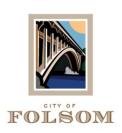


Folsom Plan Area Quarterly Update Q1 2021



FPA Quarterly Update Outline



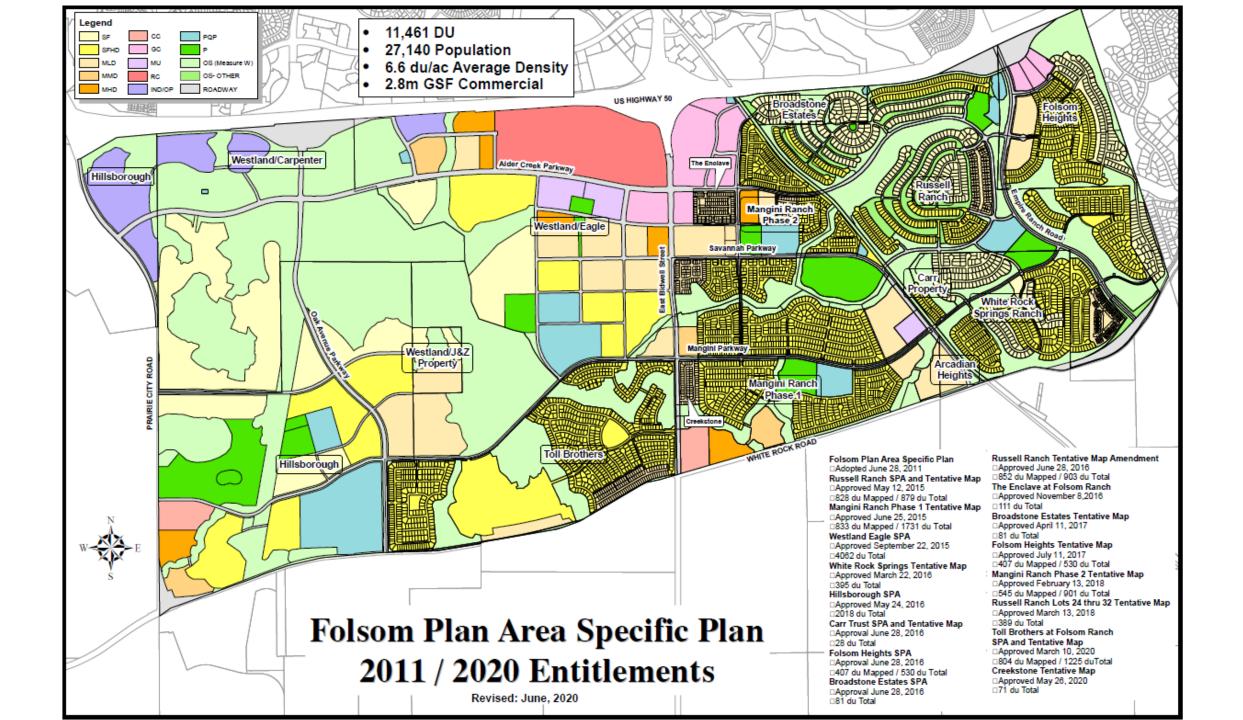
Planning Activity

Infrastructure and Site Engineering Activity

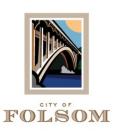
Map Activity

Building Activity

Public Information/City Website



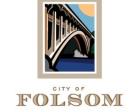
Planning Activity (last 90 days) New Development Applications (now pending)

