	\$9,220,000	\$6,195,000	\$ 3,760,000
Certificates of Participation	4,170,000	1,190,000	1,170,000	820,000	-
FFFA Revenue Bonds	133,690,000	130,084,002	122,625,230	112,260,832	104,491,230
RDA Tax Allocation Bonds	66,095,000	-	(1)	-	-
City Hall & Fire Station Lease Obligation	-	10,314,467	8,947,773	7,544,642	6,113,936
Owner Participation Agreements	2,455,122	-	-	-	-
Special Assessment Debt	-	-	-	-	-
Notes Payable	1,000,000	500,000	-	-	-
Long-Term Loan	-	-	-	-	-
Add: Discounts/premiums, net	-	-	-	-	-
Capital Leases	875,382	575,716	486,978	1,302,208	1,901,301
<b>Business-Type Activities</b>					
Revenue Bonds	\$ 27,630,000	\$ 26,670,000	\$ 25,685,000	\$25,494,830	\$ 24,352,781
Add: Issue Discount/prem, net	-	-	-	-	-
Capital Leases	528,387	308,274	131,460	-	-
Note Payable	-	-	-	-	-
<b>Total Primary Government</b>	<b>\$ 251,343,891</b>	<b>\$ 181,762,459</b>	<b>\$ 168,266,441</b>	<b>\$ 153,617,512</b>	<b>\$ 140,619,248</b>
Percentage of Personal Income	Not available	Not available	Not available	Not available	Not available
Per Capita	3,845	2,696	2,543	2,246	2,016
Population	65,375	67,429	66,174	68,399	69,737

Sources: The City's Comprehensive Annual Financial Reports; State Department of Finance

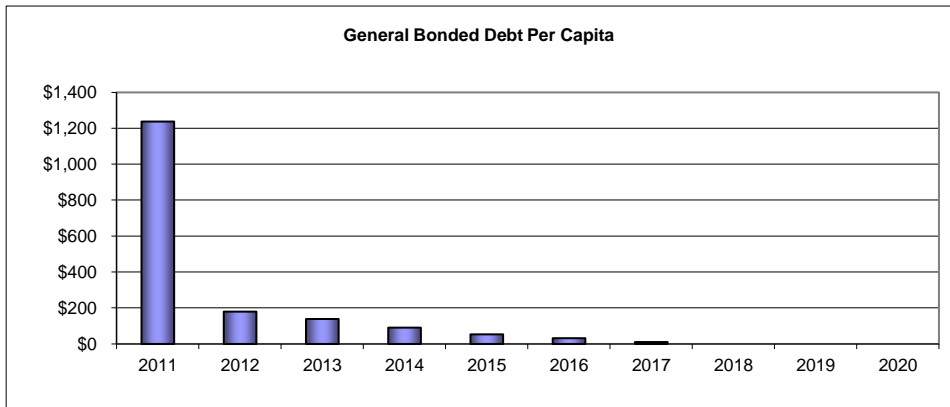
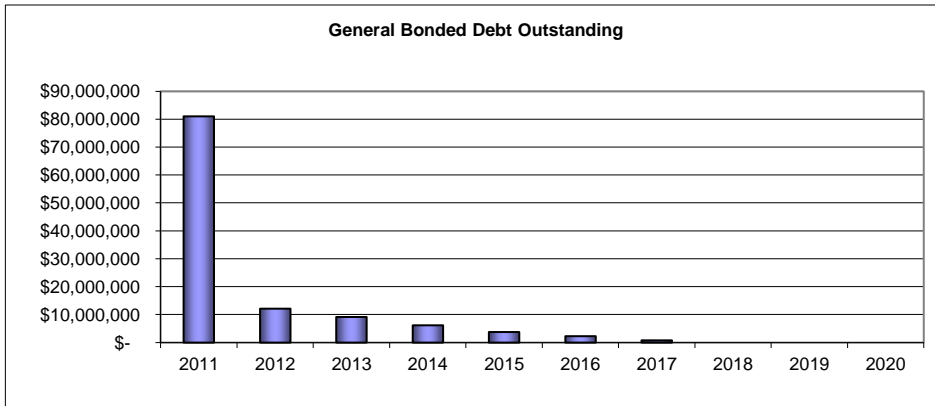
(1) The RDA was dissolved by the State during FY12. RDA Tax Allocation Bonds were transferred to a Private Purpose Trust Fund and are not legal obligations of the City.

(2) Long-Term Loan amount in 2018 was corrected to \$1,628,000

**Schedule 9**  
**CITY OF FOLSOM, CALIFORNIA**  
**Ratio of Outstanding Debt by Type**  
**Last Ten Fiscal Years**

2016	2017	2018	2019	2020	
					<b>Governmental Activities</b>
\$ 2,315,000	\$ 825,000	\$ -	\$ -	\$ -	- General Obligation Bonds
-	-	-	-	-	- Certificates of Participation
103,207,933	93,841,368	124,427,251	114,621,540	129,744,921	- FFA Revenue Bonds
-	-	-	-	-	- RDA Tax Allocation Bonds
4,640,514	3,117,370	1,692,207	1,526,817	1,354,632	- City Hall & Fire Station Lease Obligation
-	-	-	-	-	- Owner Participation Agreements
-	-	-	-	-	- Special Assessment Debt
-	-	-	-	-	- Notes Payable
-	-	1,628,000 (2)	1,221,000	1,235,739	- Long-Term Loan
-	-	-	4,295,904	7,446,331	- Add: Discounts/premiums, net
1,687,885	1,467,391	1,239,579	1,004,201	761,001	- Capital Leases
					<b>Business-Type Activities</b>
\$ 23,181,993	\$ 21,973,818	\$ 20,725,423	\$ 19,438,757	\$ 17,319,283	- Revenue Bonds
-	-	-	37,116	1,023,938	- Add: Issue Discount/prem, net
-	-	-	-	-	- Capital Leases
-	-	-	-	-	- Note Payable
<u>\$ 135,033,325</u>	<u>\$ 121,224,947</u>	<u>\$ 149,712,460</u>	<u>\$ 142,145,335</u>	<u>\$ 158,885,845</u>	<b>Total Primary Government</b>
Not available	Not available	Not available	Not available	Not available	Percentage of Personal Income
1,872	1,652	2,036	1,909	2,089	Per Capita
72,131	73,389	73,521	74,479	76,065	Population