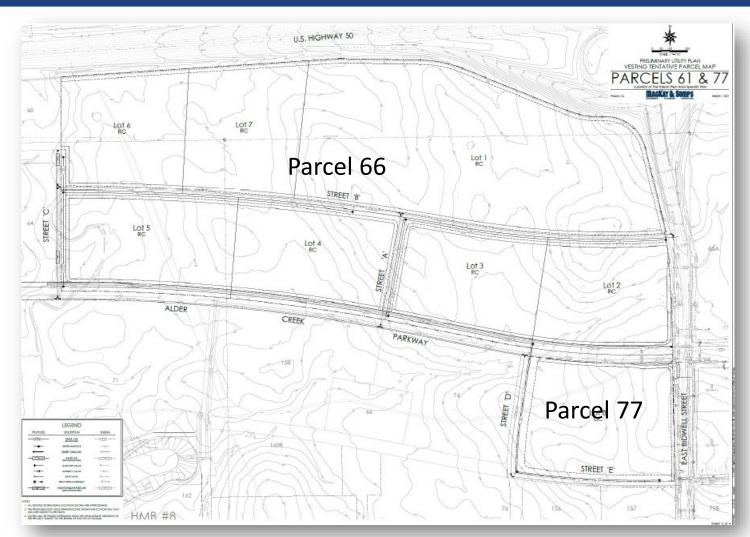


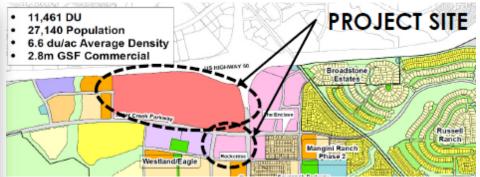
New Development Applications Submitted

Commercial Parcels 61 & 77 Tentative Parcel Map

Development Applications Submitted/Pending Commercial Parcels 61 & 77 Tentative Parcel Map



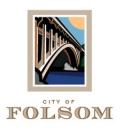






Request to subdivide 2 commercial parcels into 8 large lots for future sale and development (121.7 acres total)

Planning Activity (last 90 days) City Actions



Planning Commission Actions on Development Applications

White Rock Springs Ranch Villages 2 – 3 Residential Design Review

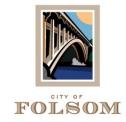
Alder Creek Apartments GPA, SPA, Planned Development Permit

City Council Actions on Development Applications

Rockcress Final Map

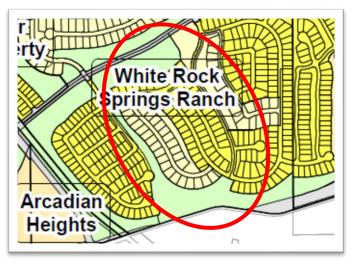
Planning Commission Approved February 3rd

White Rock Springs Ranch V2 – 3 Residential Design Review



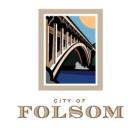


Residential Design Review Richmond American Homes 81 homes





PC recommended, CC approved February 23rd Alder Creek Apartments GPA, SPA, and PD Permit