**Schedule 10  
CITY OF FOLSOM, CALIFORNIA  
Ratios of General Bonded Debt Outstanding  
Fiscal Year 2020, With Ten Year Trend Analysis**



General Bonded Debt Outstanding				Total	Percent of Assessed Value of Property (1)	Per Capita (2)	Population (3)
Fiscal Year	General Obligation Bonds	Redevelopment Bonds					
2011	\$ 14,900,000	\$ 66,095,000 (4)	\$ 80,995,000	0.76%	1,238.93	65,375	
2012	\$ 12,120,000	\$ - (5)	\$ 12,120,000	0.12%	179.74	67,429	
2013	\$ 9,220,000	\$ -	\$ 9,220,000	0.09%	139.33	66,174	
2014	\$ 6,195,000	\$ -	\$ 6,195,000	0.05%	90.57	68,399	
2015	\$ 3,760,000	\$ -	\$ 3,760,000	0.03%	53.92	69,737	
2016	\$ 2,315,000	\$ -	\$ 2,315,000	0.02%	32.09	72,131	
2017	\$ 825,000	\$ -	\$ 825,000	0.01%	11.24	73,389	
2018	\$ -	\$ -	\$ -	0.00%	-	73,521	
2019	\$ -	\$ -	\$ -	0.00%	-	74,479	
2020	\$ -	\$ -	\$ -	0.00%	-	76,065	

Source: The City's Comprehensive Annual Financial Reports

- (1) See Schedule 5 for property value data.
- (2) Population data can be found in Schedule 14.
- (3) Population figures used for per capita calculation excludes the inmate population at Folsom Prison.
- (4) The RDA issued Tax Allocation Bonds relating to future housing and non-housing redevelopment activities within the Project Area.
- (5) The RDA was dissolved by the State during FY12

**Schedule 11  
CITY OF FOLSOM, CALIFORNIA  
Debt Capacity Information, Direct and Overlapping  
Fiscal Year 2020, With Ten Year Trend Analysis**

	2011	2012	2013	2014	2015
<b>DIRECT AND OVERLAPPING TAX AND ASSESSMENT DEBT</b>					
Sacramento Regional County Sanitation District	\$ -	\$ -	\$ -	\$ -	\$ -
Los Rios Community College District	22,435,787	21,554,132	26,372,363	26,100,332	25,697,846
Folsom Cordova Unified School District School Facility					
Improvement District No. 2	38,998,345	36,964,845	34,838,817	31,403,928	28,320,810
Folsom Cordova Unified School District School Facility					
Improvement District No. 3	1,656,714	1,591,946	1,313,398	2,681,686	3,881,454
Folsom Cordova Unified School District School Facility					
Improvement District No. 5			0		
San Juan Unified School District	2,344,499	2,213,590	2,586,340	2,440,033	2,914,760
El Dorado Irrigation District				620	385
<b>City of Folsom, Public Financing Authority</b>	<b>14,900,000</b>	<b>12,120,000</b>	<b>9,220,000</b>	<b>6,195,000</b>	<b>3,760,000</b>
City of Folsom 1915 Act Bonds	20,690,699	19,024,306	17,151,884	13,745,561	11,765,942
Special District 1915 Act Bonds (Estimate)	1,060,903	1,070,634	1,212,719	1,050,213	1,483,894
Folsom Community Facilities District #1	9,625,000	8,710,000	7,770,000	6,800,000	5,795,000
Folsom Community Facilities District #2	1,275,000	845,000	605,000	350,000	85,000
Folsom Community Facilities District #3	2,220,000	1,985,000	1,740,000	1,485,000	1,095,000
Folsom Community Facilities District #4	24,595,000	22,710,000	21,080,000	19,010,282	16,850,693
Folsom Community Facilities District #5	3,495,000	3,245,000	2,985,000	2,597,190	2,068,197
Folsom Community Facilities District #6	1,270,000	1,110,000	945,000	775,000	575,000
Folsom Community Facilities District #7	62,120,000	59,945,000	57,660,000	55,200,000	52,265,000
Folsom Community Facilities District #8	7,690,000	7,215,000	6,720,000	6,200,000	5,655,000
Folsom Community Facilities District #9	17,765,000	17,435,000	17,050,000	16,620,000	15,980,000
Folsom Community Facilities District #10					
Folsom Community Facilities District #11					
Folsom Community Facilities District #12					
Folsom Community Facilities District #13					
Folsom Community Facilities District #14					
Folsom Community Facilities District #15					
<b>TOTAL NET DIRECT AND OVERLAPPING TAX AND ASSESSMENT DEBT</b>	<b>\$ 232,141,947</b>	<b>\$ 217,739,453</b>	<b>\$ 209,260,521</b>	<b>\$ 192,654,745</b>	<b>\$ 178,193,981</b>
<b>DIRECT &amp; OVERLAPPING GENERAL OBLIGATION DEBT:</b>					
Sacramento County General Fund Obligation	\$ 29,526,970	\$ 28,275,537	\$ 27,124,496	\$ 25,537,949	\$ 23,919,031
Sacramento County Pension Obligations	76,197,664	82,058,088	82,019,808	84,998,096	84,138,157
Sacramento County Board of Education Cert. of Participation	827,542	782,367	747,008	687,498	627,191
Los Rios Community College District Cert. of Participation	438,419	426,251	411,593	399,678	386,947
Folsom Cordova Unified School District Cert. of Participation	18,146,947	16,684,291	15,101,192	13,723,642	12,170,071
Sacramento Metropolitan Fire District Cert. of Participation			9,060	7,264	5,398
San Juan Unified School District Cert. of Participation	12,910	11,017			
Sacramento Metropolitan Fire District Pension Obligations	126,202	122,160	106,108	90,995	98,863
<b>City of Folsom General Obligation Bonds</b>	<b>12,730,000</b>	<b>11,495,000</b>	<b>10,117,773</b>	<b>8,694,642</b>	<b>6,991,777</b>
<b>TOTAL GROSS OVERLAPPING GENERAL FUND OBLIGATION DEBT</b>	<b>138,006,654</b>	<b>139,854,711</b>	<b>136,637,038</b>	<b>134,139,764</b>	<b>128,337,435</b>
Less: Sacramento County self-supporting obligations	588,012	577,221	569,871	454,033	354,033
<b>TOTAL NET OVERLAPPING GENERAL FUND OBLIGATION DEBT</b>	<b>137,418,642</b>	<b>139,277,490</b>	<b>136,067,167</b>	<b>133,685,731</b>	<b>127,983,402</b>
<b>DIRECT COMBINED TOTAL DEBT</b>	<b>\$ 27,630,000</b>	<b>\$ 23,615,000</b>	<b>\$ 19,337,773</b>	<b>\$ 14,889,642</b>	<b>\$ 10,751,777</b>
<b>GROSS OVERLAPPING COMBINED TOTAL DEBT</b>	<b>\$ 342,518,601</b>	<b>\$ 333,979,164</b>	<b>\$ 325,599,796</b>	<b>\$ 311,904,867</b>	<b>\$ 295,779,639</b>
<b>GROSS COMBINED TOTAL DEBT</b> (2)	<b>\$ 371,148,601</b>	<b>\$ 357,594,164</b>	<b>\$ 344,897,569</b>	<b>\$ 326,799,509</b>	<b>\$ 306,531,416</b>
<b>NET COMBINED TOTAL DEBT</b>	<b>\$ 369,560,589</b>	<b>\$ 357,016,943</b>	<b>\$ 344,327,688</b>	<b>\$ 326,240,476</b>	<b>\$ 305,877,383</b>

	% Applicable (1)	2016	2017	2018	2019	2020
<b>DIRECT AND OVERLAPPING TAX AND ASSESSMENT DEBT:</b>						
Sacramento Regional County Sanitation District	0.000%	\$ -	\$ -	\$ -	\$ -	\$ -
Los Rios Community College District	7.064%	25,091,940	24,238,927	29,175,733	27,951,205	32,159,359
Folsom Cordova Unified School District School Facility						
Improvement District No. 2	99.717%	25,790,703	23,083,820	20,258,927	18,508,090	16,776,628
Folsom Cordova Unified School District School Facility						
Improvement District No. 3	15.084%	4,952,688	7,090,114	6,882,043	7,358,813	40,142,921
Folsom Cordova Unified School District School Facility						
Improvement District No. 5	99.991%	39,997,200	93,738,438	183,353,497	183,011,205	179,681,638
San Juan Unified School District	0.704%	2,698,717	3,399,459	3,109,284	4,242,098	3,788,571
El Dorado Irrigation District	0.036%	935	367	175	83	-
<b>City of Folsom, Public Financing Authority</b>	<b>100.000%</b>	<b>2,315,000</b>	<b>825,000</b>	<b>0</b>	<b>-</b>	<b>-</b>
City of Folsom 1915 Act Bonds	100.000%	9,663,940	6,340,471	4,491,108	1,706,154	-
Special District 1915 Act Bonds (Estimate)	382-100%	1,661,199	2,079,247	1,966,043	889,708	12,395,295
Folsom Community Facilities District #1	100.000%	-	-	-	-	-
Folsom Community Facilities District #2	100.000%	4,745,000	3,645,000	2,490,000	1,275,000	-
Folsom Community Facilities District #3	100.000%	0	-	-	-	-
Folsom Community Facilities District #4	100.000%	810,000	515,000	205,000	-	-
Folsom Community Facilities District #5	100.000%	15,083,791	13,256,420	11,363,503	9,385,504	7,346,428
Folsom Community Facilities District #6	100.000%	1,786,772	1,499,948	1,203,748	900,932	591,238
Folsom Community Facilities District #7	100.000%	390,000	195,000	0	-	-
Folsom Community Facilities District #8	100.000%	49,625,000	46,900,000	43,145,000	39,985,000	36,555,000
Folsom Community Facilities District #9	100.000%	5,080,000	4,485,000	1,560,000	1,260,000	990,000
Folsom Community Facilities District #10	100.000%	15,615,000	14,885,000	14,640,000	13,870,000	13,040,000
Folsom Community Facilities District No. 16 IA A	100.000%	-	-	5,770,000	5,700,000	5,665,000
Folsom Community Facilities District No. 16 IA B	100.000%	-	-	-	-	3,115,000
Folsom Community Facilities District #17	100.000%	5,579,499	5,475,014	6,420,000	6,290,000	6,155,000
Folsom Community Facilities District #18	100.000%	-	-	28,530,000	28,530,000	42,435,000
Folsom Community Facilities District #19	100.000%	-	-	13,255,000	13,255,000	13,255,000
Folsom Community Facilities District #20	100.000%	-	-	-	-	9,695,000
Folsom Community Facilities District #21	100.000%	-	-	-	-	-
Folsom Community Facilities District #2014-1	100.000%	-	-	41,579	41,579	-
<b>TOTAL NET DIRECT AND OVERLAPPING TAX AND ASSESSMENT DEBT</b>	<b>\$ 210,887,384</b>	<b>\$ 251,652,225</b>	<b>\$ 377,850,640</b>	<b>\$ 364,180,371</b>	<b>\$ 423,787,078</b>	
<b>DIRECT &amp; OVERLAPPING GENERAL OBLIGATION DEBT:</b>						
Sacramento County General Fund Obligation	8.590%	\$ 22,095,102	\$ 20,462,977	\$ 18,355,189	\$ 14,905,457	\$13,654,171
Sacramento County Pension Obligations	8.590%	83,630,628	81,959,486	79,517,634	75,857,640	67,619,672
Sacramento County Board of Education Cert. of Participation	8.590%	564,473	492,704	415,756	340,459	302,814
Los Rios Community College District Cert. of Participation	7.064%	67,963	49,889	31,082	-	-
Folsom Cordova Unified School District Cert. of Participation	64.492%	9,785,084	7,967,980	6,094,494	4,155,277	2,127,660
San Juan Unified School District Cert. of Participation	0.704%	3,589	3,554	1,770	883	-
Sacramento Metropolitan Fire District Cert. of Participation	0.147%	13,702	13,958	13,362	13,209	12,420
Sacramento Metropolitan Fire District Pension Obligations	0.147%	79,206	78,546	72,653	69,969	64,381
<b>City of Folsom General Obligation Bonds</b>	<b>100.000%</b>	<b>5,406,423</b>	<b>3,767,131</b>	<b>2,221,445</b>	<b>1,930,991</b>	<b>1,629,031</b>
<b>TOTAL GROSS OVERLAPPING GENERAL FUND OBLIGATION DEBT</b>		<b>121,646,170</b>	<b>114,796,225</b>	<b>106,723,385</b>	<b>97,273,885</b>	<b>85,410,149</b>
Less: Sacramento County self-supporting obligations		538,642	-	-	1,460,120	1,369,066
<b>TOTAL NET OVERLAPPING GENERAL FUND OBLIGATION DEBT</b>		<b>121,107,528</b>	<b>114,796,225</b>	<b>106,723,385</b>	<b>95,813,765</b>	<b>84,041,083</b>
<b>OVERLAPPING TAX INCREMENT DEBT (Successor Agency):</b> (3)	100.000%	\$ 60,560,000	\$ 59,055,000	\$ 53,765,000	\$ 51,430,000	\$47,275,000
<b>DIRECT COMBINED TOTAL DEBT</b>	<b>\$ 7,721,423</b>	<b>\$ 4,592,131</b>	<b>\$ 2,221,445</b>	<b>\$ 1,930,991</b>	<b>\$ 1,629,031</b>	
<b>GROSS OVERLAPPING COMBINED TOTAL DEBT</b>	<b>\$ 324,812,131</b>	<b>\$ 420,911,319</b>	<b>\$ 536,107,580</b>	<b>\$ 510,953,265</b>	<b>\$ 554,843,196</b>	
<b>GROSS COMBINED TOTAL DEBT</b> (2)	<b>\$ 332,533,554</b>	<b>\$ 425,503,450</b>	<b>\$ 538,329,025</b>	<b>\$ 512,884,256</b>	<b>\$ 556,472,227</b>	
<b>NET COMBINED TOTAL DEBT</b>	<b>\$ 331,994,912</b>	<b>\$ 425,503,450</b>	<b>\$ 538,329,025</b>	<b>\$ 511,424,136</b>	<b>\$ 555,103,161</b>	