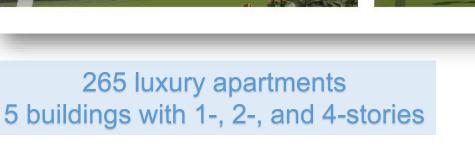


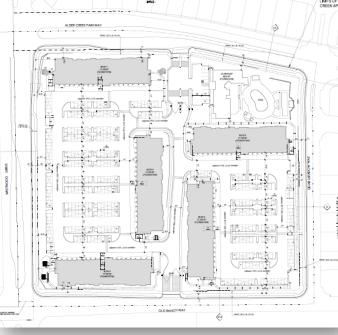




265 luxury apartments



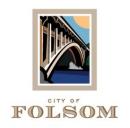


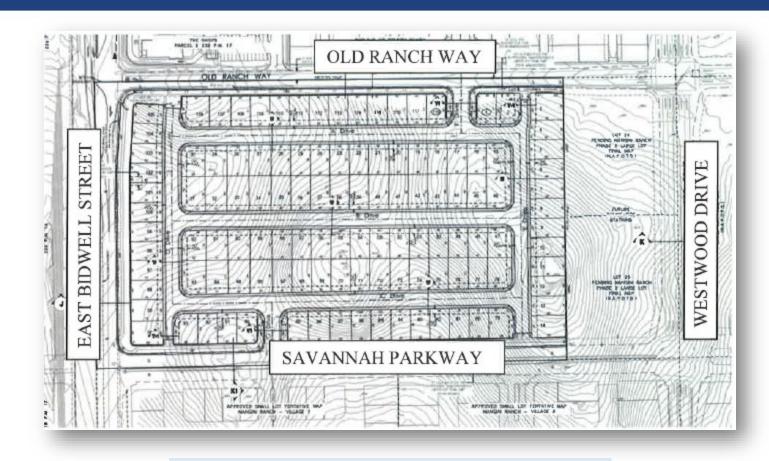


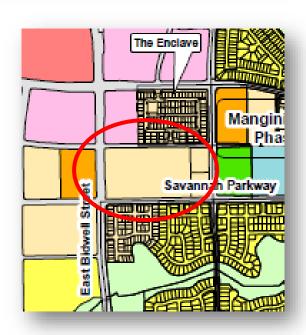




City Council approved January 12th Rockcress Subdivision Final Map

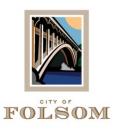






118 multi-family low density lots

Infrastructure/Site Engineering Activity (Last 90 Days)





FOLSOM PLAN AREA SMALL LOT FINAL MAP ACTIVITY Tentative Maps Approved by City Council Final Maps Approved by CC Mangini Ranch Phase 1 (833 dwelling units) Village 1 (May 2018) Villages 8 and 9 (May 2018)

White Rock Springs Ranch (395 dwelling units)

Russell Ranch Phase 1 (394 dwelling units)

Russell Ranch Phase 3 (242 dwelling units)

Enclave at Folsom Ranch (111 dwelling units)

Toll Brothers at Folsom Ranch (804 dwelling units)

Total SF Lots Ready for Permits

Mangini Ranch Phase 2 (545 dwelling units)

Carr Trust (28 dwelling units)

Village 2 (June 2018)

Village 4 (July 2020)

Village 1 (July 2019)

Village 5 (September 2019)

Creekstone (December 2020)

Villages 8 and 9 (October 2019)

Villages 2 – 7 (December 2019)

Villages 1, 2, 3, and 7 (March 2019)

Carr Trust (July 23, 2019)

Village 6 (February 2019)

Village 5 and 8 (May 2019)

Village 7 (December 2019)

Villages 4 and 8 (July 2020)

Village 4 (June 2019)

Enclave (April 2020)

Rockcress (Jan 2021)

2081 lots mapped

Villages 6 and 7 (November 2019)

Small Lot Final Maps Submitted

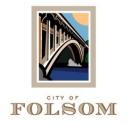
Village 3

Phase 3

Phase 1A, Phase 1B and 1C

551 lots pending

Building Permit Tracking Total permits 1078 (Q1: January – March 2021: 224)





FOLSOM PLAN AREA BUILDING PERMIT OVERVIEW	AS O

	SUBDIVISION	LOT COUNT			PERMIT ACTIVITY				
AREA	OR VILLAGE	TENTATIVE MAP	FINAL MAPPED	% FINAL MAPPED	LOTS UNDER CONSTRUCTION	OF OCC.	% FINALED (CO/TEN. LOT TOTAL)	TOTAL PERMITS ISSUED	% BUILD OUT (ISSUED PERMITS/TEN, LOT TOTAL)
MANGINI RANCH PHASE 1	VILLAGES 1-10	907	855	94.27%	151	543	59.87%	694	76.52%
MANGINI RANCH PHASE 2	VILLAGES 1-10	663	295	44.49%	39	0	0.00%	39	5.88%
RUSSELL RANCH PHASE 1	VILLAGES 1-8	394	394	100.00%	116	87	22.08%	203	51.52%
CARR TRUST	NONE	28	28	100.00%	0	4	14.29%	4	14.29%
WHITE ROCK SPRINGS RANCH	VILLAGES 1-9	395	395	100.00%	95	3	0.76%	98	24.81%
ENCLAVE AT FOLSOM RANCH	NONE	111	111	100.00%	38	2	1.80%	40	36.04%
TOLL BROTHERS	NONE	598	0	0.00%	0	0	0.00%	0	0.00%
	TOTALS	3096	2078	67.12%	439	639	20.64%	1078	34.82%

MANGINI RANCH									PERMIT ACTIV	ITY	
AREA	PHASE	VILLAGE	VILLAGE NAME	ZONING	LOT COUNT (TENTATIVE MAP)	TOTAL PERMITS ISSUED		LOTS UNDER CONSTRUCTION	OF OCC.	% FINALED (COVERL LOT TOTAL)	HOMEBUILDER
MANGINI RANCH	1	1	AZURE	SFHD	108	108	100.00%	1	107	99.07%	TAYLOR MORRISON SERVICES, INC
MANGINI RANCH	1	2	DAKOTA	SFHD	98	98	100.00%	1	97	98.98%	TAYLOR MORRISON SERVICES, INC
MANGINI RANCH	1	3	BROOKSTONE	SFHD	52	0	0.00%	0	0	0.00%	TRI POINTE HOMES, INC
MANGINI RANCH	1	4	WATERSTONE	SFHD	81	67	82.72%	54	13	16.05%	TRI POINTE HOMES, INC
MANGINI RANCH	1	5	BROOKSTONE	SFHD	92	90	97.83%	14	76	82.61%	TRI POINTE HOMES, INC
MANGINI RANCH	1	6	VILLAGE 6	SFHD	116	64	55.17%	22	42	36.21%	TAYLOR MORRISON SERVICES, INC

2018 permits issued: 159

2019 permits issued: 300

2020 permits issued: 395

2021 permits issued in Q1: 224

Total FPA Permits thru Q1 2021: 1078

Total homes inspected (assumed occupied): 639

Estimated # residents (homes x 2.6 pph) = 1,661 persons

	NUSSELL NAMED			INUN NIDGE	armu	34		2V.30/9			40.03/9	AN IDEM UNITED DUMES
	TOUSDELL TOURSELL	-	_	INDIA NIDOL	21112	-		20.20.0	36	-	20.0076	ANTITEM ON TED HOMES
-					TOTALS	394	203	51.52%	116	87	22.08%	
	TOTAL CONTRACTOR OF THE PARTY O											