(1) Current year percentage of overlapping debt applicable to the city is estimated using taxable assessed property value. Applicable percentages were estimated by determining the portion of the overlapping district's assessed value that is within the boundaries of the city divided by the district's total taxable assessed value.  
(2) Excludes tax and revenue anticipation notes, enterprise revenue, mortgage revenue and non-bonded capital lease obligations.  
(3) Effective January 31, 2012, under AB 1X 26, all Redevelopment Agencies in California were dissolved and replaced with Successor Agencies. The Folsom City Council elected to become the Successor Agency for the former redevelopment agency in accordance with the Bill. Successor Agencies are responsible for winding down the affairs of the RDAs including disposing of their assets and paying down remaining debt.

**Ratios to 2019-20 Assessed Valuation:**

Total Direct and Overlapping Tax and Assessment Debt	2.89%
<b>Total Direct Debt (\$1,930,991)</b>	0.01%
Gross Combined Total Debt	3.80%
Net Combined Total Debt	3.79%

**Ratios to Redevelopment Incremental Valuation (\$945,282,642):**

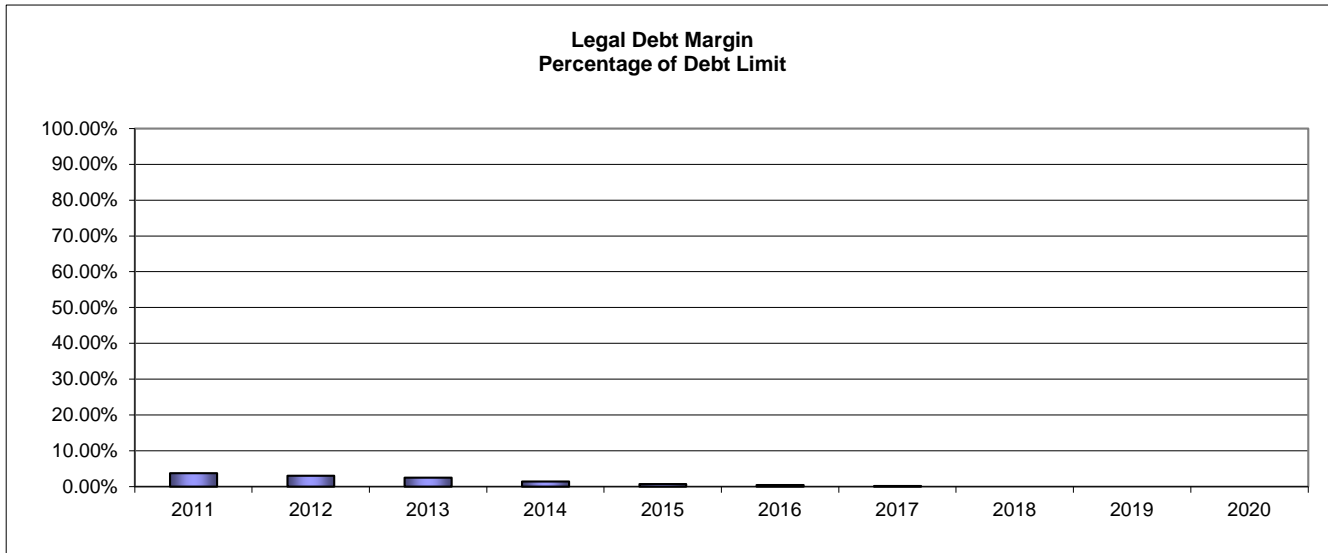
Total Overlapping Tax Increment Debt	4.63%
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Source: Avenu Insights & Analytics  
City of Folsom records - direct debt.



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**Schedule 12**  
**CITY OF FOLSOM, CALIFORNIA**  
**Legal Debt Margin**  
**Fiscal Year 2020, With Ten Year Trend Analysis**  
**(in thousands of dollars)**



	<b>Assessed Value</b>	<b>Debt Limit Percentage (1)</b>	<b>Debt Limit</b>	<b>Total net debt applicable to the limit as a percentage of debt limit</b>	<b>Legal debt margin</b>	<b>Total net debt applicable to the limit as a percentage of debt limit</b>
2011	\$ 10,601,321	3.75%	\$ 397,550	\$ 14,900	\$ 382,650	3.75%
2012	\$ 10,449,181	3.75%	\$ 391,844	\$ 12,120	\$ 379,724	3.09%
2013	\$ 9,761,577	3.75%	\$ 366,059	\$ 9,220	\$ 356,839	2.52%
2014	\$ 11,517,264	3.75%	\$ 431,897	\$ 6,195	\$ 425,702	1.43%
2015	\$ 12,864,274	3.75%	\$ 482,410	\$ 3,760	\$ 478,650	0.78%
2016	\$ 13,598,364	3.75%	\$ 509,939	\$ 2,315	\$ 507,624	0.45%
2017	\$ 13,550,693	3.75%	\$ 508,151	\$ 825	\$ 507,326	0.16%
2018	\$ 15,154,811	3.75%	\$ 568,305	\$ -	\$ 568,305	0.00%
2019	\$ 16,490,101	3.75%	\$ 618,379	\$ -	\$ 618,379	0.00%
2020	\$ 17,358,468	3.75%	\$ 650,943	\$ -	\$ 650,943	0.00%

Sources: The City's Comprehensive Annual Financial Reports; MuniServices

- (1) The California Government Code, Section 32605 provides for a legal debt limit of 15 % of gross assessed valuation. However, this provision was enacted when assessed valuation was based on 25% of market value. Effective fiscal year 1981-1982, each parcel is assessed at 100 % market value as of the most recent change of ownership for that parcel. Thus, the factor used to determine calculate the total net debt applicable to limit is 3.75% (25% \* 15%)

**Schedule 13**  
**CITY OF FOLSOM, CALIFORNIA**  
**Pledge Revenue Bond Coverage**  
**Fiscal Year 2020, With Ten Year Trend Analysis**

	2011	2012	2013	2014	2015
<b>Water Revenue Bonds</b>					
Utility Services Charges	\$ 12,309,896	\$ 12,708,434	\$ 14,755,852	\$ 14,349,277	\$ 13,218,966
Inv. Income & Other					
Less Operating Expense	7,728,237	9,769,702	8,238,934	8,452,397	8,945,873
Net Available Revenue	4,581,659	2,938,732	6,516,918	5,896,880	4,273,093
Debt Service-Principal	970,000	960,000	985,000	1,124,752	1,142,049
Debt Service-Interest	1,113,029	1,068,780	1,064,579	828,672	864,822
	\$ 2,083,029	\$ 2,028,780	\$ 2,049,579	\$ 1,953,424	\$ 2,006,871
Coverage	2.20	1.45	3.18	3.02	2.13
<b>Special Assessment &amp; Community Facility Bonds</b>					
Special Assessment Collections	16,022,940	16,139,062	15,705,171	15,378,021	15,706,798
Debt Service-Principal	7,951,271	7,366,393	8,794,705	11,895,928	9,463,202
Debt Service-Interest	7,627,998	7,252,534	6,635,434	6,349,684	5,790,222
	15,579,269	14,618,927	15,430,139	18,245,612	15,253,424
Coverage	1.03	1.10	1.02	0.84	1.03
<b>RDA/Successor Agency Tax Allocation Senior Lien Bond Coverage</b>					
Gross Tax Revenue	5,502,072	3,385,072 (2)	2,909,463	2,812,863	2,997,413
Debt Service-Principal	515,000	880,000	940,000	875,000	1,100,000
Debt Service-Interest	2,017,688	1,996,763	1,969,463	1,937,863	1,897,413
Coverage of Senior Debt	2.17	1.18	1.00	1.00	1.00
<b>RDA/Successor Agency Tax Allocation Subordinated Lien Bond Coverage</b>					
Net Tax Revenue Available for Subordinated Debt <sup>(1)</sup>	2,648,504	1,096,510 (2)	1,060,988	1,160,319	974,850
Debt Service - Principal	-	250,000	215,000	325,000	150,000
Debt Service - Interest	-	846,510	845,988	835,319	824,850
Coverage of Subordinated Debt	N/A	1.00	1.00	1.00	1.00
<b>RDA/Successor Agency Tax Allocation Housing Set-Aside Bond Coverage</b>					
Gross Tax Revenue	1,375,518	1,124,940 (2)	1,126,088	1,124,425	
Debt Service-Principal	-	255,000	175,000	180,000	
Debt Service-Interest	-	869,940	951,088	944,425	
Coverage	N/A	1.00	1.00	1.00	

Source: City of Folsom

(1) Revenue available after Senior Debt payments and statutory pass-throughs

(2) The Redevelopment Agency (RDA) was dissolved by the State during FY12. RDA Tax Allocation Bonds were transferred to a Private Purpose Trust Fund (i.e. Successor Agency) and are not legal obligations of the RDA or the City.

(3) In FY17, all bonds were refunded; Subordinated and Housing Set-Aside Bonds were defeased.

(4) In FY18, corrected prior year balance to exclude Lighting & Landscaping funds.

(5) Includes connection and impact fees & investment income ; FY18 and prior investment income included with Service Charges

(6) Does not include unrealized gain/loss; FY18 and prior unrealized gain/loss was included