T OVERVIEW

		/202	

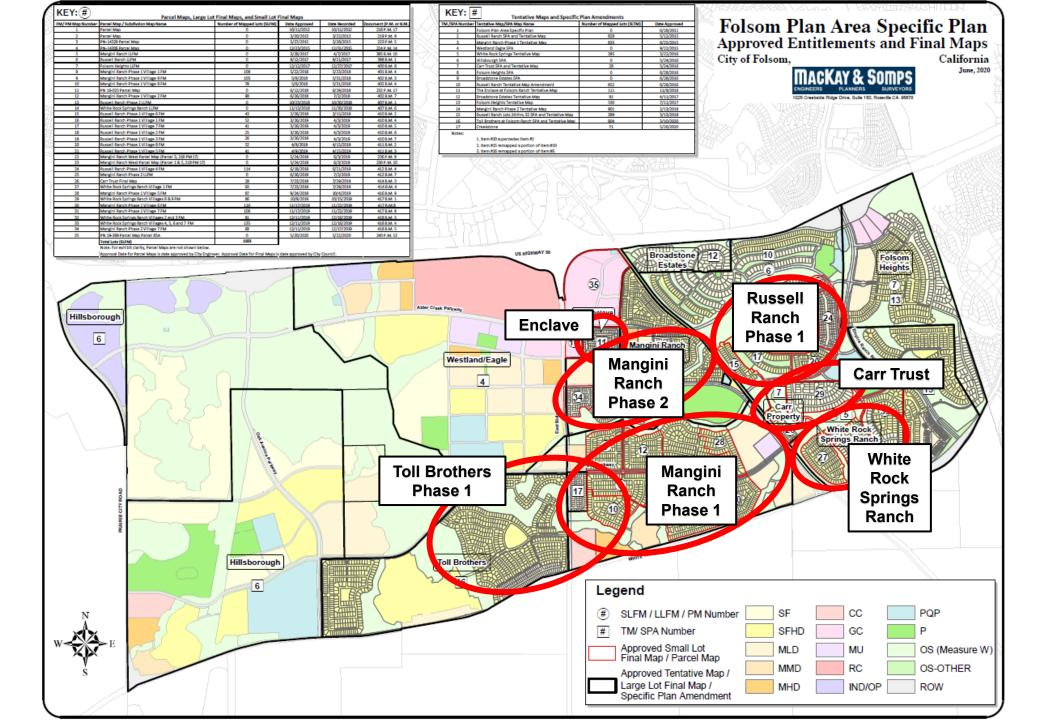
SUBDIVISION		LOT COUNT		PERMIT ACTIVITY						
OR VILLAGE	TENTATIVE MAP	FINAL MAPPED	% FINAL MAPPED	LOTS UNDER CONSTRUCTION	OF OCC. (CO)	% FINALED (CO/TEN. LOT TOTAL)	TOTAL PERMITS ISSUED	% BUILD OUT (BSUED PERMITS/TEN, LOT TOTAL)		
VILLAGES 1-9	907	855	94.27%	151	543	59.87%	694	76.52%		
VILLAGES 1-10	663	295	44.49%	39	0	0.00%	39	5.88%		
VILLAGES 1-8	394	394	100.00%	116	87	22.08%	203	51.52%		
NONE	28	28	100.00%	0	4	14.29%	4	14.29%		
VILLAGES 1-9	395	395	100.00%	95	3	0.76%	98	24.81%		
NONE	111	111	100.00%	38	2	1.80%	40	36.04%		
NONE	598	0	0.00%	0	0	0.00%	0	0.00%		
TOTALS	3096	2078	67.12%	439	639	20.64%	1078	34.82%		

				PERMIT ACTIVITY								
AME	ZONING	LOT COUNT (TENTATIVE MAP)	TOTAL PERMITS ISSUED			OF OCC.	% FINALED (CO/TEN LOT TOTAL)	HOMEBUILDER				
	SFHD	28	4	14.29%	0	4	14.29%	RICHMOND AMERICAN HOMES, INC				
	TOTALS	28	4	14.29%	0	4	14.29%					

					ITΥ			
E	ZONING	LOT COUNT (TENTEXTIVE MAN)	TOTAL PERMITS ISSUED	% BUILD OUT (ISSUED PERMITS/TEN. LOTTOTAL)	LOTS UNDER CONSTRUCTION	OF OCC.	% FINALED (CO/TEN.LOT TOTAL)	HOMEBUILDER
	SFHD	93	81	87.10%	81	0	0.00%	RICHMOND AMERICAN HOMES, INC
	SF	42	0	0.00%	0	0	0.00%	JOHN MOURIER CONSTRUCTION
	SF	44	17	38.64%	14	3	6.82%	JOHN MOURIER CONSTRUCTION
	SF	29	0	0.00%	0	0	0.00%	
	SFHD	52	0	0.00%	0	0	0.00%	
	SFHD	50	0	0.00%	0	0	0.00%	
	SF	21	0	0.00%	0	0	0.00%	
	SFHD	24	0	0.00%	0	0	0.00%	
	SFHD	40	0	0.00%	0	0	0.00%	
	TOTALS	395	98	24.81%	95	3	0.76%	·