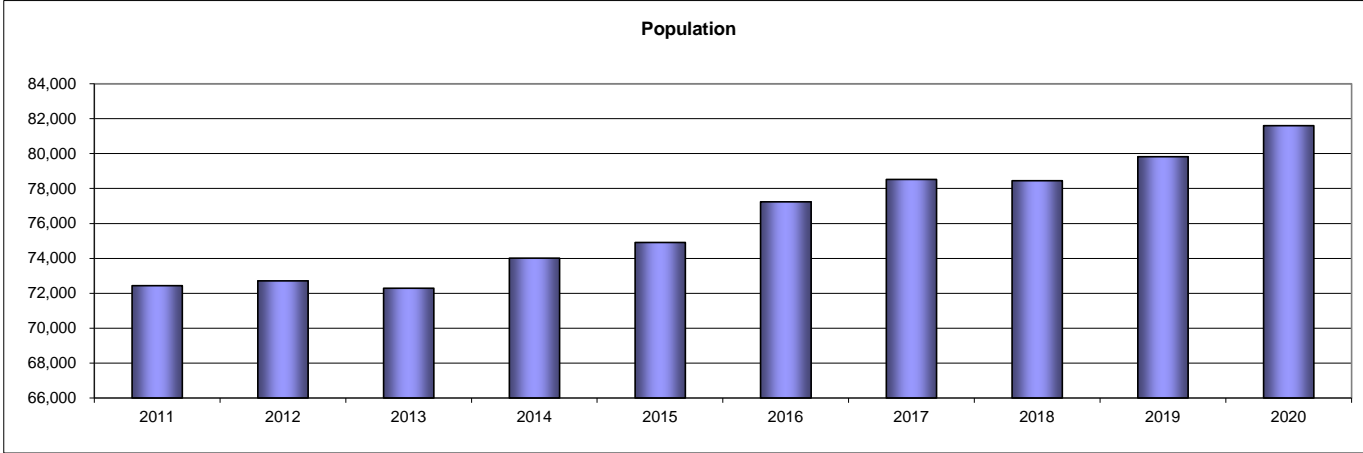
(7) Less depreciation

(8) includes administrative costs

**Schedule 13**  
**CITY OF FOLSOM, CALIFORNIA**  
**Pledge Revenue Bond Coverage**  
**Last Ten Fiscal Years**

2016	2017	2018	2019	2020	
\$ 12,400,653	\$ 13,737,197	\$ 14,209,217	\$ 13,912,610	\$ 15,561,068	<b>Water Revenue Bonds</b>
			1,664,700	1,466,236	Utility Services Charges
8,230,547	8,571,343	9,611,666	10,016,691	11,393,485	Inv. Income & Other <sup>(5,6)</sup>
4,170,106	5,165,854	4,597,551	5,560,619	5,633,819	(8) Less Operating Expense <sup>(7)</sup>
1,170,788	1,208,175	1,248,395	1,286,666	1,384,474	Net Available Revenue
832,891	796,495	758,911	718,190	505,683	Debt Service-Principal
\$ 2,003,679	\$ 2,004,670	\$ 2,007,306	\$ 2,004,856	\$ 1,890,157	Debt Service-Interest
2.08	2.58	2.29	2.77	2.98	Coverage
					<b>Special Assessment &amp; Community Facility Bonds</b>
16,152,972	15,611,680	15,115,858	15,415,808	16,013,670	Special Assessment
9,480,329	10,932,664	7,113,480	10,965,665	10,137,773	Collections
5,507,126	4,868,399	3,623,570	5,032,461	5,289,549	Debt Service-Principal
14,987,455	15,801,063	10,737,050	15,998,126	15,427,322	Debt Service-Interest
1.08	0.99	1.41	0.96	1.04	Coverage
					<b>RDA/Successor Agency Tax Allocation Senior Lien Bond Coverage</b>
2,999,563	3,350,525	4,049,688	3,736,900	3,742,238	Gross Tax Revenue
1,145,000	1,570,000	2,325,000	2,055,000	2,100,000	Debt Service-Principal
1,854,563	1,780,525	1,724,688	1,681,900	1,642,238	Debt Service-Interest
1.00	1.00	1.00	1.00	1.00	Coverage of Senior Debt
					<b>RDA/Successor Agency Tax Allocation Subordinated Lien Bond Coverage</b>
976,688	-	-	-	-	Net Tax Revenue Available for Subordinated Debt <sup>(1)</sup>
160,000	-	-	-	-	Debt Service - Principal
816,688	-	-	-	-	Debt Service - Interest
1.00	N/A	N/A	N/A	N/A	Coverage of Subordinated Debt
					<b>RDA/Successor Agency Tax Allocation Housing Set-Aside Bond Coverage</b>
1,126,313	1,126,050	-	-	-	Gross Tax Revenue
190,000	200,000	-	-	-	Debt Service-Principal
936,313	926,050	-	-	-	Debt Service-Interest
1.00	1.00	N/A	N/A	N/A	Coverage

**Schedule 14  
CITY OF FOLSOM, CALIFORNIA  
Demographic and Economic Information  
Fiscal Year 2020, With Ten Year Trend Analysis**



Year	Population Folsom (1)	Population County (3)	Estimated Personal Income Folsom	Per Capita Personal Income (2)	Median Projected Age (2)	Education Level in Years Schooling (2)	School Enrollment (3)	Unemployment Rate (4)
2011	72,439	1,428,355	\$ 2,445,033,567	\$ 33,753	35.90	Note 1	18,893	5.80%
2012	72,725	1,435,153	\$ 2,521,521,200	\$ 34,672	36.40	Note 1	19,154	5.00%
2013	72,294	1,445,806	\$ 2,553,336,604	\$ 35,319	37.60	Note 1	19,112	4.80%
2014	74,014	1,454,406	\$ 2,669,012,933	\$ 36,061	39.00	Note 1	19,356	3.90%
2015	74,909	1,470,912	\$ 2,902,199,387	\$ 38,743	37.70	Note 1	19,927	3.70%
2016	77,246	1,495,297	\$ 3,025,812,336	\$ 39,171	38.70	Note 1	19,865	3.90%
2017	78,525	1,514,770	\$ 3,223,922,400	\$ 41,056	39.90	Note 1	20,312	3.50%
2018	78,447	1,529,501	\$ 3,425,627,518	\$ 43,668	41.80	Note 1	20,353	2.80%
2019	79,835	1,546,174	\$ 3,677,233,631	\$ 46,060	41.30	Note 1	20,605	2.80%
2020	81,610	1,555,365	\$ 3,909,527,050	\$ 47,905	41.20	Note 1	20,602	10.40%

Note 1	2012	2013	2014	2015	2016	2017	2018	2019	2020
Less than 9th grade	Not available	1.80%	1.60%	3.40%	2.00%	2.40%	3.40%	2.40%	1.60%
Some High School, no diploma	Not available	7.70%	4.20%	6.80%	6.00%	5.20%	3.70%	4.90%	3.80%
High School Graduate (or GED)	89.60%	17.60%	20.80%	16.90%	17.20%	15.80%	14.40%	12.10%	11.60%
Some College, no degree	Not available	21.80%	20.20%	17.90%	19.90%	19.70%	21.80%	20.00%	20.70%
Associate Degree	Not available	9.20%	8.50%	9.00%	9.20%	9.10%	9.10%	11.40%	10.50%
Bachelor's Degree	40.10%	26.90%	26.90%	26.90%	28.50%	29.40%	28.70%	29.50%	31.80%
Master's Degree	Not available	Not available	Not available	Not available	Not available	not available	not available	not available	not available
Professional School Degree	Not available	15.10%	17.80%	19.20%	17.30%	18.40%	18.90%	19.79%	19.90%
Doctorate Degree	Not available	Not available	Not available	Not available	Not available	not available	not available	not available	not available

Sources:  
 (1) California Department of Finance (includes prison population)  
 (2) Information provided by Avenu Insights & Analytics  
 (3) California Department of Education  
 (4) California Employment Development Department

**Schedule 15  
CITY OF FOLSOM, CALIFORNIA  
Principal Employers  
Fiscal Year 2020 and Nine Years Ago**

<u>Employer</u>	2020		Percentage of Total City Employment	2011
	<u>Employees</u>	<u>Rank</u>		<u>Employees</u>
Intel Corporation	6,318	1	17.80%	6,515
California State Prison	1,469	2	4.14%	1,450
Folsom Cordova Unified School District	1,112	3	3.13%	875
Folsom Prison	1,069	4	3.01%	975
Mercy Hospital of Folsom	755	5	2.13%	
California ISO	638	6	1.80%	600
City of Folsom	452	7	1.27%	456
Safe Credit Union	355	9	1.00%	
Micron Technology Inc	350	8	0.99%	
Costco	300	10	0.85%	
Verizon				1,100
Worthington Imports				680
Peterson's Folsom Lake Enterprises				654
Maximus				550
Total Top Employers	12,818		36.11%	13,855
Total City Labor Force	35,500			

Sources: Avenu Insights & Analytics  
City of Folsom  
Employment Development Department

**Schedule 16**  
**CITY OF FOLSOM, CALIFORNIA**  
**Government Employment Information**  
**Fiscal Year 2020, With Ten Year Trend Analysis**

Function/Program	Full-time Equivalent Employees									
	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
City Council	5	5	5	5	5	5	5	5	5	5
City Manager	6.25	6	5.25	5.5	5.5	5.75	5.5	5.5	5	4.5
City Attorney	4	4	4	3.75	3.75	3.75	4	4	4	4
City Clerk	3	3	3	3	3	3	3	3	3	3
Community Development	26.5	26.5	22	20.4	20.4	21.4	22.4	24	26	26
Fire	69	64	63	65	65	69	69	71	77	77
Human Resources	6	6	5	5	5	5	5	5.5	5.5	5.25
Intergov't Affairs & Econ, Dev.	0	0	0	0	0	0	0	0	0	0
Library	13.5	12	11	11	10.5	10.5	10.5	10.5	12.75	12.75
Office of Management & Budget	24	24	20	19	20	20	21	21.5	23.5	24.25
Parks & Recreation	53.8	52.8	43	43.4	42.4	44.8	46	46	48	48
Police Department	103.5	103.5	98.5	97.5	97.5	98.5	101.5	103.5	107.5	107.5
Public Works	54.75	55.5	51	46.9	45.9	45.9	47.7	48.4	49.25	34.4
Utilities	91.5	89	90.25	89.95	91.95	94.2	97.2	98.1	100.4	100.85
	<u>460.80</u>	<u>451.30</u>	<u>421.00</u>	<u>415.40</u>	<u>415.90</u>	<u>426.80</u>	<u>437.80</u>	<u>446.00</u>	<u>466.90</u>	<u>452.50</u>

Source: City Budget

**Schedule 17**  
**CITY OF FOLSOM, CALIFORNIA**  
**Operating Indicators by Function/Program**  
**Fiscal Year 2020, With Ten Year Trend Analysis**

<u>Function/Program</u>	<u>2011</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>2019</u>	<u>2020</u>
<b>Police (1)</b>										
Misdemeanor and felony arrests	1,463	1,270	1,324	1,410	1,414	1,257	1,251	1,023	1,226	1,126
Traffic citations	8,106	7,262	6,180	6,144	3,882	2,997	2,575	2,130	2,512	4,574
Traffic collisions	1,377	1,464	1,410	1,328	1,166	1,528	1,673	1,639	1,583	861
<b>Fire</b>										
Ambulance transports	2,692	3,099	3,099	3,186	3,367	3,819	4,045	4,446	5,275	4,933
Medical responses	3,618	3,526	3,526	3,485	3,671	4,369	4,748	5,105	6,025	5,973
Inspections completed	1,485	1,326	1,850	1,066	1,035	1,460	506	1,017	1,439	684
<b>Other public works</b>										
Lane miles of street overlay	2.3	9	7.2	-	4	8	2	-	8	-
Curb miles of streets swept	1,308	445	568	1,807	2,511	4,275	2,930	3,900	4,300	4,000
Hot pour crack seal applied (lineal ft.)	-	120,000	104,480	103,020	80,200	150,000	390,000	350,000	400,000	320,000
Square feet of street patch	12,000	83,000	84,560	408,000	187,650	200,000	75,000	450,000	415,000	106,500
Number of miles of road added	-	-	-	-	1	1	1	-	2	7
Number of traffic signals added	4	18	-	-	-	1	-	1	6	1
Number of streetlights added	-	28	4	-	19	15	35	14	131	4
Miles of storm drains added	-	0.2	0.1	0.3	0.5	0.6	0.2	-	8	6
Area of Slurry Seal applied (sq ft)	3,559,000	862,000	1,895,800	1,034,100	1,500,000	2,250,000	-	-	4,350,000	1,000,000
<b>Parks and Recreation</b>										
Aquatic center paid admissions	56,245	59,571	63,840	68,257	62,668	58,694	61,731	56,586	48,978	33,895
Community facilities reservations	2,224	2,374	2,801	2,949	3,449	3,269	3,115	3,315	2,859	2,188
Community facilities paid rentals	667	889	1,007	1,113	1,107	1,111	1,059	1,127	1,086	678
Total park acreage	439	439	439	439	439	439	439	451	456	456
Open space acreage	420	420	420	420	499	631	631	631	631	631
Trails maintenance	36	36	36	36	36	45	48	48	50	48.5
Recreation program participation	498,879	595,934	540,688	559,776	524,545	560,973	523,268	542,249	515,120	366,198
Zoo attendance	104,032	125,564	121,387	123,440	121,360	116,057	121,953	143,367	134,741	87,019
<b>Library</b>										
Volumes in collection	112,170	102,767	103,253	96,833	92,979	91,519	89,133	92,033	94,960	97,777
Total volumes borrowed	543,053	552,161	564,434	608,536	609,441	613,597	603,421	618,458	644,158	501,160
<b>Water</b>										
New connections	149	103	187	356	348	268	180	253	501	406
Water main breaks	2	1	5	3	8	5	1	4	1	1
Average consumption (gal/day)	19.8 MGD	19.3 MGD	20.3 MGD	16.6 MGD	14.9 MGD	14.2 MGD	16.65 MGD	17.35 MGD	15.44 MGD	16.81 MGD
Plant capacity (gal/day)	50 MGD	50 MGD	50 MGD	50 MGD	50 MGD	50 MGD	50 MGD	50 MGD	50 MGD	50 MGD
<b>Wastewater</b>										
Average daily sewage treatment (thousands of gallons)										
Daily average flow in gallons	6.77 MGD	7.82 MGD	6.22 MGD	5.75 MGD	5.75 MGD	5.98 MGD	8.03 MGD	7.1 MGD	7.1 MGD	7.1 MGD
Pump station capacity (gal/day) (2)	12 MGD	12 MGD	14.2 MGD	14.2 MGD	14.2 MGD	14.2 MGD	14 MGD	14 MGD	41 MGD	43.9 MGD
<b>Refuse collection</b>										
Solid Waste (tons per day)	134	131	136	136	140	144	150	151	152	151
Recycling (tons per day)	34	35	39	38	41	44	44	40	39	39
Green Waste (tons per day)	33	33	35	33	34	36	40	38	44	41
<b>Transit (3)</b>										
Total route miles	187,036	194,900	184,727	175,402	195,390	200,897	195,989	197,147	113,043	N/A
Passengers-Folsom Stage Line	61,650	73,485	79,787	92,489	91,930	83,180	92,282	89,794	50,183	N/A
Passengers-Light Rail	739,024	778,856	745,108	734,500	702,935	689,935	619,684	627,850	722,364	N/A