			PERMIT ACTIVITY								
	ZONING	LOT COUNT (TENTATIVE MAP)	TOTAL PERMITS ISSUED	% BUILD OUT (ISSUED PERMITS/TEN. LOTTOTAL)	LOTS UNDER CONSTRUCTION	LOTS WITH CERT OF OCC. (CO)	% FINALED (COVEN.LOT TOTAL)	HOMEBUILDER			
	MLD	111	40	36.04%	38	2	1.80%	KB HOMES OF CA			
Г	TOTALS	111	40	36.04%	38	2	1.80%				

				PERMIT ACTIVITY								
	ZONING	LOT COUNT (TENTATIVE MAP)		% BUILD OUT (ISSUED PERMITS/TEN. LOTTOTAL)	LOTS UNDER CONSTRUCTION	OF OCC.	% FINALED (COVTEN. LOT TOTAL)	HOMEBUILDER				
NE	SFHD	598	0	0.00%	0	0	0.00%	TOLL BROTHERS				
	TOTALS	598	0	0.00%	0	0	0.00%					



Mangini Ranch Phase 1 Neighborhoods



Building Activity Mangini Ranch Phase 1 Builders

CITY OF

- Taylor Morrison (Villages 6, 7)
- Lennar (Villages 8, 9)
- Tri Pointe Homes (Villages 3 5)
- Tri-Pointe Homes (Creekstone)



Tri-Pointe Homes: Creekstone



Tri-Pointe Homes: Villages 3 - 5







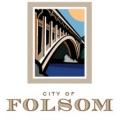
Taylor Morrison: Villages 6 - 7

Mangini Ranch Phase 2 and Enclave Neighborhoods



Building Activity

Mangini Ranch Phase 2 and Enclave Builders



- KB Homes (Enclave)
- KB Homes (Soliel)
- Signature Homes (Village 7)
- Lennar Homes (Rockcress)

Lennar Homes: Rockcress









KB Homes: Soliel



KB Homes: Enclave

Russell Ranch Phase 1 Neighborhoods



Building Activity

Russell Ranch Phase 1 Builders



- The New Home Company (Villages 1, 2, 3, 5, 7)
- Meritage Homes (Village 4)
- Anthem United (Villages 6 and 8)



Meritage: Village 4



Anthem United: Villages 6 and 8



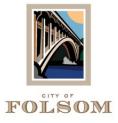
New Home Company: Village 1

Carr Trust and White Rock Springs Ranch Neighborhoods



Building Activity

Carr Trust and White Rock Springs Ranch Builders



- Richmond American (Carr Trust/Village 1)
- JMC Homes (Villages 8 and 9)



JMC Model Home Sites: Villages 8 and 9

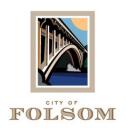


Richmond American: Carr Trust

Toll Brothers at Folsom Ranch Neighborhoods

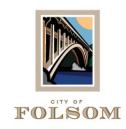


Home Sales Total sales 1031 (Q1: January – March 2021: 174)



Builder	January	February	March			
Taylor Morrison (Azure II and Dakota II)	10	11	2			
Tri Pointe (Brookstone and Waterstone)	9	8	8			
Tri Point (Creekstone)	0	4	10			
Meritage (Steel Canyon)	6	6	6			
Anthem United (Iron Ridge)	6	7	6			
New Home Company (SilverCrest)	5	4	2			
New Home Company (Gold Hills)	2	4	3			
Richmond American (Ladera and Mesa)	5	6	10			
KB Homes (Enclave)	10	8	8			
Lennar (Rockcress)	0	3	5			
KB Homes (Soleil) JMC Homes (Sycamore Creek) Signature Homes (Legacy)	Model h	Model homes nearing completion Model homes nearing completion Model homes nearing completion				
Total	53	61	60			

Questions?



Quarterly presentations and additional project information can be found on the City's website:

https://www.folsom.ca.us/government/communitydevelopment/planning-services/folsom-planarea/maps-and-documents/-folder-162