Source: City of Folsom

(1) Prior to FY 2013, Police statistics were for calendar, not fiscal year

(2) Beginning in FY19, pump station capacity includes capacity for each lift station

(3) Transit route miles and Folsom Stage Line passengers are through 2/1/2019 as Transit operations were annexed by the Sacramento Regional Transit District effective 2-4-19



**Schedule 18**  
**CITY OF FOLSOM, CALIFORNIA**  
**Capital Asset and Infrastructure Statistics by Function/Program**  
**Fiscal Year 2020, With Ten Year Trend Analysis**

<u>Function/Program</u>	<u>2011</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>
<b>Public Works</b>					
Miles of streets	259	259	259	300	301
Number of street lights	6,667	6,699	6,703	6,699	6,699
Number of traffic signals (1)	100	118	118	118	118
<b>Culture and recreation</b>					
Zoo	1	1	1	1	1
Community centers	4	4	4	4	4
Community clubhouse	2	2	2	2	2
Parks	46	46	46	46	46
Park acreage	439	439	439	439	439
Swimming pools	3	3	3	3	3
Tennis courts	23	23	23	23	23
<b>Fire Stations</b>	4	4	4	4	4
<b>Police</b>					
Stations	1	1	1	1	1
Patrol Units	49	60	52	56	54
<b>Sewage System</b>					
Miles of sanitary sewers (2)	267	267	267	267	267
Number of pump stations	9	9	15	15	15
Number of service connections	21,684	21,787	21,974	22,295	22,743
<b>Water</b>					
Miles of water mains	343	343	343	343	343
Number of service connections	19,275	19,376	19,563	19,919	20,267
Number of fire hydrants (3)	2,895	2,919	2,921	2,977	2,989
Daily average consumption in gallons	19.8	20	20.3	16.6 MGD	14.9 MGD
Maximum daily capacity of plant in gallons	50 MGD	50 MGD	50 MGD	50 MGD	50 MGD
<b>Drainage System</b>					
Miles of storm drains	250	250	250	250	250

Source: City of Folsom

- (1) Beginning in FY 2019, excludes signals located within City boundaries but not owned or maintained by the City
- (2) Beginning in FY 2019, excludes private or abandoned sewer lines
- (3) Beginning in FY19, excludes San Juan, private, and blow-off hydrants

**Schedule 18**  
**CITY OF FOLSOM, CALIFORNIA**  
**Capital Asset and Infrastructure Statistics by Function/Program**  
**Last Ten Fiscal Years**

2016	2017	2018	2019	2020	<u>Function/Program</u>
					Public Works
302	303	303	305	312	Miles of streets
6,714	6,749	6,749	6,806	6,810	Number of street lights
119	119	122	107	108	Number of traffic signals
					Culture and recreation
1	1	1	1	1	Zoo
4	4	4	4	4	Community centers
2	2	2	2	2	Community clubhouse
46	46	47	48	48	Parks
439	439	451	456	456	Park acreage
3	3	3	3	3	Swimming pools
23	23	25	25	25	Tennis courts
4	4	5	5	5	Fire Stations
					Police
1	1	1	1	1	Stations
53	53	59	60	64	Patrol Units
					Sewage System
267	268	285	261	272	Miles of sanitary sewers
15	14	14	17	17	Number of pump stations
22,927	22,974	23,506	23,525	23,962	Number of service connections
					Water
343	346	365	367	367	Miles of water mains
20,535	20,755	21,177	21,602	21,851	Number of service connections
2,996	2,994	3,434	3,174	3,234	Number of fire hydrants
14.2 MGD	16.65 MGD	17.35 MGD	15 MGD	16.81 MGD	Daily average consumption in gallons
50 MGD	50 MGD	50 MGD	50 MGD	50 MGD	Maximum daily capacity of plant in gallons
					Drainage System
250	250	250	258	264	Miles of storm drains

Schedule 19  
**CITY OF FOLSOM, CALIFORNIA**  
 Miscellaneous Statistics  
 Fiscal Year 2020, With Ten Year Trend Analysis

	Education				Hospitals	
	Elementary schools	Secondary schools	Number of school instructors - FTE	Community colleges	Number of hospitals	Patient beds
2011	10	5	451	1	1	131
2012	10	5	446	1	1	131
2013	10	5	452	1	1	131
2014	10	5	453	1	1	131
2015	10	5	489	1	1	131
2016	10	5	540	1	1	131
2017	10	5	550	1	1	131
2018	10	5	552	1	1	131
2019	10	5	556	1	1	131
2020	10	5	511	1	1	131

Sources: Folsom Cordova Unified School District, City of Folsom  
 Mercy Hospital of Folsom